Lakewood Local School District

FCC Form 470 – Managed Internal Broadband Services

Request Narrative and Scope

1. Project

Lakewood Local School District ("District") seeks proposals for Managed Internal Broadband Services (MIBS) covering the District's wireless network.

The District may retain and expand its existing access point system or replace some or all of its access points through a separate Internal Connections procurement. This MIBS request covers the operation, management, and monitoring of eligible wireless equipment the District owns or will own. It does not request leased equipment, access point or controller purchases, cabling, or management of the District's wired network.

The District's building maps show existing access points, proposed locations, and coverage concerns. Bidders should use the maps and this scope to prepare proposals. No site walkthroughs will be held.

2. Form 470 service request

Category Two – Managed Internal Broadband Services

- MIBS using equipment the District currently owns or will own.

This request is for wireless network equipment owned or acquired by the District, not equipment leased from the MIBS provider.

3. Managed services requested

Describe and price the operation, management, and monitoring services proposed for the District's wireless network, including:

- Management and monitoring of wireless access points and any required wireless controllers.
- Monitoring wireless network and AP availability, performance, and alerts.
- Remote configuration and management of wireless networks, including SSIDs, access policies, and radio settings.
- Support for the District's existing RADIUS authentication, including FreeRADIUS for student and staff BYOD and NPS for staff devices.
- Coordination with the District on configuration changes and wireless troubleshooting.
- Service hours, support channels, escalation procedures, and response targets.

Identify all equipment and District locations covered by the proposed service. Describe any platform, software, licensing, or compatibility dependencies. The District will select its access

point system through a separate competitive procurement; bidders should identify which wireless platforms their MIBS proposal can support.

Routine equipment repair, replacement, and cabling maintenance are not requested as MIBS under this solicitation. Identify any such services separately and state their proposed E-Rate service category and costs.

4. Wireless equipment scope

This MIBS request is limited to operation, management, and monitoring of the District's wireless network. Proposals should address:

- Existing District-owned wireless access points, up to 119.
- Wireless access points acquired through the separate Internal Connections procurement, up to 200 total APs for the resulting District wireless system.
- Wireless controllers, up to five, if required by the selected system.
- Software and licenses necessary to operate or manage the District's wireless network.

Identify any equipment that cannot be managed by the proposed service and any platform or compatibility requirements. Do not include management of switches or other wired-network equipment.

5. Pricing, contract term, and funding contingency

The District is considering either a four-year MIBS agreement covering Funding Years 2027 through 2030 or a five-year agreement covering Funding Years 2027 through 2031. Bidders must provide separate pricing for both term options, with annual prices for each funding year and the total cost for each term.

Provide:

- Separate annual pricing for management of the existing wireless equipment and any additional or replacement equipment.
- A clear price basis, such as per access point, per controller, per site, or another defined unit.
- Any one-time onboarding or transition costs, listed separately.
- All required software, licenses, subscriptions, and recurring charges, with their terms and costs by year.
- Identification of E-Rate-eligible and ineligible services or charges, with ineligible portions itemized separately.

The FY2031 portion of a five-year proposal falls outside the current FY2026–FY2030 Category Two budget cycle. E-Rate support for that year is not guaranteed and would depend on the rules and budget in effect at that time. The District will request support by funding year for eligible services provided in that year.

The agreement will be subject to the availability of District funds and E-Rate support. The District may terminate all or part of the agreement by written notice if E-Rate support is denied, reduced, discontinued, or otherwise unavailable, or if the District determines that continuing the service is not financially feasible. Termination for these reasons will not result in an early

termination fee, payment for future services, or an unamortized-cost charge. The District will pay for services delivered through the effective termination date and any other amounts properly due for that period.

6. Vendor qualifications

Bidders must include:

- A brief description of experience managing wireless networks of similar size and scope.
- At least two references for comparable K–12 school wireless managed-service projects completed within the past five years.
- The names and relevant qualifications of personnel proposed to provide the managed service.
- Confirmation that the bidder can support the District's locations and provide timely onsite service when needed. Describe response times and any travel or dispatch charges.
- Any platform, licensing, or District-provided access requirements needed to deliver the service.

Prior experience with the District may be considered. Bidders should identify any previous work performed for the District and provide relevant performance references.

7. E-Rate service provider invoicing

The District anticipates using the Service Provider Invoicing (SPI) method, subject to selecting an invoicing method on the FCC Form 471. Bidders must state whether they can support SPI invoicing.

The selected provider must have or obtain a valid SPIN/498 ID, maintain an EPC account, and file the required FCC Form 473 (SPAC) for each funding year of participation. The provider must bill the District for its non-discount share and be able to submit FCC Form 474 (SPI) for eligible, approved charges.

Proposals must clearly identify E-Rate-eligible and ineligible costs and show the District's non-discount share.

8. Proposal deadline

Proposals are due by **9:00 a.m. Eastern Time on December 23, 2026**. Late proposals may be rejected.

9. Proposal evaluation

The District will evaluate responsive proposals using the requirements and criteria in this request. The price of eligible services will be the primary evaluation factor and will be weighted more heavily than any other single factor. The District may also consider service design, compatibility with the District's wireless equipment and authentication, response and escalation procedures, vendor qualifications, and onsite service capability. Ineligible costs will be identified and evaluated separately.