TRAVIS UNIFIED SCHOOL DISTRICT
REQUEST FOR PROPOSAL
FOR
High Speed Broadband Service to be Funded by E-Rate Year 30 (2027-2028)
Issued November 4, 2026.

1 SUMMARY

The purpose of this Request for Proposal (RFP) is to define Travis Unified School District's minimum requirements, solicit proposals and gain adequate information by which Travis Unified School District may evaluate the services offered by the Proposer.

Travis Unified School District is located adjacent to and serves Travis Air Force Base, portions of the cities of Vacaville and Fairfield, and portions of unincorporated Solano County. Approximately 5,500 students attend school in our district.

The district includes five elementary schools, two of which are located within the perimeter of Travis Air Force Base. Another is located in Fairfield right outside the base, and the other two are located in the south portion of Vacaville. In addition, we have a middle school, comprehensive high school, alternative high school, and a community day school all of which are located on the same block adjacent to the district office.

Travis Unified School District was formed in 1962 to provide convenient, quality education for the children of local farmers and Travis Air Force Base personnel. The district absorbed several small elementary school districts and has built a high-performing K-12 system.

Travis Unified School District, herein after referred to as the District, seeks to evaluate fiber-based service options, Lit and Dark Fiber, to provide connectivity from Travis Unified School's District Office to Solano County Office of Education and award contract following evaluation of service provider responses. The District will accept responses for Lit Fiber Service and Dark Fiber Lease solutions, that meet the requirements as defined in Section 3 of this RFP. Respondents are not limited to either Lit Fiber Service and Dark Fiber Lease and may submit multiple responses.

The District discourages lengthy and costly proposals. Proposals should be prepared simply, economically and provide a straightforward, concise description of the Proposer's capabilities to satisfy the requirements of the RFP. Emphasis should be on completeness and clarity of content.

In order for a proposals to be considered valid, it must address all aspects of desired Dedicated Internet Access Service and be received by the District's representative no later than 5:00pm, Friday, December 11, 2026.

2 PROPOSAL EVALUATION

All valid proposals will be evaluated using the following scale:

Cost (E-Rate eligible, ineligible, Special Construction)	30%
Implementation Commitment	25%
Service Level Agreements	15%
Post Implementation Support Structure	10%
Vendor E-Rate and CTF Experience/Eligibility	10%
References	10%

3 GENERAL REQUIREMENTS AND INFORMATION

3.1 SITES

3.1.1 Travis Unified School District Office
2751 De Ronde Drive, Fairfield, CA. 94533

3.1.2 Solano District of Education
5100 Business Center Drive, Fairfield, CA. 94534

3.2 GENERAL INFORMATION

The District's existing Broadband service agreements that will expire on June 30, 2027.. District anticipates that implementation of proposed Broadband solution to begin in Spring of 2027 and complete prior to June 30, 2027.

3.3 DISTRICT'S DESIRED BROADBAND (Lit Fiber Service)

- Fiber based Ethernet Service fully compliant with IEE 802.3 Ethernet Standards
    - Proposed service shall comply with IEEE Standards:
        - Point to Point Circuit
        - 2Gb Minimum Bandwidth
            - Ability to increase Bandwidth to 10Gb

- Installation to be completed and service to be available to the District by July 1, 2027.

- Services sought by the District are to be:
  - Eligible for E-Rate Priority One Telecommunications Services discounts
  - Eligible for California Teleconnect Fund discounts

3.4 DISTRICT'S DESIRED BROADBAND (Dark Fiber Lease)

- Leased Dark Fiber Facilities
  - Single bi-directional fiber or ingress and egress fiber are acceptable.
    - Installed into MDF at each location
    - Placement of fiber into each location is responsibility of proposer
    - Installation completed and fiber available to the District by July 1, 2027.
  - Eligible for E-Rate Category One Telecommunications Services discounts.

4 PROPOSER'S REPONSE REQUIREMENTS AND COMMITMENTS

4.1 PROPOSED BROADBAND NETWORK SOLUTION

- Identify proposed solution as Lit Fiber Service or Dark Fiber Lease.
  - Proposer/s submitting multiple solutions shall submit each proposal in separate files
- Requirements for each solution follow:

4.1.2 PROPOSER'S RESPONSE REQUIREMENTS AND COMMITMENTS (Lit Fiber Service)

- **Proposer responses are required in PDF file format and shall be emailed to the District's Consultant: rich@aagjconsulting.com**
  - Hard copy responses are not required.
- Provide contractual pricing for services, which identifies minimum annual dollar commitment for network services to be provided at five-year term.
  - Contractual pricing should:
    - Identify recurring and non-recurring rates for bandwidth to be provided at installation, as previously specified by the District
    - Include pricing for available bandwidth increments to 10GB available to the District for bandwidth increases during the term of the agreement.
    - Special construction charges,
  - Identify any contingencies for implementation of proposed service or the impact on proposed contract pricing should the District elect to remove location/s from inclusion the proposed Lit Fiber Network.

- Confirm that services are eligible for E-Rate and California Teleconnect Fund discounts.

- Should proposer elect to identify E-Rate Eligible Special Construction Costs in its proposal,
  - Proposer shall confirm ability of the District to amortize non-discounted portion of Special Construction costs over a four-year term.
  - If successful bidder, Proposer agrees to provide the following information to support Special Construction costs:
    - Aerial Build Cost
      - Average Cost per foot for material
      - Average Cost per foot for placement, structure material, structure placement.
    - Direct Buried Build
      - Average Cost per foot for material
      - Average Cost per foot for placement, labor, conduit. Handholes, vaults etc.
  - Any additional information that may be requested during E-Rate Program Integrity Assurance process.
- Submit network design illustration of proposed services to deliver bandwidth and network configuration as outlined by the District.
  - Identify design components which contribute to increased bandwidth utilization across the proposed network.
    - If proposed solution is a managed network in which provider will install network equipment to support the solution, provide manufacturer's name, model and SKU number for equipment to be installed at each site.
  - State network latency to which provider will commit to deliver
  - Identify providers technology plan to provide bandwidth in excess of 40GB
- Identify implementation plan for Broadband Services
  - Include timeline in business days from receipt of firm order from the District to implement Broadband Services.
    - Responses that fail to include timeline as requested will be considered non-compliant.
  - Should proposer's implementation plan include utilization of sub-contractors
    - Identify work to be completed by proposer's personal
    - Identify work to be completed by sub-contractor
  - Identify any external influences which are out of proposer's control which could impact ability to meet stated installation timelines.
  - Provide description of facilities to be installed by provider and handoff at each location, including any rack space or electrical requirements to be provided by the District.
  - Confirm ability to provide the District with as built documentation of network components including but not limited to circuit identification numbers and network routing information
- Define support resources available to the District which will:

- Identify process and interval to increase bandwidth or modify network
  - Provide organization chart with contact information for sales and support organization
  - Interval should be stated in business days from receipt of firm order from the District to complete bandwidth increase or network modification.
  - Provide a service order which highlights specific information required from the District to be considered a firm order.
  - Define timeline for confirmation of firm order from the District.
    - Responses that fail to include process and interval for bandwidth or network modification shall be considered non-compliant.
- Identify process for resolution of service interruptions
  - Provide organization chart with contact information for repair/maintenance organization.
    - Identify number of personnel located in Sonoma County available to support proposed service.
  - If repair/maintenance is to be provided by sub-contractor, so state and:
    - Provide location of sub-contractor's offices and number of personnel available to support proposed service.
  - Define major and minor service interruptions and mean time to resolution

- Provide
  - Minimum of three references for proposed services.
    - Identify reference contact and provide contact information
      - Responses that fail to provide reference information as requested will be considered non-compliant.
  - SPIN numbers for services to be provided.
  - Sample Billing Statement
  - Identify process for obtaining approved E-Rate discounts following receipt of Funding Commitment Decision Letter and submission of Form 486
    - Provide organization chart with contact information for E-Rate support organization.
    - Confirm ability to provide E-Rate and California Teleconnect Fund discounts as credits on monthly billing statement.

4.1.3 PROPOSER'S RESPONSE REQUIREMENTS AND COMMITMENTS (Dark Fiber Lease)

- **Proposer responses are required in PDF file format and shall be emailed to the District's Consultant: rich@aagjconsulting.com**
  - Hard copy responses are not required
- Specify fiber network design to be implemented demonstrating
  - Point to Point Connectivity

- Include generic network diagram of service to be deployed which identifies any customer provides structures to facilitate placement of fiber facility.
- Identify any contingencies for implementation of proposed service or the impact on proposed contract pricing should the District elect to remove a/n location/s from inclusion the proposed Dark Fiber Lease.

- Provide pricing schedule, including:
  - Leased Dark Fiber for 10 Years
    - Itemize costs for each location for which Dark Fiber is proposed.
  - Proposed optional voluntary extensions of Leased Dark Fiber beyond initial ten-year term.
  - Installation Costs for service
  - Annual maintenance costs
- Should proposer elect to identify E-Rate Eligible Special Construction Costs in its proposal,
  - Proposer shall confirm ability of the District to amortize non-discounted portion of Special Construction costs over a four-year term.
  - If successful bidder, Proposer agrees to provide the following information to support Special Construction costs:
    - Aerial Build Cost
      - Average Cost per foot for material
      - Average Cost per foot for placement, structure material, structure placement.
    - Direct Buried Build
      - Average Cost per foot for material
      - Average Cost per foot for placement, labor, conduit. Handholes, vaults etc.
  - Any additional information that may be requested during E-Rate Program Integrity Assurance process.
- Identify implementation plan for Dark Fiber
  - Include timeline in business days from receipt of firm order from the District to implement Dark Fiber.
    - Responses that fail to include timeline as requested will be considered non-compliant.
  - Should proposer's implementation plan include utilization of sub-contractors
    - Identify work to be completed by proposer's personal
    - Identify work to be completed by sub-contractor
  - Identify any external influences which are out of proposer's control which could impact ability to meet stated installation timelines.
  - Provide description of facilities to be installed by provider and handoff at each location, including any rack space or electrical requirements to be provided by the District.

- Confirm ability to provide the District with as built documentation of network components including but not limited to circuit identification numbers and network routing information

- Identify any portion of proposed service costs that are ineligible for E-Rate discounts, if applicable.
- Identify any available support resources committed to the District during construction process.
  - Include organization charts with contact information for sales support, repair/maintenance and project implementation team.
    - Identify number of personnel located in Sonoma County available to support proposed service.
  - If repair/maintenance is to be provided by sub-contractor, so state and:
    - Provide location of sub-contractor's offices and number of personnel available to support proposed service.
- Provide
  - Minimum of three references for proposed services.
    - Identify reference contact and provide contact information
      - Responses that fail to provide reference information as requested will be considered non-compliant.
  - SPIN numbers for services to be provided.
  - Sample Billing Statement
  - Identify process for obtaining approved E-Rate discounts following receipt of Funding Commitment Decision Letter and submission of Form 486
    - Provide organization chart with contact information for E-Rate support organization.
    - Confirm ability to provide E-Rate and California Teleconnect Fund discounts as credits on monthly billing statement.

5 SERVICE LEVEL/MAINTENANCE AGREEMENTS

5.1 SERVICE LEVEL/MAINTENANCE AGREMENTS MUST BE INLCUDED IN PROPOSAL TO BE CONSIDERED A VALID RESPONSE.

5.1.2 SERVICE LEVEL AGREEMENTS (Lit Fiber)

- Service Level Agreement should identify support services to be provided, including but not limited to:
  - Performance guarantees
  - Network Monitoring
  - Fault Isolation and Resolution
- Service Level Agreement shall be an industry standard 24/7 agreement to ensure the following objectives are maintained:

- No other Services Provider's customers will have any physical or logical access to the District's traffic/VLAN.
- Network Availability – 99.00%
- Packet Delivery – 99.99%
- Network Latency: As identified and committed to in proposal
- Mean Time to Repair – 4 Hours – end-to-end, including local loop

5.1.3 MAINTANCE/SERVICE LEVEL AGREEMENTS (Dark Fiber)

DARK FIBER MAINTENANCE SPECIFICATION Operations and Maintenance Practices:

The District will require on-going maintenance and operations of the fiber for the term of the lease. When pricing maintenance and operations, the respondent should include an overview of fiber maintenance practices including:

- Call before you dig locate services
- Routine maintenance and inspection
- Scheduled maintenance windows and scheduling practices for planned outages
- Fiber monitoring including information on what fiber management software is used, what fiber monitoring system is used, and who performs the monitoring
- Handling of unscheduled outages and customer problem reports?
    - What service level agreement is included, and what alternative service levels may be available at additional cost
- What agreements are in place with applicable utilities and utility contractors for emergency restoration
- Repair of fiber breaks
- Replacement of damaged fiber
- Replacement of fiber which no longer meets specifications
- Policies for customer notification regarding maintenance

DARK FIBER MAINTENANCE SERVICE LEVEL AGREEMENT RESPONDENTS MUST INCLUDE THE FOLLOWING:

- Commitment to proactively monitor fiber 24/7/365
- In case of outage or service impacting incident, commitment to inform fiber lessee of any fiber outage or cut within _State timeframe to which provider will commit__

- In case of outage or service impacting incident, commitment to present lessee with plan for service restoration or improvement within _ State timeframe to which provider will commit _
- In case of outage or service impacting incident a mean time to repair of _ State timeframe to which provider will commit _
- Provide an escalation list with qualifications summary of each person on the escalation list
- Provision of a 24/7/365 phone number in case lessee is first to discover outage or service impacting incident
- Provision of financial or service credit penalty if this service level agreement is violated.

6 RFP TERMS

District requires RFP submittals no later than 5:00pm, Friday, December 11, 2026. Proposals must be valid through the E-Rate Funding Year 2027-2028.

District requests email responses to this RFP.
Email responses to: rich@aagjconsulting.com

Received RFP's will be reviewed, following the close of the submission window.

Received responses will be opened and read by the District's evaluation team, privately, following the close of the submission window.

The District reserves the right to make an award without further discussion of any proposal submitted. Therefore, each proposal should be initially submitted on the most favorable terms the vendor can offer.

After the evaluation of proposals and final consideration of all pertinent information available, District shall issue a written notice which shall identify the apparent best evaluated Proposer. The notice shall not create rights, interests or claims of entitlement in the apparent best evaluated Proposer or any vendor.

District reserves the right to reject any or all proposals submitted and waive any formality in the proposals received.

The contract, if awarded, will be to the vendor considered to be the best value to District. Best value will be considered based upon the proposal evaluation matrix identified in Section 2 of this document.

7 CONTRACT TERM

Contract term for Lit Fiber Services shall be five years. Contract term for Leased Dark Fiber shall be ten years.

Contract shall be for E-Rate Funding Year 2027-2028 and restate proposer's commitments as identified in Section 4.1 of this Request for Proposal.

District requires all contractual agreements to be reviewed by District's legal representative and approval of Travis Unified School District's Board of Trustees.

Contract and implementation of successful proposal are contingent upon full E-Rate funding.

8 CONTACT INFORMATION

Direct contact with District personnel during Form 470/RFP process is prohibited. Prospective service providers that ignore this prohibition are subject to disqualification.

Direct contact between District personnel and existing service providers to discuss ongoing projects initiated prior to and not related to the equipment and services identified in this RFP are not subject to this prohibition.

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Last date to submit questions is November 12, 2026.