TRAVIS UNIFIED SCHOOL DISTRICT
REQUEST FOR PROPOSAL
FOR
Fiber Cabling Upgrade to be
Funded by E-Rate Year 30 (2027-2028)
Released November 4, 2026

1 SUMMARY

The purpose of this Request for Proposal (RFP) is to define Travis Unified School District's minimum requirements, solicit proposals and gain adequate information by which Travis Unified School District may evaluate the services offered by the Proposer.

Travis Unified School District is located adjacent to and serves Travis Air Force Base, portions of the cities of Vacaville and Fairfield, and portions of unincorporated Solano County. Approximately 5,500 students attend school in our district.

The district includes five elementary schools, two of which are located within the perimeter of Travis Air Force Base. Another is located in Fairfield right outside the base, and the other two are located in the south portion of Vacaville. In addition, we have a middle school, comprehensive high school, alternative high school, and a community day school all of which are located on the same block adjacent to the district office.

Travis Unified School District was formed in 1962 to provide convenient, quality education for the children of local farmers and Travis Air Force Base personnel. The district absorbed several small elementary school districts and has built a high-performing K-12 system.

Travis Unified School District, herein after referred to as the District, seeks contractual agreement to upgrade existing fiber facilities from multi-mode to single mode fiber on its seven school campus locations. The District will evaluate responses that meet the requirements as defined in Section 3 of this RFP.

The District discourages lengthy and costly proposals. Proposals should be prepared simply, economically and provide a straightforward, concise description of the Proposer's capabilities to satisfy the requirements of the RFP. Emphasis should be on completeness and clarity of content.

In order for a proposal to be considered valid, it must address all aspects of desired fiber upgrade and be received by the District's representative no later than 5:00pm, Friday, December 11, 2026.

2 PROPOSAL EVALUATION

All valid proposals will be evaluated using the following scale:

E-Rate Eligible Costs	35%
Completeness/Accuracy of Proposal	25%
Installation/Testing Plan	20%
Prior Vendor Experience	10%
References	10%

2.1 Evaluation Clarification

- Cost - District will evaluate price based on the eligible one-time cost.
- Completeness and Accuracy of Proposal – Recognition of District specific requirements, includes identification of any ineligible E-Rate costs, warranty, sales tax and miscellaneous fees.
- Implementation/Testing Plan -Through explanation implementation plan, timelines and testing procedures.
- Prior Vendor Experience – Positive prior vendor experience will receive positive integer score during evaluation. Negative prior vendor experience will receive negative interger score during evaluation.

3 GENERAL REQUIREMENTS AND INFORMATION

3.1 SITES

3.1.1 Travis Unified School District Office (Informational only)
2751 De Ronde Drive, Fairfield, CA. 94533

3.1.2 Cambridge Elementary
100 Cambridge Drive, Vacaville, CA. 95687

3.1.3 Center Elementary
3101 Markeley Lane, Fairfield, CA. 94533

3.1.4 Foxboro Elementary
600 Morning Glory, Vacaville, CA. 95687

3.1.5 Scandia Elementary
100 Broadway Street, Travis AFB 94535

3.1.6 Travis Elementary
100 Fairfield Avenue, Travis AFB 94535

3.1.7 Golden West Middle
2651 DeRonde Drive, Fairfield, CA.95433

3.1.8 Vanden High School
2951 Markeley Lane, Fairfield, CA.95433

GENERAL INFORMATION

The District identified the need to upgrade existing network fiber cabling within the seven District schools from multi-mode to single mode fiber. District seeks proposals to provide and replace existing multi-mode fiber cabling and provide transceivers.

- District has scheduled a mandatory vendor site walk for Friday, November 13, 2026, at 9:30am. Prospective providers to meet in front of the Vanden High School Office, 2951 Markeley Lane, Fairfield, CA. 94533. Potential providers seeking to submit proposals are required to attend this site walk.

- The totality of the fiber requirements to be confirmed during site walk.

3.3 DISTRICT'S SPECIFIC REQUIREMENTS

Removal of existing multi-mode fiber and installation of single-mode fiber between the MDF and IDF location at seven schools. Campus maps for all but Vanden High School indicating location of MDF and IDFs are attached to this RFP. Campus map for Vanden High School to be provided at site walk.

School site multi-mode fiber circuits identified for upgrade

- 3.1.2 Cambridge Elementary
  - 4 circuits (MDF to IDF 5 is not needed)
- 3.1.3 Center Elementary
  - 3 circuits
- 3.1.4 Foxboro Elementary
  - 5 circuits
- 3.1.5 Scandia Elementary
  - 6 circuits
- 3.1.6 Travis Elementary
  - 3 circuits
- 3.1.7 Golden West Middle
  - 7 circuits
- 3.1.8 Vanden High
  - 15 circuits

Aruba compatible transceivers to be provided:

- 10Gbs – Quantity 86
- District to install transceivers

4 PROPOSER REQUIREMENTS

4.1 PROPOSER'S RESONSE REQUIREMENTS AND COMMITMENTS

Proposer shall

- Confirm that proposer has completed or commitment to complete FCC Form 473 Service Provider Annual Certification Form for Funding Year 2027-2028.
- Proposal pricing to identify:
    - Fiber cabling costs that include:
        - Removal of existing multi-mode fiber and installation of single-mode fiber as confirmed during site walk.
        - Termination of Fiber on new patch panels, as necessary.
        - Test and Certify fiber cable with OTDR and Power Meter. Test results to be provided to District.
        - Label fiber optic positions on cable and patch panels.
        - Registration of fiber warranty, as applicable.
- Pricing to identify
    - E-Rate eligible costs
    - E-Rate ineligible costs, if applicable
    - Installation Services
    - Sales Tax @ 9.125%
    - Shipping/Freight charges, if applicable
- Identify three school districts of similar size as references.
    - Include name and contact information for each reference.
- Warranty and maintenance support information
    - Proposer shall provide description of maintenance/support to be provided to District during warranty period.
- Additional Information
    - SPIN numbers for services to be provided.
    - Confirm support of SPI billing

5 RFP TERMS

District requires RFP submittals no later than 5:00pm, Friday, December 11, 2026. Proposals must be valid through the E-Rate Funding Year 2027-2028.

District requests email responses to this RFP.
Email responses to: rich@aagjconsulting.com

Received RFP's will be reviewed, following the close of the submission window. Received responses will be opened and read by the District's evaluation team, privately, following the close of the submission window.

The District reserves the right to make an award without further discussion of any proposal submitted. Therefore, each proposal should be initially submitted on the most favorable terms the vendor can offer.

After the evaluation of proposals and final consideration of all pertinent information available, District shall issue a written notice which shall identify the apparent best evaluated Proposer. The notice shall not create rights, interests or claims of entitlement in the apparent best evaluated Proposer or any vendor.

District reserves the right to reject any or all proposals submitted and waive any formality in the proposals received.

The contract, if awarded, will be to the vendor considered to be the best value to District. Best value will be considered based upon the proposal evaluation matrix identified in Section 2 of this document.

6 CONTRACT TERM

Contract shall be for E-Rate Funding Year 2027-2028 and restate proposer's commitments as identified in Section 4.1 of this Request for Proposal.

District requires all contractual agreements to be reviewed by District's legal representative and approval of Travis Unified School District's Board of Trustees.

7 CONTACT INFORMATION

Direct contact with District personnel during Form 470/RFP process is prohibited. Prospective service providers that ignore this prohibition are subject to disqualification.

Direct contact between District personnel and existing service providers to discuss ongoing projects initiated prior to and not related to the equipment and services identified in this RFP are not subject to this prohibition.

Rich Tunheim
Aarrestad-Gjervik Consulting
4763 Saddle Club Lane
Santa Rosa, CA. 95409
rich@aagjconsulting.com

P. 707-228-9357

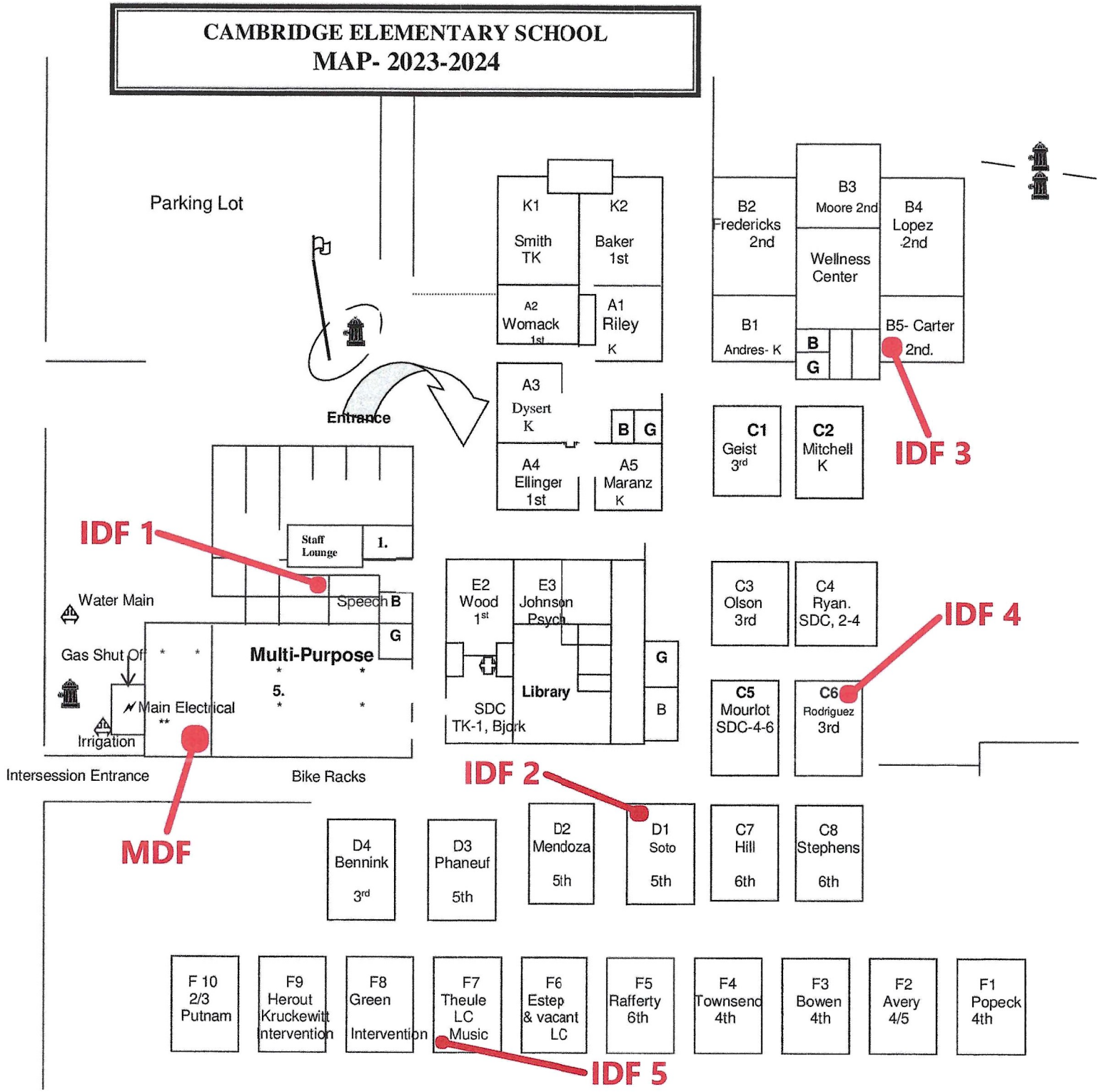
Last date to submit questions, November 13, 2026.

CAMBRIDGE ELEMENTARY SCHOOL
MAP- 2023-2024

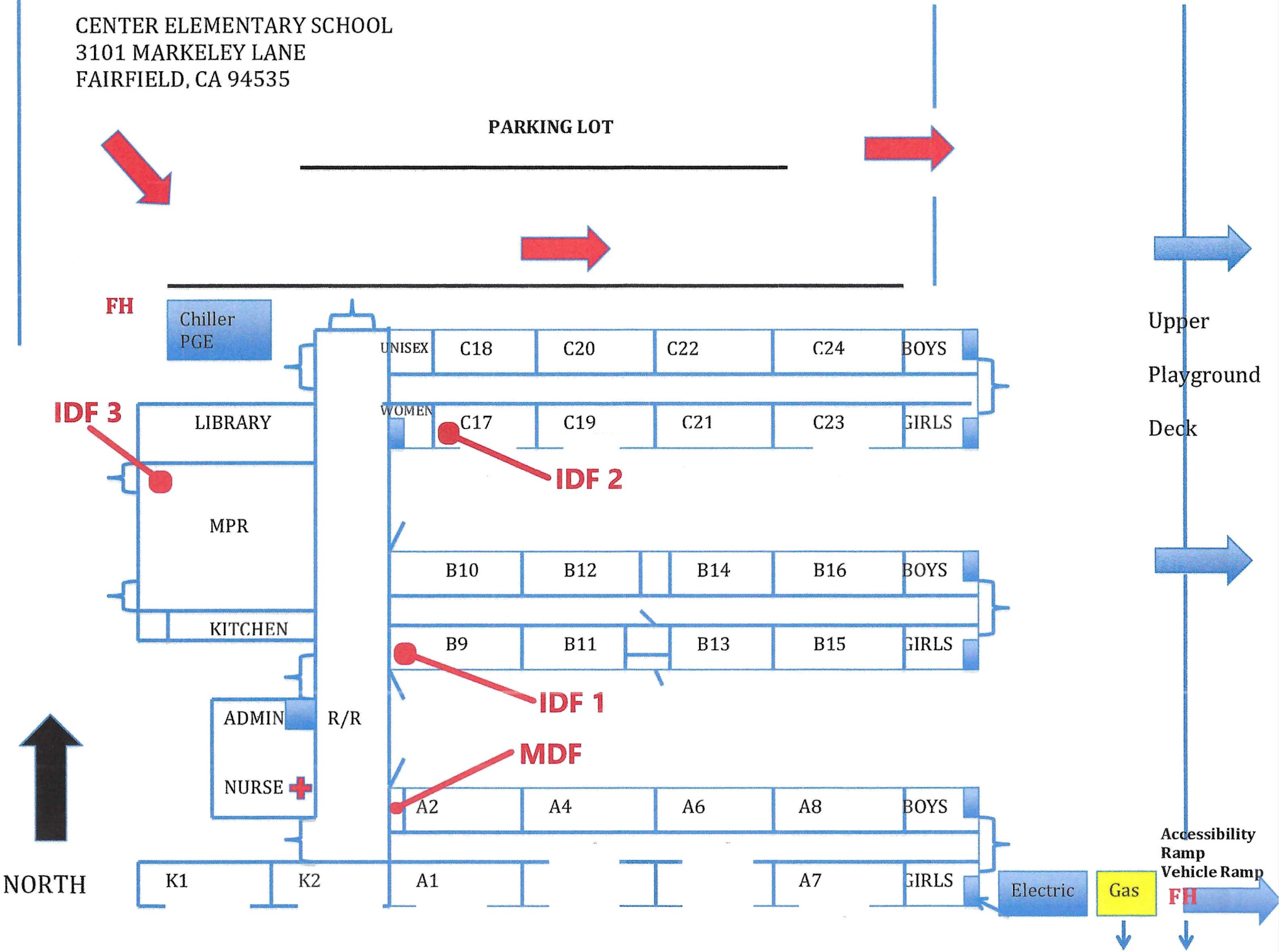
1. Office
2. Cafeteria/MPR

B = Boys Restroom

G = Girls Restroom



CENTER ELEMENTARY SCHOOL
3101 MARKELEY LANE
FAIRFIELD, CA 94535

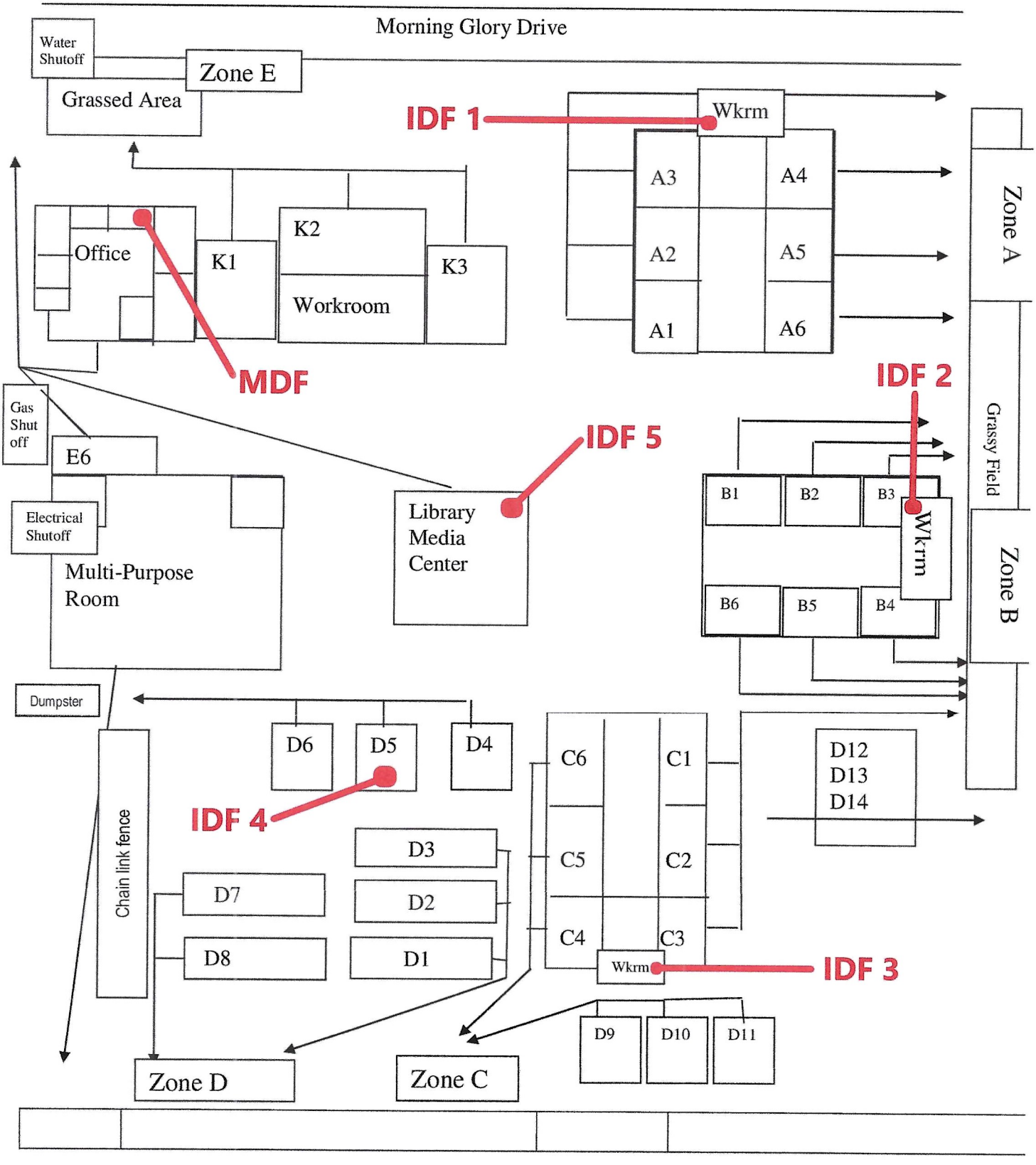


2/28/2024

Foxboro Elementary School

600 Morning Glory Drive, Vacaville, CA 95687

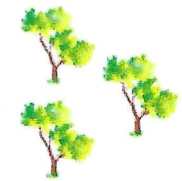
(707) 447-7883



Golden West Middle School Map

(Not to Scale)

Golden West Running Track and Field





KEY
- **B:Boys' Restroom**
- **B-18: Psychologist**
- **C: Custodial**
- **G: Girls' Restroom**
- **SP: Speech**
- **S: Staff Restroom**
- **M: MFLC**

MDF

IDF 1

IDF 2

IDF 3

IDF 4

IDF 5

IDF 6

IDF 7

B-5 B-6 B-7 B-8 B-9 B-10 Garden

B-4 Red Room B-11 P-3

P-1 G B B-17 S B B-18 S G P-2 P-4 Home Ec

B-3 B-12

B-2 B-1 B-16 B-15 B-14 B-13

B Bldg

G-2 G-1 Band

G Bldg

Basketball Area

Par Course

Blacktop

Red Top

Youth Services P-7 | Staff Room | P-5 SAS

Dobe Lane

A-10 A-11 A-12 A-13

A-9 Media Center A-14

A-8 G S B M C A-15

A-7 G SP S B A-16

A-6 Library A-1

A-5 A-4 A-3 A-2

A Bldg

Marque

Lawn Lawn Lawn Lawn Lawn Lawn Lawn

Lawn

Boy's Locker Room

B

Kitchen MP Room (Gym)

C Bldg

G

Girl's Locker Room

Amphitheater

Main Office Attendance Office Nurse

F Bldg

Wellness Center

Counseling Center

E Bldg

Overhang

Wood Shop

D Bldg

Bike Rack

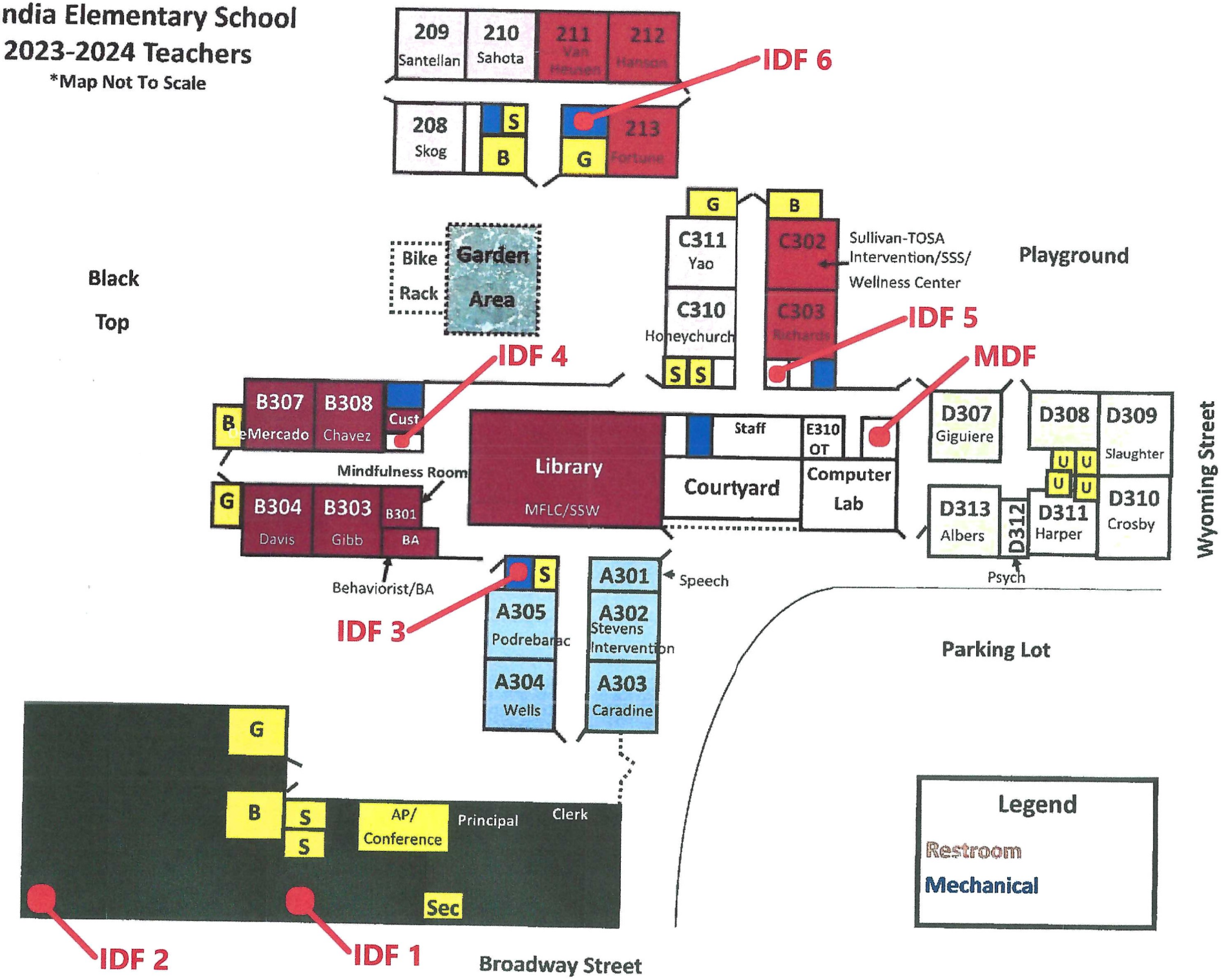
Bus Lines

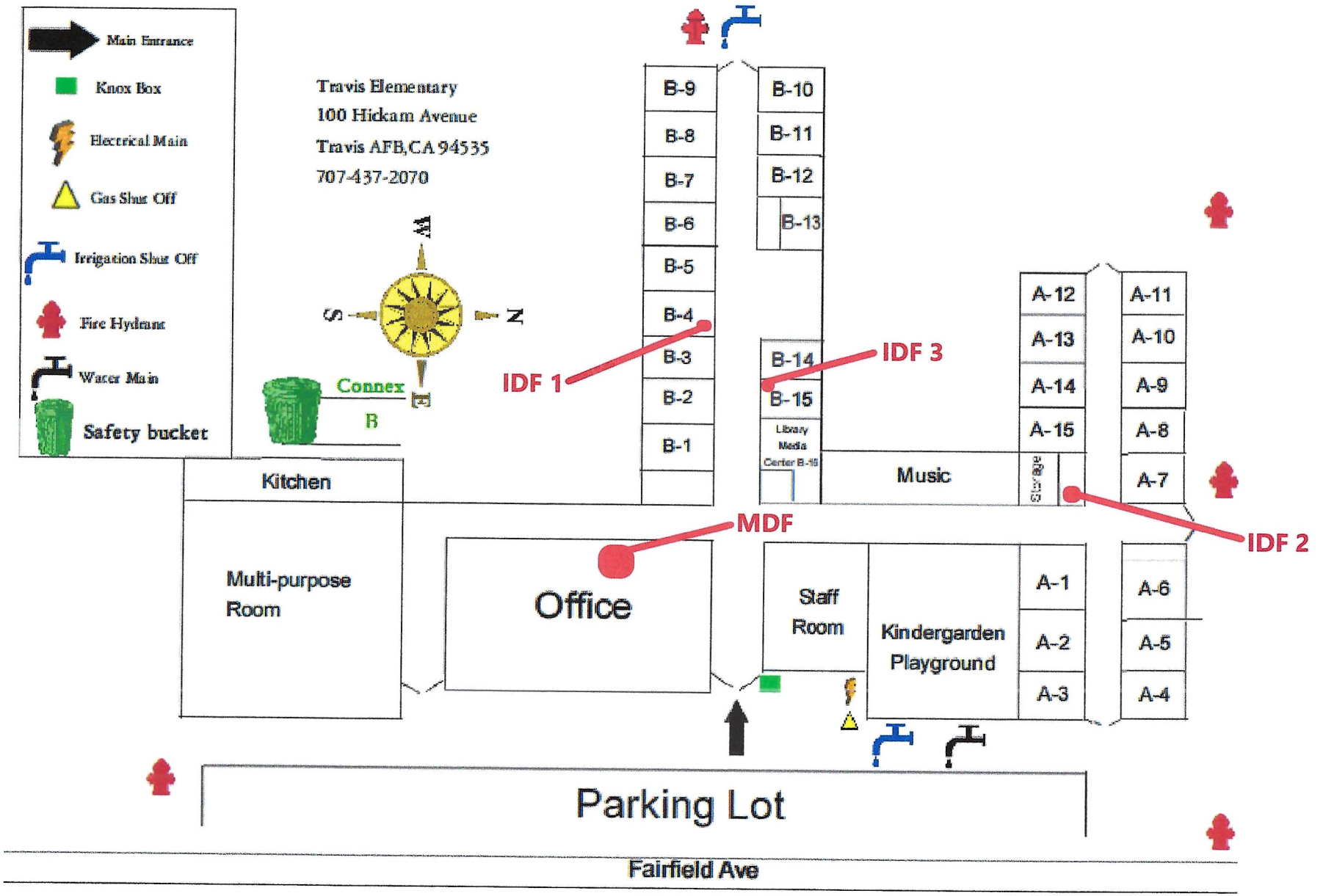
DeRonde Drive

→→→→To District Office & Vanden HS

Revised: August 2014

Scandia Elementary School
2023-2024 Teachers
*Map Not To Scale




Main Entrance
Knox Box
Electrical Main
Gas Shut Off
Irrigation Shut Off
Fire Hydrant
Water Main
Safety bucket
Travis Elementary
100 Hickam Avenue
Travis AFB,CA 94535
707-437-2070
W
S
N
Connex
B
IDF 1
IDF 3
IDF 2
MDF
B-9
B-8
B-7
B-6
B-5
B-4
B-3
B-2
B-1
B-10
B-11
B-12
B-13
B-14
B-15
Library Media Center B-16
A-12
A-13
A-14
A-15
A-11
A-10
A-9
A-8
A-7
A-6
A-5
A-4
A-1
A-2
A-3
Music
Kitchen
Multi-purpose Room
Office
Staff Room
Kindergarden Playground
Parking Lot
Fairfield Ave