Morley-Stanwood Community School District

Request for Proposal

Allowable Contract Date: December 11, 2026

Address:
4700 Northland Dr.,
Morley, MI 49336
Contact Person: Phil Stier
Email: pstier@morleystanwood.org and missy@elitefund.com

Important Notes:

- Please **email** all quotations to the above email addresses clearly marked "E-rate bid."
- All quotes must be submitted with the understanding that implementation may be dependent upon:
  - E-rate funding approval by the SLD
  - Enrollments
  - Existing budgetary requirements
- The following specifications are to be used as *guidelines* in quoting a solution. Although specification changes are permitted, *the quality of the product/service requested must be based upon industry standards* ***at time of delivery.***
- The items requested within this RFP may or may not be USF eligible. All non-eligible products and services must be itemized. Please use the 2027 USF Eligible Services List located on the USAC website (https://www.usac.org/e-rate/eligible-services-list/) for guidance. (Note: It is the vendor's responsibility to check for updates and corrections prior to submitting bids/quotations.)
- All bidders must adhere to the Lowest Corresponding Price (LCP) guidelines (as dictated by the SLD).
- All bidders will understand that if the entity closes, contract termination fees will not be incurred by the entity.
- Offerors submitting proposals for anything other than a firm fixed price for the goods and services listed, will not be accepted. Price adjustments after an award will not be accepted by applicant.
- All bidders will understand that the entity may choose more than one provider for one type of service.
- Multi-year contracts may be considered.
- All bidders must have an E-rate SPIN.
- All bidders must have the 2027 Service Provider Annual Certification Form 473 on file with USAC by September 1, 2027 **AND their SAM.gov must be active**.
- The district reserves the right to accept or reject any or all quotations.
- All respondents of this RFP confirm they are not an Iran-linked business.
- Implementation and completion of the services are contingent upon the district receiving approved funding from the Universal Services Fund. The services may be revised or terminated if the funds from the USF discount program are not approved or do not meet the expectations of the entity. If requested, the vendor will complete the SPI (Form 474) application. It is the vendor's responsibility to understand and comply with all rules and procedures required by the Schools and Libraries Corporation and the Universal Services Fund.
- The Board reserves the right to:
  - Reject any or all bids without assigning any reason thereto
  - Be the sole judge of equivalency
  - Waive any bid requirement in accepting or rejecting bids.

Bid Evaluation:

Although the cost of the product/service is of primary concern, the ability to accommodate growth and change and the total cost of operation (TCO) within the district are, in many ways, more important. **Do not assume the lowest bid will be awarded the project.**

To achieve this goal, bids will be evaluated on several factors.

- Prices/charges
- Prior experience
- Understanding of needs
- Personnel qualifications
- Completeness of response and adherence to bid specifications
- Capability of the bidder to successfully complete the installation/service within the required timeframe

---

Category 2 Services:

NOTE: Any additional services not covered by USF eligibility must be itemized and quoted separately.

- **Switches and associated parts**
    - Approximately 12 HPE 48-port 6200M switches or equivalent needed
        - Multi-gigabit PoE++ capability
        - Load balancing power supplies
        - 10Gb MMF and SMF optics for fiber uplinks
    - Include 1M DAC cables for switch-to-switch connections or equivalent needed
    - Approximately 12 Aruba Central 5-year switch licenses or equivalent needed
    - Installation and configuration
    - Maintenance

- **Rack**
    - Approximately 1 12U wall-mounted rack or equivalent needed
    - Include backboard and mounting hardware
    - Patch panel and cable management
    - Installation and configuration

- **Firewall License**
    - Approximately 1 1-year license renewal for the existing FortiGate 201F or equivalent needed
        - Include Advanced Threat Protection
        - Current coverage expires 7/19/2027

- **UPSs**
  - Approximately 2 2000VA lithium-ion UPS Vertiv or equivalent needed
  - Network management capability
  - Rack mounting hardware
  - Installation and configuration

- **Cabling, fiber and associated parts**
  - Approximately 73 new Category 6 cable runs or equivalent needed
  - Include jacks, termination hardware, patch cables, and associated materials
  - Surface raceway where needed
  - New fiber connection to the IDF
  - See maps attached.
  - Installation and configuration