

**Greene County School District
BEN 126484
Category 1 Specification**

Form 470 # 240005807

**Vendors shall submit all bids to bids@erateconsulting.com by 11:59pm (EST) on
January 8, 2024.**

Requirements/Preferences:

- (1) You **must** submit your proposal in electronic format to bids@erateconsulting.com. Adherence to this requirement is your responsibility and cannot be imputed to the Applicant. Do NOT send proposals to any other contacts.
- (2) You **must** include your standard contract terms and conditions with your submission. Failure to do so will result in your bid being incomplete for bid evaluation purposes.
- (3) In your email submission, the subject line **must** specifically reference the Applicant and the applicable Form 470#.
- (4) At the time of your bid submission, you **must** have a valid Service Provider Identification Number (SPIN). Lacking a valid SPIN at the time of submission will result in your bid being deemed incomplete for bid evaluation purposes.
- (5) If your proposed solution is comprised of services available through a State Master Contract or some other cooperative purchasing arrangement recognized by the State of Virginia, you **must** provide a specific reference to the contracting arrangement and, where applicable, the contract number.
- (6) Vendors should have prior experience delivering their proposed solution(s) to public school districts in Virginia. References must be provided upon request.
- (7) Your proposed monthly recurring cost(s) (MRCs) **must** include all taxes, fees, and additional eligible charges (if any). Your proposed MRC shall be deemed final for bid evaluation purposes. Once the bid submission deadline has passed, service providers may not amend their proposed MRC(s). Failure to incorporate any taxes, fees, or other additional eligible charges in your proposed MRC shall preclude any subsequent modifications to the MRC(s) without the district's prior written consent to said modification. **By submitting a proposal in response to this Form 470, you agree to be bound by this requirement.**
- (8) Proposals encompassing multiple Category One services **must** include an itemization of all proposed monthly recurring charges, inclusive of all taxes, fees, and additional

eligible charges (if any). Failure to do so will result in your bid being deemed incomplete for bid evaluation purposes.

(9) Proposals should include all one-time, non-recurring charges. Failure to include such charges in your submission will be deemed a waiver of the right to collect any such costs prior to or during the implementation process.

(10) All service providers should be able to provide a current VA Business Registration Certificate and W-9 upon request. Failure to do so will result in your bid being deemed incomplete for bid evaluation purposes.

(11) All proposals must conform to the applicable provisions of Virginia Contracts Law and Board policies and regulations.

(12) The Applicant requests pricing with a three-year term of service but will evaluate any other proposed term(s) that meet its requirements.

(13) By submitting a bid in response to this Form 470, you are certifying that your Company is in compliance with FCC Order FCC 19-121, which bars the use of USF subsidies to fund equipment, components, and services from “covered” companies deemed to be a national security risk.

(14) In Attachment A, you must provide a projected service start date, taking into account any necessary construction timeline estimates. **Failure to indicate the service start date in Attachment A will result in your bid being deemed incomplete for bid evaluation purposes relative to that service.**

(15) Providers must allow the Applicant to use the Service Provider Invoicing (SPI) method if desired.

(16) If the incumbent vendor does not respond to this Form 470, then the Applicant reserves the right to use the incumbent vendor’s current pricing in its evaluation.

(17) The Applicant reserves the right to consider in its evaluation any eligible services that are available by way of State Contract and/or State-approved cooperatives.

(18) Do NOT bundle the costs of any ineligible services into the monthly recurring costs of eligible services unless otherwise necessary under Program rules. When a bundled C1 solution is proposed, you must specifically identify the separate costs of all bundled services. Failure to abide by this request may jeopardize the applicant’s E-rate funding and will impact the bid evaluation.

(19) Please have an authorized company representative print, sign and date this document and submit it along with your bid to indicate that you have read, considered, and understand each of these requirements. **Failure to submit this document with an**

authorized representative's signature will result in your bid being deemed incomplete for bid evaluation purposes.

Internet Access (Attachment A):

- The Applicant seeks pricing for a dedicated Internet circuit at bandwidth levels of 3Gbps and 5Gbps.
- Your proposal must allow the Applicant to increase bandwidth during the contract term without extending the term of the original agreement. Any one-time costs associated with bandwidth increases **must** be referenced in the proposal. Failure to include any such one-time charges in your Proposal shall preclude the service provider from subsequent attempts to collect such costs. By submitting a Proposal in response to this Form 470, you agree to be bound by this requirement.
- The Applicant's hub site and the bandwidths sought are referenced in Attachment A.
- If part of your proposed solution, bids should include line-item pricing for an optional managed router capable of handling the requested bandwidth.

If other than July 1, 2024, you must specify your proposed service start date in Attachment A. Failure to do so will cause the district to reasonably conclude that service can begin on July 1, 2024. If that turns out to not be the case, then the district reserves the right to terminate the agreement with no penalty.

Please print your name, sign, and date to indicate that you have read the above requirements, that you understand them, that your proposal complies with all requirements, and that you agree to be bound by the terms of this document. Failure to do so will result in your bid being deemed incomplete for bid evaluation purposes.

Vendor Representative Name

Vendor Representative Signature

Date: _____