BARRINGTON SCHOOL DISTRICT
SCHOOL ADMINISTRATIVE UNIT #74

DEANNAH RAE, SUPERINTENDENT OF SCHOOLS

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November 10, 2026

REQUEST FOR PROPOSAL
The Barrington School District, SAU 74, invites qualified Service Providers to submit a Bid for:

Wireless Access Points & Licenses

The Barrington School District ("District") has issued Form 470 #270003767 requesting new wireless access points and licenses. Please provide pricing for the following equipment:

Description	Quantity	Make/Model	Specifications
Access Points - new	5	Extreme/AP410C	Licensing options for 1 & 3yrs
Access Points - renewal	83	Extreme/Aerohive	Licensing options for 1 & 3 yrs

Because this project depends on E-Rate funding, the District does not expect to place an order until it has received a Funding Commitment Decision Letter (FCDL) from USAC and is ready to purchase, which is anticipated in the fall of 2027. Bidders must hold the prices in their proposal, without increase, at least through December 31, 2027, so that the District can order at the quoted prices once funding is approved. If a quoted item is discontinued by the manufacturer before the order is placed, the Bidder may offer an equivalent or better replacement at the same or lower price, subject to District approval.

BID SUBMISSION

Bid Proposals should be sent via email to:

Jeffrey DeLangie, Director of Technology, at district@sau74.org

Completed proposals must be received on or before **December 7, 2026,** or within 28 days of any amendments associated with this Form 470, whichever is later.

Questions regarding this RFP may be addressed to:

Jeffrey DeLangie
Director of Technology
district@sau74.org

Answers to submitted questions, and any additional information or clarifications may be uploaded as amendments to Form 470 # 270003767.

SPECIFICATIONS AND REQUIREMENTS

- The quantities listed are estimates based on current network design. The District reserves the right to increase, decrease, or modify quantities at the time of award based upon final design, funding availability, or operational needs.

- All equipment proposed must be new, manufacturer-certified, and eligible for E-Rate Category 2 funding. Refurbished, used, or gray-market equipment will not be accepted.

- Pricing must be itemized by line item (including equipment, licensing, and support) and must clearly identify any ineligible components.

- Bids for equivalent equipment and services will be accepted in accordance with E-Rate rules. Vendors proposing equivalent or alternative equipment must provide detailed technical documentation demonstrating that the proposed solution meets or exceeds the specifications, performance capabilities, and interoperability requirements of the equipment listed. The District reserves the right to determine equivalency.

- Bids should include available licensing/subscription term options (e.g., 1-year and 3-year).

EVALUATION CRITERIA

The District will evaluate bids using the following criteria:

- Price of E-Rate eligible equipment and services (primary factor)
- Compliance with the specifications listed in this RFP
- Compatibility with existing network infrastructure
- Vendor experience with K–12 environments
- E-Rate experience and compliance history
- Warranty and support offerings

The District reserves the right to request additional information or clarification from bidders.

BILLING & E-RATE REQUIREMENTS

This project is contingent upon E-Rate funding approval and continued eligibility.

The District reserves the right to use either the Service Provider Invoice (SPI) method or the Billed Entity Applicant Reimbursement (BEAR) method. Vendors must indicate in their proposal whether they are willing to support SPI or BEAR invoicing methods, or both, in accordance with E-Rate rules.

Vendors should include their USAC-issued 498 ID (SPIN) in all proposals and must provide itemized pricing that clearly separates eligible and ineligible costs.

Pricing must remain firm through at least December 31, 2027.

GENERAL CONDITIONS AND INSTRUCTIONS

Insurance and Indemnification: The successful Bidder shall provide proof of Workers' Compensation Insurance to the Barrington School District, SAU 74. The successful Bidder shall provide proof of Property and Liability Insurance by submitting a certificate of insurance and policy endorsements to the Barrington School District, SAU 74 and naming the Barrington School District, SAU 74 as an additional insured in a form and amount satisfactory to the Barrington School District, SAU 74. The successful Bidder will also be required to indemnify, hold harmless, and defend the Barrington School District, SAU 74, from any and all claims relating to the Work.

Contract: The selection of the successful Bidder is conditioned upon the successful Bidder signing a Contract acceptable to the district. If the successful Bidder does not sign an acceptable Contract, the District may withdraw its offer and select another Bidder.

Bid Submittals: All designs, concepts, information and cost analyses presented by the Bidder during the selection process shall become the property of the Barrington School District, SAU 74 and shall thereafter be used at the Barrington School District, SAU 74's sole discretion. Termination: The Barrington School District, SAU 74 may at any time terminate the services and/or Contract with the successful Bidder at the Barrington School District, SAU 74's convenience and without cause. In case of termination, the successful Bidder shall be entitled to receive payment from the Barrington School District, SAU 74 limited to actual documented expenses as of the date of termination as its sole remedy. In no event will the Barrington School District, SAU 74 be responsible for lost profits, compensatory or other consequential damages.

Personal Liability: The Bidder agrees that in the preparation of this RFP or the execution of any resulting contract or order, representatives of the Barrington School District, SAU 74, shall incur

no liability of any kind.

Public Information: The Bidder hereby acknowledges that all information relating to this RFP and any resulting order (including but not limited to fees, contracts, agreements, and prices) are subject to the laws of the State of New Hampshire regarding public information.

SAU 74 options: The Barrington School District, SAU 74 reserves the right to accept or reject any or all bids, to negotiate with any or all responsible Bidders, and to waive any formality in the Request for Proposal and to enter into an agreement with the Bidder, the Barrington School District, SAU 74 at its sole discretion determines is in the best interests of the Barrington School District, SAU 74 even though it may not submit the lowest bid or proposal. Bidders shall be responsible for any and all expenses that they may incur in preparing bids.

Assignment and Subcontracts: The Bidder shall not assign or otherwise transfer any interest in the Contract without the prior written consent of the Barrington School District, SAU 74.

No work required by this contract shall be subcontracted without the prior written consent of the Barrington School District, SAU 74.

The Barrington School District, SAU 74, will follow the purchasing policies of the School Board and the requirements and procedures of the FCC's E-Rate program as administered by the Universal Service Administrative Company to be eligible for all available funding.

All Bidders must be capable of providing E-Rate-eligible products and services under the Universal Service Support Mechanism, be a registered vendor with USAC, and have a USAC-issued 498 ID (formerly Service Provider Identification Number-SPIN).

The Barrington School District, SAU 74 will have the right to allow the winning contract to expire without implementation if anticipated funds do not come available, or the decision is made not to move forward with the associated project.

TIMELINE

- **December 7, 2026**
  All bids are due by this date or after Form 470 # 270003767 and any amendments have been posted for the required 28 days, whichever is later. Completed bids, as well as questions regarding this RFP, should be addressed to:

  Jeffrey DeLangie
  Director of Technology
  district@sau74.org