Little Falls Township School District
BEN 123200
Category Two Specifications

Form 470 # 270004052

All bids must be submitted to bids@erateconsulting.com
by December 10, 2026

Requirements/Preferences/Instructions:

(1) YOUR SUBMISSION MUST IDENTIFY ALL INELIGIBLE COSTS. FAILURE TO DO SO MAY RESULT IN YOUR BID BEING DEEMED INCOMPLETE FOR BID EVALUATION PURPOSES.

(2) With your submission, you must provide a copy of your standard contract terms and conditions. Failure to do so will result in your bid being deemed incomplete for bid evaluation purposes.

(3) All proposals and related questions must be submitted in electronic format to bids@erateconsulting.com. Adherence to this requirement is your responsibility and cannot be imputed to the Applicant.

(4) You must submit two versions of your final quote. The first version must be submitted in the identical Excel format as that of the proposed BOM (also attached to this 470). You must also submit a version of your organization's official quote with quote number in pdf format. Failure to provide both the PDF and Excel versions of your bid will result in your bid being deemed incomplete for bid evaluation purposes.

(5) Spam, robotic bids, and generic proposals crafted using artificial intelligence shall be deemed non-responsive and disqualified.

(6) If proposing a solution other than that identified in the proposed BOM, you must replace the proposed part numbers and description in the BOM and specify in the "Notes" column of your Excel submission which part numbers your proposed solution is intended to replace.

(7) If proposing a solution other than that identified in the proposed BOM, your submission must include a detailed description of how your proposed alternative is functionally equivalent to the Applicant's preference and explain how it will integrate into the Applicant's existing infrastructure. **Failure to fulfill this requirement when proposing an alternative product will result in your bid being deemed incomplete for bid evaluation purposes.**

(8) The Applicant will review only those bids which propose alternate manufacturer's

equipment that provide equivalent functionality. If a bid for an alternative solution does not provide equivalent functionality, then it does not meet the Applicant's stated needs and will not be considered.

(9) Do NOT embed the excel version of your bid in a pdf document. If you do, and you do not submit a separate excel file version of your bid, then your bid will be deemed incomplete for bid evaluation purposes.

(10) Vendors should have prior experience delivering their proposed solution(s) to public schools in New Jersey. References must be provided upon request.

(11) Vendors need not bid on all services for their proposal to be considered.

(12) In your email submission, the subject line must specifically refer to the Applicant and the applicable Form 470#.

(13) At the time of your bid submission, you must have and provide a valid Service Provider Identification Number (SPIN). Lacking a valid SPIN at the time of your submission may result in your bid being deemed incomplete for bid evaluation purposes.

(14) If your proposed solution is comprised of products and/or services available through a Preferred Master Contract, State Master Contract, or some other cooperative purchasing arrangement recognized by the State of New Jersey, please provide a specific reference to the contracting arrangement and, where applicable, the contract number.

(15) Proposals must include all taxes and any other additional charges. Failure to include any such taxes, fees, or other additional charges shall preclude vendors from subsequently modifying the cost terms without the Applicant's prior written consent to said modification. By submitting a proposal in response to this Form 470, you agree to be bound by this requirement.

(16) With your submission, please provide documentary evidence that your organization is in Green Light status with the FCC. Failure to provide such evidence will impact your bid evaluation.

(17) All proposals must conform to the applicable provisions of the New Jersey Public Schools Contracts Law (Title 18A:18A-1 et seq.) and Board of Education policies and regulations.

(18) By submitting a proposal in response to the referenced Form 470, you agree that your Proposal is not being offered as an "all or nothing" proposition. The Applicant thus reserves the right to purchase, at the proposed unit price, quantities other than those requested on the Form 470.

(19) By submitting a bid in response to this Form 470, you are certifying that your

proposed prices are consistent with the FCC's rules regarding Lowest Corresponding Price ("LCP"), and that your Company is in compliance with FCC Order FCC 19-121, which bars the use of USF subsidies to fund equipment, components, and services from "covered" companies deemed to be a national security risk.

(20) All service providers should be able to provide a current NJ Business Registration Certificate and W-9 upon request. Failure to do so will result in your bid being deemed incomplete for bid evaluation purposes.

(21) Please print, sign and date this document and submit it along with both versions of your bid to indicate that you have read, considered, and understand each of these requirements. **Failure to submit this document with an authorized representative's signature will result in your bid being deemed incomplete.**

Equipment/Services Requested:

As noted previously, a proposed BOM accompanies this document. Prospective bidders should use the proposed BOM as the reference document when crafting proposals.

Notwithstanding the Applicant's preference, it will accept proposals for equipment from alternative manufacturers that provide equivalent functionality. If proposing equipment from an alternative manufacturer, please include detailed technical information explaining how your proposed alternative solution will provide the same or similar functionality.

There are multiple worksheets in the BOM. You do not need to bid on all services for your bid to be considered.

_____
Vendor Representative Name

_____
Vendor Representative Signature

_____
Date