REQUEST FOR BIDS (RFB)

E-RATE FUNDING YEAR 2027-2028 (YEAR 30)

Northeastern Educational Intermediate Unit 19
BEN 125965
FCC Form 470 Number: 270004447
Category One (Lit Fiber WAN)

PROCUREMENT TIMELINE

To ensure a guaranteed evaluation, all interested service providers must adhere strictly to the schedule below.

Event	Date	Time	Submission / Location
Vendor Questions Due	12.7.2026	3pm est	Via Email
Q&A / Addenda Posted	12.8.2026		Posted via USAC EPC Portal
Bid Submission Deadline	12.22.2026	2pm est	Via Email

SCOPE OF WORK & TECHNICAL SPECIFICATIONS

Northeastern Educational Intermediate Unit 19 (NEIU19) has one building that requires a data transmission circuit. The end points of the circuit are:

A. NEIU19 Learning Campus Dunmore, 185 E. Pine Street, Dunmore, PA 18512
B. NEIU19 Main Building (hub site), 1200 Line Street, Archbald, PA 188403

NEIU19 invites bids for **10 Gbps fiber** data transmission circuit (leased lit fiber service)

Contract Terms:

The current service is under contract through September 21, 2027. NEIU19 is seeking quotes for services beginning on September 22, 2027.

Vendors must submit pricing for the following terms:

- **36-Month Term (**33 months**)** service starting on September 22, 2027, through June 30, 2030, plus the option to renew for (2) 1-year periods through June 30, 2032.

PROPOSAL & QUOTE REQUIREMENTS

Proposals must include all costs associated with providing service, including but not limited to:

- Monthly service fees
- Managed router/modem lease fees (if required for service to function)
- One-time construction, installation, and/or connection charges
- Estimated taxes, fees, and/or surcharges
- All ineligible costs must be clearly identified

Mandatory Compliance Elements:

- **Definitive Costs:** Proposals that do not provide definitive costs for the services requested (including recurring and/or one-time charges) will be considered non-responsive and may not be included in the evaluation.
- **Hardware Dependencies:** Proposals requiring applicant-owned hardware in order to function must provide specifications and, if available, an estimated cost for necessary hardware.
- **E-Rate Documentation:** Respondents shall document the ability to participate in the E-Rate program by supplying their current SPIN (Service Provider Identification Number) as part of their proposal.
- **Vendor Terms:** Proposals should include the service provider's terms and conditions.

Proposals that include generic/encyclopedic price lists will be considered non-responsive and will not be included in the evaluation.

SPAM and/or robotic responses will not be considered valid bid responses and will be disqualified from consideration.

APPENDIX A: REQUIRED VENDOR PRICING SHEET

Vendors must complete all fields below, for both locations, in accordance with the Proposal Requirements.

36-Month Contract Term (With Two optional 1-Year Extensions)

Bandwidth Tier	Monthly Recurring Cost (MRC)	Annual Recurring Cost (ARC)	One-Time Installation / Construction Costs	Estimated Taxes, Fees, & Surcharges	Ineligible Cost Allocation (If Any)
10 Gbps	$				

Managed Router/Modem Lease Fee: $ _____ / Month *(Enter $0 if included in MRC above)*

CONTACT & SUBMISSION INSTRUCTIONS

All communications and proposals must be delivered digitally.

Phone-based inquiries will not receive responses.

- **Primary Contacts:**
    - **Kevin Williams at kwilliams@iu19.org**
    - **Alan Clark at aclark@iu19.org**
    - **Jessica Olsen at** jolsen@csmcentral.com
- **Email Subject Line Format: 470 270004447** – NEIU19 – WAN Proposal or Questions

---

EVALUATION AND SELECTION CRITERIA

NEIU19, in compliance with Federal Communications Commission (FCC) rules, will award to the vendor(s) providing the most cost-effective service offering. Per the Sixth Report and Order, FCC 10-175, FCC rules dictate the following:

54.503 (c)(2)(vii): All bids submitted for eligible products and services will be carefully considered, with price being the primary factor, and the bid selected will be for the most cost-effective service offering consistent with 54.511.

54.511 Ordering Services (a) Selecting a provider of eligible services: In selecting a provider of eligible services, schools, libraries, library consortia, and consortia including any of those entities shall carefully consider all bids submitted and must select the most cost-effective service offering. In determining which service offering is the most cost-effective, entities may consider relevant factors other than the pre-discount prices submitted by providers, but price should be the primary factor considered.

Therefore, the District may consider factors other than price alone in the consideration of bids; however, **"price for E-Rate eligible goods and services" will be the highest valued criterion** in the bid evaluation process.

E-RATE SPECIAL TERMS

Funding Contingency Clause (Non-Appropriation of Funds)

The NEIU19's obligation to procure services under this RFB may be contingent upon approval of E-Rate funding by USAC. If funding is denied or reduced, NEIU19 reserves the right to immediately terminate the contract or delay implementation without financial penalty.

Invoicing & Billing Methodology

Vendors must support both the **SPI Method** (Service Provider Invoice / Form 474) and the **BEAR Method** (Billed Entity Applicant Reimbursement / Form 472) at the NEIU19's annual discretion.

Lowest Corresponding Price (LCP) Compliance

As a requirement of 47 CFR § 54.511, the vendor certifies that the pricing offered represents the Lowest Corresponding Price (LCP) provided to any similarly situated customer in the geographic region.
