REQUEST FOR PROPOSAL (RFP)

Access Point Switch Purchase
For Carmel Clay Schools
470 # 270004180

Posted November 10, 2026

Carmel Clay Schools (CCS or The Applicant) seeks proposals to supply network switches and related licenses for eligible locations. Camel Clay Schools' staff will install the requested equipment. Bidders are advised that this project will be contingent upon the successful obtaining of Category 2 E-Rate funding. The contract agreement between the district and the successful bidder must recognize that contingency.

CCS seeks an agreement with a vendor that allows the following:

- Adjustment of quantities
- Option to scale back or cancel project based on funding available
- Consideration of the best interest of the District

Project Scope

CCS seeks eligible equipment as outlined in Appendix A. Equipment shall be new, factory-sealed equipment currently available from the manufacturer; the District will not accept proposals of used, remanufactured, refurbished, "B stock," returns, open-box, discontinued, "gray market," or equipment in any other condition other than new and factory-sealed with all original manufacturer warranties.

The installation will be in place of existing equipment and completed by CCS staff, so labor costs are not necessary and should not be included.

Questions

No informational meetings or building visits will be scheduled. Any questions related to the technical aspects of this document should be directed to ccserate@ccs.k12.in.us with the subject line to include the RFP number no later than 2:00PM Eastern on December 2, 2026. Answers to any written questions or any additional information, revisions, or clarifications to the SOW will be posted to https://www.ccs.k12.in.us/services/technology-data-solutions/e-rate-470
It is the sole responsibility of the Service Provider to check for any additional information that may be issued.

Response Format

Responses should include the following, if applicable:

- Applicable items should include all related software and hardware components that enable the functionality of the equipment (including any necessary mounting brackets, software licenses, multi-year licenses, and basic maintenance).

- If applicable, the vendor is to specify all fees, shipping charges, taxes, surcharges, and contingency fees for eligible equipment.
- If applicable, the vendor is to specify the manufacturer's warranty provided as an integral part of an eligible component without separately identifiable cost.
- Any ongoing subscription pricing must be listed separately.

Your response **must** include the following information:

1. Line-item pricing for each item listed in Appendix A. Any discounting applied to your proposal must be reflected at the line-item level. **This information must be provided in electronic spreadsheet form.**
2. In the case of proposed equivalent products, a thorough technical description of how each product from the manufacturer being bid meets each of the required functionalities of the product is listed below.
3. Information outlining your company's certifications and connections regarding the manufacturer's equipment being bid, and the length of time your company has provided equipment from the manufacturer being bid.
4. Two (2) reference sites where your company has performed a similar installation of the equipment being bid, including business name, contact name and contact information. It is preferable that at least one reference should be for a school corporation or library system within 90 miles of the District.
5. Your E-Rate SPIN Number. (You must have a current SPAC form on file with USAC.)
6. A ready-to-execute contract which includes the proposal requirements and the E-Rate contingencies outlined herein.

The Applicant's review of information will be primarily focused on the substance of the details provided in response to the requirements herein including but not limited to technical details, pricing and terms, experience, references, and adherence to the response format provided. Per E-rate rules, the cost of eligible goods and services will be the most heavily weighted evaluation factor.

Proposals must be prepared with specificity with regard to the equipment and/or services listed herein. Bids merely listing a general menu of equipment and/or services available from a vendor, bids appearing to be automatically generated without specificity in relation to the requirements of this RFP, and bids missing substantial information but inviting the applicant to contact the bidder to refine the bid and/or discuss specifics will not be considered valid bid responses and will be disqualified from consideration. This includes any SPAM and/or robotic responses. For more information, please review the USAC E-Rate News Brief of February 15, 2024.

Proposal Delivery

The Applicant reserves the right to reject each and every bid and to waive informalities, irregularities, and errors in the bidding to the extent permitted by law. This includes the right to extend the date and time for receipt of bids. In the event that a responsible bid is not received or if it is determined that the low bid received is too high, the bid received will be rejected and the project will be canceled or re-bid.

Bids should e-mailed to ccserate@ccs.k12.in.us by 2:00 PM EST on January 8, 2027.

APPENDIX A

Below is a reference of the type of equipment and capacities (or their equivalent) to be supplied. Bidders should price separately and clearly indicate any ineligible costs for all services and equipment associated with this RFP. For any part numbers that have been updated or replaced by the manufacturer, bidders should offer the most similar current part.

The Applicant will consider products from other manufacturers provided they equal or exceed the material requirements and functional qualities of the specific products listed in the Technical Documents. Material supporting and showing the equality of the alternative products must be submitted with the bidding documents. Any product being proposed from another manufacturer must be clearly identified within the proposal. Failing to include this information may result in the bidder's proposal being disqualified.

Part Number	Description	Quantity
JL087A	HPE Aruba Networking X372 54VDC 1050W 110-240VAC Power Supply	38
JL087A ABA	Power Cord - U.S. localization	38
HL6G9E	Aruba 5Y FC NBD Exch E/R 6300M 48SR PoE SVC [for JL659A]	19
Q9Y80AAE	HPE Aruba Networking Central Switch Class-3 Foundation 5-year Subscription E-STU	19
JL659A	HPE Aruba Networking CX 6300M 48-port HPE Smart Rate 1/2.5/5GbE Class6 PoE and 4-port SFP56 Switch	19
S2P31A	HPE Aruba Networking 10G SFP+ LC LR 10km SMF C-class Transceiver	38