

TO: IU13 **WAN Consortium** Request for Proposal (RFP) Vendors

FROM: Lancaster-Lebanon Intermediate Unit 13 (IU13)

DATE: **November 19, 2024**

RE: IU13 **WAN Consortium** RFP #245-002 Addendum #3

IU13 is issuing Addendum #3 with the following clarifications to questions concerning the IU13 **WAN Consortium** RFP #245-002. Please acknowledge receipt of this addendum by indicating bidder name and signature below. Return this document with the balance of the bid documents.

1. **Question 1:** The RFP lists several circuits for Cocalico School District, under both the main section of the RFP for evaluation by IU13 Consortia and the separate section for independent evaluation by Cocalico SD. Do we need to account for enough fiber strands to support BOTH options simultaneously?

Answer 1: No. The Cocalico independent evaluation option is provided as an alternative for the school district, where they would separately contract and seek E-rate funding for the service(s) without IU13's further involvement. There is no possibility that **both** IU13 Consortia **and** Cocalico SD will purchase the same services.

2. **Question 2:** For locations with multiple A-locations (such as Springton Lake Middle School which lists both IU13-Lanc and IU13-Leb as A-locations and requesting services for both) will the IU be choosing between those two options or potentially awarding both?

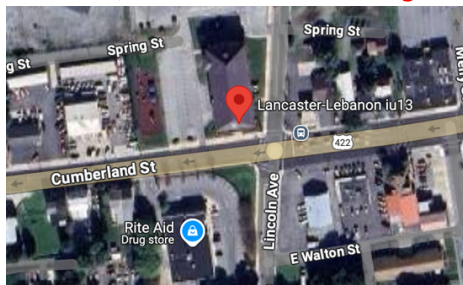
Answer 2: For Z-locations that list multiple A-location and service options, IU 13 Consortia intends to award no more than ONE A-location/service combination for each Z-location from the proposals that are submitted.

3. **Question 3:** Regarding the Bid Bond [Attachment H], can you please provide direction for the section of the form: "sum of (____) Dollars (\$____) lawful money of..."? Typically, we use a value that is equal to 10% of the opportunity, however at this stage we do not know that.

Answer 3: Please refer to Section 3.33 of the RFP ("BID BOND REQUIREMENT...") on page 29, continuing onto page 30, specifically subsection (i).

4. **Question 4:** Verification that the IU13 -1 Cumberland Street service address is 1 **E. Cumberland Street** Lebanon, PA 17042?

Answer 4: The “E[ast]” designation should NOT be in the address. The intended building is on the Northwest corner of Cumberland St (US 422) and Lincoln Ave, as indicated in the image below.



5. **Question 5:** In our solution can we use a different A location (data center) located at 21715 Filigree Court Ashburn, VA 20147 (Equinix Data Center), instead of A location IU13-401-NIF at 401 Broad Street Philadelphia PA Suite 201 19108?

Answer 5: No. Since these are WAN transport circuits, for the circuits listing IU13-401-NIF as an A-Location, we are only able to consider the listed A-Location options, to connect back to existing WAN locations.

6. **Question 6:** For the Hempfield SD request, the A location states “multipoint” – what is the actual location name and address that is to be used?

Answer 6: For the Hempfield services listing “multipoint” under A-Location, we are seeking multipoint-to-multipoint EVP-LAN (aka E-LAN, ENS) Ethernet services between ALL sites listed as Z-Locations.

7. **Question 7:** Can you please clarify the following:

Professional Services Agreement Section 4: Compensation – “Contractor shall pay all federal, state and local taxes pertaining to the Services or Contractor’s performance of the Services.”

Are you referring to USF Fees on ethernet circuits with interstate traffic under 10% utilization? If so, based on the current fee structure there would be no taxes. However, if 10% or more interstate traffic on the circuits the current rate is 35.8%. The rates are always subject to change.

We just want to understand the taxes you are referring to in this statement. I would imagine all service providers would be reluctant to eat those taxes if interstate traffic is over 10% on each circuit.

Answer 7: This statement refers to taxes and fees to which the vendor is subject for the income made from providing goods and/or services to IU13. The vendor warrants that unless they are tax-exempt, they will pay all taxes and fees due against money they collect from IU13. (continued on page 3)

In specific reference to Universal Service Fund (USF), that is a fee assessed against the telecommunications provider, however, providers are allowed to recover their USF contribution directly from the customer by billing them this charge.

UPDATES to Attachment G Price Proposal Workbook:

We are adding a service option request. In addition to the services already requested, we are seeking proposals for 1 Gbps Lit Fiber service for a 60-month term from Brownstown Elementary School to EASD-HS. An updated **“245-002-Attachment-G-Price-Proposal-v2.xlsx”** workbook is provided to support this option. *** You only need to use Version 2 of the workbook if you are bidding this new option, otherwise, you will not be penalized for using the original version.

The address for IU13 – 1 Cumberland St (see question 4, above) has been corrected in Version 2 of the price proposal workbook.

Printed Name of Bidder & Company Name

Signature of Bidder’s Representative