Burlingame USD 454

2027 AP and Cabling Request for Proposals

Issued 11/20/2027 | FCC Form 470 #270005195

Burlingame USD 454 requests proposals for [Vendor Name} equipment identified below or functionally equivalent solutions to support the [function] at [specific building or district].

Equipment and Technical Requirements

- The district currently utilizes a Ubiquiti UDM-Beast, any quoted products must be compatible.

The makes/models and configurations below describe the capabilities requested. All functionally equivalent solutions will be reviewed and considered. Bidders proposing equivalent equipment must provide a detailed equivalency comparison. Quantities shown are the quantities requested; separately identify optional or substituted components.

AP's and Cabling		
Quantity	Part number	Description/Specifications
29	U7-Pro-XG	WiFi 7 standard, Wall Mounted, 10GbE, Ceiling Mounted, White, PoE+, compatible with Ubiquity gateway management
4	U7-Pro-XG-Wall	WiFi 7 standard, Wall Mounted, 10GbE, Wall Mounted, White, PoE+, compatible with Ubiquity gateway management
1 500ft box	C1-L1000Mb5	In-Wall CM Rated, 23AWG Solid Bare Copper Cat6 Cable, 600MHz, Unshielded Cat6 Bulk Ethernet Cable, ETL Listed , 10Gbps, UL listed
1 200ct box	VDV826-763	Klein Tools VDV826-763 Pass-Thru Modular Data Plug, RJ45 CAT6, Gold Plated, Pass Through Connectors
1 100ct box	180001-BLUx100	Cable Matters 100-Pack Cat6/Cat5e RJ45 Strain Relief Boots, Blue
1	VDV226-110	Klein Tools VDV226-110 Ratcheting Modular Crimper/Stripper/Cutter
1 200ct box	N/A	200 PCS 6 Inches Black Reusable Cable Ties, Adjustable Cord Straps, Cable Organizer, Cord Wrap and Hook Loop Cords, nylon, .47" wide Management,Adjustable Cord Ties for Organizing Home,Office,Data Centers

Pricing and Implementation

Provide an itemized proposal for each listed device, optic, accessory, license, and any proposed equivalent. Specify license durations, renewal requirements, cloud management dependencies, lead times, installation/configuration costs (if offered), support and warranty coverage, and projected availability for the FY2027 project. State all exclusions or substitutions. The district will coordinate purchase and implementation timing after award and applicable E-Rate approvals.

Questions and Proposal Submission

Submit all questions and bids electronically to the following addresses:

- Brian Bartlett bartlett@usd454.net
- Eddie Holt eddieholt@eratesolutions.com

All questions due by 12/4/2027 3:00PM CST.

All Bids due by 12/18/2027 3:00PM CST.

Include “Burlingame USD 454 Firewall- Form 470 #TBD in the subject line of all communications.

The district may post responses to substantive questions of the FCC Form 470 materials so all bidders receive the same information.

Bid Content and E-Rate Requirements

Proposals must identify the proposed solution, manufacturer and part numbers or detailed functional-equivalence documentation, quantities, delivery and implementation schedule, warranties and support, and itemized recurring and nonrecurring charges as applicable. Disclose freight, taxes, installation, construction, licensing, subscriptions, and all other costs. Identify and separately price every E-Rate-ineligible component or cost, including cost allocations for bundled offerings. E-Rate eligibility of all products must be provided.

Proposals for functionally equivalent makes/models will be considered. Where an equivalent is offered, provide documentation demonstrating compliance with all applicable performance, interoperability, security, management, and other stated specifications. Clearly describe any deviation or exception. Alternative bids are welcome when separately priced and fully described.

All bidders must comply with applicable E-Rate program rules and maintain an active Service Provider Identification Number (SPIN). State the SPIN in the proposal and identify any subcontractor or other entity furnishing equipment or services. The selected provider must complete applicable annual program certifications.

Any SPAM or Robo Bids that do not explicitly quote the indicated products or services will be disqualified.

All cost proposals must reflect the LCP (Lowest Corresponding Price), GSA pricing, and any available governmental unit discounts.

By submitting a bid, the vendor certifies that equipment and services are compliant with FCC Order 19-121 and applicable prohibitions on covered equipment and services, including equipment or services provided or manufactured by Huawei, ZTE, or another designated covered company.

All bidders must agree to provide SPI billing (FCC Form 474, Service Provider Invoice) for eligible E-Rate-funded charges, as applicable.

The district reserves the right to evaluate compliant proposals under applicable E-Rate competitive bidding requirements, with price of eligible products and services as the primary factor.