REQUEST FOR PROPOSAL FOR WIDE AREA NETWORK CONNECTIONS

MADISON COUNTY SCHOOL DISTRICT

RFP No: 653E-24A.11

RFP Posting Date: February 20, 2024
Site Visit Request Due By: February 27, 2024, at 3:00pm EST
Questions Due By: March 5, 2024, at 3:00pm EST
Proposals Due By: March 18, 2024, at 1:00pm EST

In conformity with the Federal Communications Commission (FCC) Schools and Library Division (SLD), "Universal Service Fund" (a.k.a. "E-Rate funding) application process, Madison County School District, here after referred to as "Owner" is seeking proposals from qualified providers of Data Services.

Any and all updated project information, forms, including addenda, will be distributed through the project website, located at https://infinitycomm.com/projects & https://portal.usac.org/suite/. All these documents shall be made part of and material to the contract for services.

*****Vendors, subcontractors, and subcontractors who perform on-site activities are required to contact the awarding entity for current health and safety protocols. Including but not limited to COVID-19 vaccination requirements. *****

Definitions

For the purposes of this Request for Proposal, the following definitions shall be used to define the types of Wide Area Network, their topologies, and their requirements. Proposers should ***only use these*** definitions when creating their proposals for this project. All other assumptions used by the Proposer are done so at their own risk. If the Proposer includes a solution other than what is requested in this RFP, it may be grounds for dismissal of their proposal.

- Wide Area Network is the connectivity providing communication between the different sites in the Owner's network.
- HUB Site is the site where point-to-point connections are terminated in a one-to-one connection method where each site is directly connected to a physical port on the applicant's equipment.
- Collector Site is the site where point-to-multi-point or multi-point-to-multi-point connections are terminated in a one-to-many method where multiple sites share the same connection to the collector site.
- Aerial Cable is cable above ground supported and connected through utility poles to provide connectivity between sites.
- Underground Cable refers to cable concealed underground in conduit between sites.
- Direct Burial Cable refers to cable that is buried underground, not concealed in conduit between sites.
- Point-to-Point Wide Area Network is the logical connection between no more than two sites.
- Point-to-Multi-Point Wide Area Network is the logical connection between more than two sites, sharing the same point of connection.
- Multi-Point-to-Multi-Point Wide Area Network is the logical connection between more than two sites, sharing multiple points of connection between multiple sites.
- Mesh Network is a WAN in which each site is logically connected to every other site.
- Direct Connection is the dedicated physical connection between two or more sites, with no other physical or logical breaks between the sites.
- Switched Connection is the use of managed switches to connect two or more sites without a direct physical or logical connection between the sites.
- Ring Topology is a type of network topology in which each site is connected by a point-to-point network where the first site connects to the second site, and the second site connects to the third site, and so on, until the final site, reconnects to the first site.

Scope of Work

The Owner is seeking proposals for Wide Area Network connections and will accept proposals from Service Providers for Leased Lit and Leased Dark fiber solutions. The Respondent will include in their proposal all costs necessary to provide, construct, install, program, maintain, and monitor the services requested. All maintenance costs associated with any on-site premise equipment provided as an integral part of the Respondent's proposed service shall be their sole responsibility. Per the requirement of the E-Rate Program, the services requested shall at no point now, or in the future, become the property of the Owner. The successful Respondent will include in their bid price, at a minimum, the following:

1. The requested service is a Point-to-Multi-Point service between the User Network Interface (UNI) at the Owner's "Collector Site" to the UNI(s) located at each of the sites as listed on "Attachment A – Site Schedule".
2. The Connections shall be a minimum of 100Mbps, or higher, unless otherwise noted on the "Attachment A – Site Schedule".
3. The Respondent will provide a separate price for all one-time special construction and/or build-out costs, including but not limited to: conduit/trenching, interior pathways, cabling, terminations, construction of network facilities, route assessments, ROW access and/or easement assessments, traffic control and permits, surveys, testing, design and engineering, and project management to provide the requested service connection to the Owner's designated demarcation point and also a separate proposal to amortize the cost of the construction into the monthly contract cost.
    a. If the Respondent can offer financing up to four (4) years on the Owners non-discounted share of the special construction charges, please list this in the proposal. Include the following:
        i. The total amount financed.
        ii. The term of the agreement
        iii. The annual interest rate

        The installment payment option is available for the Owner's non-discount share of the special construction charges only, not the total cost of the special construction project.

    The cost of one-time construction and/or installation fees as necessary by the bidder to provide their proposed service. For E-Rate purposes, special construction refers to the upfront, non-recurring costs associated with the installation of new fiber to or between eligible entities. If no new fiber is being installed, then any installation costs are considered standard, non-recurring costs (NRC). The Owner may seek funding for special construction charges relating to leased lit, leased dark and self-provisioned fiber. Special construction charges eligible for Category One support consist of three components:
    a. Construction and network facilities
    b. Design and Engineering
    c. Project Management

    Note The term special construction does not include network equipment necessary to light fiber, nor the services necessary to maintain the fiber. Charges for network equipment and fiber maintenance are eligible for Category One support as separate services but not as special construction.

    All options can include special construction or one-time E-Rate eligible non-recurring costs as well as E-Rate eligible recurring circuit costs. All proposals for solutions requiring special construction must only include capacity and special construction necessary to deliver service to the Owner. To the extent that the winning Respondent installs additional strands of fiber for future business ventures, the winning Respondent assumes full responsibility to ensure those costs are allocated out of the special construction charges to the Owner in accordance with FCC rules and orders. If, after issuance of the Funding Commitment Decision Letter (FCDL), USAC of the FCC determines that the winning respondent did not cost allocate those charges associated with the additional strands, the Owner will not be responsible for reimbursing the winning Respondent and the winning Respondent will assume all responsibilities deemed ineligible by USAC.

    Based on the proposal, and both short-term and long-term cost effectiveness analysis, the Owner will determine which of the solutions is acceptable.

4. All RFP proposals will include any/all costs associated with switching service from the Owner's existing service provider. The Respondents submittal of a proposal is an acknowledgement of this requirement.
5. Customer Premise Equipment (CPE), to provide the requested service.
    a. Demarcation hand-off will be a LC Single Mode Fiber connection. Respondent will provide and maintain all premise equipment necessary to provide the Owner with the specified hand-off type of service requested.

   b. All solutions must terminate service or infrastructure in the demarcation point at the site address and MDF location as specified in the RFP. Solutions bringing service to the property line but not to the demarcation point are not acceptable. Respondent must specify the specific demarcation setup included in the base fee.
6. The requested service shall provide for both physical and logical separation of Owner's traffic through the public switched network. The Respondent shall, as determined by the scope of their proposed service, provide all necessary equipment, software, and/or professional services, including but not limited to Ethernet Virtual Connections (EVC), to accomplish this requirement.
7. Full duplex operation (connection shall be bi-directional)
8. The requested service shall allow the following Network Protocols:
   a. TCP/IP protocols
   b. 802.1d and 802.1q QoS on the entire circuit
   c. All Layer 1 and Layer 2 protocols, minimum Layer 3 (EIGRP, IGMP, IPSEC, OSPF & RIP)
   d. Multicasting (IGMP with PIM, SM or DM
9. The Respondent shall supply an industry standard Service Level Agreement (SLA), to ensure the following Objectives are maintained:
   a. No other bidder's customers shall have physical or logical access to the Owner's traffic/VLAN.
   b. Network availability: 99.99%
   c. Packet Delivery Rate: 99.99%
   d. Network Latency: 30ms, one way
   e. Mean Time to Repair: 4 hours, end-to-end, including local loop.
   f. 24/7/365 monitoring of the circuits
   g. The Service Provider, at no time, shall limit or throttle the capacity of the circuit, for any reason.
10. No proposal shall be accepted, or contract awarded to a Respondent:
   a. Who is not licensed in accordance with the law.
   b. Who does not hold a license qualifying them to perform work under this contract in the State of Florida.
   c. Who does not hold a valid Service Provider Identification Number (SPIN) and is in good standing with the FCC/USAC.
   d. Who has not successfully performed on projects of similar character and scope to the proposed work.

Leased Dark or Self-Provisioned Fiber Requirements

If a Respondent intends to provide a Leased Dark or Self-Provisioned fiber solution, the Respondent must include all documents and requirements as described by USAC: These requirements can be found at: http://www.usac.org/_res/documents/sl/training/2016/fall/06 Fiber Options.pdf. The Respondent must also provide in their proposal the following information:

1. The Owner will be asked to explain why the service offering they selected is the most cost-effective solution. The winning Respondent must be able to do the following:
   a. Provide specifications for special construction solutions and invoice-level detail on associated costs.
   b. Explain the reasonableness and need for the costs, such as:
      i. Directional boring (buried)
      ii. Galvanized conduit (buried)
      iii. A large number of fusion splices
      iv. A large number of handholes, and vaults (buried)
      v. Installation of new poles (aerial)
      vi. Expensive make ready costs (aerial)
      vii. Confirm build route with GIS data as part of cost-pr0foot evaluation.
      viii. State when a capital investment made by the Universal Services Fund (USF) will yield cost savings
      ix. Respond to questions about whether all costs have been considered (e.g., maintenance and operations, network equipment, etc.)
   c. Routers and electronics shall be broken out into a separate line item. Respondents shall provide a complete material list including manufacturer, model number, quantity, and unit pricing for each component.

Leased Dark or Self-Provisioned Fiber Maintenance Technical Specifications

Respondents providing a proposal for Leased Dark or Self-Provisioned fiber solutions, the information below further clarifies the Scheduled and Unscheduled Maintenance requirements that must be a part of the service offering.

1. Scheduled Maintenance is defined as:

a. Routine maintenance and repair of the Owner's fiber, cable, and access points
b. Patrol of the Owner's fiber, cable, and access points on a regular basis
c. Maintenance of a "Call-Before-You-Dig" program and all required and related cable locates.
d. Maintenance of signposts, as permitted by the underlying right-of-way owner, along the subject cable with the number of the local "Call-Before-You-Dig" organization and the "800" number for its program as followed by the state and local laws.
e. Assignment of maintenance technicians
f. Periodic testing of the fiber's transmit capacity without interruption of existing services.

Subject to the other provisions contained in this Agreement, the Respondent shall maintain (or cause to be maintained) any hut, collocation facility, or other structure used to house the Owner's access points, other than then Owner's equipment, materials, and facilities or other Owner property. The Respondent shall provide in their proposal a map of the fiber pathway between the Owner's collection site (hub) and each site listed in the site list (see attached), and the monthly cost of scheduled maintenance. Scheduled Maintenance shall be listed as a separate line item on the Item 21 Attachment Form. The Respondent will invoice the Owner in either the Service Provider Invoice method or the BEAR method as determined by the Owner.

2. Unscheduled Maintenance is defined as:
   a. Non-routine maintenance, emergency repair, and restoration of the fiber, cable, and access points not included in the scheduled maintenance.
   b. Emergency unscheduled maintenance to repair and restore fiber and cable in response to an alarm identification by either parties OC, notification by the Owner, or notification by any third party of any imminent failure, interruption, or impairment in the operation of the fiber or cable, or to prevent failure, interruption or impairment of the Applicant Fiber or Cable in response to any event imminently likely to cause such failure, interruption, or impairment.
   c. Non-emergency Unscheduled Maintenance in response to any potential (although not imminent) service-affecting situation to prevent any failure, interruption, or impairment of the operation of the subject Cable, Fibers, or Access Point. Since the District must apply for the E-Rate monies in advance of the actual funding year, we are requesting that the Service Provider provide some guidelines on what the cost of Unscheduled Maintenance could be using typical scenarios that may come up during a normal year of service.

   The Owner is relying on the Respondent to provide information and pricing on what these typical scenarios are and the associated costs. This information will be listed separately on the Item 21 Attachment Form. Once the funding year begins, and an unscheduled event occurs, the Respondent will immediately notify the Owner and ask for permission to proceed with the repair. The Owner will require a repair budget prior to commencing the repair. The Respondent may invoice the Owner upon completion of the repairs. Invoicing will be completed in either the SPI method or the BEAR method.

3. The Respondent shall provide and install the equipment listed in Item 1. This equipment shall be listed separately on the Item 21 Attachment Form. Respondent shall complete a minimum of the manufacturer, model number, unit price, tax and installation labor, all as separate line items.

Maintenance Charges

Annual Charge for Scheduled Maintenance – The Respondent shall provide a monthly price for Scheduled Maintenance listed as a separate line item on the Item 21 Attachment Form, listed as a monthly maintenance charge per route mile of fiber designated to the Owner. The aggregate monthly maintenance charge for scheduled maintenance applicable to the Owners designated fiber and its' total monthly maintenance charge for all route segments is set forth in Appendix A. The monthly maintenance charge shall be based exclusively on route miles of fiber and shall be irrespective of fibers the Owner has in any route segment.

Invoices – The Respondent shall invoice the Owner in the method chosen by the Owner, either SPI or BEAR, for the monthly scheduled maintenance and unscheduled maintenance.

Periodic Review – The price of the annual maintenance charge set for the first five (5) years with adjustment permitted on the fifth anniversary to reflect changes in the Consumer Price Index for all urban consumers (CPI-U); with the total adjustment reflecting the increase for each of the previous five (5) years, the annual maintenance charge may be increased on the third anniversary of any renewal term to reflect any changes in the CPI-U for each of the previous three (3) years.

Costs for Unscheduled Maintenance – The Parties agree that Annual Maintenance Charge does not cover restoration and/or emergency repair services (other than routine repair services) included within Unscheduled Maintenance, Fiber relocation, and other services not included within Scheduled Maintenance. Each Party shall be responsible for its pro rata share of this restoration and/or emergency repair costs based on the ratio of each Party's Fibers in the Route Segment to the total number of Fibers in that Route Segment. For its share of any costs and expenses incurred for the restoration and/or emergency repairs, Applicant shall pay the charges set forth in an invoice from (maintenance vendor) within thirty (30) days of its receipt thereof. Notwithstanding the foregoing, if the need for restoration and/or emergency repair becomes necessary because of a Party's, its agent's, or its customer's negligence or willful misconduct, that Party shall be responsible for the entire restoration and/or emergency repair costs. If the need for restoration and/or emergency repair becomes necessary because of the negligence or willful misconduct of a third party, (maintenance vendor) shall take reasonable action to collect the costs thereof from such third party, which shall, to the extent collected, offset each Party's share of the costs for the restoration and/or emergency repair on a pro rata basis.

Expenses – The maintenance vendor is responsible for professional travel, meals, lodging, and such other expenses as it may incur ("Expenses") in performance of Scheduled Maintenance. Expenses incurred by the maintenance vendor in connection with Unscheduled Maintenance including restoration and emergency repair activities, shall be allocated and may be invoiced by the maintenance vendor.

Maintenance Specifications and Requirements

The maintenance vendor shall itself or through a third party, operate and maintain an Operations Center (OC) and have trained staff available 24/7/365. The maintenance vendor shall have a maintenance employee or contractor available for dispatch 24/7/365.

Scheduling; Response Parameters and Requirements

1. The maintenance vendor shall respond to any notice of any failure of the Owner fibers to be in accordance with the fiber specifications, whether or not causing any interruption of Owner's use thereof (an outage) as quickly as reasonably possible(allowing for reasonable delays caused by circumstances beyond (maintenance vendor)'s reasonable control) in accordance with the procedures of this Section 4, and, in any event, (maintenance vendor) will use reasonable efforts to have a maintenance employee at the site requiring Emergency Unscheduled Maintenance activity for which it is responsible within two (2) hours after the time (maintenance vendor) becomes aware of an event requiring such Emergency Unscheduled Maintenance. (maintenance vendor) will restore the Applicant Fibers and the connections on the same priority as other communications services within (maintenance vendor)'s service area; however, (maintenance vendor) shall have no liability to Applicant in the event (maintenance vendor) or the underlying Grantor for the Route Segment is unable, due to the demands of restoring other priority services in that Grantor's service area, to comply with the timelines set forth in this agreement.
2. Applicant shall have the right to be present during the performance of any Scheduled Maintenance or Unscheduled Maintenance so long as this requirement does not interfere with (maintenance vendor)'s ability to perform its obligations under this Agreement.
3. The maintenance vendor shall use reasonable efforts to remedy any problems related to the Applicant Fiber, Cable or Access Points as quickly as possible, except that restoration of open fibers on fiber strands among the Applicant Fiber not immediately required for service shall be completed in a mutually agreed upon manner and on a mutually agreed upon schedule. If any Applicant Fiber is not being utilized by Applicant, repairs may be scheduled for the next available Planned System Work Period ("PSWP"), which is a pre-arranged period reserved for performing certain work on the subject Cable that may potentially impact Applicant's communications traffic. If, at any time, it becomes apparent that an Outage as to any Applicant Fiber will extend beyond eight (8) hours, a manager or officer of each Party will work together to determine a plan to restore the subject Fibers as soon as possible.
4. Major system work (including fiber rolls and hot cuts on Applicant Fiber) will be scheduled during a PSWP. Generally, this will be restricted to weekends, avoiding the first and last weekend of each month and holidays of high communications traffic.
5. In the case of any permitted rerouting activities, the maintenance vendor shall notify Applicant at least thirty (30) days in advance of any voluntary rerouting activities and as soon as reasonably possible in the case of any involuntary rerouting activities if the subject rerouting activities are intended to require any interruption of service by Applicant related thereto.
6. The maintenance vendor's representatives responsible for initial restoration of a cut Applicant Fiber or Cable shall carry in their vehicles the appropriate equipment that would enable a temporary splice, with the objective of restoring Applicant's fiber operation as quickly as reasonably possible. The maintenance vendor shall maintain an inventory of spare cable in one or more storage facilities supplied and maintained by the maintenance vendor at strategic locations to facilitate timely restoration.
7. Each Party shall maintain sufficient capability to teleconference with the other Party during an Emergency Unscheduled Maintenance on fiber strands granted to Applicant hereunder and to provide regular communication during the repair process.
8. When correcting, or repairing Cable discontinuity or damage, including in the event of Emergency Unscheduled Maintenance, the maintenance vendor shall use reasonable efforts to repair discontinuity having an impact on traffic within four (4) hours after the maintenance vendor's maintenance employee, contractor, subcontractor, or designee arrives at the problem site. To accomplish such objective, it is acknowledged that the repairs so affected may be temporary in nature. The maintenance vendor, promptly upon arriving on the site of the cut, shall determine the course of action to be taken to restore the Cable and shall begin restoration efforts. (maintenance vendor) shall splice Fibers tube by tube or ribbon by ribbon or fiber bundle by fiber bundle, rotating between tubes or ribbons operated by the separate interest holders, including Applicant, provided that lit Fibers in all buffer tubes, ribbons or fiber bundles shall have priority over any dark fibers to allow transmission systems to come back on

line; and provided further that the maintenance vendor will continue such restoration efforts until all lit Fibers in all buffer tubes or ribbons are spliced and all traffic restored. The goal of emergency restoration splicing shall be to restore service as quickly as possible. This may require the use of some type of mechanical splice, such as the "3M Fiber Lock" to complete the temporary restoration. Within thirty-six (36) hours after completion of an Emergency Unscheduled Maintenance by the maintenance vendor, the maintenance vendor shall commence its planning for permanent repair if applicable and shall notify Applicant of such plans and shall implement and complete such permanent repair within such thirty-six (36) hours. Permanent restorations will take place as soon as practicable.

Cooperating – Each Party agrees to work in a reasonably cooperative manner with the other Party to attempt to identify maintenance and repair problems in the Applicant Fiber, Cable, and Access Points. Without limiting the generality of the foregoing and in the event that any Scheduled Maintenance or Unscheduled Maintenance requires a traffic roll or reconfiguration involving the Applicant Fiber, Cable, electronic equipment or other facilities, then, upon reasonable request, the other Party shall make its personnel available as reasonably necessary to accomplish the maintenance, which personnel shall coordinate and cooperate with personnel of the other Party in performing such maintenance as required.

Splice Enclosures – Neither party shall open the splice enclosure of the other Party.

Contractors – The maintenance vendor may, in its reasonable discretion, contract for its performance of the Maintenance Services hereunder provided it shall require it's contractors, subcontractors, and designees to perform in accordance with requirements and procedures at least as stringent as those set forth in this Agreement. The use of any such contractors, subcontractors, or designees shall not release the maintenance vendor from liability for any of its obligations under this Agreement.

Contact Information – Each Party shall provide the other Party with the names and telephone numbers of at least three (3) agents or representatives, in the order that the other Party shall attempt to contact them to perform Unscheduled Maintenance and to report and seek initial redress of exceptions noted in the performance in meeting maintenance requirements, attached as Appendix B, and such list of contact persons may be updated from time to time by the applicable Party. A Party shall notify the applicable representatives or agents listed on Appendix B as soon as reasonably possible following discovery of an Unscheduled Maintenance duty hereunder.

Warranty of Services – The maintenance vendor warrants that:

1. It is in the business of providing the Maintenance Services described herein, and is able to perform the work in accordance with industry standards and will perform the agreed assignments within such times and in the form agreed to herein
2. Its representatives (including without limitation employees, contractors, or subcontractors) who access the Applicant Fiber, Cable, Access Points, or other property, shall be qualified to perform all work in accordance with applicable requirements of local, state, and federal occupational safety and health laws and prevailing industry standards
3. Maintenance Services performed by the maintenance vendor, or its agents, employees or contractors shall be performed in a good and workmanlike manner, using good engineering practices, in accordance with applicable Law and shall be performed to maintain the Applicant Fiber, Cable, Access Points, and splicing related thereto in accordance with the Fiber Specifications set forth in the Dark Fiber IRU Agreement or to a higher standard. The maintenance vendor shall have the sole power to arrange and shall arrange in its reasonable discretion for testing, inspection, maintenance, and repair of the Applicant Fiber, Cable and Access Points and splicing related thereto in accordance with industry standards, the Fiber Specifications, applicable Law, and this Agreement. Except as provided in and in accordance with Section (2), neither Applicant nor its agents shall rearrange, move, disconnect, remove, maintain, repair, or attempt to rearrange, move, disconnect, remove, maintain, or repair the Applicant Fiber, Cable, or Access Points except with the prior written consent of the maintenance vendor.

Failure to Provide Maintenance Services – If at any time during the term of an IRU applicable to the Applicant Fiber, the Parties fail to renew this Agreement, or the maintenance vendor fails to provide Maintenance Services to Applicant as required hereunder, Applicant shall have a right of access to the Applicant Fiber, Cable and Access Points, itself or by its qualified contractors, for the purpose of performing such services on its own behalf. In such instances, Applicant's right of access is conditioned upon it giving written notice of its intention to access the Applicant Fiber no less than ten (10) days prior to such event, except in cases of emergency, in which case the written notice shall be required to be given in the maximum amount of time that is reasonable under the circumstances. If the maintenance vendor fails to provide Maintenance Services during a Maintenance Term or Renewal Term for which Applicant has paid the Annual Maintenance Charge, upon invoice by Applicant, the maintenance vendor shall promptly reimburse Applicant for its costs of performing Scheduled Maintenance, and to the extent this Agreement is terminated, shall reimburse such portion of the Annual Maintenance Charge.

Site Conditions

It is the responsibility of the Respondent to be informed of all conditions under which work is to be done before submitting proposals. No additional costs will be incurred by the Owner or considerations given to any claims by the bidder based on a lack of knowledge of existing conditions. The submission of a proposal is an acknowledgement and agreement to the stipulation.

A site survey or site walk of the premises may be set up by contacting the Owner, Isaac Goyette at isaac.goyette@mcsbfl.us. All requests for site surveys/walks must be received in writing no later than **February 27, 2024, at 3:00pm EST**. Requests should include “Madison County School District WAN RFP” in the subject line to ensure that the Owner identifies the email as relating to this request.

E-Rate Requirements

The services requested in this RFP are dependent on funding from the E-Rate program. The Owner expects that each prospective Respondent will make themselves thoroughly familiar with all applicable rules and regulations regarding the E-Rate program. For further information regarding the E-Rate program, please reference the USAC Schools and Libraries website at: www.universalservice.org/sl/

All contracts entered because of this RFP and the associated Form 470 will be contingent upon:

1. Funding approval by the SLD.
2. Approved funding amount equal to the funding amount as requested on the Form 471.
3. The Respondent provides, at the time of bid, and maintains a valid Service Provider Identification Number (SPIN) consistent with the type of service requested in the RFP.
4. A certified Form 486 filed by the Owner and/or written “Notice to Proceed” from the Owner to the winning Respondent to initiate service. The Service Provider must contact the Owner prior to work proceeding.

Per the requirements of the E-Rate program, no billing and/or service may begin for this contract prior to July 1, 2024, and may not extend past June 30, 2025. Per E-Rate rules, applications will be submitted each year of multi-year contracts for funding consideration.

The Respondent is required to provide the Lowest Corresponding Price (LCP) for equipment and/or services as has been provided to other customers in the area. In the event of an audit and a rule violation pertaining to LCP, regarding a service provider *not* providing the LCP, any funds that are requested to be returned to compensate the difference or any rule violation will be the responsibility of the service provider that has failed to provide the LCP.

Invoicing

The Owner has the right to choose the type of invoicing method to pay for the services rendered. The Respondent acknowledges this right upon submission of a response to this request.

Service Provider Invoicing

The Owner’s discount percentage rate, as determined on the FCC Form 471, will be the maximum that the Owner is liable for. The Respondent will be responsible to invoice USAC for the remaining balance, when using the Service Provider Invoice (SPI) method, or Form 474. Prior to invoicing USAC for the service rendered, the Respondent agrees to provide the Owner with a copy of the USAC invoice to verify that the service has been delivered and accepted by the Owner before the Respondent invoices USAC.

BEAR Invoice Method

When utilizing the BEAR method of invoicing, the Respondent will invoice the Owner for the entire amount of the service rendered. The Owner will invoice USAC for the discounted portion of the services provided.

Termination

The Owner reserves the right to terminate any contract and/or agreement with any Respondent, even the apparent winner, regardless of USAC’s approval or denial of funding; any funding requested because of this RFP, prior to any work starting. The Owner reserves the right to accept the pricing proposal solely dependent upon SLD approval.

Program Review

All E-Rate applications, including special construction, are subject to detailed questioning during Program Integrity Assurance (PIA) review where the cost of proposed special construction will be reviewed based on the cost of historical fiber builds in the region. Additionally, certain information on necessary special construction is needed to accurately fill out Form 471. Respondents are required to complete the table in ‘Appendix A’. Additionally, Respondents are required to submit the additional information described in ‘Appendix A’, as this information will be required in a PIA review. If Respondents do not submit the additional information as listed in 'Appendix A', the Respondents bid can be deemed non-responsive and excluded from the bid.

Bid Package Requirements

No bid will be accepted from, or contract awarded to a Respondent:

1. Who is not licensed in accordance with the law.
2. Does not hold a license qualifying them to perform work under this contract in the State of Florida.
3. Who does not hold a valid SPIN and is not in good standing with the FCC/USAC.
4. Who has not successfully performed one project of similar character and scope of the proposed work.
5. Does not provide all the required documentation as required by this RFP.

Proposals will only be received until **March 18, 2024**, at **1:00pm EST**. Proposals received after this time will not be considered for award. Respondents will provide the RFP number and bid time in the subject line of the email, or if responding by mail the RFP number and bid time on the lower left-hand corner of the response envelope.

Email: ATTN: Isaac Goyette at isaac.goyette@mcsbfl.us

Mailing Address:
Isaac Goyette
Madison County School District
210 NE Duval Avenue
Madison, FL 32340

Due to the inconsistency and unreliability of physical delivery services, it is highly recommended that all responses be sent via email. Email responses are limited to 15Mb in size and must be in PDF format. Responses received after the appointed date and time will be subject to the owners Right to Reject any and all proposals.

Spam and Robot Bids

Spam and/or Robot responses will not be considered as valid bid response and will be disqualified from consideration.

Requests for Information

All inquiries for this RFP shall be submitted to the Owner. The Owner's contact information is listed below. Bidders requesting information will submit all requests in one, single submission. Bids who fail to comply with this requirement may receive reduced scores in the evaluation for not complying with all requirements of this RFP. The deadline for all questions will be on **March 5, 2024,** at **3:00pm EST**. Questions should include "Madison County School District WAN RFP" in the subject line to ensure that the Owner identifies the email as relating to this request.

Isaac Goyette
Coordinator of Information Technology
isaac.goyette@mcsbfl.us

To receive consideration by the Owner, each Respondent will provide, at a minimum, the following in their RFP response:

1. **Proposal Narrative** – The Respondent will include with the proposal a written narrative, detailing the means, methods, and transport mediums of the proposed service offering. The Proposal Narrative shall not exceed ten (10) pages (page limit excludes RFP forms and/or copies of the Respondents contracts and service level agreements). The proposal narrative shall include at a minimum:
    a. A brief description of the Respondent, their history in the marketplace and the E-Rate program.
    b. A single line drawing depicting the proposed service.
    c. An implementation plan, including a project schedule, for the successful delivery of the proposed service offering to the Owner including installation dates for each circuit and the date each circuit will be turned over to the applicant. For the purposes of this RFP, a contract will be signed prior to filing the FCC Form 471, and construction will begin immediately after the Form 471 is filed. The first circuits will be turned over to the Owner on July 1, 2024.

   d. A description of the Respondents billing process, including those related to the E-Rate program.
   e. A description, if applicable, of the "Owner Supplied" equipment and/or facilities required by the bidder for the successful implementation of their proposed service offering, i.e. power, environmental controls, facilities upgrade, and/or equipment mounting space requirements.
   f. A statement, if applicable, that clearly addresses any conflict or inability on the part of the Respondent to meet the specified service and/or terms and conditions specified in this document.
2. **Price Evaluation Form** – The Respondent shall provide their price on the provided "Price Evaluation Form." If the Respondent proposes alternate pricing and/or product options, they may do so only in addition to supplying a "price Evaluation Form" for the requested service. Any/all "alternate" pricing and/or product options will be provided on the "Alternate Pricing Evaluation Form" provided. Each additional service offering in the Respondent provides, must be placed on a separate "Price Evaluation Form."
3. **Detailed Cost Breakdown** – The Respondent will itemize the proposal price as shown on the provided "Detailed Cost Breakdown" sheet. Pricing shown will conform to the pricing shown on the "Price Evaluation Form". Per the RFP, the cost of Special Construction and Network Electronics shall be broken out separately in the Respondents proposal response. Each additional service offering in the Respondent provides, must be placed on a separate "Detailed Cost Breakdown Sheet."
4. **Qualifications Form** – The Respondent shall complete and submit the attached "Qualifications Form" as part of their proposal. The Respondent shall also include a minimum of three (3) references that demonstrate their ability to provide the services requested in this RFP. References will include Contact Name, Organization Name, telephone, and email information for the contact. References must be from projects within the last three (3) calendar years.
5. **Service Agreement** – The Respondent will include **<u>a signed and dated copy</u>** of their multi-year Service Agreement (contract and service level agreement) with their proposal. Once all proposals have been received and evaluated, the Owner will sign, date, and return the winning Respondents agreement(s). See "Contract Requirements" section below for a detailed description of the required Service Agreement.
6. **General Acknowledgement** – Respondents will provide an executed copy of the provided acknowledgement form, acknowledging the RFP requirements.

If the incumbent does not respond to this RFP with a quote, the Owner will use the incumbent vendor's current pricing.

Contract Requirements

The Owner intends to use the Respondents supplied Service Agreement to formalize any contractual relationship that results from this RFP. However, the following provisions **<u>MUST</u>** be specifically included in the Respondent supplied agreement for the Respondents proposal to be considered responsive. Failure to include any or all these provisions shall result in a Non-Responsive determination and no further evaluation of the Respondents proposal will be considered.

1. **Terms and Conditions for the collector/hub site and sites one (1) through four (4), or as noted on the "Attachment A – Site Schedule".** – The Owner requests proposals that are based on a three (3) year contract term with two (2) optional one (1) year extensions. The initial three (3) year contract term shall start on July 1, 2024, and end on June 30, 2027, not to exceed five (5) contract years. An extension option must be mutually acceptable to both parties. Any request for and acceptance of an extension shall be in written form and shall include any requests and justifications for adjustment in compensation. If Respondents can provide "better" rates by extending the length of the contract, provide this option as part of the RFP response.

   Terms and Conditions for site five (5), or as noted on the "Attachment A – Site Schedule". – The Owner requests proposals that are based on a one (1) year contract term with two (2) optional one (1) year extensions. The initial one (1) year contract term shall start on July 1, 2024, and end on June 30, 2025. An extension option must be mutually acceptable to both parties. Any request for and acceptance of an extension shall be in written form and shall include any requests and justifications for adjustment in compensation. If Respondents can provide "better" rates by extending the length of the contract, provide this option as part of the RFP response.

2. **Growth Clause** – Growth services may or may not be requested by the Owner during the contract term. The Respondent shall include a "Growth Clause" with the maximum charges per month. The "Growth Clause" shall not require a change in contract terms. The "Growth Clause" shall include a price for all existing service types plus any additional services of the same type/speed and bandwidths of 200Mbps, 500Mbps, 1Gbps, 2Gbps, 5Gbps and 10Gbps, or as noted on the "Attachment A – Site Schedule". The bidder shall include growth bandwidth and growth pricing in the contract for any potential upgrades.

Bid Evaluation

The Owner will evaluate and select the winning proposal based on the following criteria.

1. **Price (30%)** – The price of eligible goods and services will be the highest weighted factor. The Owner will evaluate price based ONLY on the eligible monthly and eligible "one-time" costs. E-Rate ineligible items must be provided on a separate rate sheet.
2. **Experience (25%)** – The Owner will evaluate prospective Respondent's experience based on, but not limited to, the Respondents ability to successfully provide the requested service(s), and prior history with the Owner providing the requested service. This may generate positive or negative results. A neutral finding will provide all Respondents the same score.
3. **Accuracy of Response (20%)** – The Owner will evaluate the prospective Respondents proposal response for, but not limited to, completeness of proposal package, Service Agreement, amendments and/or exceptions to the requested service(s).
4. **Qualifications (15%)** – The Owner will evaluate the prospective Respondents qualifications based on, but not limited to, technical expertise and service coverage and the number of projects successfully completed by the Respondent providing the same type and scope of the requested services.
5. **Service Level Agreement (5%)** – The Respondent will include a signed and dated copy of their multi-year Service Agreement (contract and service level agreement) with the proposal. Upon review and evaluation of all proposals, the Owner will sign, date, and return the successful Respondents agreement(s). The Service Agreement shall include reference to the RFP number in which you provide a bid response to.
6. **Other Cost Factors (5%)** – The owner will take into consideration all non-E-Rate costs, including but not limited to ineligible one time or recurring charges, equipment, etc.

Protests

To be considered, written protests containing the proposal number must be submitted in accordance with the Owner's Board of Education Policy for protests. Protests must be made on the following grounds to be considered:

1. Owner failed to follow the selection procedures and adhere to the requirements specified in this RFP or any amendments hereto, or
2. A Conflict of Interest
3. State and/or Federal law has been violated.

All protests will be responded to in accordance with the Owners Board of Education Policy.

Bidder Selection/Contract Award

The Owner reserves the right to make the award to the bidder who submits the proposal which meets the requirements set forth herein and best meets the needs of the Owner, after taking into consideration all the aforementioned factors. The Owner also reserves the right to select portions of a proposal, or to reject all proposals. If the Respondent fails to provide the contract service, the Respondent agrees to financial compensation to the Owner to move to the next qualified Respondent.

Right to Reject Any and All Proposals

The Owner reserves the right to accept or reject any or all responses in whole or in part. Or waive any minor irregularity in any proposal received. The Owner shall be the sole judge of the competency and responsibility of the Respondent. The submission of a proposal by a Respondent is acknowledgment of this right.

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Appendix A: Special Construction Cost Breakdown

Owner: Madison County School District
Project #:653E-24A.11

Respondent is required to provide the breakdown shown below for all proposals containing special construction. If additional lines are required, submit additional pages as required.

Location	Strand Count	Segment Mileage	Total Segment Cost	Eligible Cost	Ineligible Cost
Total project mileage and costs					

When special construction is required, the following information must also be provided with the proposal. Failure to include the required documents will result in a determination of Non-Responsive for the Respondent.

1. Special Construction Cost Breakdown Sheet
2. Route map of all build segments in KMZ or KML format.
3. Explanation of alternative routes that were explored and why the chosen route is the most cost effective.
4. Explanation of special materials and procedures required that may have increased construction costs, such as.
    a. Historical preservation or environmental issues
    b. Bridge, waterway, railway, or highway crossings
    c. Galvanized conduit
    d. Directional boring through hard rock or under a paved surface
    e. An excessive number of handholes, marker posts, or other OSP materials
    f. Expensive pole attachment fees or make ready costs.

Appendix B: Contact Information

Required with all bid submissions.

Contact Name	Contact Title	Contact Phone Number
1)		
2)		
3)		

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DETAILED COST BREAKDOWN

* Each additional service offering in which you provide MUST be placed on a separate Detailed Breakdown sheet form*

Form 471 - Detailed Cost Breakdown

Customer Name: ____________________

Service Provider Name: ____________________

Term of Service: __________

Proposal Date: __________

FRN Number: ____________________

Billed Entity Number: ____________________

For use the District's use **ONLY**. Service Provider will leave **BLANK**.

(Estimated) E-Rate Funding Level: 90%

Initial Term of Service			One-Time Cost		Annual Recurring Cost		E-Rate Reimbursement	Net Annual Cost after E-Rate, before CTF	Net Annual Cost after E-Rate & CTF Discount
Service	Speed	Qty	Eligible One-Time Cost	Ineligible One-Time Cost	Eligible Annual Cost	Ineligible Annual Cost			
			$ -	$ -	$ -	$ -	$ -	$ -	$ -
			$ -	$ -	$ -	$ -	$ -	$ -	$ -
			$ -	$ -	$ -	$ -	$ -	$ -	$ -
			$ -	$ -	$ -	$ -	$ -	$ -	$ -
			$ -	$ -	$ -	$ -	$ -	$ -	$ -
		Sub-Total	$ -	$ -	$ -	$ -	$ -	$ -	$ -
				(Estimated) Taxes/Surcharges	$ -	$ -	$ -	$ -	$ -
				Annual Recurring Total	$ -	$ -	$ -	$ -	$ -
				One-Time Cost Total AFTER Erate Discount					$ -

Optional One (1) Year Extension			One-Time Cost		Annual Recurring Cost		E-Rate Reimbursement	Net Annual Cost after E-Rate, before CTF	Net Annual Cost after E-Rate & CTF Discount
Service	Speed	Qty	Eligible One-Time Cost	Ineligible One-Time Cost	Eligible Annual Cost	Ineligible Annual Cost			
			$ -	$ -	$ -	$ -	$ -	$ -	$ -
			$ -	$ -	$ -	$ -	$ -	$ -	$ -
			$ -	$ -	$ -	$ -	$ -	$ -	$ -
			$ -	$ -	$ -	$ -	$ -	$ -	$ -
			$ -	$ -	$ -	$ -	$ -	$ -	$ -
		Sub-Total	$ -	$ -	$ -	$ -	$ -	$ -	$ -
				(Estimated) Taxes/Surcharges	$ -	$ -	$ -	$ -	$ -
				Annual Recurring Total	$ -	$ -	$ -	$ -	$ -
				One-Time Cost Total AFTER Erate Discount					$ -

Price Evaluation Form

****Each additional service offering provided MUST be placed on a separate Price Evaluation Form****

Owner: Madison County School District
Project #: 653E-24A.11

The owner shall use the price(s) shown below to determine the bidder's evaluation score for all "cost(s)" related to evaluation criteria.

Instructions:

1. Respondents shall provide a line-item price for the "Recurring Price," and if applicable the "One-Time" price for each site(s) listed on Attachment A - Schedule.
2. Respondent shall provide a description and line-item price for any "additional" price elements that are not included in the "recurring price" and the "one-time" price totals that are included in the Respondents proposal.

Recurring Price

Service	Speed	Monthly Recurring Price		Contract Term (Months)		"Recurring Price" Total
		$	X		=	$
		$	X		=	$
		$	X		=	$
		$	X		=	$
		$	X		=	$
		$	X		=	$
		$	X		=	$
		$	X		=	$
		$	X		=	$
		$	X		=	$
				"Recurring Price" Sub-Total		**$**

One-Time Price

Service	Description	"One-Time Price" Total
		$
		$
		$
		$
		$
		$
		$
		$
	"One-Time Price" Sub-Total	**$**

Additional

Service	Description	Total
		$
		$
		$
	"Additional" Price Sub-Total	**$**

BIDDER'S NAME ______________________________

SIGNATURE ______________________________ **Date** ______________

PRINT NAME ______________________________

TITLE ______________________________

Alternate Price Evaluation Form

****Each additional service offering provided MUST be placed on a separate Price Evaluation Form****

Owner: Madison County School District
Project #: 653E-24A.11

The owner shall use the price(s) shown below to determine the bidder's evaluation score for all "cost(s)" related to evaluation criteria.

Instructions:

3. Respondents shall provide a line-item price for the "Recurring Price," and if applicable the "One-Time" price for each site(s) listed on Attachment A.
4. Respondent shall provide a description and line-item price for any "additional" price elements that are not included in the "recurring price" and the "one-time" price totals that are included in the Respondents proposal.

Recurring Price

Service	Speed	Monthly Recurring Price	Contract Term (Months)			"Recurring Price" Total
		$	X		=	$
		$	X		=	$
		$	X		=	$
		$	X		=	$
		$	X		=	$
		$	X		=	$
		$	X		=	$
		$	X		=	$
		$	X		=	$
		$	X		=	$
			"Recurring Price" Sub-Total			**$**

One-Time Price

Service	Description	"One-Time Price" Total
		$
		$
		$
		$
		$
		$
		$
		$
	"One-Time Price" Sub-Total	**$**

Additional

Service	Description	Total
		$
		$
		$
	"Additional" Price Sub-Total	**$**

BIDDER'S NAME ______________________________

SIGNATURE ______________________________ **Date** ______________

PRINT NAME ______________________________

TITLE ______________________________

QUALIFICATION FORM

Owner: Madison County School District
Project number: 653E-24A.11

The Respondent shall furnish all the following information accurately and completely. Failure to provide the required information may result in a rejection of the proposal. Additional pages may be attached if necessary. "You," and/or "your" as used in this questionnaire refers to the Respondents firm and any of its owners, officers, directors, shareholders, parties, or principals. The Owner has discretion to request additional information depending on the project.

1. **Firm name and address:** ____

   ____

   ____

   ____

   (______)________-___________ Telephone

   (______)________-___________ Fax

2. **Type of firm:** (check one) Individual ____ Partnership ____ Corp. _____

3. **Names and titles of all principals of the firm:**

   ______________________________ ____________________________

   ______________________________ ____________________________

   ______________________________ ____________________________

4. **How many years has your firm been providing the services you are proposing?** Include only years as this type of Respondent and only the years with the current entity in its current form:

   ____

   A. Provide the total number of customers that you have provided the same type of proposed services (not using subcontractors) in the last 3 years. (Respondents will be responsible to provide a complete list of reference to confirm this number if asked)

      ____

   B. Provide the number of customers that you have provided the same type of proposed services (not using subcontractors) in the Education Market in the last 3 years. (Respondents will be responsible to provide a complete list of reference to confirm this number if asked)

      ____

5. **Is your firm licensed in the State of Florida to provide the service you are proposing?**

   ____

   If yes, Please provide the following additional information:

   A. Provide the License Name Holder, Number and Expiration Date of the license associated to the service you are proposing.

      Name Holder: ____

      License No.:____

      Expiration Date: ____

   If no, Please provide the following additional information:

A. Provide the License Name Holder, Number and Expiration Date of the Sub-Contractor(s) who is licensed to perform the service you are proposing. Attach additional pages as necessary.
Name Holder: ____

License No.:____

Expiration Date: ____

6. **In the last five years have you or any of your principals been in litigation or arbitration or a dispute of any kind on a question or questions relating to a public funded project?** Response must include information pertaining to principals' association outside of the firm responding to this Project. If yes, provide name of public agency and details of the dispute. Attach additional pages as necessary.

____

____

____

____

7. **In the last five years have you or any of your principals ever failed to complete a project?** Response must include information pertaining to principals' association outside of the firm bidding this Project. If yes, provide owner's name and details. Attach additional pages as necessary.

____

____

____

____

8. **Does your firm currently have a Service Provider Identification Number (SPIN)?**

____

If yes, Please provide the following additional information:

A. Provide the SPIN associated to the service you are proposing.

____

B. Provide the Date that your last Form 473 Service Provider Annual Certification (SPAC) was approved.

____

9. **In the last five years have you or any of your principals ever been placed under a "Red Light" restriction by the Federal Communications Commission (FCC) and/or the Universal Services Administrative Company (USAC)?** Response must include information pertaining to principals' association outside of the firm bidding this Project. If yes, provide owner's name and details. Attach additional pages as necessary.

____

____

____

____

10. **List of References:** Provide information on the three (3) E-Rate projects your company has completed in the last three years that comes closest to matching the scope of this RFP. If the bidder has not completed an E-Rate project provide three (3) "Educational Market" projects, your company has completed in the last three years. Respondent may include additional documentation.

Project #1

Project Name: ______________________________

Contact Information:
Address: ______________________________
____
____

Phone Number: ______________________________
Contact Person:
Name: ______________________________
Title: ______________________________
Phone #: ______________________________

Description of Project: ___________________________________
____
____
____
____

Project Start Date: ____________

Project Completion Date: ____________

Project #2

Project Name: ______________________________

Contact Information:
Address: ______________________________
____
____

Phone Number: ______________________________
Contact Person:
Name: ______________________________
Title: ______________________________
Phone #: ______________________________

Description of Project: ___________________________________
____
____
____
____

Project Start Date: ____________

Project Completion Date ____________

Project #3

Project Name: ____________________

Contact Information:
Address: ____________________
____
____
Phone Number: ____________________
Contact Person:
Name: ____________________
Title: ____________________
Phone #: ____________________

Description of Project: ____________________
____
____
____
____

Project Start Date: __________

Project Completion Date: __________

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GENERAL ACKNOWLEDGEMENT FORM

Owner: Madison County School District
Project Number: 653E-24A.11

The following documents must be submitted with the proposal:

1. Proposal Narrative
2. Price Evaluation Form
3. Detailed Cost Breakout Sheet
4. Qualifications Form
5. Service Agreement
6. General Acknowledgement Form

Pursuant to and in compliance with the published RFP and related documents, **the undersigned Respondent**, having familiarized himself/herself with the terms of the RFP, the conditions affecting the performance of the RFP, the cost of the work at the place where the work is to be done, and other Documents, **proposes and agrees to perform**, within the time stipulated, including all of its required services, and everything required to be performed, and to provide and furnish any and all of the professional services, applicable taxes, utility, and transportation services necessary to perform the requested contract and complete in a workmanlike manner all of the work required in connection with the RFP Documents, including Addendum No.'s _______, ______, _______, ______, _______, ______, ______. Copies of Addenda are obtainable at the office of the owners' representative (Infinity Communications).

The RESPONDENT agrees that at the time of request, he/she will provide a signed copy of the Respondents' **Service Agreement** within (48) forty-eight hours.

The RESPONDENT agrees that pricing provided within proposal and/or contract are true and correct. The responding service provider is required to provide the lowest corresponding price for equipment and/or services as has been provided to other customers in the area. In the event of an audit and a rule violation pertaining to Lowest Corresponding Price regarding a service provider not providing the lowest corresponding price, any funds that are requested to be returned to compensate the difference or any rule violation will be the responsibility of the service provider that has failed to provide LCP.

The RESPONDENT understands that the withdrawal period for this RFP is (30) thirty days from the day of bid/proposal due date.

The RESPONDENT has carefully examined the RFP and related documents to the fullest that were prepared and furnished by the OWNER and acknowledges their sufficiency.

It is understood and agreed that the work under the contract shall be commenced by the Respondent, if awarded the contract, on the date to be stated in the OWNER'S notification and that the scope of work for this request as stated above shall be completed as noted in the RFP.

NAME OF RESPONDENT: ____

FULL NAME OF ALL PARTNERS OR LEGAL NAME OF CORPORATION ____

(TYPE OR PRINT)

AUTHORIZED CONTACT / PROPOSAL PREPARER / SALES REPRESENTATIVE: ______________________________

BUSINESS ADDRESS: ____

(TYPE OR PRINT)

TELEPHONE: ______________________ **EMAIL:** ______________________

BY: ______________________ ______________________

(SIGNATURE IN INK) **(TYPE OR PRINT NAME OF TITLE AND SIGNATURE)**

E-RATE SERVICE PROVIDER IDENTIFICATION NUMBER (SPIN)
#____________________ **DATE** ____________________

END OF RFP

Attachment "A" - Site Schedule

Collector/Hub Site
Madison County High School
2649 W US 90
Madison, FL 32340-4304
Demarc Location: MDF
Speed: 2Gbps
Growth pricing: 5Gbps and 10Gbps.

Contract Terms: Requesting a 36-month contract with two, one-year optional extensions for this site and connections to sites one (1) through four (4).

Site #1 Detail

From: Collector Site

To: Site #1
Greenville Elementary School
729 SW Overstreet Ave.
Greenville, FL 32331-3505
Demarc Location: MDF
Speed: 1Gbps
Growth pricing: 2Gbps, 5Gbps, and 10Gbps.

Contract Terms: Requesting a 36-month contract with two, one-year optional extensions for this site (#1) to the collector/hub site.

Site #2 Detail

From: Collector Site

To: Site #2
Lee Elementary School
7731 E US Highway 90
Lee, FL 32059-0188
Demarc Location: MDF
Speed: 1Gbps
Growth pricing: 2Gbps, 5Gbps, and 10Gbps.

Contract Terms: Requesting a 36-month contract with two, one-year optional extensions for this site (#2) to the collector/hub site.

Site #3 Detail

From: Collector Site

To: Site #3
Madison County Board Office
210 NE Duval Avenue
Madison, FL 32340
Demarc Location: MDF
Speed: 1Gbps
Growth pricing: 2Gbps, 5Gbps, and 10Gbps.

Contract Terms: Requesting a 36-month contract with two, one-year optional extensions for this site (#3) to the collector/hub site.

Site #4 Detail

From: Collector Site

To: Site #4
Pinetta Elementary School
135 N.E. Empress Tree Ave.
Pinetta, FL 32350-2579
Demarc Location: MDF
Speed: 1Gbps
Growth pricing: 2Gbps, 5Gbps, and 10Gbps.

Contract Terms: Requesting a 36-month contract with two, one-year optional extensions for this site (#4) to the collector/hub site.

Site #5 Detail

From: Collector Site

New site: This circuit must be able to interface with the Owner's current network infastructure and connect to the "collector site".

To: Site #5
Waypoint Annex
823 SW Greenville Hills Road
Greenville, FL 32331
Demarc Location: MDF
Speed: 100Mbps
Growth pricing: 200Mbps, 500Mbps, and 1Gbps

Contract Terms: Requesting a separate one-year contract with two, one-year optional extensions for this site (#5) to the collector/hub site.
