



Pasco County Schools

Please Note: The District has migrated to IonWave as of July of 2017. Vendor information will not be moved electronically from Vendor Bid to IonWave. Moving forward, vendors will need to register on IonWave as a supplier to receive solicitations from Pasco County Schools. To register, please click the supplier registration link below.

Kurt S. Browning, Superintendent of Schools

22-029-SB

Internet Access and Transport Bundled

Issue Date: 2/4/2022

Questions Deadline: 2/16/2022 01:30 PM (CT)

Response Deadline: 3/7/2022 01:30 PM (CT)

Contact Information

Contact: Stephanie Bunford
Address: Purchasing Services
4
1
20430 Gator Lane
Land O'Lakes, FL 34638
Phone: 1 (813) 794-2225
Email: sbunford@pasco.k12.fl.us

Event Information

Number: 22-029-SB
Title: Internet Access and Transport Bundled
Type: Request for Proposal
Issue Date: 2/4/2022
Question Deadline: 2/16/2022 01:30 PM (CT)
Response Deadline: 3/7/2022 01:30 PM (CT)
Notes:

The intent of this RFP is to establish a five-year contract for Internet Access and Transport Bundled with a firm-fixed price between the District School Board of Pasco County and one (1) firm.

Ship To Information

Address: Various Schools and Departments
FL

Billing Information

Address: Accounts Payable
7227 Land O Lakes Blvd.
Land OLakes, FL 34638
Email: accountspayable@pasco.k12.fl.us

Bid Attachments

22-029-SB_Internet_Access_And_Transport_Bundled.pdf

[Download](#)

Bid Specifications

Standard_Terms_and_Conditions_20210715.pdf

[Download](#)

Standard Terms and Conditions

Federal_Terms_and_Conditions_20191028.pdf

[Download](#)

Federal Terms and Conditions

Conflict of Interest 20210715.pdf

[Download](#)

Conflict of Interest Form

Drug-Free Workplace 20210715.pdf

[Download](#)

Drug-Free Workplace

Bid Attributes

1 Company Name

Provide company name, doing business as

(Required: Maximum 1000 characters allowed)

2 Certifying Officials Name, Title

Provide contact information of person completing documentation and is an certifying official of the company

(Required: Maximum 1000 characters allowed)

3 Address

Provide principal place of business address, including city, state and zip code

(Required: Maximum 1000 characters allowed)

4 Company Phone Number

Provide the best number for the company contact to be reached for this solicitation

(____) _____ - _____ ext: _____

(Required)

5 Email Information

Provide an email to be used for this solicitation

(Required: Email address)

6 District's Terms and Conditions

I have received and read the District's Terms and Conditions.

☐ Yes, I have received and read the T&C's

(Required: Check if applicable)

7 Federal Terms and Conditions

I have received and read the Federal Terms and Conditions.

☐ Yes, I have received and read the Federal T&C's

(Required: Check if applicable)

8 Purchases by other Public Agencies

With the consent and agreement of the successful bidder(s), purchases may be made under this bid by other governmental agencies within the State of Florida. Such purchases shall be governed by the same terms and conditions as stated herein.

☐ Agree ☐ Decline

(Required: Check only one)

9 Purchasing Card Payment Program

Please indicate your ability to accept purchasing card payments. Note any restrictions, additional fees, or stipulations associated with the processing of purchasing cards.

(Required: Maximum 1000 characters allowed)

1
0

Purchase Order Receiving

Provide your preference if receiving purchase orders. Provide company standard email or mailing address.

(Required: Maximum 1000 characters allowed)

1
1

Conflict of Interest

Company must either certify that no official or employee of Pasco County Schools requiring the goods or services described in these specifications has a material financial interest in this company OR certify that the following named Pasco County Schools official(s) and/or employee(s) having material financial interest(s) (in excess of 5%) in this company have filed Conflict of Interest Statements with the Supervisor of Elections, 14236 Sixth Street, Dade City, Pasco County, Florida, 33523, prior to opening. hereunder relative to Florida State Statute 112.313(12). Failure to execute either section may result in rejection of this bid.

☐ No, material financial interest in this company ☐ Yes, financial interest(s) in excess of 5% - FORM

(Required: Check only one)

1
2

Drug-Free Workplace

Preference shall be given to businesses with drug-free workplace programs. I have read the qualification of a drug-free workplace program and certify that this firm complies fully with the attached requirements.

☐ I certify our business as a drug-free workplace.

(Required: Check if applicable)

1
3

Electronic Submittal Process

I understand that proposals for this solicitation must be submitted electronically via IonWave. Electronic submittals are secure and unavailable for District review until after the closing date and time of the solicitation. Modifications can be made to vendor submittals until the close date and time within IonWave. Once the closing date and time has passed, IonWave will no longer allow submittals.

☐ Assume responsibility-date and time of submittal

(Required: Check if applicable)

1
4

Insurance, proof of coverage

Vendors must include proof of insurance coverage in their bid response. Once the bid is finalized, the awarded vendor(s) must provide a certificate of coverage naming the District as the insured before the project start date or within 30 days of awarding the bid, whichever is less. Terms and Conditions #45, provides additional information.

☐ I have attached proof of insurance coverage.

(Required: Check if applicable)

1
5

Special Discounts/Promotions:

In the event special quantity discounts are applicable over and above the proposed prices/discounts (or special promotion items become available), the successful vendors must advise the District in order to pass along additional savings.

☐ Agree

(Required: Check if applicable)

1
6

Delivery:

All prices must be F.O.B. Destination, no delivery and/or handling charges will be added, freight prepaid and included to the District School Board of Pasco County.

☐ Agree

(Required: Check if applicable)

17

Addition/deletion of product or services

The District may add or delete products and/or services during the term of the contract period. Pricing will be negotiated and agreed upon by both parties. If agreement cannot be reached, the District reserves the right to purchase from other awarded contracts or other contracted vendors outside of the District.

☐ Agree

(Required: Check if applicable)

18

Signature / Authority to bind the company

I understand that all documents must be completed and signed by an officer or employee having the authority to bind the company. The signing of documents by marking this checkbox certifies that I have read and agree to abide by the accompanying cover letter, general terms and conditions, special terms and conditions, and specifications. This sheet and the accompanying documents constitute a firm offer from the bidder; no separate document will be negotiated or executed unless warranted by law or if deemed necessary by the District.

☐ I'm a person of authority to bind the company

(Required: Check if applicable)

19

Category A - Lowest Net Cost Max points 45

Net Cost will be calculated based on the prices listed in the Line Item Tab in IonWave line items 1-17. DDOS prices will not be used in the evaluation of this RFP. Points will be assessed using the weighted ratio of cost method.

Formula for weighted ratio of cost method: $\text{Lowest proposed price for package A} / \text{proposer's submitted price for Package A} \times 45$

Proposer's must bid on all line items to be considered for award of this contract.

Lowest Net Cost

20

Category B - Company Qualifications Max Points 10

Please respond in the text below with the following information:

- Number of years in business using the current business name
- Address of the proposed office, if different than listed in the attribute above
- Contact person and position name
- Telephone number
- Email address
- Federal Tax ID Number
- Is your company a Corporation, Partnership, Individual, Joint Venture, or other?
- Name of the state your company is incorporated in
- If out of state, give date of authorization to do business in Florida
- Name and Title of Principal Officers
- If partnership, list the date of organization
- Nature of Partnership - General, Limited, or Association
- Name and address of partnership, if applicable
- If individual, list the name and address of owner
- Under what other or former names has your organization operated?

(Required: Maximum 4000 characters allowed)

2
1 **Category C - Previous Work for Pasco Schools Max Points 5**

Please outline services performed for the District within the last five (5) years. The evaluation member who is most familiar with the proposer's services will determine if previous work was satisfactory. Previous satisfactory work will receive 5 points; no work performed, or unsatisfactory work performed, will receive 0 points.

(Required: Maximum 4000 characters allowed)

2
2 **Category D - Service Level Agreement (SLA) Max Points 5**

Please submit a copy of your Service Level Agreement (SLA) and documentation regarding the company's ability to fulfill a Service Level Agreement (SLA) guaranteeing a minimum of 99.9% network up-time in IonWave under the Response Attachments Tab.

☐ Agree

(Required: Check if applicable)

2
3 **Category E - System Monitoring Max Points 10**

Outline in the space provided your company's ability to proactively monitor end-to-end network equipment. This monitoring should be twenty four (24) x seven (7) x three hundred sixty five (365) and provide notification to the District within fifteen (15) minutes of detection of a problem.

(Required: Maximum 4000 characters allowed)

2
4 **Category F - Reference Information Max Points 15**

The District is interested in utilizing a vendor that has proven ability to service agencies the size of Pasco Schools.

Identify are to identify five (5) current clients or governmental entities, preferably school districts, for references, with past performance experience of similar projects with respect to the firm's work performance, quality of product, and available inventory. Please do not list Pasco Schools as a reference.

Purchasing Services will use the first (3) three returned references for scoring purposes. Please ensure all information provided is correct including all names, e-mail addresses, and contact numbers. If proposer supplies incorrect information, the District will not attempt to obtain the correct information and the proposer will receive a score of zero for that reference. Proposers with unsatisfactory references below a three (3) on a scale of one (1) to five (5), may result in disqualification from this RFP.

Reference Information

2
5

Reference #1

Company Name

(Required: Maximum 1000 characters allowed)

2
6

Reference #1

Name of Reference

(Required: Maximum 1000 characters allowed)

2
7

Reference #1

Contact Phone Number

ext:

(Required)

2
8

Reference #1

Contact email

(Required: Email address)

2
9

Reference #2

Company Name

(Required: Maximum 1000 characters allowed)

3
0

Reference #2

Name of Reference

(Required: Maximum 1000 characters allowed)

3
1

Reference #2

Contact Phone Number

ext:

(Required)

3
2

Reference #2

Contact email

(Required: Email address)

3
3

Reference #3

Company Name

(Required: Maximum 1000 characters allowed)

3
4

Reference #3

Name of Reference

(Required: Maximum 1000 characters allowed)

3
5

Reference #3

Contact Phone Number

ext:

(Required)

3
6

Reference #3

Contact email

(Required: Email address)

3
7

Reference #4

Company Name

(Required: Maximum 1000 characters allowed)

3
8

Reference #4

Name of Reference

(Required: Maximum 1000 characters allowed)

3
9

Reference #4

Contact Phone Number

ext:

(Required)

4
0

Reference #4

Contact email

(Required: Email address)

4
1

Reference #5

Company Name

(Required: Maximum 1000 characters allowed)

4
2

Reference #5

Name of Reference

(Required: Maximum 1000 characters allowed)

4
3

Reference #5

Contact Phone Number

() -

ext:

(Required)

4
4

Reference #5

Contact email

(Required: Email address)

4
5

E-Rate Information

The District will apply for discounts on eligible telecommunications services as authorized by the Universal Service Order of the Telecommunications Act of 1996. The Universal Service Administration Company (USAC) is responsible for administering the program. The successful proposer shall be responsible for invoicing the USAC for the discounted portion of eligible services or provide responsive reimbursement "BEAR Form" processing. Please note your E-Rate Vendor SPIN Number:

(Required: Maximum 1000 characters allowed)

**4
6 Assurance**

DSBPC requires that the service be available a minimum of 99.9% of the time, measured monthly, (excluding scheduled maintenance in agreed upon maintenance windows). The following schedule for credit shall apply for service unavailability (upon notice by DSBPC).

By agreeing, you are guaranteeing the continual Internet Access (up-time) of 99.9%.

Note that the District reserves the right to negotiate additional liquidated damages into the awarded proposer's SLA, as additional protection against non-performance of obligations under this RFP.

Service Outage	Credit
4 hours up to 8 hours	50% of the Monthly Reoccurring Charge
8 hours up to 24 hours	75% of the Monthly Reoccurring Charge
24 hours or greater	100% of the Monthly Reoccurring Charge

☐ Agree
(Required: Check if applicable)

**4
7 Licenses**

Copies of Business Licenses and any other applicable licenses must be uploaded in the Response Attachments Tab in IonWave.

☐ Agree
(Required: Check if applicable)

**4
8 Equipment Specifications**

Proposers shall provide specification sheets for all vendor equipment that will be placed in Building #5, Office for Technology and Information Services, 20430 Gator Lane, Land O' Lakes, FL 34638 (hereafter OTIS DO building). All specification sheets must be uploaded in TCM under the response attachments tab.

☐ Agree
(Required: Check if applicable)

Bid Lines**1 Turnkey Monthly Cost Per Unit including installation**
(Response required)

Quantity: 1 UOM: 20 Gbps Price: \$ Total: \$

2 Turnkey Monthly Cost Per Unit including installation
(Response required)

Quantity: 1 UOM: 25 Gbps Price: \$ Total: \$

3 Turnkey Monthly Cost Per Unit including installation
(Response required)

Quantity: 1 UOM: 30 Gbps Price: \$ Total: \$

4 Turnkey Monthly Cost Per Unit including installation
(Response required)

Quantity: 1 UOM: 35 Gbps Price: \$ Total: \$

5	Turnkey Monthly Cost Per Unit including installation <i>(Response required)</i>	Quantity: <u> 1 </u> UOM: <u> 40 Gbps </u>	Price: \$	Total: \$
6	Turnkey Monthly Cost Per Unit including installation <i>(Response required)</i>	Quantity: <u> 1 </u> UOM: <u> 45 Gbps </u>	Price: \$	Total: \$
7	Turnkey Monthly Cost Per Unit including installation <i>(Response required)</i>	Quantity: <u> 1 </u> UOM: <u> 50 Gbps </u>	Price: \$	Total: \$
8	Turnkey Monthly Cost Per Unit including installation <i>(Response required)</i>	Quantity: <u> 1 </u> UOM: <u> 55 Gbps </u>	Price: \$	Total: \$
9	Turnkey Monthly Cost Per Unit including installation <i>(Response required)</i>	Quantity: <u> 1 </u> UOM: <u> 60 Gbps </u>	Price: \$	Total: \$
10	Turnkey Monthly Cost Per Unit including installation <i>(Response required)</i>	Quantity: <u> 1 </u> UOM: <u> 65 Gbps </u>	Price: \$	Total: \$
11	Turnkey Monthly Cost Per Unit including installation <i>(Response required)</i>	Quantity: <u> 1 </u> UOM: <u> 70 Gbps </u>	Price: \$	Total: \$
12	Turnkey Monthly Cost Per Unit including installation <i>(Response required)</i>	Quantity: <u> 1 </u> UOM: <u> 75 Gbps </u>	Price: \$	Total: \$
13	Turnkey Monthly Cost Per Unit including installation <i>(Response required)</i>	Quantity: <u> 1 </u> UOM: <u> 80 Gbps </u>	Price: \$	Total: \$
14	Turnkey Monthly Cost Per Unit including installation <i>(Response required)</i>	Quantity: <u> 1 </u> UOM: <u> 85 Gbps </u>	Price: \$	Total: \$
15	Turnkey Monthly Cost Per Unit including installation <i>(Response required)</i>	Quantity: <u> 1 </u> UOM: <u> 90 Gbps </u>	Price: \$	Total: \$
16	Turnkey Monthly Cost Per Unit including installation <i>(Response required)</i>	Quantity: <u> 1 </u> UOM: <u> 95 Gbps </u>	Price: \$	Total: \$

1 7	Turnkey Monthly Cost Per Unit including installation <i>(Response required)</i>	Quantity: <u> 1 </u> UOM: <u>100 Gbps</u>	Price: \$	Total: \$
1 8	DDOS Monthly Mitigation Service for proposed bandwidth <i>(Response required • Line excluded from response total)</i>	Quantity: <u> 1 </u> UOM: <u>20 Gbps</u>	Price: \$	Total: \$
1 9	DDOS Monthly Mitigation Service for proposed bandwidth <i>(Response required • Line excluded from response total)</i>	Quantity: <u> 1 </u> UOM: <u>25 Gbps</u>	Price: \$	Total: \$
2 0	DDOS Monthly Mitigation Service for proposed bandwidth <i>(Response required • Line excluded from response total)</i>	Quantity: <u> 1 </u> UOM: <u>30 Gbps</u>	Price: \$	Total: \$
2 1	DDOS Monthly Mitigation Service for proposed bandwidth <i>(Response required • Line excluded from response total)</i>	Quantity: <u> 1 </u> UOM: <u>35 Gbps</u>	Price: \$	Total: \$
2 2	DDOS Monthly Mitigation Service for proposed bandwidth <i>(Response required • Line excluded from response total)</i>	Quantity: <u> 1 </u> UOM: <u>40 Gbps</u>	Price: \$	Total: \$
2 3	DDOS Monthly Mitigation Service for proposed bandwidth <i>(Response required • Line excluded from response total)</i>	Quantity: <u> 1 </u> UOM: <u>45 Gbps</u>	Price: \$	Total: \$
2 4	DDOS Monthly Mitigation Service for proposed bandwidth <i>(Response required • Line excluded from response total)</i>	Quantity: <u> 1 </u> UOM: <u>50 Gbps</u>	Price: \$	Total: \$
2 5	DDOS Monthly Mitigation Service for proposed bandwidth <i>(Response required • Line excluded from response total)</i>	Quantity: <u> 1 </u> UOM: <u>55 Gbps</u>	Price: \$	Total: \$
2 6	DDOS Monthly Mitigation Service for proposed bandwidth <i>(Response required • Line excluded from response total)</i>	Quantity: <u> 1 </u> UOM: <u>60 Gbps</u>	Price: \$	Total: \$
2 7	DDOS Monthly Mitigation Service for proposed bandwidth <i>(Response required • Line excluded from response total)</i>	Quantity: <u> 1 </u> UOM: <u>65 Gbps</u>	Price: \$	Total: \$
2 8	DDOS Monthly Mitigation Service for proposed bandwidth <i>(Response required • Line excluded from response total)</i>	Quantity: <u> 1 </u> UOM: <u>70 Gbps</u>	Price: \$	Total: \$

29	DDOS Monthly Mitigation Service for proposed bandwidth (Response required • Line excluded from response total)	Quantity: <u> 1 </u> UOM: <u> 75 Gbps </u>	Price: \$	Total: \$
30	DDOS Monthly Mitigation Service for proposed bandwidth (Response required • Line excluded from response total)	Quantity: <u> 1 </u> UOM: <u> 80 Gbps </u>	Price: \$	Total: \$
31	DDOS Monthly Mitigation Service for proposed bandwidth (Response required • Line excluded from response total)	Quantity: <u> 1 </u> UOM: <u> 85 Gbps </u>	Price: \$	Total: \$
32	DDOS Monthly Mitigation Service for proposed bandwidth (Response required • Line excluded from response total)	Quantity: <u> 1 </u> UOM: <u> 90 Gbps </u>	Price: \$	Total: \$
33	DDOS Monthly Mitigation Service for proposed bandwidth (Response required • Line excluded from response total)	Quantity: <u> 1 </u> UOM: <u> 95 Gbps </u>	Price: \$	Total: \$
34	DDOS Monthly Mitigation Service for proposed bandwidth (Response required • Line excluded from response total)	Quantity: <u> 1 </u> UOM: <u> 100 Gbps </u>	Price: \$	Total: \$

Supplier Information

Company Name: _____

Contact Name: _____

Address: _____

Phone: _____

Fax: _____

Email: _____

Supplier Notes

By submitting your response, you certify that you are authorized to represent and bind your company.

Print Name

Signature