DEER VALLEY UNIFIED SCHOOL DISTRICT
REQUEST FOR QUOTE – E-RATE ELIGIBLE SERVICES
NETWORK INFRASTRUCTURE EQUPMENT

DATE: **November 13, 2026**
DUE DATE: **December 14, 2026**

The Deer Valley Unified District is requesting quotes for the replacement of network equipment and wireless LAN equipment for multiple school sites. Quotes are being requested and award will be made based on the requirements specified below for a typical K-8 campus configuration. For this project (10) elementary schools will be included. A list of all required equipment and quantities needed per site is specified below.

Additionally, the district is requesting quotes for a new core switch to replace their existing Cisco Nexus N77-C7710. Requirements for that request are in a separate table listed below.

The district's preference is to make a single award for the two projects: Elementary School Refresh and Core Switch Replacement; however, the district may make a multiple award if it provides the best value.

The contract start date is anticipated to be April 1, 2027, or upon notification of approval of E-Rate funding for this project; at the District's discretion. In any case, no work will begin prior to April 1, 2027.

The District is seeking services and pricing through an approved State Master Contract or other Cooperative Purchasing Contract that is acceptable according to the Arizona State Procurement Rules. Please be advised that this is a Request for Quote and not a formal sealed RFP/Bid process. Arizona State Procurement Code requires a formal sealed bidding process; or purchasing from an approved cooperative purchasing contract, or compliant consortium procured contract for any procurement in excess of $100,000.00. **Any quote whose total value exceeds $100,000.00 and is not linked to a current approved cooperative purchasing contract, or a compliant consortium procured contract will be disqualified by Arizona State Procurement Code**.

Quotes should be delivered electronically to email address erate@dvusd.org no later than the posted due date. Quotes can be mailed or delivered in person to the address above. Extensions may be requested up to three days prior to the posted due date. Extensions will be granted at the District's discretion. It is the prospective vendor's responsibility to deliver the requested quote on or prior to the posted due date and time.

The submission of a quote will indicate that the prospective vendor understands the requirements and specifications and that the services and materials requested can be supplied, and the required delivery timeline can be met as specified.

Please direct all questions and requests for information to Brian Boone via email at erate@dvusd.org.

Additional Instructions:

1. The pricing quoted must be compliant with the prospective vendor's State Master Contract or Cooperative Purchasing Contract pricing structure. A copy of any and all contracts that the district will be expected to sign must accompany the quote provided.
2. Submitted quotes must clearly identify the prospective vendor's State Master Contract or Cooperative Purchasing Contract number, if applicable, and E-Rate SPIN.

3. The original contract offered should not expire prior to September 30, 2028 and should include specifications that allow for extensions at the discretion of the applicant; not to exceed a total of 60 months.
4. Submitted quotes must include all items on the Required Equipment List in the quantities requested; no partial quotes will be accepted.
5. Submitted quotes must identify the cost for all equipment, supplies, and labor, including any costs for campus assessment, project management, documentation, travel, taxes, etc.
6. All taxes, including sales taxes, must be identified separately. Sales tax will not be included in the competitive evaluation of the quote but will be included in the E-Rate Funding Application.
7. Submitted quotes must separate all costs by school or location, including labor, configuration, taxes, shipping or freight, travel, and lodging.
8. The products quoted must be eligible for E-Rate under the Category 2 Internal Connections provision compliant with the Schools and Libraries Division Eligible Services List for the current funding year. The costs for services not eligible for E-Rate must be clearly itemized separate from eligible services.
9. Any pricing proposed must comply with the FCC Lowest Corresponding Price Rule as required by the Universal Service First Report and Order and restated in the FCC E-Rate Modernization Report and Order, adopted July 11, 2014. The FCC Lowest Corresponding Price rule prohibits an E-rate services offeror from offering or charging E-rate applicants a price higher than the lowest price that the offeror charges to non-residential customers who are similarly situated to a particular school, library, rural health care provider or consortium that purchase directly from the offeror.
10. Provide a minimum of three references; preferably Arizona school districts.
11. The District will evaluate all compliant quotes received and reserves the right to select the quote that is the most cost effective, compliant with FCC Fair and Competitive Bidding Rules.

Failure to comply with these general specifications may be grounds for disqualification and award may be made to the next most cost-effective provider.

Equipment Specifications:

1. The preferred equipment brand is Cisco. However, equivalent brands can be quoted and will be considered. Any brands and models specified in the Required Equipment List below is included in order to establish the level of quality and/or feature set being sought.
2. Main Switch and router must be Layer 3 and EIGRP Capable. Routers must also be capable of Traffic Shaping and QoS.
3. The successful vendor will provide a complete survey and assessment of the campus to determine an accurate number of access points and placement to provide adequate coverage and bandwidth. Additionally, the successful vendor will provide as-built documentation, including a Heat Map, at the conclusion of the installation.
4. All equipment installed will be labeled by the successful vendor using durable labels. Labels will identify E-Rate year and E-Rate Funding Request Number.

Nicely Done Consulting, as a service to our clients, has provided templates and guidance for the presented scope of work. Nicely Done Consulting, its principals or employees, does not determine the services or needs of the applicant. All projects are defined by the applicant.

5. The District reserves the right to select the warranty period that is in the best interests of the District. Please specify the warranty period for all equipment quoted. If there is a cost to extend the warranty to meet the minimum requirement, please include this cost in the quote under ineligible for E-Rate support.

6. All equipment must be new manufacture. Refurbished or used equipment warranted as new will not be acceptable.

Required Equipment List – Elementary (10)

Location	Make/Model - Description*	Quantity
MDF	WS-C9410R 10 SLT CHASSIS WITH FAN Include 3-year license equivalent to Network Advantage	1
	PWR-3200AC = Cisco 3200w power supply with (four-CAB-US515P-C19= 8' Power Cable with NEMA 5-20 Plugs)	4
	C9400-SUP-2XL-B (with IPBase Software for EIGRP)	1
	C9400-LC-24XS 24-Port 10-Gigabit Ethernet (SFP/SFP+)	1
	SFP-10G-LRM 10GBASE-LRM Module	8
	GLC-SX-MMD GE SFP, LC connector SX transceiver	2
	C9400-LC-48P 48-PORT PoE+ 10/100/100	3
	CW9800M Controller with 100 count AP License with secondary power supply	1
	3m 10GBASE-CU SFP+ Cable; equivalent to Cisco SFP-H10GB-CU3M	2
	CW9166I-B Access Points Include 3-year license	60
IDF 200	24 port C9300-24P switch with (1) C9300-NM-4G 1G network module and (1) PWR-C1-715WAC power supply Include 3-year license equivalent to Network Essentials	1
(2 x 1 GB feeds)	GLC-SX-MMD GE SFP, LC connector SX transceiver	2
	APC SMT750RM2UC 750VA, Rackmount 2U UPS	1
IDF 300	48 port C9300-48P-EDU switches each with (1) C9300-NM-8X 10G network module and (2) PWR-C1-715WAC power supplies Include 3-year license equivalent to Network Essentials	2
(1 x 10 GB feed)	StackWise-480 Kits with Stack Adapters and 1m stacking Cables	2
	SFP-10G-LRM 10GBASE-LRM Module	1
	APC SMT750RM2UC 750VA, Rackmount 2U UPS	1

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Location	Make/Model - Description*	Quantity
IDF 400	48 port C9300-48P-EDU switches each with (1) C9300-NM-8X 10G network module and (2) PWR-C1-715WAC power supplies Include 3-year license equivalent to Network Essentials	2
(1 x 10 GB feed)	StackWise-480 Kits with Stack Adapters and 1m stacking Cables	2
	SFP-10G-LRM 10GBASE-LRM Module	1
	APC SMT750RM2UC 750VA, Rackmount 2U UPS	1
IDF 500	48 port C9300-48P-EDU switches each with (1) C9300-NM-8X 10G network module and (2) PWR-C1-715WAC power supplies Include 3-year license equivalent to Network Essentials	2
(1 x 10 GB feed)	StackWise-480 Kits with Stack Adapters and 1m stacking Cables	2
	SFP-10G-LRM 10GBASE-LRM Module	1
	APC SMT750RM2UC 750VA, Rackmount 2U UPS	1
IDF 600	48 port C9300-48P-EDU switches each with (1) C9300-NM-8X 10G network module and (1) PWR-C1-715WAC power supply Include 3-year license equivalent to Network Essentials	1
(1 x 10 GB feed)	SFP-10G-LRM 10GBASE-LRM Module	1
	APC SMT750RM2UC 750VA, Rackmount 2U UPS	1

*Other brands will be considered if they provide the same functionality.

Required Equipment List – Core Switch

Location	Make/Model - Description*	Quantity
Data Center	Core switch to replace existing Nexus C7710 chassis switch. Equivalent to Cisco N9K-C9508: 8-Slot Chassis, Include (2) N9K-SUP-B+ Supervisor Cards, or equivalent. Include (8) N9K-PAC-3000W-B power supplies, or equivalent Include 3-year license	1
	48-Port 1/10 Gigabit Ethernet line cards, Equivalent to Cisco N9K-X9788TC-FX	4
	36-Port 40/100 Gigabit Ethernet line cards, Equivalent to Cisco N9K-X9736C-FX	2

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Evaluation Criteria:

Evaluation of the offers will be based on but not limited to the following criteria, in order of priority:

1. **Cost of ELIGIBLE Services** – Primary evaluation factor.
2. **Equivalence of Technical Design/Meets Scope of Work** – Conformance with general and technical specifications.
3. **Vendor Qualifications/Level of Partnership with OEM** – Vendor's experience, level of partnership with the original equipment manufacturer.
4. **Strength of References** – Including previous experience with the district.

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