Request for Proposals for Wide Area Network Service

(Category 1) RFP

Form 470 Application # 270004516

Timeline:

- Questions Due Date: **5 days before the Allowable Contract Date listed on the E-Rate 470**
- Questions must be submitted to https://forms.gle/nbP7Mm1HpCAKg6vH6. E-mails and phone calls will not be accepted. Q & A will be posted in EPC as a 470 RFP document.
- Due Date: **Allowable Contract Date listed on the E-Rate 470**
- Proposals will not be accepted after this date. An email should be sent to sladea@gcsnc.com, smitht@gcsnc.com, and erate@erateservices.com to submit your bid.
- Bidders should know that submitted proposals are subject to a Public Document Request

Section 1: Overview

Guilford County School System is requesting proposals for symmetrical leased lit fiber transport, without Internet access, for delivery of wide area network (WAN) services to the district. Service is expected to originate at the hub location, Green Valley Admin Site located at 714 Green Valley Road, Greensboro, NC 27406, and be delivered to each site in **Appendix A** in a resilient design that allows for Virtual WAN management. The new service is being planned to begin on July 1, 2027 which represents the expiration of the current WAN service.

1. A 1-year contract option, with two (2) one-year voluntary extensions, will be considered.
2. Pricing is requested for 1Gbps or 10 Gbps for each location and for 40 Gbps at the hub location.
3. Pricing must be submitted without Special Construction.
4. As with all E-rate FCC Form 470s and RFPs affiliated with a filed FCC Form 470, the applicant will, at its sole discretion decide whether a vendor/respondent award will result from this RFP. The issuance of an FCC Form 470 and this RFP do not obligate the district to make an award.
5. Guilford County School System currently has connections provided by Spectrum Communications.
6. Emergency Mutual Renewal: Upon agreement this Contract may be renewed beyond the above-stated renewal periods, not to exceed 180 days.
7. USAC has not devised a reasonable transition of service methodology and to ensure the applicant has E-rate funding for 12 months, we seek bids for transitional service on a MTM basis, as well as for a multi-year contract for new service. Vendors are free to bid on both options as long as the transitional service is lit July 1, 2027 AND is provided on a MTM term.

Section 2: Service Requests

1. Applicant is seeking bids for a fully managed WAN solution. WAN connections are point-to-point fiber connections that connect individual instructional / non-instructional facilities in the same school district. See Section 3 for solution requirements.
2. Network Design and Construction Routes
    a. Applicant will consider traditional network designs (such as hub and spoke) or alternative proposals. The applicant's stated decision criteria (outlined in the RFP) will be used to determine if an award is made as a result of this RFP. The applicant has, in accordance with E-rate guidelines, rated cost of service as the highest weighted factor in its decision criteria.
    b. Due to current and future bandwidth needs, respondents are encouraged to provide dedicated infrastructure to Applicant. Designs are encouraged to utilize the private fiber approach, where there exists no other aggregation or third-party equipment on fiber strands between sites and modulating equipment at each site is dedicated to Applicant and not shared in any way with other customers. If this is not possible, then designs should limit the use of shared infrastructure as much as possible.
    c. Respondents should clearly illustrate proposed network design and construction routes. Respondents should show evidence that they looked at alternate routes for the build and should provide narrative language supporting rationale for chosen build route(s).
    d. Design must provide resiliency to ensure a single fiber cut or site failure will not affect the rest of the WAN connections.
    e. Applicant is not advocating or mandating any preconceived network design or construction route and leaves this decision up to the vendor to present their best solution while recognizing the cited termination locations.
3. A plan for regularly scheduled progress updates during the construction period must be addressed in the bid.
4. Special Construction
    a. In E-rate terminology, special construction refers to the upfront, non-recurring costs associated with the installation of new fiber to or between eligible entities.
    b. Proposals must be submitted with construction costs allocated over the life of the contract instead of being submitted as one-time special construction costs. Special Construction proposals will not be accepted.

Section 3: Solution Specifications

1. Wide Area Network
    a. Applicant must have dedicated, symmetrical transport bandwidth of 1 Gbps and 10 Gbps between the designated endpoints and 40 Gbps at the district hub.
    b. Contract options are requested for 12-month term of service, with two (2) one-year voluntary extensions.
    c. Each respondent is required to complete the attached pricing sheet with this RFP. An unlocked Excel spreadsheet with pricing is required. This may be copied into the PDF.

i. Monthly recurring cost including taxes and fees (including current Universal Service Fees), and any additional non-recurring costs are **required** to be broken out and listed separately. North Carolina schools and libraries are not exempt from state tax. The tax rate for Guilford County is 6.75%.
ii. Respondents are free to propose alternate pricing terms provided they have also included pricing in the requested format.
iii. No increased pricing will be allowed during the term of the quoted NRC and MRC rate in each pricing cell of the matrix.

d. A single provider is required for all sites. If subcontracts are utilized, Guilford County School District requires a single point of contact from the awarded vendor. A list of subcontractors should be included in the proposal if applicable.
e. All costs, including state and local taxes and federal fees, required to deliver the proposed solution must be included in the bid. If there are charges for static IP addresses, they should be included. By submitting a bid, the respondent certifies that it has engineered a full solution including all monthly recurring charges, all installation charges, and all construction costs. Costs added to the quote after the respondent has submitted their bid are solely the responsibility of the respondent and not the applicant.
f. If a bandwidth upgrade is requested mid-contract the term length does not reset or renew. For example, if an upgrade occurs in month 20 of a 36-month contract, then 16 months of service must remain on the contract at the new bandwidth before a contract renewal is available.
g. Site additions or deletions will be addressed via a contract amendment. The associated fee for additions or deletions must be included in the proposal.
h. Disconnect or downgrade fees must be included in the proposal.
i. All solutions must adhere to the Service Level Agreement (SLA) terms in Section 4.

Section 4: Service Level Agreement

1. Proposed services must meet the following specifications:
    a. The provider will make all reasonable efforts to ensure 99.99% network availability of each circuit.
    b. .25% frame/packet loss commitment
    c. 25ms round trip network latency commitment
    d. 10ms network jitter commitment
    e. There is no right of provider to limit or throttle the capacity of the circuit at any time for any reason.
    f. Vendor stated commitment is to respond to any outage within two (2) hours and a four (4) hour restoration of service.
2. Network operations center: Solution will provide customer support functions including problem tracking via a ticket portal, resolution, and escalation support management on a 24x7x365 basis. Customer has the right and is encouraged to address any problems that may arise relative to its connection with vendor provided services via the portal.
3. Trouble reporting and response: Upon interruption, degradation or loss of service, Customer may contact Vendor by defined method with a response based on trouble level. Upon contact from the Customer, the Vendor support team will initiate an immediate response to resolve any Customer issue. Customer will receive rapid feedback on trouble resolution, including potential resolution time.

Length of Service Outage Per Site	Credit is the following percentage of monthly recurring cost
Less than 2 hours	No Credit
Greater than two (2) hours and less than four (4) hours	5%
Greater than four (4) hours and less than eight (8) hours	10%
Greater than eight (8) hours and less than twelve (12) hours	15%
Greater than twelve (12) hours and less than sixteen (16) hours	20%
Greater than sixteen (16) hours and less than twenty-four (24) hours	35%
Greater than twenty-four (24) hours	50%

4. Escalation: In the event that service has not been restored within 2 hours, or the Customer does not feel that adequate attention has been allocated, the Customer can escalate the trouble resolution by request. A list of escalation contacts will be provided when implementation schedule is completed.
5. Resolution: The Customer will be notified immediately once the problem is resolved and will be asked for verbal closure of the incident.
6. Trouble reporting, escalation, and resolution: A detailed trouble reporting, escalation and resolution plan will be provided to the district.
7. Measurement: Time starts from the time the Customer contacts vendor and identifies the problem.
8. Reports: Upon request, an incident report will be made available to the Customer within five (5) working days of resolution of the trouble.
9. Link performance per segment: The service will maintain the proposed link performance throughout the term of the contract.
10. Historical uptime: Provide aggregate uptime statistics for your proposed service in the geographic area encompassing Applicant.

Section 5: General Terms for All Proposals

Guilford County School District reserves the right to disqualify any proposal that significantly deviates from submitting the requested information. Proposals that consist of a catalog of services will be disqualified.

1. Description of Proposal
    a. All current sites must be included in the bid. Failure to include all site names and addresses in a bid option could be considered grounds for disqualification.
    b. Respondent will provide a description of their proposal for all services and solutions.
    c. Description will include an overview of the proposal, any deviations from the requested architecture, design or requirements, assumptions made, and other detail Applicant may find useful or necessary (or could differentiate the solution from a competing proposal).

    d. Identify any new construction, permits, and easements that will be required. Outline your approach and timing for receiving the permits and easements. If awarded the project, this timing and plan should be followed, or the agreement is violated.
    e. Service Provider must have a USAC 498 ID that is shown on the proposal.
2. Site names and addresses
    a. If their solution is chosen, respondents are required to include sites names and addresses on the contract.
    b. If their solution is chosen, respondents are required to include sites names and addresses on the monthly invoices.
3. Reselling and subcontracting
    a. Any respondent who intends to resell or subcontract a lit service from a 3rd party must supply proof in writing that said party can provide service at all proposed Applicant locations.
    b. If, at any point following the bid submission, any changes from the 3rd party alters the costs or significantly changes the scope of the proposed service then the Applicant will not be liable for the cost increase and reserves the right to disqualify the bid and cancel any signed contracts without penalty.
4. Timeline
    a. For each response, respondents must include a timeline for bringing all sites online.
    b. Proposals requiring little to no construction should be able to bring all sites online by the July 1 start of the funding year.
    c. For solutions requiring construction, a schedule of bringing sites online must be included with an explanation of how this timeline shifts if the date of the E-rate funding commitment shifts.
    d. New service must be installed, and service started by July 1, 2027. The contract must include a statement that all fees will be covered by the new vendor for any sites not connected by July 1, 2027.
5. Demarcation
    a. All solutions must terminate service or infrastructure in the demarcation point at each address specified in the pricing sheet.
    b. Solutions bringing service to the property line but not to the demarcation point are not acceptable.
    c. Respondent must specify specific demarcation setup included in base fees, e.g. rack mounted CPE with an LC multimode fiber (850 nm) connection, rack mount patch panel, etc.
    d. The handoff to Guilford County School District will need to be an LC multimode fiber (850 nm) connection.
6. Network Diagram
    a. For each response, respondents must include a network diagram displaying the paths to be used to serve each endpoint.
    b. Diagrams must show if circuits are routed through any aggregation hubs, equipment, or third-party facilities between hub site and each endpoint.
        i. If this detailed information cannot be supplied, then at a minimum the quantity of each must be supplied to provide a picture of potential latency.
7. Construction
    a. Construction details should include the total project plant route feet, average cost per foot of outside plants, total strands, and number of strands dedicated to Guilford County School District.

8. References
    a. For each response, respondent must provide 3 references from current or recent customers (preferably K-12) with projects equivalent to the size of Applicant. – Appendix B
9. Bulk Upload Spread
    a. The selected Service Provider will create the Bulk Upload Spreadsheets available for the E-rate Form 471.

10. Contract
    a. For each response, respondents must provide a prepared service contract ready for signing within 10 business days of receiving the Letter of Intent.
11. Complete and include the checklist on Appendix C.
12. Complete and include WAN Pricing Worksheet.xlsx.
13. E-rate Program Integrity Assurance (PIA) Review
    a. If their solution is chosen, respondents are required to promptly provide Applicant with any information being requested as part of PIA review.
    b. Vendors may assist applicants with preparing funding requests or responding to PIA questions and may speak directly with PIA reviewers.
    c. For all responses that include construction, the respondent agrees, by submitting its bid, to produce all construction labor, construction materials and other cost information requested during PIA review.
    d. **All responses must agree, in writing, to this section in the Appendix D Checklist. Failure to answer is grounds for disqualification.**
14. Required Notice to Proceed and Funding Availability
    a. Applicant will follow the purchasing policies of the Guilford County School Board and requirements and procedures of the FCC's E-rate program as administered by the Universal Service Administrative Company to be eligible for all available funding.
    b. The implementation of any associated contracts resulting from this competitive bid process will be dependent on the district's' issuance of a written Notice to Proceed.
    c. E-rate funding notification alone will not signify Notice to Proceed. The district will have the right to allow the contract to expire without implementation if appropriate funding does not come available.
15. Your submission is a public document. A service provider's entire response to a request for proposals and the resulting contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract. All submissions are subject to public disclosure without notice.

Section 6: Evaluation Criteria

RESPONDENT SELECTION SCORING

Leased Lit Fiber, ISP and Voice Proposals will be scored according to the following rubric:

% Weight	Criteria
30%	**E-rate eligible recurring and non-recurring costs**
20%	Ability to support requirements as laid out in the RFP
10%	Proposed contract terms and conditions
10%	Service uptime and availability reliability.
10%	E-rate ineligible recurring or one-time costs
10%	Demonstrated scalability of technology through pricing for higher tiered bandwidths
10%	Provider references

Section 7: Protest

1. Bid protests must follow the procedures in 01 NCAC 05B .1519 PROTEST PROCEDURES. http://reports.oah.state.nc.us/ncac/title%2001%20-%20administration/chapter%2005%20-%20purchase%20and%20contract/subchapter%20b/01%20ncac%2005b%20.1519.pdf

Appendix A

Sites

Bandwidth	Entity Name	Address	City	Zipcode
1 Gbps	Alamance Elementary School	3600 Williams Dairy Rd	Greensboro	27406
1 Gbps	Alderman Elementary School	4211 Chateau Dr	Greensboro	27407
1 Gbps	Allen Jay Elementary School	1311 E. Springfield Road	High Point	27263
1 Gbps	Andrews High School Transportation	1425 Mcquinn Drive	High Point	27265
1 Gbps	Bessemer Elementary School	918 Huffine Mill Rd	Greensboro	27405
1 Gbps	Bluford Elementary School	1901 Tuscaloosa St	Greensboro	27401
1 Gbps	Brightwood Elementary School	2001 Brightwood School Rd.	Greensboro	27405
1 Gbps	Brooks Global Studies Elementary School	400 Ashland Drive	Greensboro	27408
1 Gbps	Ceasar Cone Elementary School	2501 N Church St	Greensboro	27405
1 Gbps	Claxton Elementary School	3720 Pinetop Rd	Greensboro	27410
1 Gbps	Colfax Elementary School	9112 W Market St	Colfax	27235
1 Gbps	Early College At Guilford	5608 W Friendly Ave	Greensboro	27410
1 Gbps	Fairview Elementary School	608 Fairview St	High Point	27260
1 Gbps	Falkener Elementary School	3931 Naco Rd	Greensboro	27401
1 Gbps	Florence Elementary School	7605 Florence School Dr	High Point	27265
1 Gbps	Foust Elementary School	2610 Floyd St	Greensboro	27406
1 Gbps	Franklin Blvd Administrative Office	120 Franklin Blvd	Greensboro	27401
1 Gbps	Frazier Elementary School	4215 Galway Dr	Greensboro	27406
1 Gbps	Gateway Education Center	3205 E Wendover Ave	Greensboro	27405
1 Gbps	GCS Maintenance	3920 Naco Road	Greensboro	27401
1 Gbps	GCS Transportation	131 Franklin Blvd	Greensboro	27401
1 Gbps	GCS Warehouse	529 Grimes Street	High Point	27260
1 Gbps	Guilford eLearning University Prep	1305-A Merritt Drive	Greensboro	27407
1 Gbps	General Greene Elem School	1501 Benjamin Pkwy	Greensboro	27408
1 Gbps	George C. Simkins, Jr Elementary	3511 E Lee St	Greensboro	27406
1 Gbps	Gibsonville Elementary School	401 E Joyner St	Gibsonville	27249
1 Gbps	Gillespie Park Elementary	1900 Martin Luther King Jr Dr	Greensboro	27406
1 Gbps	Greensboro College Middle College	815 W Market St	Greensboro	27401
1 Gbps	Guilford Elementary School	920 Stage Coach Trl	Greensboro	27410
1 Gbps	Connections Admin Site	411 Friendway Rd	Greensboro	27410
1 Gbps	Haynes-Inman Education Center	200 Haynes Rd	Jamestown	27282
1 Gbps	Herbin-Metz Education Center	400 Oferrell St	Greensboro	27405
1 Gbps	Hunter Elementary School	1305 Merritt Dr	Greensboro	27407
1 Gbps	Irving Park Elementary School	1310 Sunset Dr	Greensboro	27408
1 Gbps	Jamestown Elementary School	108 Potter Dr	Jamestown	27282
1 Gbps	Jefferson Elementary	1400 New Garden Rd	Greensboro	27410
1 Gbps	Jesse Wharton Elementary Sch	5813 Lake Brandt Rd	Greensboro	27455
1 Gbps	Johnson Street Global Studies Elementary School	1601 Johnson St	High Point	27262
1 Gbps	Jones Elementary School	502 South St	Greensboro	27406
1 Gbps	Joyner Elementary School	3300 Normandy Rd	Greensboro	27408
1 Gbps	Kirkman Park Elementary School	1101 N Centennial St	High Point	27262
1 Gbps	Lindley Elementary School	2700 Camden Road	Greensboro	27403
1 Gbps	GCS Technology Warehouse	3600 Hines Chapel Rd	Mc Leansville	27301
1 Gbps	Mcleansville Elementary School	5315 Frieden Church Rd	Mc Leansville	27301
1 Gbps	McNair Elementary School	4603 Yanceyville Rd	Browns Summit	27214
1 Gbps	Middle College At N.C. A&T	1601 E Market St	Greensboro	27411
1 Gbps	Millis Road Elementary School	4310 Millis Rd	Jamestown	27282

1 Gbps	Monticello Brown Summit Elementary	5006 E Nc Highway 150	Browns Summit	27214
1 Gbps	Montlieu Ave Elementary School	1105 Montlieu Ave	High Point	27262
1 Gbps	Morehead Elementary School	4630 Tower Rd	Greensboro	27410
1 Gbps	Nathanael Greene Elem School	2717 Nc Highway 62 E	Liberty	27298
1 Gbps	New Light Church	1105 Willow Rd	Greensboro	27401
1 Gbps	Northern Guilford Elementary School	3801 Nc Highway 150 E	Greensboro	27455
1 Gbps	Northwood Elementary School	818 W Lexington Ave	High Point	27262
1 Gbps	Oak Hill Elementary School	320 Wrightenberry St	High Point	27260
1 Gbps	Oak Ridge Elementary School	2050 Oak Ridge Rd	Oak Ridge	27310
1 Gbps	Oak View Elementary School	614 Oakview Rd	High Point	27265
1 Gbps	Page High School Transportation	2629 N. Church Street	Greensboro	27405
1 Gbps	Parkview Village Elem School	325 Gordon St	High Point	27260
1 Gbps	Pearce Elementary School	2006 Pleasant Ridge Rd	Greensboro	27410
1 Gbps	Peck Elementary School	1601 W Florida St	Greensboro	27403
1 Gbps	Peeler-Hampton Visual Performing Arts School	2200 Randall St	Greensboro	27401
1 Gbps	Pilot Elementary School	4701 Chimney Springs Dr	Greensboro	27407
1 Gbps	Pleasant Garden Elem School	4833 Pleasant Garden Rd	Pleasant Garden	27313
1 Gbps	Pruett Scale Academy School	900 W English Rd	High Point	27262
1 Gbps	Rankin Elementary School	1501 Spry St	Greensboro	27405
1 Gbps	Reedy Fork Elementary School	4571 Reedy Fork Pkwy	Greensboro	27405
1 Gbps	McIver Admin Site	1401 Summit Ave	Greensboro	27405
1 Gbps	Sedalia Elementary School	6120 Burlington Rd	Gibsonville	27249
1 Gbps	Sedgefield Elementary School	2905 Groometown Rd	Greensboro	27407
1 Gbps	Shadybrook Elementary School	503 Shadybrook Rd	High Point	27265
1 Gbps	Southern Elementary School	5720 Drake Rd	Greensboro	27406
1 Gbps	Southwest Elementary School	4372 Sw School Rd	High Point	27265
1 Gbps	Sternberger Elementary School	518 N. Holden Road	Greensboro	27410
1 Gbps	Stem Early College At N.C. A&T	402 Laurel St - Smith Hall	Greensboro	27411
1 Gbps	Stokesdale Elementary School	8025 Us Highway 158	Stokesdale	27357
1 Gbps	Summerfield Elementary School	7501 Summerfield Rd	Summerfield	27358
1 Gbps	Sumner Elementary School	1915 Harris Dr	Greensboro	27406
1 Gbps	Sylvia Mendez Newcomers School	851 Ferndale Blvd	High Point	27262
1 Gbps	The Middle College At GTCC-Greensboro	3505 E Wendover Ave	Greensboro	27405
1 Gbps	The Middle College At GTCC-High Point	901 S Main St	High Point	27260
1 Gbps	The Middle College At GTCC-Jamestown	601 E Main St	Jamestown	27282
1 Gbps	Triangle Lake Montessori School	2401 Triangle Lake Rd	High Point	27260
1 Gbps	Union Hill Elementary School	3523 Triangle Lake Rd	High Point	27260
1 Gbps	Scale Greensboro	407 E Vandalia Rd	Greensboro	27406
1 Gbps	Guilford Newcomers School	1110 E Washington St	Greensboro	27401
1 Gbps	Wiley Swing Site	600 W. Terrell Street	Greensboro	
1 Gbps	Murphey Swing Site	2306 Ontario Street	Greensboro	
10 Gbps	Allen Jay Middle School - A Preparatory Academy	1201 E Fairfield Rd	High Point	27263
10 Gbps	Allen Middle School	1108 Glendale Dr	Greensboro	27406
10 Gbps	Brown Summit Middle	4720 E Nc Highway 150	Browns Summit	27214
10 Gbps	Community Eduction Center	2703 E. Florida St.	Greensboro	27406
10 Gbps	Dudley High School	1200 Lincoln St	Greensboro	27401
10 Gbps	Eastern High	415 Peeden Dr	Gibsonville	27249
10 Gbps	Eastern Middle School	435 Peeden Dr	Gibsonville	27249
10 Gbps	Ferndale Middle School	701 Ferndale Blvd	High Point	27262
10 Gbps	Grimsley High School	801 N Josephine Boyd St	Greensboro	27408
10 Gbps	Hairston Middle School	3911 Naco Rd	Greensboro	27401

10 Gbps	High Point Central High School	801 Ferndale Blvd	High Point	27262
10 Gbps	Jackson Middle School	2200 Ontario St	Greensboro	27403
10 Gbps	Jamestown Middle School	301 Haynes Rd	Jamestown	27282
10 Gbps	Kernodle Middle School	3600 Drawbridge Pkwy	Greensboro	27410
10 Gbps	Kiser Middle School	407 Campus Drive	Greensboro	27408
10 Gbps	Mendenhall Middle School	205 Willoughby Blvd	Greensboro	27408
10 Gbps	Northeast Guilford High School	6700 Mcleansville Rd	Mc Leansville	27301
10 Gbps	Northeast Guilford Middle Sch	6720 Mcleansville Rd	Mc Leansville	27301
10 Gbps	Northern Guilford High School	7101 Spencer Dixon Rd	Greensboro	27455
10 Gbps	Northern Guilford Middle School	616 Simpson Calhoun Rd	Greensboro	27455
10 Gbps	Northwest Guilford High School	5240 Nw School Rd	Greensboro	27409
10 Gbps	Northwest Guilford Middle Sch	5300 Nw School Rd	Greensboro	27409
10 Gbps	Page High School	201 Alma Pinnix Dr	Greensboro	27405
10 Gbps	Penn-Griffin School For The Arts	825 E Washington Dr	High Point	27260
10 Gbps	Ragsdale High School	1000 Lucy Ragsdale Rd	Jamestown	27282
10 Gbps	Smith High School	2407 S Holden Rd	Greensboro	27407
10 Gbps	Southeast Guilford High School	4530 Se School Rd	Greensboro	27406
10 Gbps	Southeast Guilford Middle Sch	4825 Woody Mill Rd	Greensboro	27406
10 Gbps	Southern Guilford High School	5700 Drake Rd	Greensboro	27406
10 Gbps	Southern Guilford Middle School	5747 Drake Rd	Greensboro	27406
10 Gbps	Southwest High School	4364 Barrow Rd	High Point	27265
10 Gbps	Southwest Middle School	4368 Sw School Rd	High Point	27265
10 Gbps	T Wingate Andrews High School	1920 Mcguinn Dr	High Point	27265
10 Gbps	The Academy At Lincoln	1016 Lincoln St	Greensboro	27401
10 Gbps	The Academy At Smith	2225 S Holden Rd	Greensboro	27407
10 Gbps	Weaver Academy	300 S Spring St	Greensboro	27401
10 Gbps	Welborn Middle School	1710 Mcguinn Dr	High Point	27265
10 Gbps	Western Guilford High School	409 Friendway Rd	Greensboro	27410
10 Gbps	Western Guilford Middle School	401 College Rd	Greensboro	27410
10 Gbps	MCNC	3021 E Cornwallis Rd	Research Triangle Park	27709
10 Gbps	Kiser Swing Site	716 Benjamin Pkwy	Greensboro	27408
40 Gbps	Green Valley Admin Site	714 Green Valley Rd	Greensboro	27408

Bandwidth	**Total Quantity**
1 Gig connections	88
10 Gig connections	41
40 Gig connections	1
Total WAN connections	130

Appendix B

References

School District or Library System	Contact Name	Email Address	Telephone Number

Appendix C

Checklist

- ☐ 1-year with two 2-year extensions
  - 1 Gbps, 10 Gbps, with 40 Gbps at the district hub included on a workable Excel spreadsheet
- ☐ Network design illustrated
- ☐ Construction routes are included
- ☐ Design provides resiliency
- ☐ Construction details (if needed)
- ☐ Bandwidth is scalable
- ☐ Pricing spreadsheet is attached as a workable Excel spreadsheet
  - Pricing includes NRC
  - Pricing includes MRC
  - Pricing includes all taxes and fees, including current rate for USF
  - Understand that costs added to the quote after the bid is submitted are the responsibility of the company and not the Applicant
- ☐ Single provider for all sites
- ☐ The contract will allow for bandwidth upgrades via a contract amendment
- ☐ Site additions or reductions will be addressed via a contract amendment
- ☐ Disconnect fees
- ☐ Downgrade fees
- ☐ Agree to SLA
- ☐ Proposal includes all site names and addresses
- ☐ If notified of winning this bid, the contract will include all site names and addresses
- ☐ Cut-over dates
- ☐ Three references
- ☐ It is understood that failure to provide all items requested in this RFP are grounds for disqualification
- ☐ USAC 498 ID (SPIN)
- ☐ Upon award of a contract, Bulk Upload Spreadsheets will be provided
- ☐ An aggregate uptime of 99.9% uptime will be provided
- ☐ Circuits will not be throttled
- ☐ Protest deadlines are understood
- ☐ The contract will include a statement that all fees will be covered by the new vendor for any service not in place by **July 1, 2027**.
- ☐ By submitting a proposal, we are agreeing to the requirements of the RFP
- ☐ SLA Portal (Ticket submission, network utilization, progression, tracking, etc.)