Poway Unified School District
RFP 2027-16 E-Rate Firewall Equipment Refresh

Addendum 1

Acknowledgement of this addendum must be included with the submittal of your proposal; failure to include this addendum acknowledgement may be grounds for rejection of your proposal. Please include this form when submitting your proposal.

Please make note of the following clarifications and/or changes pertaining to our request for proposals for the project shown above. This addendum contains TWO (2) items ("CLARIFICATIONS" and "PRE-RFP MEETING (JOB WALK) LOCATION CHANGE").

ITEM ONE: CLARIFICATIONS

No.	Clarification Request	Response
01	What Palo Alto firewall model(s) are currently installed or specified for replacement?	Palo Alto 5260
02	What is the current Internet/WAN bandwidth, and is growth anticipated during the proposed solution term?	100Gb, currently capped at 31Gb due to throughput limitations on existing 5260's. We do not anticipate going beyond 100 Gb.
03	What minimum firewall or threat-protection throughput is required?	100Gb+ after all threat protection subscriptions are applied. Please refer to RFP for the subscription features requested.
04	Are the two firewall appliances intended to operate as a high-availability pair?	High-Availability, but active-passive.
05	What interface speeds and quantities are required, including 10/25/40/100 GbE if applicable?	100 Gb QSFP28+ interfaces to our core switches (2) and router (2). 10 Gb to our DMZ (2).
06	Approximately how many users/devices will the firewalls support?	Approximately 34,000 students and 5,000+ District employees
07	Are IPS, application control, malware protection, URL filtering, DNS security, TLS inspection, or other advanced security services required?	Yes, please refer to RFP for required security services
08	Are remote-access or site-to-site VPN capabilities required? If so, approximately how many concurrent VPN users/tunnels?	Remote access: Yes, up to 100 simultaneous users. Site-to-Site: Yes. We currently have 3 active site-to-site (IPSec) tunnels but could need to support more in the future. Probably not more than 10.
09	What licensing and support term should be included in the proposal?	5 years

10	Are there any required centralized management, logging, or log-retention specifications?	Firewalls will be managed on-prem, no centralized cloud management required.
11	Is this open outside of Palo Alto	Yes; the RFP designates that equivalent equipment and services that meet the minimum requirements can be bid.

ITEM TWO: PRE-RFP MEETING (JOB WALK) LOCATION CHANGE

Location change
The mandatory Pre-RFP Meeting (Job Walk) will be held at 10:00am on Thursday December 3, 2026, at the PUSD **District Office**, **not** Mt. Carmel High School.

Location address: 15250 Avenue of Science
San Diego, CA 92128

Thank you for your attention to this addendum and for your interest in working with the District.

Lauren Holt

Senior Buyer
Poway Unified School District
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ACKNOWLEDGEMENT OF RECEIPT OF ADDENDUM NO. 1

Company Name:
Proposer's Signature:
Print Name:
Date: