REQUEST FOR PROPOSAL (RFP)

Network Infrastructure Upgrade

School Name: Michigan City Area Schools
Issue Date: 11/15/2026
Due Date: 12/13/2026
470 #: 270004705

The purpose of this Request for Proposal (RFP) is to solicit proposals to establish a contract through fair and competitive negotiations for Network Infrastructure upgrades. The goods and services requested in these documents are part of the E-Rate filings for Michigan City Area Schools for the **2027 funding year**. Further information can be found at the USAC Website: www.universalservice.org.

- The service provider must provide their E-Rate Service Provider Identification Number (SPIN) on proposals submitted to be eligible for consideration.
- The service provider must agree to comply with the rules and regulations of USAC. Vendors must be familiar with billing methods and timelines associated with USAC.
- Bids and awards related to this RFP are subject to receiving approval for funding through the E-Rate process. In the event projects are not funded, Michigan City Area Schools reserves the right to modify the scope of the project or cancel the project.

BACKGROUND

Michigan City Area Schools seek proposals for a Firewall licenses for Fortigate 1100E, WatchDog support, licenses and reinstatement fees for licenses and controller for the district.

DUE DATE

Proposals will be received in the Michigan City Area Schools office located at 408 S Carroll Ave., Michigan City, IN 46360, until 3 o'clock (3:00 p.m.) CST **December 13, 2026.** Email proposals are accepted. Please submit email proposals to Jeffrey Williamson, Network Engineer; jwilliamson@mcas.k12.in.us. Please copy: tammy@generexconsulting.com.

SPECIFICATIONS

Costs for ineligible components should be provided independently. Cable drops, if required, can be included in equipment, or bid independently. Michigan City Area Schools reserves the right to adjust quantities prior to purchasing to meet the needs of the corporation. Michigan City Area Schools is only interested in doing business with service providers who have a **SPIN** with the Universal Service Administration Company that administers the federal FCC E-Rate Program. Service providers must use the FCC Form 474 SPI method of invoicing.

Pricing

- Each proposal shall provide a separate section listing all costs associated with the proposal separated out by equipment and cable.
- Each line item on proposal should clearly list the following information:
    - Quantity
    - Manufacturer
    - Part Number
    - Description
    - Unit Price
    - Extended Price
    - Classification (See categories below)
- List the classification for each line item of products/services in a separate column on the proposal/bid from one of the following categories:
    - Cabling or Connectors
    - Caching (equipment or recurring service)
    - Data Distribution (router or switch)
    - Data Protection (firewall or UPS)
    - Miscellaneous (installation or training) - Please note that you should include who is doing the training, who is being trained, and when the training will take place.
    - Racks
    - Software (Operating System Software of Eligible Equipment)
    - Wireless Data Distribution (Antenna, Access Point, or LAN Controller)
    - Bids must be submitted as “Not to exceed”.

- Proposals MUST separate eligible and ineligible services by line item for all services to which service provider responds.
- Licenses, software, and basic maintenance for the adequate performance of eligible components should be included in the proposal.
- Any ongoing subscription pricing must be listed separately.
- Installation, configuration, and activation costs must be listed.
- If applicable, vendor is to specify the manufacturer’s warranty provided as an integral part of an eligible component without separate identifiable cost.
- If applicable, vendor is to specify change fees, freight assurance fees, shipping charges, taxes, surcharges, and contingency fees for eligible equipment.
- While price will be the most heavily weighted factor in our evaluation of the bids, Michigan City Area Schools reserves the right to award the proposal to the best-qualified vendor.
- All cost proposals must reflect the LCP (Lowest Corresponding Price), GSA pricing, and any available governmental unit discounts.

Timeline

- Proposals Due December 13, 2026, at 3:00 p.m. CST

Michigan City High School 8466 W. Pahs Road Michigan City, IN 46360

Model Number	Description	QTY
FC-10-F11HE-950-02-12	Fortinet License – 1100 E 1 Year Unified Threat Protection (UTP) (IPS, Advanced Malware Protection, Application Control	1
SZ144 – Serial 112438000024	SLED WatchDog Support Renewal SmartZone 144 Controller Appliance, 3YR Part number SS1-S144-3000	1
SS1-0001-3LSG – Serial 000151421427	SLED Premium WatchDog Support renewal for SZ/vSZ AP Management license – 3YR Part number SS1-0001-3LSG	583
SZ AP - 809-REIN-SZU	Support Reinstatement fee for SZ AP License	583
SZ144 – 809-REIN-S144	Support Reinstatement fee for SZ144 Controller	1

Point of Contact

Questions concerning technical specifications or Statement of Work (SOW) requirements should be directed to:

Jeffrey Williamson, Network Engineer
Address: 408 S Carroll Ave, Michigan City, IN 46360
Email: jwilliamson@mcas.k12.in.us