NOGALES UNIFIED SCHOOL DISTRICT
REQUEST FOR QUOTE – E-RATE ELIGIBLE SERVICES
FIBER OPTIC CABLING AND CABINETS

DATE: November 20, 2026
DUE DATE: December 18, 2026

The Nogales Unified School District is requesting quotes for the replacement of a cabinet in 1 IDF at Coronado Elementary School, per the detailed specifications and quantities listed below. The contract start date is anticipated to be April 1, 2027, or upon notification of approval of E-Rate funding for this project; at the District's discretion. In any case, no work will begin prior to April 1, 2027.

The District is seeking services and pricing through an approved State Master Contract or other Cooperative Purchasing Contract that is acceptable according to the Arizona State Procurement Rules. Please be advised that this is a Request for Quote and not a formal sealed RFP/Bid process. Arizona State Procurement Code requires a formal sealed bidding process; or purchasing from an approved cooperative purchasing contract, or compliant consortium procured contract for any procurement in excess of $100,000.00. **Any quote whose total value exceeds $100,000.00 and is not linked to a current approved cooperative purchasing contract, or a compliant consortium procured contract will be disqualified by Arizona State Procurement Code**.

Quotes should be delivered electronically to email address erate@nusd.k12.az.us no later than the posted due date. Quotes can be mailed or delivered in person to the District Office. Extensions may be requested up to three days prior to the posted due date. Extensions will be granted at the District's discretion. It is the prospective vendor's responsibility to deliver the requested quote on or prior to the posted due date and time.

The submission of a quote will indicate that the prospective vendor understands the requirements and specifications and that the services and materials requested can be supplied, and the required delivery time line can be met as specified.

Please direct all questions and requests for information to Alex Lopez via email at erate@nusd.k12.az.us.

Additional Instructions:

1. The pricing quoted must be compliant with the prospective vendor's State Master Contract or Cooperative Purchasing Contract pricing structure. A copy of any and all contracts that the district will be expected to sign must accompany the quote provided.
2. Submitted quotes must clearly identify the prospective vendor's State Master Contract or Cooperative Purchasing Contract number, if applicable, and E-Rate SPIN.
3. The original contract offered should not expire prior to September 30, 2028 and should include specifications that allow for extensions at the discretion of the applicant; not to exceed a total of 60 months.
4. Submitted quotes must include all items on the Required Equipment List in the quantities requested; no partial quotes will be accepted.
5. Submitted quotes must identify the cost for all equipment, supplies, and labor, including any costs for campus assessment, project management, documentation, travel, taxes, etc.
6. All taxes, including sales taxes, must be identified separately. Sales tax will not be included in the

competitive evaluation of the quote but will be included in the E-Rate Funding Application.

7. Labor costs must include itemized statement of work that specifies each task with estimated timeline.
8. The products quoted must be eligible for E-Rate under the Category 2 Internal Connections provision compliant with the Schools and Libraries Division Eligible Services List for the current funding year. The costs for services not eligible for E-Rate must be clearly itemized separate from eligible services.
9. Any pricing proposed must comply with the FCC Lowest Corresponding Price Rule as required by the Universal Service First Report and Order and restated in the FCC E-Rate Modernization Report and Order, adopted July 11, 2014. The FCC Lowest Corresponding Price rule prohibits an E-rate services offeror from offering or charging E-rate applicants a price higher than the lowest price that the offeror charges to non-residential customers who are similarly situated to a particular school, library, rural health care provider or consortium that purchase directly from the offeror.
10. Provide a minimum of three references; preferably Arizona school districts.
11. The District will evaluate all compliant quotes received and reserves the right to select the quote that is the most cost effective, compliant with FCC Fair and Competitive Bidding Rules.
12. Contractor should assume that work will be completed outside of school hours, on weekends or during summer break and quote accordingly. No change orders for afterhours, weekend or holiday work will be approved.

Failure to comply with these general specifications may be grounds for disqualification and award may be made to the next most cost-effective provider.

Equipment Specifications:

1. Any brands and models specified in the Required Equipment List below is included in order to establish the level of quality and/or feature set being sought.
2. All equipment must be new manufacture. Refurbished or used equipment warranted as new will not be acceptable.
3. Include a statement with your quote indicating the level of partnership your organization has with the original equipment manufacturer being proposed.
4. Each cabinet must be a wall mount enclosure, to accommodate Aruba 3810M switches with fiber modules and patch cables.
5. Each existing cabinet includes a fiber cable, terminated directly into a switch, Category 5e patch panel, network switches and a UPS. The quote must include labor to remove the existing equipment, patch panels and cabling from the current cabinet, install the new cabinet, reinstall the equipment, reinstall and test the CAT 5e patch panel, and then install a new LIU, terminate the fiber cable and patch into a switch.
6. Because of the cabling involved with each cabinet, this request requires technicians capable of repairing or replacing fiber and copper connections, including testing and certifying connectivity.

Nicely Done Consulting, as a service to our clients, has provided templates and guidance for the presented scope of work. Nicely Done Consulting, its principals or employees, does not determine the services or needs of the applicant. All projects are defined by the applicant.

7. All equipment installed will be labeled by the awarded vendor using durable labels. Labels will identify E-Rate year and E-Rate Funding Request Number.
8. The minimum acceptable warranty period is 3 years. Please specify the warranty period for all equipment quoted. If there is a cost to extend the warranty to meet the minimum requirement, please include this cost in the quote under ineligible for E-Rate support.

Required Equipment List

Location	Make/Model - Part Number*	Description	Quantity
IDF - Coronado Elementary	Wall-Mount Cabinet Equivalent to Chatsworth 11996-724	12U Wall Mount Enclosure 24"H x 24"W x 30"D Include plywood backboard, grounding wire, fan kit and all mounting hardware.	1
	1U Fiber Optic Rack Mount LIU		1
	1M Multimode Fiber Patch Cable with LC connectors		1

*Other brands will be considered if they provide the same functionality.

Evaluation Criteria:

Evaluation of the offers will be based on but not limited to the following criteria, in order of priority:

1. **Cost of ELIGIBLE Services** – Primary evaluation factor.
2. **Cost of INELIGIBLE Services**
3. **Equivalence of Technical Design/Meets Scope of Work** – Conformance with general and technical specifications.
4. **Vendor Qualifications/Level of Partnership with OEM** – Vendor's experience, level of partnership with the original equipment manufacturer.
5. **Strength of References** – Including previous experience with the district.

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