

Akros Middle School Request for Proposal

Issued in conjunction with Akros Middle Schools's E-Rate Form 470 January 2024

Akros Middle School is a public charter school providing quality education for 144 6th - 8th students in the greater Akron area. Over 90% of the children qualify for free or reduced cost meals. Since its inception, Akros Middle School has achieved high marks on the Ohio Achievement test and strives for excellence. Akros Middle School is the highest performing middle school in Akron, Ohio for SY's 2022 and 2023

This proposal is released to provide additional information to providers responding to Akros Middle Schools E-Rate Form 470. All services described in this RFP are within this scope.

Akros Middle School is seeking proposals from interested parties on the following items

1. Category 1: Dedicated Fiber Internet W/ managed routing and security
2. Category 2:
 - a. Renew license for 1 - MS120 Layer 2 Network Switch for 5 Years
 - b. Renew license for 1 - MS250 Layer 3 Network Switch for 5 Years
 - c. Renew license for 10 - MR33 Wireless AP's for 1 Year
 - d. Replace APC Uninterruptible Power supply

1 - Dedicated Fiber Internet and Security Appliance

Scope of Work

1. Provide a Minimum 1 Gbps download and upload transfer speed.
2. 5 Static IP Addresses
3. Security appliance - Managed Meraki MX250 (included with existing fiber internet agreement). Respondents bid a managed or unmanaged device that is capable of the below requirements
 - a. VLAN Routing
 - b. VPN Service
 - c. Internet filtering
 - d. Traffic blocking by category and country
4. Contract length for Internet and managed security appliance will be 3 years with 2 optional 1 year renewals
5. If the security appliance is unmanaged, include a 5 year license

Service Provisioning Requirements

1. 24 x 7 x 365 online and/or telephone support
2. The respondent may not filter or log traffic in any way, with exceptions made for troubleshooting and support requests.
3. description of any conditions in which services may exceed negotiated pricing.
4. Provide description of any non recurring charges.
5. List service response time during service outage.
6. Work with technology staff as needed for training and installation

Category 2:

2A - Renew license for 1 - Meraki MS120 Layer 2 Network Switch for 5 Years

1. License Expires May 1, 2025
2. Cloud license to be 5 years or greater

2B - Renew license for 1 - Meraki MS250 Layer 3 Network Switch for 5 Years

1. License Expires May 1, 2025
2. Cloud license to be 5 years or greater

2C - Renew license for 10 - Meraki MR33 Wireless AP's for 1 Year

1. License Expires May 1, 2025
2. Cloud license to be only 1 year - Equipment scheduled for replacement in SY 24-25

2D - Replace APC Uninterruptible Power supply

1. Device being replaced is APC SUA3000XL with attached UXABP48.
2. 30A - 125V NEMA L5-30 Plug
3. Power for Internal Connections exceed 4 hours
4. Installation and recycling of old equipment requested

Service Provisioning Requirements of 2A - 2D

1. 24 x 7 x 365 online and/or telephone support available
2. 1 Yr (minimum) warranty of service performed with installation and configuration
3. Work with onsite staff for Installation
4. Training of onsite staff as needed

Requirements for all respondents

1. All awarded contracts are required to be made on condition of the schools ability to procure all necessary funding through ERate and/or lack of financial hardships. No work will be completed until all necessary funding has been received by the school. All proposed contracts must be held open until ERate determines awards for Funding Year 2024.
2. Respondent is required to provide all tools unless otherwise specified in the response to this RFP. All installations will be coordinated through the technology coordinator.
3. All costs and fees, recurring or nonrecurring must be clearly identified. The respondent will be held responsible for any undisclosed expenses.
4. The respondent will coordinate all communication through the ERate coordinator. Communication will include email and telephone. On site review available for accurate bidding.
5. Respondents will carry insurance that will absolve Akros Middle School from any responsibility in the case of an incident.
6. All vendor responses to this RFP will be received independent of any written or oral communication received before the RFP Process. Therefore all responses must be conclusive in whole. Akros Middle School will not be responsible for any expenses or charges the respondent incurred during the preparation in response to the RFP

Akros Middle School may award the contract based upon initial vendor responses, without a discussion of such responses with other competing vendors. At its option, Akros Middle School may conduct oral presentations with selected vendors, request additional information and/or site visits from vendors still under active consideration. Akros Middle School is not required to hold such presentations and is not obligated to provide all vendors with such an opportunity.

Awards will be made at the discretion of Akros Middle School Technology Coordinator, Administration staff and Board members. It is possible that no award will be made to any vendor. The object is to secure those identified equipment and services that will best serve the overall needs of the school in terms of cost effectiveness, functionality, efficiency, compatibility and reliability.

The Vendor responses and supporting materials become the property of Akros Middle School. Akros Middle School will make reasonable efforts to maintain the confidentiality of the information.

Akros Middle School reserves the right to accept any item or group of items proposed in any response. Akros Middle School reserves the right to purchase more or less of each item or service at the unit price offered in the vendor's response, and will discuss such decisions with all parties involved. Akros Middle School reserves the right to negotiate with respondents regarding variations to the original RFP specifications which may be in Akros Middle School's best interest.