# GOSHEN COMMUNITY SCHOOLS

**Request for Proposals –** Network Equipment

November 7, 2026

Goshen Community Schools (the "Applicant") is seeking proposals for a project to supply network equipment at its eligible locations. Bidders are advised that this project will be contingent upon the successful obtaining of Category 2 E-Rate funding, and the contract agreement between the district and the successful bidder must recognize that contingency.

The Applicant seeks an agreement that allows it to work with the selected vendor to adjust quantities and/or scale back or cancel the project entirely as needed based upon funding availability and/or the best interests of the Applicant. Please note that the Applicant reserves the right to select a single or multiple vendors for these products and services to maximize the cost effectiveness for the Applicant.

**Project Scope**

The Applicant seeks eligible equipment as outlined in Appendix A. Equipment shall be new, factory-sealed equipment currently available from the manufacturer; the Applicant will not accept proposals of used, remanufactured, refurbished, "B stock," returns, open-box, discontinued, "gray market," or equipment in any other condition other than new and factory-sealed with all original manufacturer warranties. Installation is requested for only some of the items listed in Appendix A, as noted therein.

With regard to the items in Appendix A requiring installation, the Applicant seeks the following scope.

- Chamberlain Elementary
  - Replace existing 18U wall-mounted rack with owner-supplied full height floor mount rack. Move existing cables from old rack to new rack.
- Goshen Junior High School
  - Move one 12U wall-mounted rack to the opposite side of the wall it is on, and reconnect all existing cables. (The rack is mounted on the office side of a CMU (cinderblock) wall and needs to be moved from the office to the other side of the wall. There is a drop ceiling above the rack on both sides of the wall. See photo at the end of this document.)

**Questions/Site Visits**

No informational meetings or building visits will be scheduled. Any questions related to the technical aspects of this document should be directed to Branden Beachy, Network Administrator, at bbeachy@goshenschools.org and copied to dan@adtecerate.com no later than 10:00 AM ET on December 2, 2026. Answers to any written questions or any additional information, revisions, or clarifications to the RFP will be provided in the form of an addendum to be posted with the FCC Form 470 on the Universal Service (E-Rate) website. It is the sole responsibility of the Service Provider to check for any addenda that may be issued.

**Response Format**

Responses should include the following, if applicable:

- Applicable items should include all related software and hardware components that enable the functionality of the equipment (including any necessary mounting brackets, software licenses, multi-year licenses, and basic maintenance).
- If applicable, vendor is to specify all fees, shipping charges, taxes, surcharges and contingency fees for eligible equipment.
- If applicable, vendor is to specify the manufacturer's warranty provided as an integral part of an eligible component without separately identifiable cost.
- Any ongoing subscription pricing must be listed separately.

Your response **must** include the following information:

1. Line-item pricing for each item listed in Appendix A. Any discounting applied to your proposal must be reflected at the line-item level.
2. In the case of proposed equivalent products, a thorough technical description of how each product from the manufacturer being bid meets each of the required functionalities of the product listed herein.
3. Information outlining your company's certifications and connections regarding the manufacturer's equipment being bid, and length of time your company has provided equipment from the manufacturer being bid.
4. Two (2) reference sites where your company has performed a similar installation of the equipment being bid, including business name, contact name and contact information. It is preferable that at least one reference should be for a school corporation or library system within 90 miles of the Applicant.
5. Your E-Rate SPIN Number. (You must have a current SPAC form on file with USAC.)
6. A ready-to-execute or sample contract which includes the proposal requirements and the E-Rate contingencies outlined herein.

The Applicant's review of information will be primarily focused on the substance of the details provided in response to the requirements herein including but not limited to technical details, pricing and terms, experience, references, and adherence to the response format provided. Per E-rate rules, the cost of eligible goods and services will be the most heavily weighted evaluation factor.

Proposals must be prepared with specificity with regard to the equipment and/or services listed herein. Bids merely listing a general menu of equipment and/or services available from a vendor, bids appearing to be automatically generated without specificity in relation to the requirements of this RFP, and bids missing substantial information but inviting the applicant to contact the bidder to refine the bid and/or discuss specifics will not be considered valid bid responses and will be disqualified from consideration. This includes any SPAM and/or robotic responses. For more information, please review the USAC E-Rate News Brief of February 15, 2024.

**Proposal Delivery**

The Applicant reserves the right to reject each and every bid, and to waive informalities, irregularities, and errors in the bidding to the extent permitted by law. This includes the right to extend the date and time for receipt of bids. In the event that a responsible bid is not received or if it is determined that the low bid received is too high, the bid received will be rejected and the project will be cancelled or re-bid.

Bids should e-mailed to the office of the Network Administrator, at bbeachy@goshenschools.org and copied to dan@adtecerate.com by 10:00 AM ET on December 18, 2026.

**APPENDIX A**

Below is a reference of the type of equipment and capacities (or their equivalent) to be supplied. Bidders should price separately and clearly indicate any ineligible costs for all services and equipment associated with this RFP. For any part numbers that have been updated or replaced by the manufacturer, bidders should offer the most similar current part.

Installation **is not** requested for these items.

| Qty | Manu | Part Number | Description |
|---|---|---|---|
| 1 +/- | Cisco | C9200L-48PXG-4X-EDU | 48 port switch with 4 x 10Gb SFP+ ports, and at least 12 multi-gig copper ports capable of at least 5Gb |
| 1 +/- | Cisco | PWR-C5-1KWAC | Power supply - hot-plug (plug-in module) - 1000 Watt |
| 1 +/- | Cisco | C9200L-24PXG-4X-EDU | 24 port switch with 4 x 10Gb SFP+ ports, and at least 8 multi-gig copper ports capable of at least 5Gb |
| 1 +/- | Cisco | C9200L-STACK-KIT | Stacking kits for Cisco 9200L switches |
| 2 +/- | Cisco | C9500-24Y4C-EDU | 24 port switch with 24x 1/10/25 Gigabit Ethernet + 4x 40/100 Gigabit Ethernet uplink ports |
| 650 +/- | Cisco | LIC-ENT-1YR | Meraki 1 year AP licenses. Please note that the Applicant has existing organization-wide co-term Meraki licenses and seeks the most cost-effective license option to extend 650 access point licenses one year. |
| 300 +/- | Ubiquiti | U7 Pro XGS | Wireless access point |

Installation **is** requested for these items.

| Qty | Part Number | Description |
|---|---|---|
| 2 +/- | Category 6 cable runs, complete | new runs from existing wall-mounted rack to beneath the cupboards on floor directly below the rack (about 8FT). |
| 4 +/- | 24-port keystone patch panels and jacks | Replace existing non-keystone panels with keystone panels and jacks in one existing 12U rack, and reconnect existing cables to new panels. |
| 2 +/- | 48-port keystone patch panels and jacks | Replace existing non-keystone panels with keystone panels and jacks in one existing 12U rack, and reconnect existing cables to new panels. |

