Funding Year 2027 Category1 and 2 items Request for Proposal

Dear prospective vendor:
Please make your best effort to give us an accurate proposal for the cost of the items requested below, you may quote *all or some* of the items. The pertinent facts are listed below. We are asking for competitive proposals from vendors.

Items will be shipped to and used at: Hope Academy of Detroit, 12121 Broadstreet Ave, Detroit, MI 48204
Billing address: Hope Academy of Detroit, 2125 University Park Drive, Okemos, MI 48864.

Deadline Date: Deadline for vendor proposals is 9:00 am Eastern Standard Time, 29 days from the date this form 470 is posted. We reserve the right to reject proposals that have been submitted past this deadline and also proposals that do not list the proper shipping address and billing address.

All equipment shall be new and include the manufacturer (3 year) warranty. If equipment is different from what is requested, documentation must be provided with the proposal demonstrating that the proposed equipment is equivalent or the proposal will not be considered. Installation costs are welcome, but not necessary.

Item Requested	Quantity
Business Class Cable Modem 500–2000MB download, 20–64MB upload, copper, coax, cable, for emergency internet connection should fiber connection be compromised for any period, 3 to 5 yrs agreement, installation by July 1, 2027 for working services on July 1, 2027	1
Business Class Cable Fiber 3Gbps–5Gbps download, 3,000–5,000Mbps upload, copper, coax, cable, for emergency internet connection should fiber connection be compromised for any period, 3 to 5 yrs agreement, installation by January 1, 2027 for working services on January 1, 2027	1
Cisco Meraki MS350-24X(Part#: MS350-24X-HW) or equivalent	6
Cisco Meraki MS350-24X 5 year licenses (Part#: LIC-MS210-48FP-5Y) or equivalent	6
MS210-48FP License 5 year(Part#LIC-MS210-48FP-5YR) or equivalent	6
Applicable shipping fees - All Ohio, Indiana and Michigan Public Charter Schools are tax exempt. If you are selected as the bid recipient, a tax exempt form will be provided upon request	1

Specifications required:

- All hardware quoted must be compatible with existing infrastructure. If the equipment is different from what is requested, documentation must be provided with the proposal demonstrating that the proposed equipment is equivalent, or the proposal will not be considered.
- Hardware quoted must be new with the manufacturer's warranty (minimum of three years). Quotes for used equipment will not be considered.
- The bidder shall provide their SPIN in their proposal (or provide documentation that a SPIN has been applied for) and shall document that they are an authorized reseller of the equipment being proposed.
- Cabling vendors must be bonded/insured.
- Vendor must ensure that all quoted prices will be honored at the time of purchase.
- Installation costs must be listed separately from hardware costs.
- Proposals from vendors on Red Light Status with the FCC or delinquent on a debt to a state or federal governmental agency or entity will be disqualified.
- In-state (or local) vendors preferred.
- Previous experience with vendor preferred.
- Vendor must put in writing their willingness to give discounted bills.
- **Please note that SPAM, robotic responses, or bids submitted through generic platforms and templates will be disqualified. Additionally, we are seeking direct partnerships and will not consider proposals from ISP resellers.**
- Internet Access service quoted must provide access to the state network.
- The applicant reserves the right to reject bids that are received after 9:00 a.m. of the Allowable Contract Date shown on the Form 470.**Or,**
- The deadline for vendor proposals is 9:00 am Eastern, 29 days from the date this Form 470 is posted. We reserve the right to reject late-submitted proposals.
- Exemption of taxes for the state of Michigan public schools, State of Ohio public schools and State of Indiana public schools, tax exempt form supplied at vendor's request

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- **This academy will use the billing method Service Provider Invoice (SPI) (Form 474) for Category 2 items and (BEAR)(Form 472) for Category 1. We reserve the right to reject a vendor that cannot use these specified billing methods for the appropriate categories.**
- Please clearly display the expiration date of the proposal as well as details on how to request an extension or receive a revised proposal

**If your proposal does not include these applicable items, disqualification will occur*

Our committee will be reviewing the proposals received utilizing our bid matrix. Please send your proposal (or any further questions) via email to erate.mw@leonagroupmw.com.

Sincerely,
Jacon Kopp
erate.mw@leonagroupmw.com
Midwest E-Rate Coordinator