

FRANKLIN SCHOOLS

SAU #18

YEAR 25 E-RATE (2022-2023)

QUESTIONS AND ANSWERS

FORM 470 APPLICATION NUMBER: 220005161

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- Q1. We are working to prepare a bid for the Franklin School District using [this form 470 and RFP documents] that were submitted. While doing so we noticed on the FCC FORM 471 that this customer signed a 5 year contract in March of 2020 set to expire 2025 for this exact WAN solution. With this being the case, we are confused why there is a formal RFP for this district and not a standard 470 for funding purposes. Would you kindly clarify?
- A1. **The Franklin School District is interested in Internet Access and WAN circuit upgrades to the current existing solutions at the District and has released a new Form 470 with corresponding RFP documentation for competitive pricing for the upgrades requested from all interested service providers. The District is currently engaged in a 5 year contract, but is interested in upgrades above and beyond the contract and will evaluate all proposals received through the RFP process for the most cost-effective solution.**
- Q2. Can district please define the WAN bandwidth request.. is that the Total BW requested.. meaning if 4 Gig WAN then 2 Gig connection from each site to head end?
- A2. **The District is requesting pricing for multiple bandwidth options per building that are defined in the pricing spreadsheet included with the RFP. The District will make a decision on how much total bandwidth will be implemented when the bid responses with pricing are reviewed (each building may have a different bandwidth option depending on the offerings received). If the solution being presented to the District by your company has specific bandwidth requirements, please note that in the response. Also, you are welcome to define the solution being offered by adding additional line items or explanations to the spreadsheet. Please see the directions in the first page of the RFP pricing spreadsheet "Please include pricing for the most appropriate WAN speeds that are similar to those listed if your company does not offer the requested speeds. Additional line items or parts may be added if needed to reflect a complete proposal."**