Western Boone County Community School Corporation
BEN: 130212
470: 270004422

Request for Proposals – Network Equipment

11/12/2026

Western Boone County Community School Corporation (the "Applicant") is seeking proposals for a project to supply and install network equipment at its eligible locations. Bidders are advised that this project will be contingent upon the successful obtaining of Category 2 E-Rate funding, and the contract agreement between the district and the successful bidder must recognize that contingency.

The Applicant seeks an agreement that allows it to work with the selected vendor to adjust quantities and/or scale back or cancel the project entirely as needed based upon funding availability and/or the best interests of the Applicant.

Project Scope

The Applicant seeks eligible equipment as outlined in Appendix A. Equipment shall be new, factory-sealed equipment currently available from the manufacturer; the Applicant will not accept proposals of used, remanufactured, refurbished, "B stock," returns, open-box, discontinued, "gray market," or equipment in any other condition other than new and factory-sealed with all original manufacturer warranties

Installation will be in place of existing equipment and the requested equipment will be integrated into the existing environment. Each bid should include all labor necessary for staging, installation, testing, and documentation of equipment. Equipment staging will consist of (but not be limited to) ensuring firmware version consistency, configuration loading, and hardware preparation for mounting. Software and firmware version for components will be agreed upon at time of deployment, and configurations will be coordinated with the Applicant's staff. Installation by the selected vendor shall include the removal of the existing equipment and placement of the new equipment. Equipment testing should verify access to internal resources and the Internet. Documentation should include configuration and summary reports of installations.

Questions

Any questions related to the technical aspects of this document should be directed to Jeff Christner, Director of Technology at jeff.christner@webo.k12.in.us, no later than 12:00pm EST on Wednesday, 12/2/2026.

Please copy E-Rate Consultant Steve Renzino at steve.renzino@adtecerate.com on all communications.

Answers to any written questions or any additional information, revisions, or clarifications to the RFP will be provided in the form of an addendum to be posted with the FCC Form 470 on the Universal Service (E-Rate) website. It is the sole responsibility of the Service Provider to check for any addenda that may be issued.

Response Format

Responses should include the following, if applicable:

- Applicable items should include all related software and hardware components that enable the functionality of the equipment (including any necessary mounting brackets, software licenses, multi-year licenses, and basic maintenance).
- If applicable, vendor is to specify all fees, shipping charges, taxes, surcharges and contingency fees for eligible equipment.
- If applicable, vendor is to specify the manufacturer's warranty provided as an integral part of an eligible component without separately identifiable cost.
- Any ongoing subscription pricing must be listed separately.

Your response **must** include the following information:

1. Line-item pricing for each item listed in Appendix A. Any discounting applied to your proposal must be reflected at the line-item level.
2. In the case of proposed equivalent products, a thorough technical description of how each product from the manufacturer being bid meets each of the required functionalities of the product listed herein.
3. Information outlining your company's certifications and connections regarding the manufacturer's equipment being bid, and length of time your company has provided equipment from the manufacturer being bid.
4. Two (2) reference sites where your company has performed a similar installation of the equipment being bid, including business name, contact name and contact information. It is preferable that at least one reference should be for a school corporation or library system within 90 miles of the Applicant.
5. Your E-Rate SPIN Number. (You must have a current SPAC form on file with USAC.)
6. A ready-to-execute contract which includes the proposal requirements and the E-Rate contingencies outlined herein.

The Applicant's review of information will be primarily focused on the substance of the details provided in response to the requirements herein including but not limited to technical details, pricing and terms, experience, references, and adherence to the response format provided. Per E-rate rules, the cost of eligible goods and services will be the most heavily weighted evaluation factor.

Proposals must be prepared with specificity with regard to the equipment and/or services listed herein. Bids merely listing a general menu of equipment and/or services available from a vendor, bids appearing to be automatically generated without specificity in relation to the requirements of this RFP, and bids missing substantial information but inviting the applicant to contact the bidder to refine the bid and/or discuss specifics will not be considered valid bid responses and will be disqualified from consideration. This includes any SPAM and/or robotic responses. For more information, please review the USAC E-Rate News Brief of February 15, 2024.

Proposal Delivery

The Applicant reserves the right to reject each and every bid, and to waive informalities, irregularities, and errors in the bidding to the extent permitted by law. This includes the right to extend the date and time for receipt of bids. In the event that a responsible bid is not received or if it is determined that the low bid received is too high, the bid received will be rejected and the project will be cancelled or rebid.

Bids should be emailed to the office of Jeff Christner, Director of Technology at jeff.christner@webo.k12.in.us, no later than 12:00pm EST on Thursday, 1/7/2027.

Please copy E-Rate Consultant Steve Renzino at steve.renzino@adtecerate.com on all communications.

APPENDIX A

Below is a reference of the type of equipment and capacities (or their equivalent) to be supplied. Bidders should price separately and clearly indicate any ineligible costs for all services and equipment associated with this RFP. If a product includes mixed functionality, please indicate the allocation for each function (i.e. "60% Internal Connections and 40% BMIC"). For any part numbers that have been updated or replaced by the manufacturer, bidders should offer the most similar current part.

Line Item	Qty	Description	Make	Model or Equivalent	Part Number or Equivalent
1	15 +/-	Ruckus 48-port with 36-port 10/100/1000 Mbps/2.5 Gbps 802.3bt POE++, 12-port 10/100/1000 Mbps/2,5/5/10 Gbps 802.3bt POE++, 2x 40/100Gbps QSFP+ dual-mode uplink/stacking ports, modular slot. Bundle includes 2x 1200W AC power supplies and 3x fans, front to back airflow, port modules sold separately; 3-year remote support included.	Ruckus	ICX7550-48ZP-E2-R3	ICX7550-48ZP-E2-R3
2	15 +/-	Ruckus 100GbE QSFP28 to QSFP28 Direct Attach, Passive Copper Cable, 1m	Ruckus	QSFP28	E100G-QSFP-QSFP-P-0101
3	4 +/-	Ruckus ICX 7650 4-port 1/10GbE SFP+ Module - For Data Networking, Optical Network Optical Fiber10 Gigabit Ethernet - 10GBase-X - 4 x Expansion Slots - SFP+	Ruckus	ICX7650-4X10GF	ICX7650-4X10GF
4	5 +/-	Ruckus 10GBASE-SR, SFP+ optic (LC), target range 300m over MMF	Ruckus	10G-SFPPSR	10G-SFPPSR
5	1 +/-	Ruckus ICX 8200 COMPACT SWITCH, 4 100/1000/2500 MBPS POE++ PORTS, 4 1/2.5/5/10MBPS POE++ PORTS, 2 25 GBE SFP28 STACKING/UPLINK-PORTS, 240 W POE BUDGET, THREE-YEAR REMOTE TAC SUPPORT.	Ruckus	ICX8200-C08ZP	ICX8200-C08ZP
6	1 +/-	CommScope Standard Power Cord - 125 V AC / 13 A - 6 ft Cord Length - IEC 60320 C15 - United States		PCUSA-C15	PCUSA-C15
7	1 +/-	Ruckus Rack mount kit for compact switches	Ruckus	ICX7000-C12-RMK	ICX7000-C12-RMK
8	1 +/-	Ruckus Smartzone Switch management license	Ruckus	L09-0001-SGCX	L09-0001-SGCX
9	15 +/-	Ruckus Watchdog Remote Support; ICX7550-24ZP; -48ZP; 24F; -48F (5 Years)	Ruckus	7550-ZF-S-RMT-5	7550-ZF-S-RMT-5
10	6 +/-	APC Smart-UPS 3000VA, 2U rack-mount UPS, 120V	APC	SMT3000RM2UC	SMT3000RM2UC
11	6 +/-	APC NetShelter Rack Power Distribution Unit, 1U, 120V, with 10+ NEMA 5-15 outlets	APC	AP9562	AP9562
12	3 +/-	APC Smart-UPS 5000VA 208V Rackmount/Tower, with Network Card	APC	SUA5000RMT5U	SUA5000RMT5U
13	3 +/-	APC NetShelter Rack Power Distribution Unit, 0U, 120V, with 24+ NEMA 5-15 outlets	APC	AP9567	AP9567
14	1 +/-	Labor to Install equipment	Vendor	Installation Labor	Vendor Labor Hours
15	1 +/-	Setup & Configuration of Switches and Switches licenses to the SmartZone cloud controller	Vendor	Setup & Config	Vendor Labor Hours
16	1 +/-	Shipping and Handling	Vendor	Shipping/Handling	Shipping/Handling