E-RATE (2027)

REQUEST FOR PROPOSAL

RFP: Claymont470 Network Switches Purchase

Claymont City Schools

201 N. Third St.

Dennison, Ohio 44621

Network Switches Purchase

PROCUREMENT TIMELINE	
RFP ISSUED:	11/11/2026
PROPOSALS DEADLINE:	12/16/2026
REQUIRED SITE WALKTHROUGH DATE:	12/2/2026
ESTIMATED PROJECT START DATE:	7/1/2027
ESTIMATED PROJECT END DATE:	8/1/2027

Introduction

This RFP is a request for a formal proposal for the replacement of our current network switches, with a desired installation during the summer of 2027.

Background Information

Claymont City Schools currently operates two 16-port Aruba 3810m switches at our Central Office and High School sites for our core equipment which handles routing and network segmentation. For access switches, we run 48-port Aruba 2930f's at each of our sites. Our access switches handle switching for our network and POE capabilities for our phone system (Mitel MiVoice Business) and access points (Aruba AP-615, AP-635, and AP-677's). The district uses district-owned fiber between buildings, with the exception of the high school, which connects through a leased lit-fiber service; existing fiber appears to be single-mode between buildings and a mixture of single-mode and multi-mode between each building's MDF and IDFs.

Scope and System Requirements

This document is intended to provide an overall description of the required work but it is the responsibility of the bidder to provide a complete solution and a detailed scope of their work describing their proposed solution.

Project Details

Vendors' proposals should detail the purchase for replacement network switches and all necessary hardware to connect them together, labor to install within racks, configuration of switches, and any applicable shipping fees. A total of 39 access switches and 2 core switches are needed to replace our current fleet in all of our MDFs and IDFs. The following chart shows where each of these network switches are needed and the breakdown of which type. Proposals should also include basic information and datasheets on the proposed equipment replacements.

Site name	Site location	Total number of access switches needed	Total number of core switches needed
Claymont Central Office	201 N. 3rd Street, Dennison, OH 44621	2Δ	1
Claymont Field House	409 E. 11th Street, Uhrichsville, OH 44683	3	0
Claymont Primary School	1200 Eastport Avenue, Uhrichsville, OH 44683	6*	0
Claymont Elementary School	320 Trenton Avenue, Uhrichsville, OH 44683	5	0
Claymont Middle School	215 E. 6th Street, Uhrichsville, OH 44683	7	0
Claymont High School	4205 Indian Hill Road, Uhrichsville, OH 44683	16	1

Δ Two access switches at the Central Office will not be eligible for E-Rate discounts because they serve a NIF

** One access switch at the Primary School will not be eligible for E-Rate discounts because it serves a NIF*

Project Requirements

- Switches must be compatible with existing district infrastructure including phone system, cameras, and Aruba access points
- Switches must provide equivalent or greater port capacity at each MDF/IDF location. Proposals may include fewer switches with more ports per switch, provided existing cable connections can be accommodated at each location
- Switches must be rack mountable in a standard network rack
- Switches must come with mounting trays/rails and/or necessary equipment to mount in a standard network rack
- Core switches must support Layer 3 routing capabilities
- Core switches must support a minimum connection speed of 10Gbps on fiber ports used to connect sites together
- Core switches must be equipped with dual power supplies in case of failure

- Core and access switches must be equipped with enough uplink ports to support redundant connections between all sites except for the High School site
- Access switches must be POE+
- Access switches must be able to provide at least 370W of available POE capacity
- Access switches must support a minimum connection speed of 10Gbps to the core switches and between other access switches
- Access switches must support a minimum connection speed of 1Gbps on all copper ethernet access ports
- Access switches grouped within the same MDF/IDF must support stacking and management through a single management IP address
- Proposed switches, transceivers, and cables must be compatible with the district's existing fiber infrastructure, including district-owned fiber between buildings, the High School's leased-lit fiber service handoff, and fiber connections between MDFs and IDFs within buildings. Vendors must verify existing fiber types, connector types, and link distances to ensure compatibility and support the required connection speeds
- **Proposals must include any necessary transceivers, cables, adapters, or media converters required for proposed connections**
- **Proposals must include two quotes: one without cloud management licensing and one with cloud management licensing for five years**
- Vendor must install and configure all switches, document and label existing cable connections and port assignments before removal, and reconnect all cables to the correct replacement ports with appropriate VLAN tagging and settings to maintain existing network functionality
- Vendor must test and verify network connectivity, routing, and redundant uplinks following installation
- Vendor must coordinate installation and network outages with district technology staff
- Vendor must provide configuration backups, administrator credentials, an updated network diagram, an equipment inventory identifying models, serial numbers, and installation locations, and basic administrator training
- **Vendor must identify any ineligible costs for devices and/or licensing**
- Vendor must bid on all services requested in the RFP
- Vendor must be willing to provide discounted bills
- All equipment must be new with manufacturer's warranty
- All hardware must be compatible with existing infrastructure
- Pricing should include breakdown and length of manufacturer's warranty
- SPAM and/or robotic responses will not be considered valid bid responses and will be disqualified from consideration

Response Format and Submission Instructions

- Responses are due by 3:00PM Eastern Standard Time on 12/16/2026.
- Your proposal should include the following:
  - A summary of the project as proposed
  - Background of your company and qualifications to perform the requested services
  - Your proposed solution in detail
  - Timeline for project
  - All costs and fees associated with the project
- It is the sole responsibility of the respondent to ensure all submittals and attachments are received by the district before the deadline.
- If equipment/services are different from what is requested, documentation must be provided with the proposal demonstrating that the proposed equipment/services are equivalent or the proposal will not be considered.
- All addendum(s) will be posted to the E-Rate EPC website.

Criteria for Evaluation

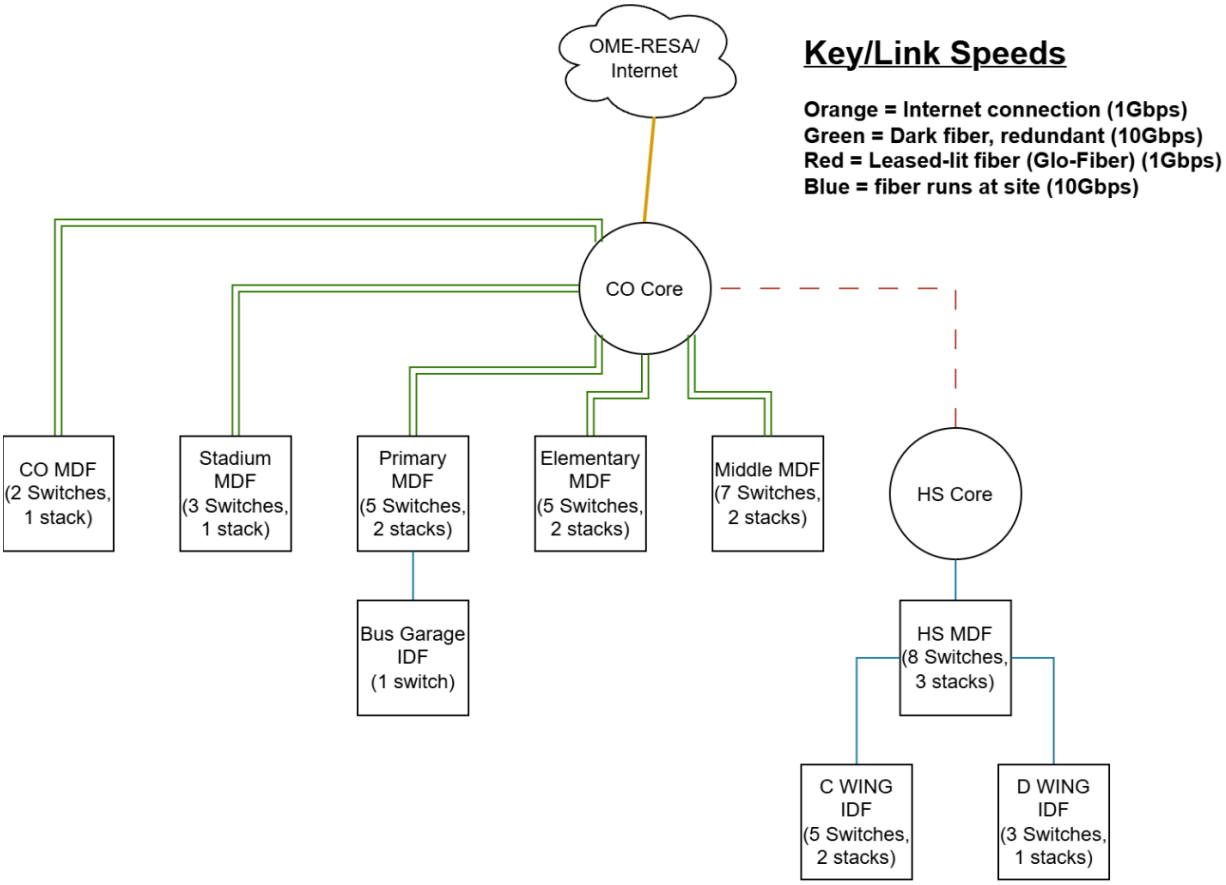
No.	Factor	Total Points Available
1	Cost of E-Rate eligible equipment and services	30
2	Ability to deliver service within the district's projected timeline	15
3	Vendor quote meets district's minimum specifications	20
4	Ability of vendor to service/support installed systems	15
5	Prior experience with vendor	20
	Total Points	**100**

Site Walkthrough Information

A site walkthrough will be required for all bidders to attend. This site walkthrough will be held on 12/2/2026 at 10:00 A.M Eastern Standard Time at 201 N. 3rd St., Dennison, OH 44621. Vendors may be required to travel to other district-owned sites. All questions and answers made during this time will be posted to the public clarification document linked at the end of this RFP. Failure to attend this site walk will result in disqualification.

Network Map

See the attached image for a proposed network map for the project.



Contact Information + Clarifications

All proposals, questions, and requests for clarification must be submitted by email to William Bonanno at wbonanno@claymontschools.org.

Responses to vendor questions and any resulting clarifications will be posted publicly in the document linked below. Vendors should review this document regularly throughout the bidding period:

https://docs.google.com/document/d/e/2PACX-1vSc70tdzAZDasLhJ0N_W754xSzEBRGgsepQDK0Q2r4WWokXeJkGAopBqaP3WV1RByb1IZQ6G2dQ1pPf/pub