DYSART UNIFIED SCHOOL DISTRICT
REQUEST FOR QUOTE – E-RATE ELIGIBLE SERVICES
WIRELESS LAN, INFRASTRUCTURE AND CABLING

DATE: November 19, 2026
DUE DATE: January 5, 2027

The Dysart Unified School District is requesting quotes for a Wireless Local Area Network, Network Infrastructure Equipment and cabling, as identified in the specifications below. The contract start date is anticipated to be April 1, 2027, or upon notification of approval of E-Rate funding for this project, at the District's discretion. In any case, no work will begin prior to April 1, 2027.

The scope of this project includes Network Switches, Wireless Access Points, and Category 6A cabling. The district reserves the option to award each aspect of this project to different vendors. Also, due to budgetary constraints, the district may want to install the equipment themselves. Therefore, please quote each aspect separately, with equipment, cabling, labor, tax, shipping, etc.

1. Network Switches with labor, travel, tax, shipping.
2. Wireless Access Points with tax, shipping. No labor required.
3. Category 6A cabling for APs, with labor, travel, tax, shipping. Labor costs are to include physically mounting the access points requested in this scope.

A **Voluntary Walkthrough** will be held on **December 1, 2026**, from 9:30 am -1 pm Arizona Time. The meeting will start at the district office (15802 N. Parkview, Surprise, AZ); and will include a tour of Freedom Traditional, Marley Park, Mountain View, Rancho Gabriel, Willow Canyon. Prospective vendors are strongly urged to attend this walkthrough.

The District is seeking services and pricing through an approved State Master Contract or other Cooperative Purchasing Contract that is acceptable according to the Arizona State Procurement Rules. Please be advised that this is a Request for Quote and not a formal sealed RFP/Bid process. Arizona State Procurement Code requires a formal sealed bidding process; or purchasing from an approved cooperative purchasing contract, or compliant consortium procured contract for any award in excess of $100,000.00. **Any quote/proposal whose total value exceeds $100,000.00 and is not linked to a current approved cooperative purchasing contract, or a compliant consortium procured contract will be disqualified by Arizona State Procurement Code.**

Quotes should be delivered electronically to email address erate@dysart.org no later than the posted due date. Quotes can be mailed or delivered in person to the District Office. Extensions may be requested up to three days prior to the posted due date. Extensions will be granted at the District's discretion. It is the prospective vendor's responsibility to deliver the requested quote on or prior to the posted due date and time.

The submission of a quote will indicate that the prospective vendor understands the requirements and specifications and that the services and materials requested can be supplied, and the required delivery timeline can be met as specified.

Please direct all questions and requests for information via email at erate@dysart.org.

Additional Instructions:

1. The pricing quoted must be compliant with the prospective vendor's State Master Contract or

Cooperative Purchasing Contract pricing structure. A copy of any and all contracts that the district will be expected to sign must accompany the quote provided.

2. Submitted quotes must clearly identify the prospective vendor's State Master Contract or Cooperative Purchasing Contract number, if applicable, and E-Rate SPIN.
3. The original contract offered should not expire prior to September 30, 2028, and should include specifications that allow for extensions at the discretion of the applicant; not to exceed a total of 60 months.
4. Submitted quotes must identify the cost for all equipment, supplies, and labor, including any costs for campus assessment, project management, documentation, travel, taxes, etc.
5. All taxes, including sales taxes, must be identified separately. Sales tax will not be included in the competitive evaluation of the quote but will be included in the E-Rate Funding Application.
6. Submitted quotes must separate all costs as specified above, including labor, configuration, taxes, shipping or freight, travel, and lodging.
7. The products quoted must be eligible for E-Rate under the Category 2 Internal Connections provision compliant with the Schools and Libraries Division Eligible Services List for the current funding year. The costs for services not eligible for E-Rate must be clearly itemized separate from eligible services.
8. Any pricing proposed must comply with the FCC Lowest Corresponding Price Rule as required by the Universal Service First Report and Order, and restated in the FCC E-Rate Modernization Report and Order, adopted July 11, 2014. The FCC Lowest Corresponding Price rule prohibits an E-rate services offeror from offering or charging E-rate applicants a price higher than the lowest price that the offeror charges to non-residential customers who are similarly situated to a particular school, library, rural health care provider or consortium that purchase directly from the offeror.
9. Provide a minimum of three references; preferably Arizona school districts. Include the following information: District Name, Contact Person's Name, Title, Phone Number, Email and Years Services Provided.
10. The District will evaluate all compliant quotes received and reserves the right to select the quote that is the most cost effective, compliant with FCC Fair and Competitive Bidding Rules.

Failure to comply with these general specifications may be grounds for disqualification and award may be made to the next most cost-effective provider.

Equipment Specifications:

1. It is anticipated, considering the size of each campus that up to (646) wireless access points will be required. The awarded vendor will provide a complete survey and assessment of the campus to determine an accurate number of access points and placement to provide adequate coverage and bandwidth. Additionally, the vendor will provide as-built documentation, including a Heat Map, at the conclusion of the installation.
2. The preferred equipment brand is Aruba. However, equivalent brands can be quoted and will be considered. Please include a statement with your quote indicating the level of partnership your

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organization has with the original equipment manufacturer being proposed.

3. All equipment must be new manufacture. Refurbished or used equipment warranted as new will not be acceptable.
4. A wireless network that doesn't use a WLAN controller is acceptable and will be considered if the product provides a central point of management for the access points. While Cloud Management of the wireless access points is preferred, a solution with on premise controllers is acceptable and will be considered.
5. All equipment installed will be labeled by the successful vendor using durable labels. Labels will identify E-Rate year and E-Rate Funding Request Number.
6. The minimum acceptable warranty period is 3 years. Please specify the warranty period for all equipment quoted. If there is a cost to extend the warranty to meet the minimum requirement, please include this cost in the quote under ineligible for E-Rate support.

Low Voltage Cabling Specifications:

1. It is anticipated that a new cable drop will be required for each new wireless access point to be installed. Pricing should be based on (646) cable drops, to allow for additional if needed, with an average run length of 280 feet. Cabling may be awarded separately from the Wireless LAN Equipment at the discretion of the District. Pricing for cabling should be independent of the equipment pricing.
2. The minimum acceptable warranty period is 15 years. Please specify the warranty period for all cabling quoted. If there is a cost to extend the warranty to meet the minimum requirement, please include this cost in the quote under ineligible for E-Rate support
3. The awarded vendor will conduct a complete assessment of the campus prior to commencement of the structured cabling project. The purpose of the assessment is to determine with the District the exact number and location of all data drops. Any cost for this assessment must be identified in the quote.
4. The required low voltage cabling specification is Category 6a. All cable jackets must be Plenum rated.
5. All data drops will be home runs from the faceplate to a Category 6a patch panel in the nearest IDF. Please include the cost of (30) 24-port Category 6a patch panels.
6. The successful vendor will provide (1,292) 3-foot Category 6a patch cables, preferably Orange in color.
7. All data drops will be clearly and professionally labeled with matching labels at the faceplate and at the patch panel. Handwritten labels are not acceptable.
8. All data drops will be tested and certified. The successful vendor will provide a complete testing report for all data drops.

The specific equipment list and quantities required are listed below.

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Network Switches

Location	Description – Model/Part Number*	Quantity
Freedom Traditional	24-port 1/10G fiber switch with 4 x 1/10/25/50G uplink, equivalent to Aruba JL658A. Include dual 250W power supplies, equivalent to Aruba JL085A. Include 3-year license, Equivalent to Aruba Central Switch Class 3 Advanced	1
	48-port gigabit PoE+ switch with 4 x 1/10/25/50G uplink, equivalent to Aruba JL661A. Include dual 1050W power supplies, equivalent to Aruba JL087A. Include 3-year license, Equivalent to Aruba Central Switch Class 3 Advanced	8
	48-port multi-gigabit PoE++ switch with 4 x 1/10/25/50G uplink, equivalent to Aruba JL659A. Include dual 1050W power supplies, equivalent to Aruba JL087A. Include 3-year license, Equivalent to Aruba Central Switch Class 3 Advanced	4
	10G SR SFP+ LC 400m OM4 MMF C-Class Transceiver, Equivalent to Aruba S2P30A.	8
	3M OM4 fiber patch cable with LC connector	8
	Rackmount Surge Protector, Equivalent to Vertiv SP124-10, 15A, 120V, Horizontal PDU	4
Marley Park Elementary	24-port 1/10G fiber switch with 4 x 1/10/25/50G uplink, equivalent to Aruba JL658A. Include dual 250W power supplies, equivalent to Aruba JL085A. Include 3-year license, Equivalent to Aruba Central Switch Class 3 Advanced	1
	48-port gigabit PoE+ switch with 4 x 1/10/25/50G uplink, equivalent to Aruba JL661A. Include dual 1050W power supplies, equivalent to Aruba JL087A. Include 3-year license, Equivalent to Aruba Central Switch Class 3 Advanced	9
	48-port multi-gigabit PoE++ switch with 4 x 1/10/25/50G uplink, equivalent to Aruba JL659A. Include dual 1050W power supplies, equivalent to Aruba JL087A. Include 3-year license, Equivalent to Aruba Central Switch Class 3 Advanced	5

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Location	Description – Model/Part Number*	Quantity
	10G SR SFP+ LC 400m OM4 MMF C-Class Transceiver, Equivalent to Aruba S2P30A.	12
	3M OM4 fiber patch cable with LC connector	12
	Rackmount Surge Protector, Equivalent to Vertiv SP124-10, 15A, 120V, Horizontal PDU	5
Mountain View Elementary	24-port 1/10G fiber switch with 4 x 1/10/25/50G uplink, equivalent to Aruba JL658A. Include dual 250W power supplies, equivalent to Aruba JL085A. Include 3-year license, Equivalent to Aruba Central Switch Class 3 Advanced	1
	48-port gigabit PoE+ switch with 4 x 1/10/25/50G uplink, equivalent to Aruba JL661A. Include dual 1050W power supplies, equivalent to Aruba JL087A. Include 3-year license, Equivalent to Aruba Central Switch Class 3 Advanced	9
	48-port multi-gigabit PoE++ switch with 4 x 1/10/25/50G uplink, equivalent to Aruba JL659A. Include dual 1050W power supplies, equivalent to Aruba JL087A. Include 3-year license, Equivalent to Aruba Central Switch Class 3 Advanced	5
	10G SR SFP+ LC 400m OM4 MMF C-Class Transceiver, Equivalent to Aruba S2P30A.	12
	3M OM4 fiber patch cable with LC connector	12
	Rackmount Surge Protector, Equivalent to Vertiv SP124-10, 15A, 120V, Horizontal PDU	5
Rancho Gabriela Elementary	24-port 1/10G fiber switch with 4 x 1/10/25/50G uplink, equivalent to Aruba JL658A. Include dual 250W power supplies, equivalent to Aruba JL085A. Include 3-year license, Equivalent to Aruba Central Switch Class 3 Advanced	1
	48-port gigabit PoE+ switch with 4 x 1/10/25/50G uplink, equivalent to Aruba JL661A. Include dual 1050W power supplies, equivalent to Aruba JL087A. Include 3-year license, Equivalent to Aruba Central Switch Class 3 Advanced	9

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Location	Description – Model/Part Number*	Quantity
	48-port multi-gigabit PoE++ switch with 4 x 1/10/25/50G uplink, equivalent to Aruba JL659A. Include dual 1050W power supplies, equivalent to Aruba JL087A. Include 3-year license, Equivalent to Aruba Central Switch Class 3 Advanced	5
	10G SR SFP+ LC 400m OM4 MMF C-Class Transceiver, Equivalent to Aruba S2P30A.	12
	3M OM4 fiber patch cable with LC connector	12
	Rackmount Surge Protector, Equivalent to Vertiv SP124-10, 15A, 120V, Horizontal PDU	5
Willow Canyon High School	Core Chassis Switch Equivalent to Aruba 6405 v2 Core Network Switch (R0X26C) Include (1) Management Module, Equivalent to Aruba R0X31A. Include (2) 48p 1G/10G/25G SFP28 v2 Fiber Connector; Equivalent to Aruba R0X44C. Include (4) 1800W Power Supplies, Equivalent to Aruba R0X35A. Include 3-year license, Equivalent to Aruba Central Switch Class 4 Advanced	1
	48-port gigabit PoE+ switch with 4 x 1/10/25/50G uplink, equivalent to Aruba JL661A. Include dual 1050W power supplies, equivalent to Aruba JL087A. Include 3-year license, Equivalent to Aruba Central Switch Class 3 Advanced	29
	48-port multi-gigabit PoE++ switch with 4 x 1/10/25/50G uplink, equivalent to Aruba JL659A. Include dual 1050W power supplies, equivalent to Aruba JL087A. Include 3-year license, Equivalent to Aruba Central Switch Class 3 Advanced	10
	10G SR SFP+ LC 400m OM4 MMF C-Class Transceiver, Equivalent to Aruba S2P30A.	14
	2M OM4 fiber patch cable with LC connector	28
	Rackmount Surge Protector, Equivalent to Vertiv SP124-10, 15A, 120V, Horizontal PDU	15

*Other brands will be considered if they provide the same functionality.

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Wireless Access Points

Location	Description – Model/Part Number*	Quantity
Freedom Traditional	Indoor Wi-Fi 7 Wireless Access Point with dual multi-gigabit Ethernet, equivalent to Aruba AP 735. Include ceiling mount bracket, equivalent to Aruba Q9G69A.	90
	AP Cover for WAPs in Gymnasium (18x12x5)	2
	Outdoor Wi-Fi 6E Wireless Access Point with multi-gigabit Ethernet, equivalent to Aruba AP 675. Include long arm mount, equivalent to Aruba R9H97A.	11
	3-year license for APs, Equivalent to Aruba Central Advanced	101
Marley Park Elementary	Indoor Wi-Fi 7 Wireless Access Point with dual multi-gigabit Ethernet, equivalent to Aruba AP 735. Include ceiling mount bracket, equivalent to Aruba Q9G69A.	89
	AP Cover for WAPs in Gymnasium (18x12x5)	2
	Outdoor Wi-Fi 6E Wireless Access Point with multi-gigabit Ethernet, equivalent to Aruba AP 675. Include long arm mount, equivalent to Aruba R9H97A.	11
	3-year license for APs, Equivalent to Aruba Central Advanced	100
Mountain View Elementary	Indoor Wi-Fi 7 Wireless Access Point with dual multi-gigabit Ethernet, equivalent to Aruba AP 735. Include ceiling mount bracket, equivalent to Aruba Q9G69A.	93
	AP Cover for WAPs in Gymnasium (18x12x5)	2
	Outdoor Wi-Fi 6E Wireless Access Point with multi-gigabit Ethernet, equivalent to Aruba AP 675. Include long arm mount, equivalent to Aruba R9H97A.	11
	3-year license for APs, Equivalent to Aruba Central Advanced	104
Rancho Gabriela Elementary	Indoor Wi-Fi 7 Wireless Access Point with dual multi-gigabit Ethernet, equivalent to Aruba AP 735. Include ceiling mount bracket, equivalent to Aruba Q9G69A.	87
	AP Cover for WAPs in Gymnasium (18x12x5)	2
	Outdoor Wi-Fi 6E Wireless Access Point with multi-gigabit Ethernet, equivalent to Aruba AP 675. Include long arm mount, equivalent to Aruba R9H97A.	12
	3-year license for APs, Equivalent to Aruba Central Advanced	99

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Location	Description – Model/Part Number*	Quantity
Willow Canyon High School	Indoor Wi-Fi 7 Wireless Access Point with dual multi-gigabit Ethernet, equivalent to Aruba AP 735. Include ceiling mount bracket, equivalent to Aruba Q9G69A.	216
	AP Cover for WAPs in Gymnasium (18x12x5)	7
	Outdoor Wi-Fi 6E Wireless Access Point with multi-gigabit Ethernet, equivalent to Aruba AP 675. Include long arm mount, equivalent to Aruba R9H97A.	26
	3-year license for APs, Equivalent to Aruba Central Advanced	242

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Cabling

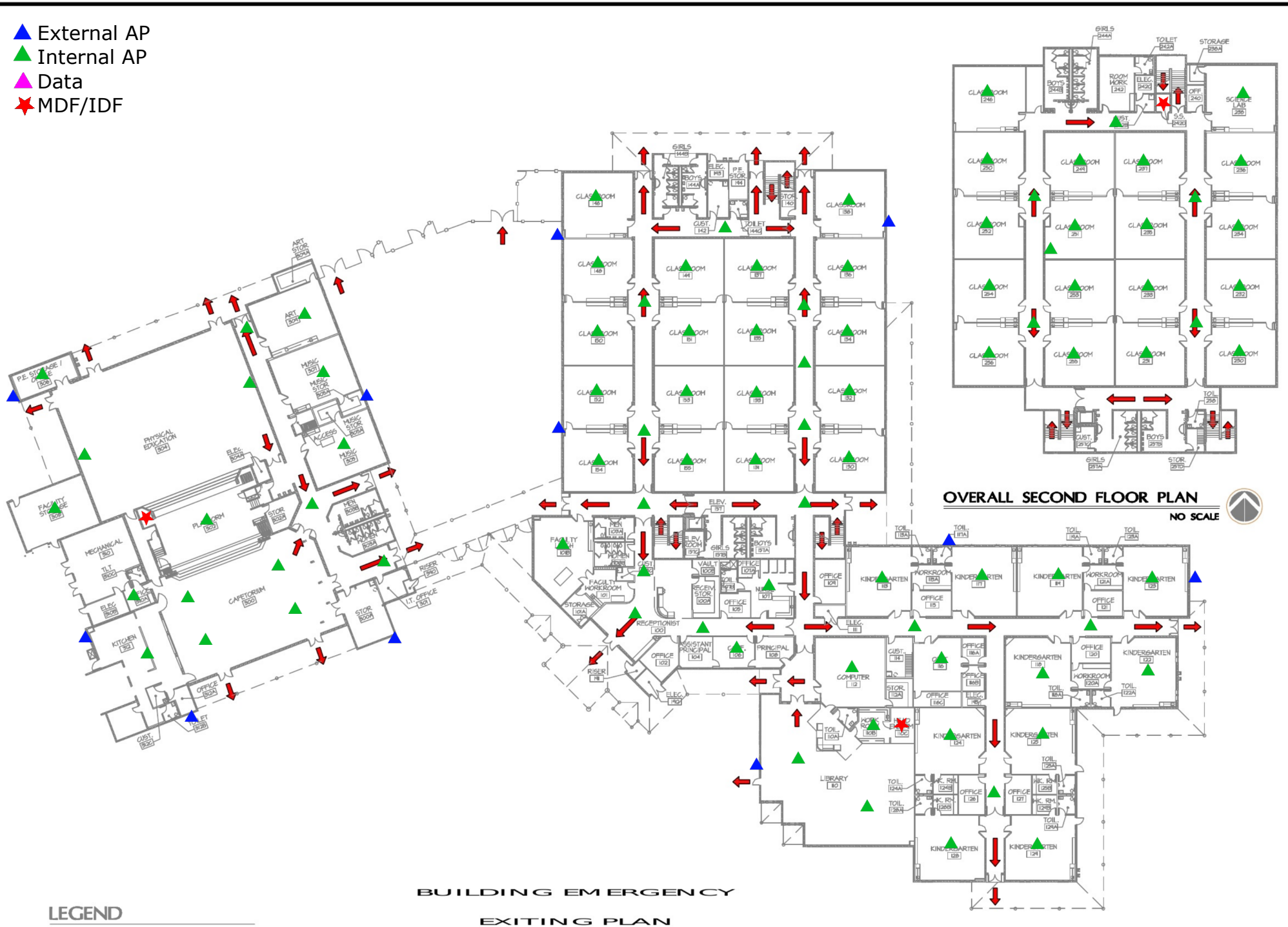
Location	Number of MDF/IDF	Number of Copper Drops
Freedom Traditional	3	101
Marley Park Elementary	4	100
Mountain View Elementary	4	104
Rancho Gabriela Elementary	4	99
Willow Canyon High School	9	242
		646

Evaluation Criteria:

Evaluation of the offers will be based on but not limited to the following criteria, in order of priority:

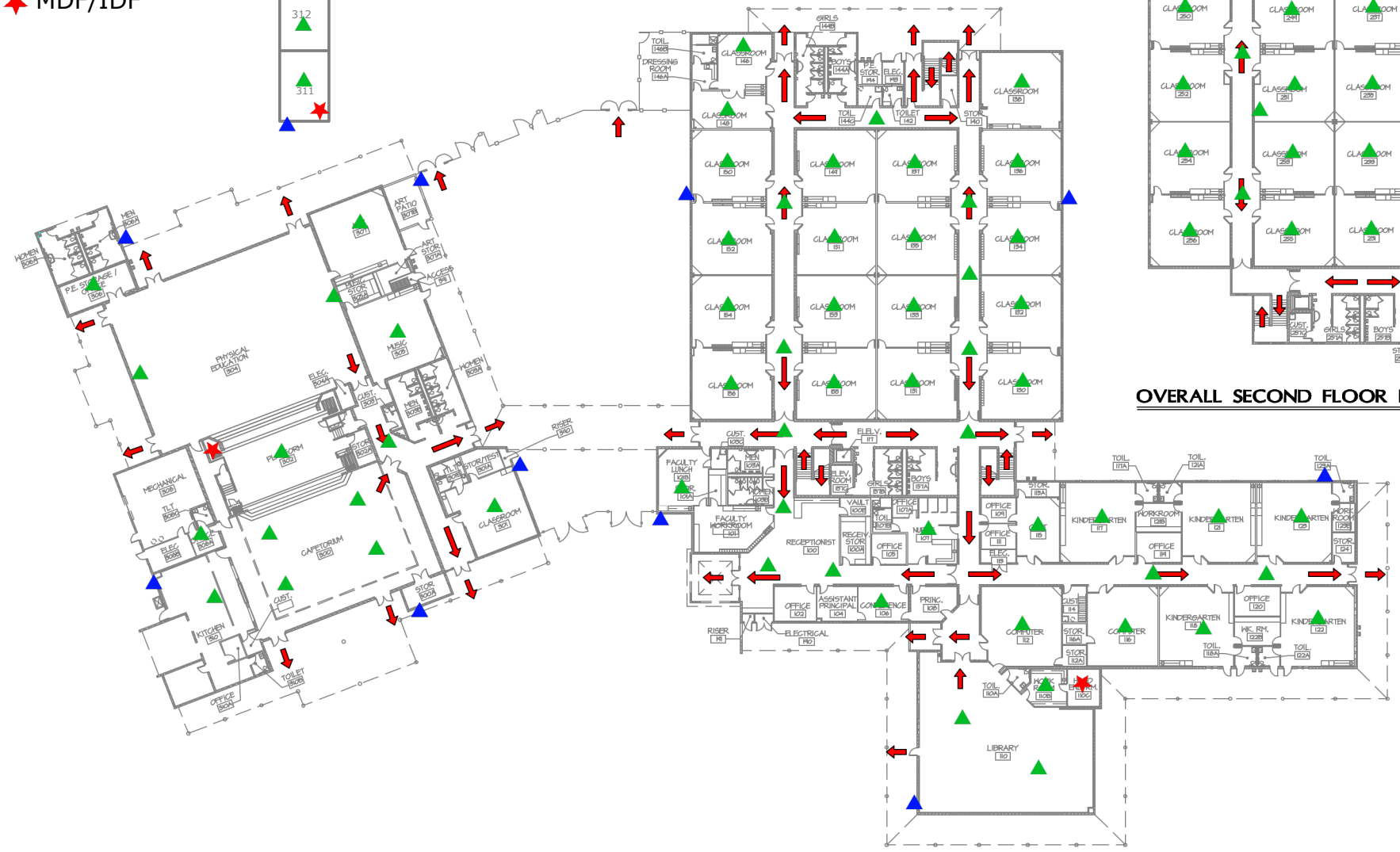
1. **Cost of ELIGIBLE Services** – Primary evaluation factor.
2. **Equivalence of Technical Design/Meets Scope of Work** – Conformance with general and technical specifications.
3. **Vendor Qualifications/Level of Partnership with OEM** – Vendor's experience, level of partnership with the original equipment manufacturer.
4. **Strength of References** – Including previous experience with the district
5. **Accuracy of Quote** – Including attendance at the Voluntary Walkthrough if specified.

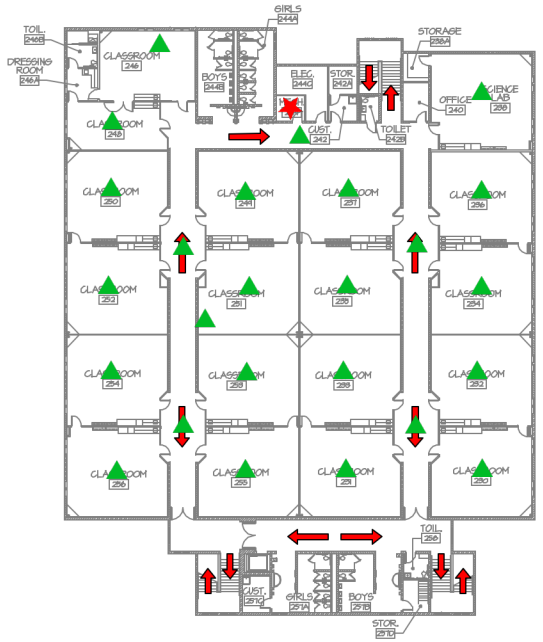
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External AP
Internal AP
Data
MDF/IDF
OVERALL SECOND FLOOR PLAN
NO SCALE
OVERALL FIRST FLOOR PLAN
NO SCALE
LEGEND
BUILDING EXITING - TRAVEL DIRECTION
XXX — POSTED ROOM NAME.
XXX — POSTED ROOM NUMBER.
BUILDING EMERGENCY
EXITING PLAN
FREEDOM TRADITIONAL ACADEMY
DYSART UNIFIED SCHOOL DISTRICT No. 89

External AP
Internal AP
Data
MDF/IDF







OVERALL SECOND FLOOR PLAN
NO SCALE

OVERALL FIRST FLOOR PLAN
NO SCALE

LEGEND

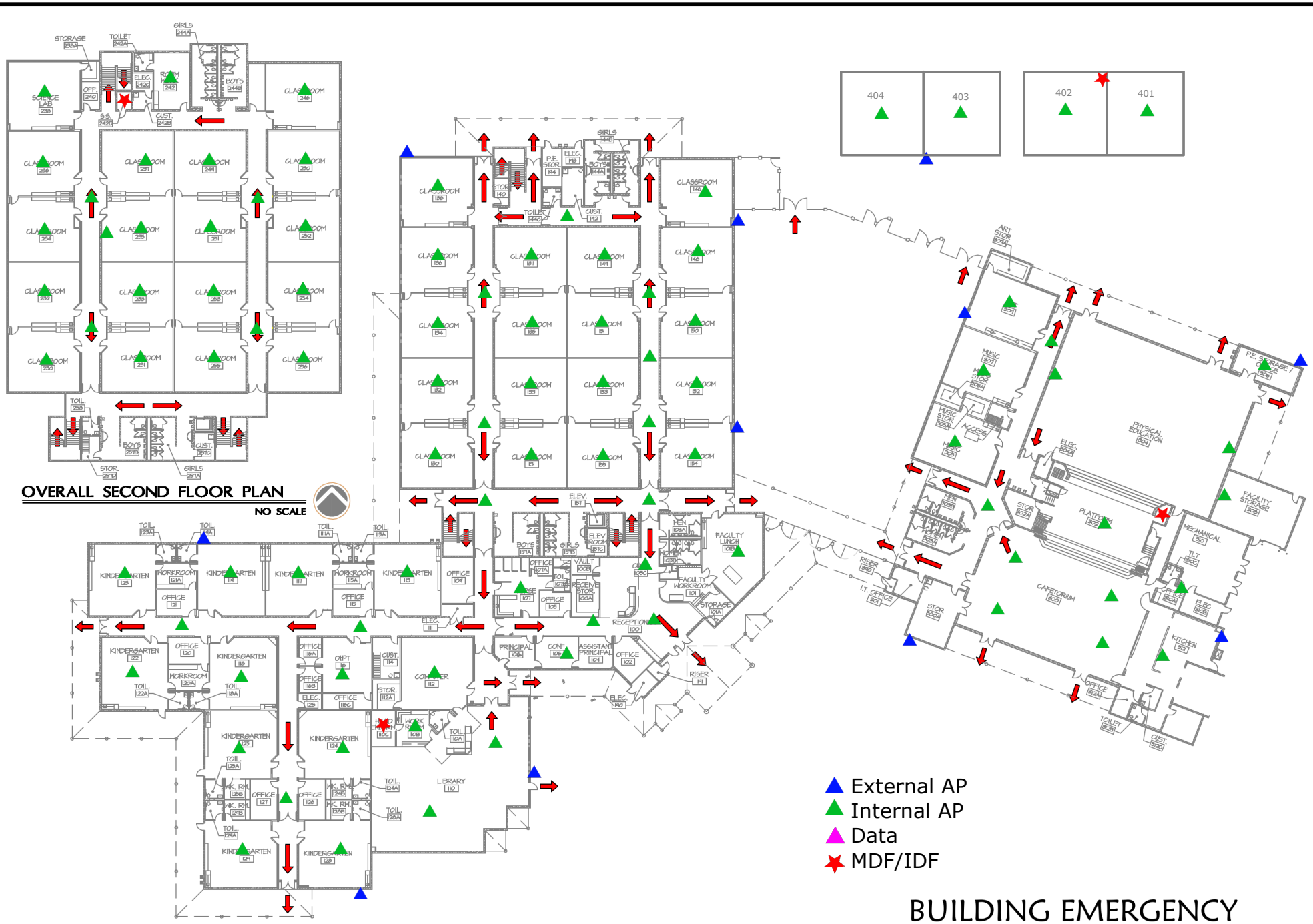
BUILDING EXITING - TRAVEL DIRECTION

XXX — POSTED ROOM NAME.
XXX — POSTED ROOM NUMBER.

BUILDING EMERGENCY EXITING PLAN

MARLEY PARK ELEMENTARY SCHOOL

DYSART UNIFIED SCHOOL DISTRICT No. 89



OVERALL SECOND FLOOR PLAN

NO SCALE

OVERALL FIRST FLOOR PLAN

NO SCALE

LEGEND

BUILDING EXITING - TRAVEL DIRECTION

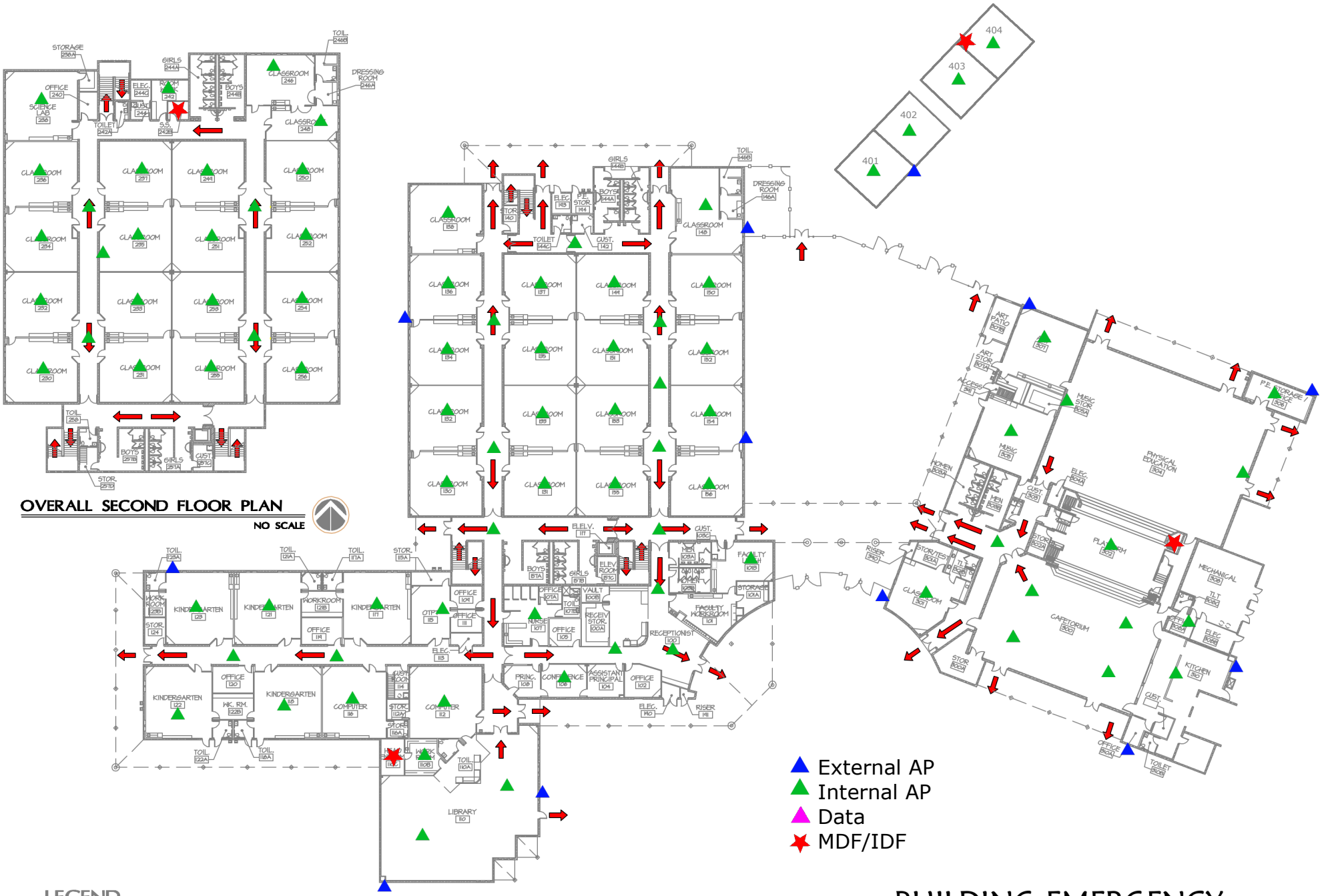
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BUILDING EMERGENCY EXITING PLAN

MOUNTAIN VIEW ELEMENTARY SCHOOL

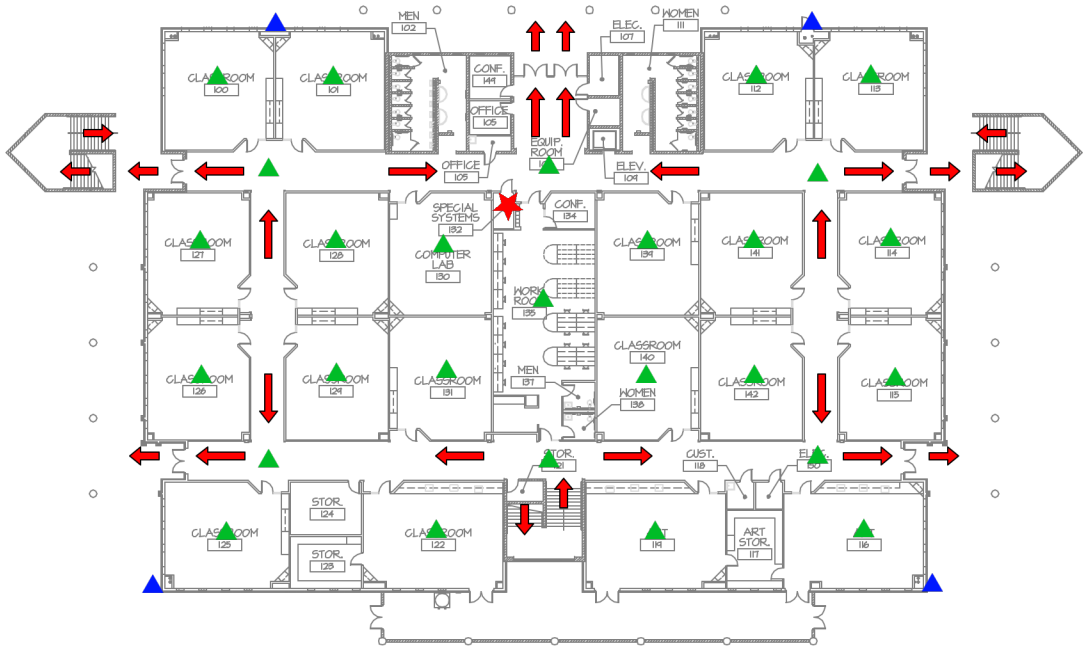
DYSART UNIFIED SCHOOL DISTRICT No. 89



BUILDING EMERGENCY EXITING PLAN

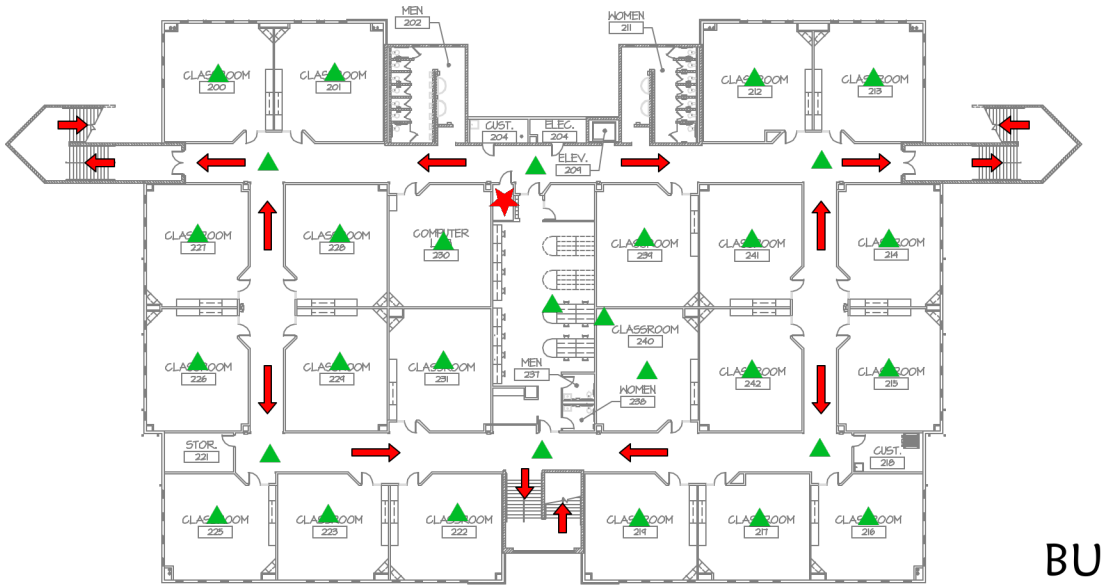
RANCHO GABRIELLA ELEMENTARY SCHOOL

DYSART UNIFIED SCHOOL DISTRICT No. 89



OVERALL FIRST FLOOR PLAN

NO SCALE



OVERALL SECOND FLOOR PLAN

NO SCALE

LEGEND

BUILDING EXITING - TRAVEL DIRECTION

XXX — POSTED ROOM NAME.

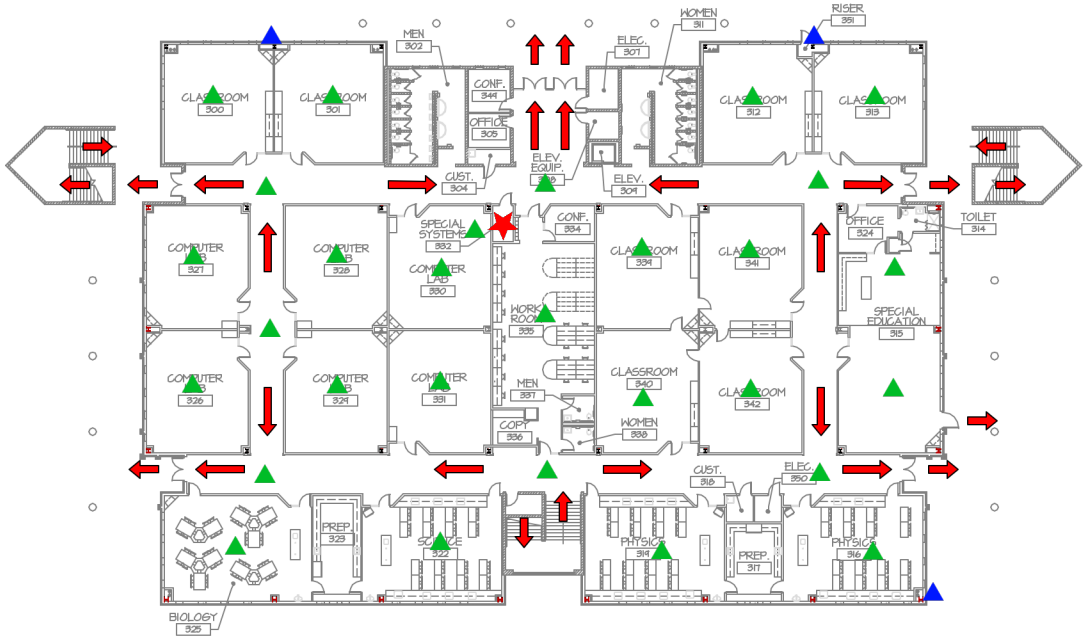
XXX — POSTED ROOM NUMBER.

- External AP
- Internal AP
- Data
- MDF/IDF

BUILDING 100/200 EMERGENCY EXITING PLAN

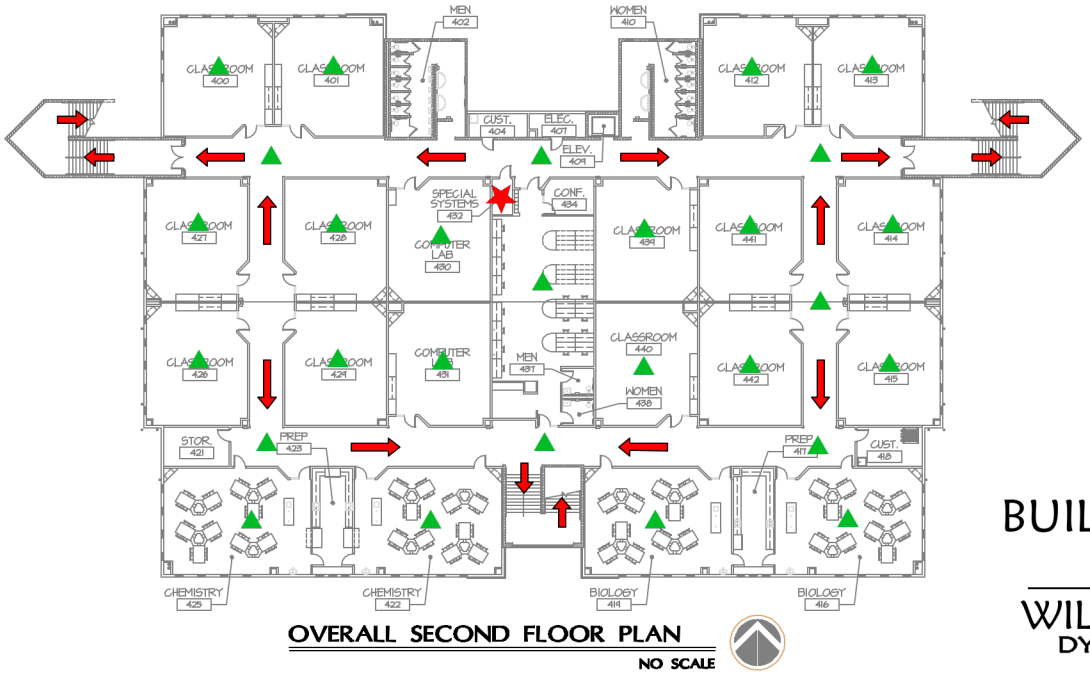
WILLOW CANYON HIGH SCHOOL

DYSART UNIFIED SCHOOL DISTRICT No. 89



OVERALL FIRST FLOOR PLAN

NO SCALE



OVERALL SECOND FLOOR PLAN

NO SCALE

LEGEND

BUILDING EXITING - TRAVEL DIRECTION

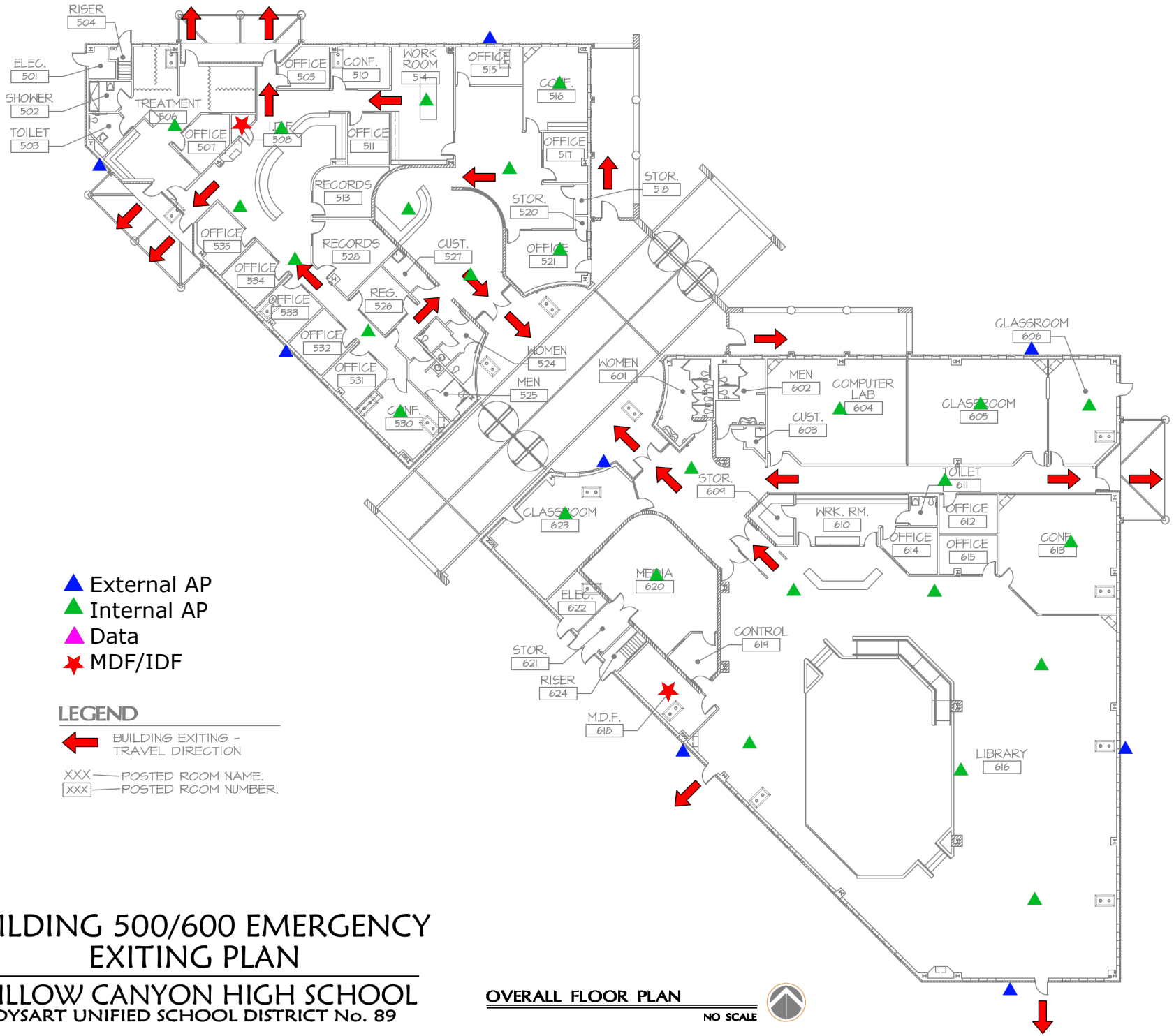
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- External AP
- Internal AP
- Data
- MDF/IDF

BUILDING 300/400 EMERGENCY EXITING PLAN

WILLOW CANYON HIGH SCHOOL

DYSART UNIFIED SCHOOL DISTRICT No. 89



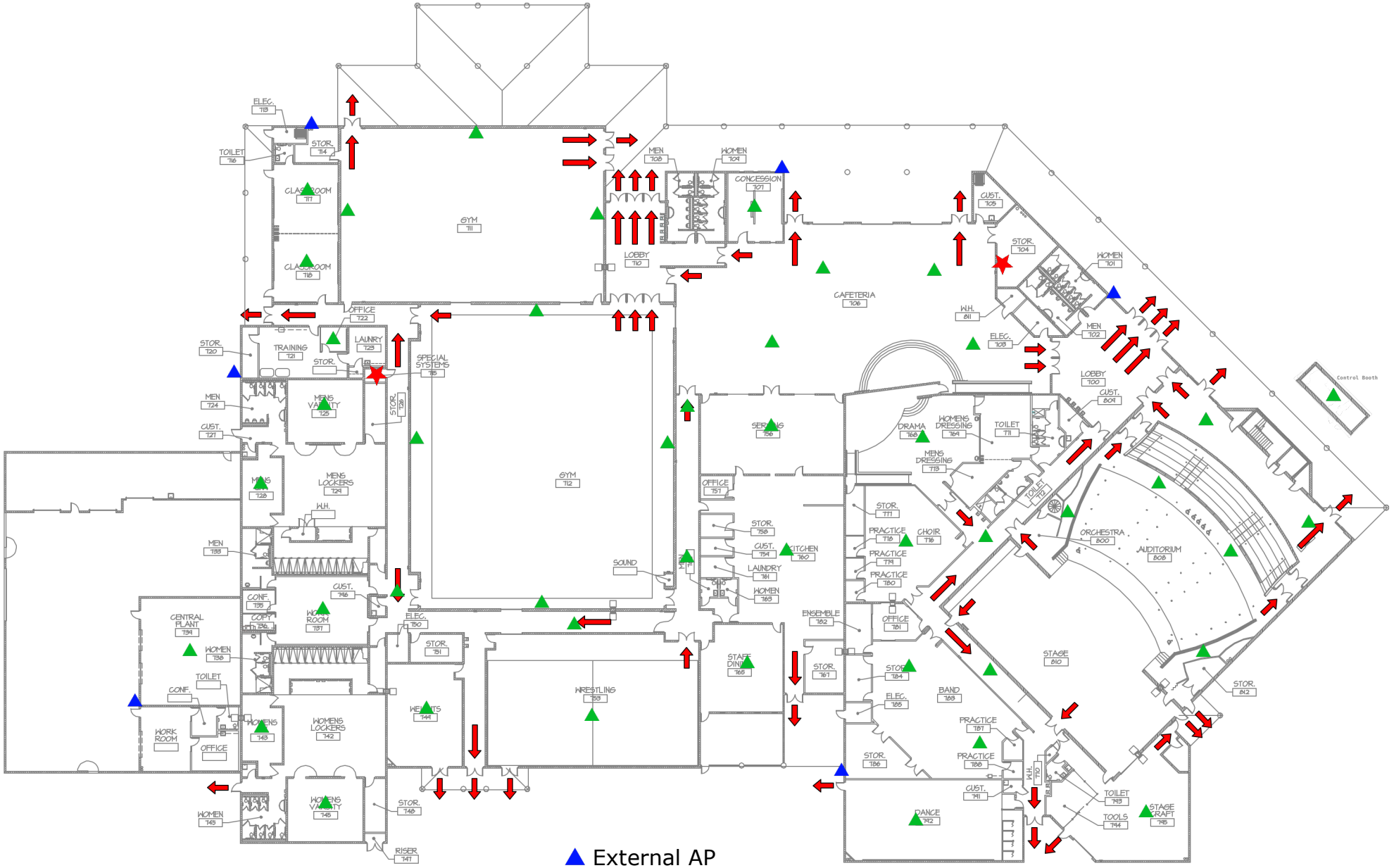
BUILDING 500/600 EMERGENCY EXITING PLAN

WILLOW CANYON HIGH SCHOOL

DYSART UNIFIED SCHOOL DISTRICT No. 89

OVERALL FLOOR PLAN

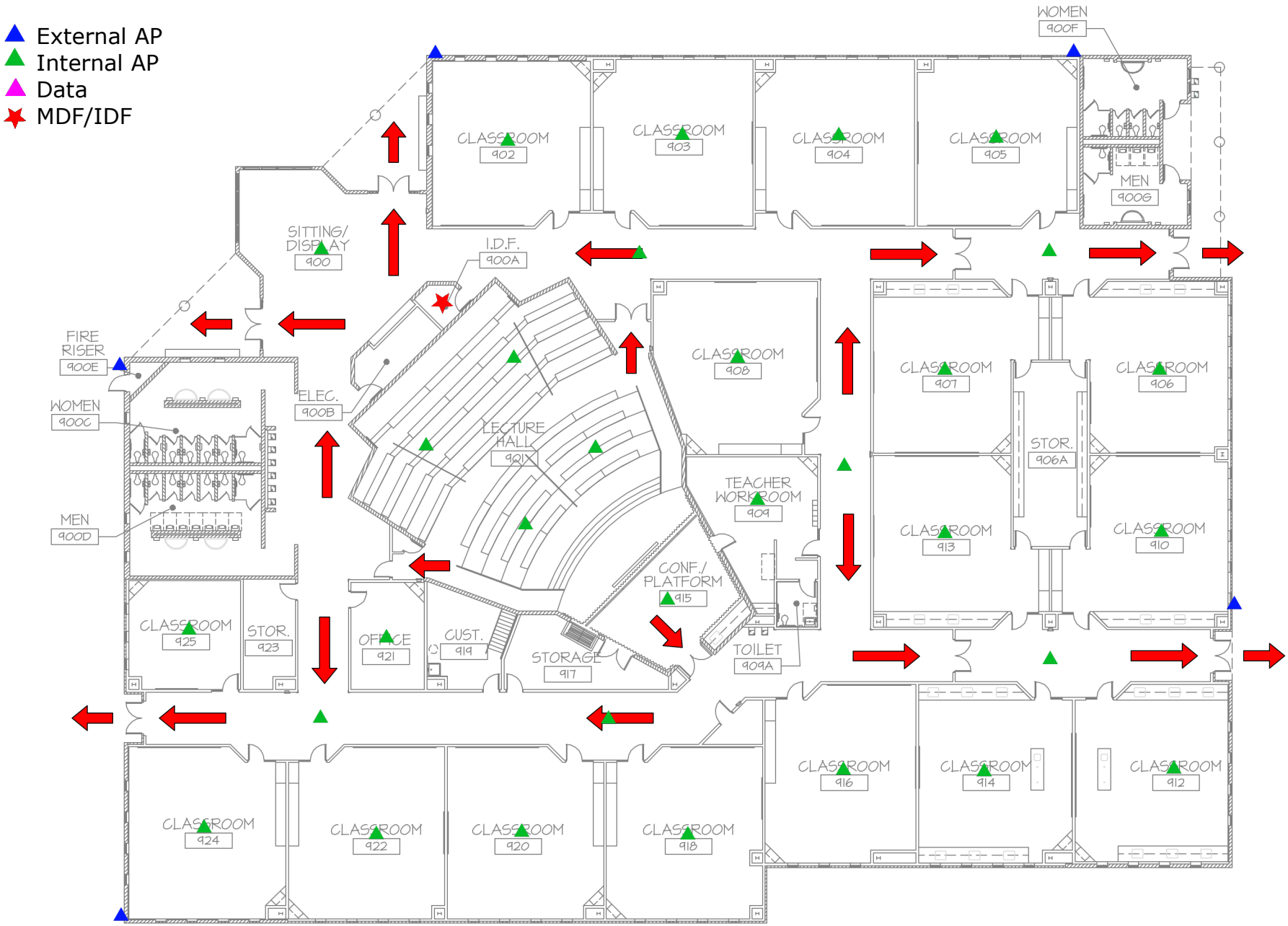
NO SCALE



BUILDING 700/800 EMERGENCY EXITING PLAN

WILLOW CANYON HIGH SCHOOL

DYSART UNIFIED SCHOOL DISTRICT No. 89



BUILDING 900 EMERGENCY EXITING PLAN

WILLOW CANYON HIGH SCHOOL

DYSART UNIFIED SCHOOL DISTRICT No. 89

OVERALL FLOOR PLAN

NO SCALE

LEGEND

- BUILDING EXITING - TRAVEL DIRECTION
- XXX — POSTED ROOM NAME.
- XXX — POSTED ROOM NUMBER.