2027 Cedar Cliff Local Schools RFP for Managed Internal Broadband Service (MIBS)

Section 1: Overview & Contact Information

- **RFP Contact:** Brandi Thompson, Technology Coordinator
- **Email for Inquiries & Submissions**: erate@ccliff.net
- **Response Deadline:** 29 calendar days after the posting date of the corresponding FFC Form 470.

Section 2: District Background and Objectives

Cedar Cliff Local Schools operates two instruction facilities (including the Board of Education office) in Cedarville, Ohio, serving approximately 560 students and 100 staff members.
The district seeks competitive bids for a Managed Internal Broadband Service (MIBS) contract. The selected vendor will operate, manage, and monitor the district's wired and wireless network infrastructure, ensuring reliable, high-speed broadband connectivity.

Section 3: Scope of Services

The contract covers all eligible broadband internal connections and network infrastructure currently acquired by the district.

Required Services:

- **Operations & Monitoring:** 24x7x365 network monitoring, management, firmware/software updates, patch management, and initial/ongoing configurations.
- **Support Delivery:** Remote support (VPN/Remote Desktop) and guaranteed on-site technical support for escalated issues or network outages.
- **New Deployment Services:** Installation, activation, and configuration of any newly acquired network hardware.
- **Licensing & Support:** Basic Maintenance of Internal Connections (BMIC) licensing, Rights-to-use licenses, and technical support documentation.

Inventory to be Managed:

At least 20 Cisco switches and at least 87 access points; model numbers represent required functionality.

Current Existing Equipment:

Category	Make	Model/Description	Quantity
Switches	Cisco	C9300-48UXM	2
	Cisco	C9200L-48PXG-4X	7
	Cisco	WS-C2960X-48FPD-L	8
	Cisco	WS-C2960X-24PD-L	1
	Cisco	WS-C3560CX-12PD-S	2
Wireless APs	Cisco Meraki	MR42	81
	Cisco Meraki	MR70	2
	Cisco Meraki	MR76	4

New Equipment Seeking to Purchase for Wifi Upgrade:

Category	Make	Model/Description	Quantity
Wireless APs	Cisco Meraki	CW9174I	81
	Cisco Meraki	MR76	2

Managed Internal Broadband Services covering current hardware assets in addition to the newly requested network components specified above, with proposals offering options for 3-year and 5-year contract terms.

Section 4: Mandatory Vendor Requirements & Qualifications

To be considered for evaluation, bidders must meet all of the following requirements:

1. **E-rate Compliance & SPIN:** Bidders must possess a valid Service Provider Identification Number (SPIN) and be in good standing with the FCC/USAC.

2. **Discounted Billing:** Vendor must explicitly state in writing their willingness to provide USAC Discounted Billing (FCC Form 472/SPI method).
3. **Mandatory Site Walk-Through:** Vendors **must** attend one of the scheduled on-site walkthroughs listed below to be eligible to bid on this project:
   Session 1: Tuesday, November 17, 2027, at 2:00 PM EST
   Session 2: Thursday, November 19, 2027, at 1:00 PM EST

   Location & Check-in: Report to the Board of Education office upon arrival.

To confirm attendance or request high-resolution building floor plans prior to the walkthrough, email Brandi Thompson at erate@ccliff.net. Bids submitted by vendors who do not attend one of these mandatory sessions will be disqualified. Vendors who have visited and conducted a walkthrough in the last 30 days do not need to schedule an onsite visit.

4. **Service Level Agreement (SLA):** Proposal must include a detailed SLA outlining 24x7x365 outage response procedures, guaranteed repair timeframes, escalation paths, and standard maintenance notice policies (minimum 1 weeks' notice required for non-emergencies).

5. **Certifications & References:** Vendor must hold active engineering-level certifications for all hardware and software proposed and provide three (3) client references (K-12 schools preferred).

6. **Contract Terms:** Include sample copies of your standard Managed Service Agreement (MSA).

Section 5: Submission & Inquiry Guidelines

- **Inquiries:** Submit all questions via email to erate@ccliff.net no later than one week prior to the Allowable Contract Date. Answers will be distributed to all participating vendors to ensure equal transparency. Phone calls will not be accepted.
    - Request a PDF copy of our building maps by emailing erate@ccliff.net.

- **Proposal submissions:** Bids must be delivered electronically in PDF format to erate@ccliff.net no later than 11:59 PM EST on the 29th day following the Form 470 posting. We reserve the right to reject late submissions.

Section 6: Bid Evaluation Criteria

In compliance with FCC E-rate rules, Price of E-rate Eligible Services will be the primary factor in the evaluation process.

Factor	**Points Available**
Price of the eligible goods and services	50
Technical Capabilities & SLA	20
Prior experience with vendor	15
Local or In-state vendor	10
Agreement to offer discounted billing (SPI Method)	5
Total	100