# RFP 270003667 - Arrow Academy

**RFP Number:**
270003667

**Posted Date:**
11/17/2026 10:00:00 AM CST

**Close Date:**
1/6/2027 10:00:00 AM CST

**Q&A Close Date:**
12/1/2026 10:00:00 AM CST

## Bid Criteria

**Purchasing decisions will be based on the following criteria:**

| Criteria | Points |
|---|---|
| Price of Eligible service/product | 35 |
| Reputation of vendor | 20 |
| Quality of vendor's services/products | 10 |
| Meets applicant's needs | 10 |
| Past relationship with vendor | 10 |
| Long-term cost to applicant | 5 |
| Discounted bills | 10 |

## RFP Requirements

**Turnkey Solution: The district is requesting a turnkey solution on all items/services listed for Category 2 in this RFP. Any Bid responses without a turnkey solution may be deemed non-responsive.**

***All proposals need to be submitted through this system to be accepted.*** No phone calls concerning this application will be accepted. All communication about this RFP will only be provided via the Q&A section of this RFP in which questions and answers will be posted publicly. Responses received after the stated deadline may be deemed non-responsive. All vendors must comply with Texas Education Agency Financial Accountability Guidelines found in Module 5: Purchasing.

**Specific Requirements:**

- All proposals should be received by the Bid Close Date. Any offer, modification, revision, or withdrawal of an offer received after this Close Date may not be considered unless it is determined that an untimely submission was due to circumstances beyond the vendors control, a consideration of the offer would be in the best interest of the applicant, or the offer is the only proposal received.
- For all of the items/services listed in this Request for Proposal, please consider services that are equivalent, more/less in quantity, better and/or more cost effective when submitting proposals.
- If installation is requested, then installation must be included with the equipment and/or service requested. Otherwise, the bid may be considered non-responsive.
- All equipment on this request is for owned equipment. Unless otherwise stated, any leased equipment responses may be deemed non-responsive.

- In the event that no bids are received in a certain service category, we may solicit cost-effective bids after the Bid Close Date.
- If special construction charges apply, please include the option for installment payments of up to 4 years for the applicants non-discounted share.
- All contracts are contingent upon funding by the Schools and Libraries Division (SLD) of the Universal Services Administrative Company (USAC) unless otherwise agreed upon by district.
- All pricing provided in the proposal should be in accordance with the Lowest Corresponding Price rule.
- Service providers may include contingency fees in their bid responses if they deem it a necessary item and the fees are reasonable and a regular business practice. These fees should be included based on the situation/circumstances to provide the service/products. These charges should be separate from any other charges and clearly listed in the proposal. The fees will only be paid if the service/products are completed.
- Proposers should separate the cost of eligible services/products from non-eligible services/products and clearly indicate this separation on the proposal.
- When Software and Licenses are requested, Proposer should identify if it is a Managed License or Internal Connections.
- Proposer must be in good standing with the Federal Communications Commission (FCC) and does not have a red-light status. If there is a red-light status, the contract will become null and void without penalty to the applicant.
- Proposers will be held responsible for complying with all E-Rate program rules. No gifts shall be offered or accepted by the applicant at any time.
- All submitted bids should include contracts and the contracts should also include the option for voluntary extensions unless they are month to month services.
- Submitted bids should include scalability of bandwidth during the terms of the contract.
- A manufacturer's multi-year warranty for a period up to three years that is provided as an integral part of an eligible component, without a separately identifiable cost, may be included in the cost of the component.

# Requested Services and/or Equipment

## Internal Connections

| Function | Mfg or Equivalent | Model | Quantity | Unit | Install & Config | Campus |
|---|---|---|---|---|---|---|
| WAPs, Components, and Software & Licenses | Cisco or Equivalent | MR28 | 31 | each | Yes | Multiple Locations |
| Approximately 31 or more Cisco Meraki MR28 or equivalent Wireless Access Points and all related components including installation and configuration and software and licenses for the following locations: 9 more or less WAPs at Save Our Streets, 15 more or less WAPs at Liberation, and 7 more or less WAPs at Harvest. Bids must include all components, cabling, software and licenses to make the service work. ***District DOES NOT need licenses for these WAPs.*** | | | | | | |
| Firewall, Components, and Software & Licenses | Cisco or equivalent | MX 75 | 3 | each | Yes | Multiple Locations |
| Cisco MX 75 or equivalent firewall appliance and related components to be installed. 1 at Save our Streets, 1 at Liberation, and 1 at Harvest. Each location is it's own DEMARC. Bids should include applicable software and licenses to make the service work. Please identify eligible costs from ineligible costs. | | | | | | |
| UPS, Components, and Software & Licenses | CyberPower or Equivalent | CP1500PFCRM2U | 3 | each | Yes | Acres Grace Academy |
| Approximately 3 or more CyberPower CP1500PFCRM2U UPS/Battery Backups or equivalent and all related components including installation and configuration and software and licenses for the following locations: 3 more or less for Acres Grace Academy. ***District is seeking 3 and 5 yr license options*** | | | | | | |
| Switches, Components, and Software & Licenses | Cisco or Equivalent | MA-SFP-1GB-LX10 | 4 | each | Yes | Acres Grace Academy |

| Function | Mfg or Equivalent | Model | Quantity | Unit | Install & Config | Campus |
|---|---|---|---|---|---|---|
| Approximately 4 or more Cisco MA-SFP-1GB-LX10 or equivalent and all relevant components including installation and configuration and software and licenses for the following locations: 4 more or less for Acres Grace Academy. ***District is seeking 3 and 5 yr license options*** | | | | | | |
| Cabling & All Related Components | No Preference | OS2 9/125 µm single-mode duplex LC/UPC-to-LC/UPC | 27 | feet | Yes | Acres Grace Academy |
| Approximately (27 feet) 4 drops OS2 9/125 µm single-mode duplex LC/UPC-to-LC/UPC patch cables (2 meters per patch cable suitable for 1GBASE-LX and future 10GBASE-LR use) or more, for the following locations: 27 feet more or less (4 drops OS2 9/125 µm single-mode duplex LC/UPC-to-LC/UPC patch cables) at Acres Grace Academy. | | | | | | |
| Cabling & All Related Components | No Preference | 12-strand OS2 single-mode | 700 | feet | Yes | Acres Grace Academy |
| Approximately 700 feet or more 12-strand OS2 single-mode fiber backbone runs, one from the MDF to each IDF, including three fiber termination enclosures, LC termination hardware, installation, testing, labeling, and as-built documentation at Acres Grace Academy. | | | | | | |
| WAPs, Components, and Software & Licenses | Cisco or Equivalent | MR 28 | 16 | each | Yes | Acres Grace Academy |
| OPTION #1 - Approximately 16 or more MR 28 Wireless Access Points and all related components including installation and configuration and software and licenses for the following locations: 16 more or less WAPs at Acres Grace Academy. Bids must include all components, cabling, software and licenses to make the service work. DISTRICT WILL CONSIDER ALL OPTIONS BUT WILL ONLY CHOOSE 1 OPTION. ***District is seeking 3 and 5 yr license options*** | | | | | | |
| WAPs, Components, and Software & Licenses | TP-Link Omada or equivalent | EAP650 | 16 | each | Yes | Acres Grace Academy |
| OPTION #2 - Approximately 16 or more TP-Link Omada EAP650 Wireless Access Points and all related components including installation and configuration and software and licenses for the following locations: 16 more or less WAPs at Acres Grace Academy. Bids must include all components, cabling, software and licenses to make the service work. DISTRICT WILL CONSIDER ALL OPTIONS BUT WILL ONLY CHOOSE 1 OPTION. ***District is seeking 3 and 5 yr license options*** | | | | | | |
| WAPs, Components, and Software & Licenses | Aruba or Equivalent | AP22 | 16 | each | Yes | Acres Grace Academy |
| OPTION #3 - Approximately 16 or more Aruba Instant On AP22 Wireless Access Points and all related components including installation and configuration and software and licenses for the following locations: 16 more or less WAPs at Acres Grace Academy. Bids must include all components, cabling, software and licenses to make the service work. DISTRICT WILL CONSIDER ALL OPTIONS BUT WILL ONLY CHOOSE 1 OPTION. ***District is seeking 3 and 5 yr license options*** | | | | | | |
| Firewall, Components, and Software & Licenses | Cisco or equivalent | MX 75 | 1 | each | Yes | Acres Grace Academy |
| OPTION #1 - Cisco MX 75 or equivalent firewall appliance and related components to be installed at Acres Grace Academy. Bids should include applicable software and licenses to make the service work. Please identify eligible costs from ineligible costs. DISTRICT WILL CONSIDER ALL OPTIONS BUT WILL ONLY CHOOSE 1 OPTION. ***District is seeking 3 and 5 yr license options*** | | | | | | |
| Firewall, Components, and Software & Licenses | TP-Link Omada or equivalent | ER8411 | 1 | each | Yes | Acres Grace Academy |
| OPTION #2 - TP-Link Omada ER8411 or equivalent firewall appliance and related components to be installed at Acres Grace Academy. Bids should include applicable software and licenses to make the service work. Please identify eligible costs from ineligible costs. DISTRICT WILL CONSIDER ALL OPTIONS BUT WILL ONLY CHOOSE 1 OPTION. ***District is seeking 3 and 5 yr license options*** | | | | | | |

| Function | Mfg or Equivalent | Model | Quantity | Unit | Install & Config | Campus |
|---|---|---|---|---|---|---|
| Firewall, Components, and Software & Licenses | Aruba Gateway Solution or equivalent | 9012 | 1 | each | Yes | Acres Grace Academy |
| OPTION #3 - Aruba Gateway 9012 or equivalent firewall appliance and related components to be installed at Acres Grace Academy. Bids should include applicable software and licenses to make the service work. Please identify eligible costs from ineligible costs. DISTRICT WILL CONSIDER ALL OPTIONS BUT WILL ONLY CHOOSE 1 OPTION. ***District is seeking 3 and 5 yr license options*** | | | | | | |
| Switches, Components, and Software & Licenses | Cisco or equivalent | MS130-48P | 1 | each | Yes | Acres Grace Academy |
| OPTION #1 - Approximately 1 or more Cisco MS130-48P or equivalent and all relevant components including installation and configuration and software and licenses for the following locations: 1 more or less for Acres Grace Academy. DISTRICT WILL CONSIDER ALL OPTIONS BUT WILL ONLY CHOOSE 1 OPTION. ***District is seeking 3 and 5 yr license options*** | | | | | | |
| Switches, Components, and Software & Licenses | TP-Link Omada or equivalent | SG3452XP | 1 | each | Yes | Acres Grace Academy |
| OPTION #2 - Approximately 1 or more TP-Link Omada SG3452XP or equivalent and all relevant components including installation and configuration and software and licenses for the following locations: 1 more or less for Acres Grace Academy. DISTRICT WILL CONSIDER ALL OPTIONS BUT WILL ONLY CHOOSE 1 OPTION. ***District is seeking 3 and 5 yr license options*** | | | | | | |
| Switches, Components, and Software & Licenses | Aruba/HPE or equivalent | 1960 48G PoE | 1 | each | Yes | Acres Grace Academy |
| OPTION #3 - Approximately 1 or more Aruba/HPE 1960 48G PoE Switch or equivalent and all relevant components including installation and configuration and software and licenses for the following locations: 1 more or less for Acres Grace Academy. DISTRICT WILL CONSIDER ALL OPTIONS BUT WILL ONLY CHOOSE 1 OPTION. ***District is seeking 3 and 5 yr license options*** | | | | | | |
| Switches, Components, and Software & Licenses | Cisco or equivalent | MS130-24P | 2 | each | Yes | Acres Grace Academy |
| OPTION #1 - Approximately 2 or more Cisco MS130-24P or equivalent and all relevant components including installation and configuration and software and licenses for the following locations: 2 more or less for Acres Grace Academy. DISTRICT WILL CONSIDER ALL OPTIONS BUT WILL ONLY CHOOSE 1 OPTION. ***District is seeking 3 and 5 yr license options*** | | | | | | |
| Switches, Components, and Software & Licenses | TP-Link Omada or equivalent | SG3428XMP | 2 | each | Yes | Acres Grace Academy |
| OPTION #2 - Approximately 2 or more TP-Link Omada SG3428XMP or equivalent and all relevant components including installation and configuration and software and licenses for the following locations: 2 more or less for Acres Grace Academy. DISTRICT WILL CONSIDER ALL OPTIONS BUT WILL ONLY CHOOSE 1 OPTION. ***District is seeking 3 and 5 yr license options*** | | | | | | |
| Switches, Components, and Software & Licenses | Aruba or equivalent | R8N87B | 2 | each | Yes | Acres Grace Academy |
| OPTION #3 - Approximately 2 or more Aruba R8N87B (CX 6000 24G Class 4 PoE 4SFP 370W Switch) or equivalent and all relevant components including installation and configuration at the following location: Acres Grace Academy. DISTRICT WILL CONSIDER ALL OPTIONS BUT WILL ONLY CHOOSE 1 OPTION. ***District is seeking 3 and 5 yr license options*** | | | | | | |

| Function | Mfg or Equivalent | Model | Quantity | Unit | Install & Config | Campus |
|---|---|---|---|---|---|---|
| Racks & All Related Components | No Preference | Sysracks 12U Wall Mount Server Rack | 1 | each | Yes | Acres Grace Academy |
| Approximately 1 or more Sysracks 12U Wall Mount Server Rack (24-Inch Deep, for 19-Inch Equipment, Glass Door and Side Panels) or equivalent and all related components including installation and configuration for Acres Grace Academy. | | | | | | |
| Racks & All Related Components | No Preference | Vertical 12U Adjustable Depth Hinged Wall Racks | 2 | each | Yes | Acres Grace Academy |
| Approximately 2 or more Vertical Cable 12U Adjustable Depth Hinged Wall Mount Racks or equivalent and all related components including installation and configuration for Acres Grace Academy. | | | | | | |
| Switches, Components, and Software & Licenses | No Preference | 48-port Cat6A Patch Panel | 1 | each | Yes | Acres Grace Academy |
| Approximately 1 or more 48-port Cat6A patch panel or equivalent and all relevant components including installation and configuration and software and licenses for the following locations: 1 more or less for Acres Grace Academy. | | | | | | |
| Switches, Components, and Software & Licenses | No Preference | 24-port Cat6A Patch Panel | 2 | each | Yes | Acres Grace Academy |
| Approximately 2 or more 24-port Cat6A patch panels or equivalent and all relevant components including installation and configuration and software and licenses for the following locations: 2 more or less for Acres Grace Academy. | | | | | | |
| Cabling & All Related Components | No Preference | Cat6 cable | 5000 | feet | Yes | Acres Grace Academy |
| Approximately 4 drops or more for the following location: 4 drops more or less Cat6 cabling at Acres Grace Academy - estimated at 5,000 feet of cabling. | | | | | | |

## Basic Maintenance of Internal Connections

| Function | Manufacturer | Install & Config | Quantity | Support Hours | Campus |
|---|---|---|---|---|---|
| Software & Licenses - Firewall | Cisco or equivalent | No | 3 | 0.00 | Multiple Locations |
| Software and licenses supporting all relevant components requested used to distribute high-speed broadband throughout school buildings. District is seeking 3 year or 5 year option. | | | | | |
| Software & Licenses - UPS | CyberPower or Equivalent | No | 3 | 0.00 | Acres Grace Academy |
| Software and licenses supporting all relevant components requested used to distribute high-speed broadband throughout school buildings. District is seeking 3 year or 5 year option. | | | | | |
| Software & Licenses - Switches | Cisco or equivalent | No | 4 | 0.00 | Acres Grace Academy |
| Software and licenses supporting all relevant components requested used to distribute high-speed broadband throughout school buildings. District is seeking 3 year or 5 year option. | | | | | |
| Software & Licenses - WAPs | Cisco or equivalent | No | 16 | 0.00 | Acres Grace Academy |

| Function | Manufacturer | Install & Config | Quantity | Support Hours | Campus |
|---|---|---|---|---|---|
| Software and licenses supporting all relevant components requested used to distribute high-speed broadband throughout school buildings. District is seeking MR Enterprise with a 3 year or 5 year option. | | | | | |
| Software & Licenses - WAPs | TP-Link Omada or equivalent | No | 16 | 0.00 | Acres Grace Academy |
| Software and licenses supporting all relevant components requested used to distribute high-speed broadband throughout school buildings. District is seeking 3 year or 5 year option. | | | | | |
| Software & Licenses - WAPs | Aruba or Equivalent | No | 16 | 0.00 | Acres Grace Academy |
| Software and licenses supporting all relevant components requested used to distribute high-speed broadband throughout school buildings. District is seeking 3 year or 5 year option. | | | | | |
| Software & Licenses - Firewall | Cisco or equivalent | No | 1 | 0.00 | Acres Grace Academy |
| OPTION # 1- Software and licenses supporting all relevant components requested used to distribute high-speed broadband throughout school buildings. DISTRICT WILL CONSIDER ALL OPTIONS BUT WILL ONLY CHOOSE 1 OPTION. District is seeking 3 year or 5 year option. | | | | | |
| Software & Licenses - Firewall | TP-Link Omada or equivalent | No | 1 | 0.00 | Acres Grace Academy |
| OPTION #2 - Software and licenses supporting all relevant components requested used to distribute high-speed broadband throughout school buildings. DISTRICT WILL CONSIDER ALL OPTIONS BUT WILL ONLY CHOOSE 1 OPTION. District is seeking 3 year or 5 year option. | | | | | |
| Software & Licenses - Firewall | Aruba Gateway Solution or equivalent | No | 1 | 0.00 | Acres Grace Academy |
| OPTION #3 - Software and licenses supporting all relevant components requested used to distribute high-speed broadband throughout school buildings. DISTRICT WILL CONSIDER ALL OPTIONS BUT WILL ONLY CHOOSE 1 OPTION. District is seeking 3 year or 5 year option. | | | | | |
| Software & Licenses - Switches | Cisco or equivalent | No | 3 | 0.00 | Acres Grace Academy |
| OPTION #1 - Software and licenses supporting all relevant components requested used to distribute high-speed broadband throughout school buildings. District is seeking 1 MS130-48P license and 2 MS130-24P licenses. DISTRICT WILL CONSIDER ALL OPTIONS BUT WILL ONLY CHOOSE 1 OPTION. District is seeking 3 year or 5 year option. | | | | | |
| Software & Licenses - Switches | TP-Link Omada or equivalent | No | 3 | 0.00 | Acres Grace Academy |
| OPTION # 2- Software and licenses supporting all relevant components requested used to distribute high-speed broadband throughout school buildings. DISTRICT WILL CONSIDER ALL OPTIONS BUT WILL ONLY CHOOSE 1 OPTION. District is seeking 3 year or 5 year option. | | | | | |
| Software & Licenses - Switches | Aruba or equivalent | No | 3 | 0.00 | Acres Grace Academy |
| OPTION #3 - Software and licenses supporting all relevant components requested used to distribute high-speed broadband throughout school buildings. DISTRICT WILL CONSIDER ALL OPTIONS BUT WILL ONLY CHOOSE 1 OPTION. District is seeking 3 year or 5 year option. | | | | | |
| Software & Licenses - Switches | No Preference | No | 3 | 0.00 | Acres Grace Academy |
| Software and licenses supporting all relevant components requested used to distribute high-speed broadband throughout school buildings. District is seeking 3 year or 5 year option. | | | | | |

## Locations

| DMARC? | Name | Address |
|---|---|---|
| No | Acres Grace Academy | 9944 W Montgomery Rd<br>Houston, TX 77088 |

| DMARC? | Name | Address |
|---|---|---|
| No | Cypress Brook Academy | 12332 Perry Road<br>Houston, Tx 77070 |
| No | Harvest Preparatory | 17770 Imperial Valley Dr<br>Houston, TX 77060 |
| No | Liberation Academy | 11600 W Airport Blvd<br>Meadows Place, TX 77477-3095 |
| No | Save Our Streets | 1700 Groesbeck<br>Bryan, TX 77803 |

## Additional Information

**This RFP has an attachment.**

## RFP Q&A

There are no questions.

## Attachments

- Arrow Academy_Acres Grace Diagram.pdf