RFP 270004223 - Cross Roads ISD

RFP Number:
270004223

Posted Date:
11/16/2026 10:00:00 AM CST

Close Date:
1/7/2027 10:00:00 AM CST

Q&A Close Date:
11/30/2026 10:00:00 AM CST

Bid Criteria

Purchasing decisions will be based on the following criteria:

Criteria	Points
Price of eligible service/product	25
Reputation of vendor and vendor's service/product	10
Quality of vendor's service/product	20
Service/product meets school needs	20
Past relationship with vendor	10
Total long term cost to the school	15

RFP Requirements

All proposals need to be submitted through this system to be accepted. No phone calls concerning this application will be accepted. All communication about this RFP will only be provided via the Q&A section of this RFP in which questions and answers will be posted publicly. Responses received after the stated deadline may be deemed non-responsive. All vendors must comply with Texas Education Agency Financial Accountability Guidelines found in Module 5: Purchasing.

Specific Requirements:

- All proposals should be received by the Bid Close Date. Any offer, modification, revision, or withdrawal of an offer received after this Close Date may not be considered unless it is determined that an untimely submission was due to circumstances beyond the vendors control, a consideration of the offer would be in the best interest of the applicant, or the offer is the only proposal received.
- For all of the items/services listed in this Request for Proposal, please consider services that are equivalent, more/less in quantity, better and/or more cost effective when submitting proposals.
- If installation is requested, then installation must be included with the equipment and/or service requested. Otherwise, the bid may be considered non-responsive.
- All equipment on this request is for owned equipment. Unless otherwise stated, any leased equipment responses may be deemed non-responsive.
- In the event that no bids are received in a certain service category, we may solicit cost-effective bids after the Bid Close Date.
- If special construction charges apply, please include the option for installment payments of up to 4 years for the applicants non-discounted share.
- All contracts are contingent upon funding by the Schools and Libraries Division (SLD) of the Universal Services Administrative Company (USAC) unless otherwise agreed upon by district.

- All pricing provided in the proposal should be in accordance with the Lowest Corresponding Price rule.
- Service providers may include contingency fees in their bid responses if they deem it a necessary item and the fees are reasonable and a regular business practice. These fees should be included based on the situation/circumstances to provide the service/products. These charges should be separate from any other charges and clearly listed in the proposal. The fees will only be paid if the service/products are completed.
- Proposers should separate the cost of eligible services/products from non-eligible services/products and clearly indicate this separation on the proposal.
- When Software and Licenses are requested, Proposer should identify if it is a Managed License or Internal Connections.
- Proposer must be in good standing with the Federal Communications Commission (FCC) and does not have a red-light status. If there is a red-light status, the contract will become null and void without penalty to the applicant.
- Proposers will be held responsible for complying with all E-Rate program rules. No gifts shall be offered or accepted by the applicant at any time.
- All submitted bids should include contracts and the contracts should also include the option for voluntary extensions unless they are month to month services.
- Submitted bids should include scalability of bandwidth during the terms of the contract.
- A manufacturer's multi-year warranty for a period up to three years that is provided as an integral part of an eligible component, without a separately identifiable cost, may be included in the cost of the component.

Requested Services and/or Equipment

Internal Connections

Function	Mfg or Equivalent	Model	Quantity	Unit	Install & Config	Campus
Switches, Components, and Software & Licenses	Aruba or equivalent	JL660A (CX 6300M)	1	each	No	Cross Roads Elem. DMARC
Approximately 1 or more Aruba JL660A (CX 6300M) switches or equivalent and all relevant components including software and licenses for the following locations one more or less: Cross Roads Elementary. The district does not need installation.						
Switches, Components, and Software & Licenses	Ubiquiti or equivalent	Unifi USW-Pro-Max-48-PoE	21	each	No	Multiple Locations
Approximately 21 or more Ubiquiti Unifi USW-Pro-Max-48-PoE switches or equivalent and all relevant components including software and licenses for the following locations 7 more or less Cross Roads Elementary, 3 more or less Cross Roads Junior High, 9 more or less Cross Roads High School, 1 more or less Cross Roads Ag Building (Annex of High School), and 1 more or less Cross Roads Event Center (Annex of High School). The district does not need installation.						
Switches, Components, and Software & Licenses	Ubiquiti or equivalent	Unifi USW-Pro-Max-24-PoE	7	each	No	Multiple Locations
Approximately 7 or more Ubiquiti Unifi USW-Pro-Max-24-PoE switches or equivalent and all relevant components including software and licenses for the following locations 2 more or less Cross Roads Elementary, 1 more or less Cross Roads Junior High, 2 more or less Cross Roads High School, 1 more or less Cross Roads Life Skills (Annex of High School), and 1 more or less Cross Roads PE Facility(Annex of Elementary). The district does not need installation.						
Switches, Components, and Software & Licenses	Ubiquiti or equivalent	USW-Pro-Max-16-PoE	3	each	No	Multiple Locations
Approximately 3 or more Ubiquiti USW-Pro-Max-16-PoE switches or equivalent and all relevant components including software and licenses for the following locations 1 more or less Cross Roads Elementary, 1 more or less Cross Roads Junior High, and 1 more or less Cross Roads Ag Building (Annex of High School). The district does not need installation.						
Switches, Components, and Software & Licenses	Ubiquiti or equivalent	USW-Pro-Aggregation	1	each	No	Cross Roads Elem. DMARC

Function	Mfg or Equivalent	Model	Quantity	Unit	Install & Config	Campus
Approximately 1 or more Ubiquiti USW-Pro-Aggregation switches or equivalent and all relevant components including software and licenses for the following locations one more or less: Cross Roads Elementary. The district does not need installation.						
Switches, Components, and Software & Licenses	Ubiquiti or equivalent	USW-Pro-XG-48-PoE	1	each	No	Cross Roads Elem. DMARC
Approximately 1 or more Ubiquiti USW-Pro-XG-48-PoE switches or equivalent and all relevant components including software and licenses for the following locations one more or less: Cross Roads Elementary. The district does not need installation.						
Cabling & All Related Components	Ubiquiti or equivalent	UACC-DAC-SFP28-1M	2	each	Yes	Cross Roads Elem. DMARC
Approximately 2 or more Ubiquiti or equivalent Direct Attach Cables (UACC-DAC-SFP28-1M) for the following locations: 2 more or less Direct Attach Cables at Cross Roads Elementary. Estimated Total Feet: 7						
Cabling & All Related Components	Ubiquiti or equivalent	UACC-DAC-SFP10-3M	11	each	Yes	Multiple Locations
Approximately 11 or more Ubiquiti Direct Attach Cables for the following locations: 6 more or less Direct Attach Cables (UACC-DAC-SFP10-3M) at Cross Roads Elementary, 2 more or less Direct Attach Cables at Cross Roads Junior High, and 3 more or less Direct Attach Cables at Cross Roads High School. Estimated Total Feet: 108						
Switches, Components, and Software & Licenses	Ubiquiti or equivalent	UACC-OM-MM-10G-D-20 SFP+	1	each	No	Cross Roads Elem. DMARC
Approximately 1 or more Ubiquiti UACC-OM-MM-10G-D-20 SFP+ or equivalent and all relevant components including software and licenses for the following locations one more or less: Cross Roads Elementary. The district does not need installation.						
Switches, Components, and Software & Licenses	Ubiquiti or equivalent	UACC-OM-SM-10G-D-2 SFP+	5	each	No	Multiple Locations
Approximately 5 or more Ubiquiti UACC-OM-SM-10G-D-2 SFP+ or equivalent and all relevant components including software and licenses for the following locations 2 more or less Cross Roads Elementary, 1 more or less Cross Roads Junior High, and 2 more or less Cross Roads High School. The district does not need installation.						
Racks & All Related Components	Eaton Tripp Lite or eqiuvalent	SRW6UKD	2	each	Yes	Cross Roads High School
Approximately 2 or more Eaton Tripp Lite SRW6UKD Rack Mounts or equivalent and all related components for the following locations: 2 more or less for Cross Roads High School.						
Cabling & All Related Components	Ubiquiti or equivalent	UACC-OFC-S2-LULU-3M	10	each	Yes	Multiple Locations
Approximately 10 or more Ubiquiti UACC-OFC-S2-LULU-3M patch cables or equivalent for the following locations 4 more or less Cross Roads Elementary, 2 more or less Cross Roads Junior High, and 4 more or less Cross Roads High School. Estimated Total Feet: 98 feet						
Cabling & All Related Components	No preference	6 strand single mode	420	feet	Yes	Multiple Locations
Approximately 420 feet or more 6 strand single mode cabling for the following locations: 90 feet more or less from Cross Roads High School (PC Lab) to Cross Roads High School (Electrical), 80 feet more or less from Cross Roads High School (Office) to Cross Roads High School (Electrical), and 250 feet more or less from Cross Roads Elementary to Cross Roads Junior High. Please see campus map.						

Function	Mfg or Equivalent	Model	Quantity	Unit	Install & Config	Campus
Cabling & All Related Components	No preference	12 strand single mode	850	feet	Yes	Multiple Locations
Approximately 850 feet or more 12 strand single mode cabling for the following locations: 400 feet more or less from Cross Roads Elementary to Cross Roads High School, and 450 feet more or less from Cross Roads Elementary DMARC to Cross Roads Elementary (Janitor). Please see campus map.						

Basic Maintenance of Internal Connections

Function	Manufacturer	Install & Config	Quantity	Support Hours	Campus
Software & Licenses - Switches	Aruba or equivalent	No	1	0.00	Cross Roads Elem. DMARC
Software and licenses supporting all relevant components requested used to distribute high-speed broadband throughout school buildings.					
Software & Licenses - Switches	Ubiquiti or equivalent	No	39	0.00	Multiple Locations
Software and licenses supporting all relevant components requested used to distribute high-speed broadband throughout school buildings.					

Locations

DMARC?	Name	Address
No	Cross Roads Administration	14460 FM 59 Malakoff, TX 75148-9801
No	Cross Roads Ag Building	13166 CR 1200 Malakoff, TX 75148
No	Cross Roads Baseball Field	13671 FM 59 Athens, TX 75751
Yes	Cross Roads Elem. DMARC	14391 FM 3441 Malakoff, TX 75148-9801
No	Cross Roads Event Center	13200 CR 1200 Malakoff, TX 75148
No	Cross Roads High School	14434 FM 59 Malakoff, TX 75148-9801
No	Cross Roads Jr High	14393 FM 3441 Malakoff, TX 75148-9801
No	Cross Roads Life Skills	14434 FM 59 Malakoff, TX 75148

DMARC?	Name	Address
No	Cross Roads Maintenance	13239 CR 1200 Malakoff, TX 75148-9801
No	Cross Roads PE Facility	14438 FM 59 Malakoff, TX 75148
No	Cross Roads Softball Field	13671 FM 59 Athens, TX 75751

Additional Information

This RFP has an attachment.

RFP Q&A

There are no questions.

Attachments

- Campus Map.png