Palermo
UNION ELEMENTARY SCHOOL DISTRICT
"Building the Foundation for Success"

Notice of Request for Proposal

Network Electronics

NOTICE IS HEREBY GIVEN to request proposals for network electronics from qualified providers according to the requirements of this document. This procurement is governed by E-rate, Public Contract Code § 20118.2, and local regulations.

E-rate Category 2 Services - Network Electronics

RFP #PUESD-270003613-C2 Equipment

Palermo Union Elementary School District,
hereinafter referred to as the Agency

Address:	7390 Bulldog Way Palermo CA 95968
Date RFP published:	November 9, 2026
Proposals are due by:	December 8, 2026
FCC Form 470#:	270003613

General Information

Proposals will be emailed according to the following:

1. Rachel White - rachel@erateadvisors.com
2. Subject line: Response RFP #-PUESD-270003613-C2 Equipment
3. Attach the proposal and all documents as PDF document(s). The pricing document must be stand-alone and separate from all other information.

Please include all components above to avoid disqualification. Generic, spam, or automated submissions that fail to address the actual requirements may be rejected as nonresponsive; use of an automated preparation tool alone is not grounds for rejection.

Proposals submitted in response to this RFP shall become the property of the Agency and be considered public documents under applicable state law.

Any proposer failing to submit information in accordance with the procedures set forth herein may be considered non-responsive.

The AGENCY depends on E-rate and local funding to acquire the services identified in this RFP. Failure to obtain the requisite E-rate or local funding in any contractual year will make the contract resulting from this RFP voidable at the option of the AGENCY. Each proposal must conform and be responsive to the requirements of this RFP.

The AGENCY reserves the right to waive any informalities or irregularities in received submittals. Also, the AGENCY reserves the right to reject all submittals and negotiate contract terms with one or more proposers for one or more work items. The AGENCY retains the sole discretion to determine compliance issues and whether a proposer is responsive, responsible, and qualified.

Schedule of Events

EVENT	DATE
Post FCC Form 470 and RFP	November 9, 2026
Deadline to submit questions	November 24, 2026
Deadline to submit proposals	December 8, 2026
Contract begins	July 1, 2027

Questions

Interested proposers should direct questions in writing to Rachel White at rachel@erateadvisors.com **no later than November 24, 2026**. Answers to questions and any addenda, as needed, will be posted in the E-rate Productivity Center website no later than November 30, 2026.

E-rate Requirements

1. **E-rate Proficiency:** The agency expects the Proposer to be thoroughly familiar with its responsibilities as a Service Provider in the E-rate program.

2. **Service Provider Identification Number:** Proposers must possess and provide a valid E-rate Service Provider Identification Number (SPIN).

3. **FCC Registration Number:** Proposers must provide a valid Federal Communications Commission Registration Number (FCCRN) and evidence of "Green Light" status with the Federal Communications Commission (FCC).

4. **FCC Form 473:** The proposer awarded the services based on this RFP agrees to submit the Service Provider Annual Certification (SPAC) form promptly every year.

5. **FCC Form 474:** The Agency prefers to pay only its discounted share of the service cost; therefore, the Service Provider should be able to offer discounted billing and invoice the Universal Service Administrative Company (USAC) using FCC Form 474.

6. **Invoicing:** Invoicing will begin on or after July 1, 2027 or upon completion of the project, depending on the contract.

7. **Lowest Corresponding Price:** Proposer acknowledges that all pricing in the proposal submitted as a result of this RFP is considered the Lowest Corresponding Price (LCP). Any deviation from the LCP must be fully explained in the proposal.

8. **Contingency:** The services/project procured using this RFP may be contingent upon the approval of E-rate funding as requested. Services/Products should not be delivered to the Agency until a Notice to Proceed has been issued by the Agency to the Service Provider.

9. **Right to cancel:** The Agency reserves the right to cancel the services/project regardless of the status of E-rate funding.

10. **Program Integrity Assurance review:** The winning proposer agrees to respond to inquiries from the Universal Service Administrative Company (USAC) or the FCC within five (5) business days.

11. **Service Substitutions:** Service Substitutions must be approved by USAC before installing equipment or starting services.

12. **National Security Risk:** The FCC prohibits the use of Universal Service funding, including E-rate funds, to purchase equipment and services from companies deemed a national security risk. Bids that include any of the companies cited on the Federal Communications Commission's webpage at https://www.fcc.gov/supplychain/coveredlist will not be considered.

Background

The Agency serves approximately 1300 students across five school sites and two administrative or support locations. The District relies on its network infrastructure to support classroom instruction, digital learning, online assessments, and daily operations.

The District is seeking proposals from qualified vendors to provide the equipment and related services described in this RFP to upgrade and improve its internal network infrastructure. The project is intended to enhance network reliability, capacity, coverage, and manageability while supporting current needs and future growth.

The District intends to seek E-Rate Category Two funding for eligible equipment and services included in this project. The following sections detail the scope of work, technical specifications, and vendor requirements.

Length of Contract

By submitting a proposal in response to this RFP, the proposer agrees to extend the pricing outlined in the proposal until the project is completed, which is expected to be no later than September 30, 2028. The proposer will not pass on any increase in industry pricing to the Agency.

Submittal Requirements

1. BUSINESS INFORMATION

    a. Company name.
    b. Address.
    c. Telephone.
    d. Website.
    e. Name and email of the main contact.
    f. Federal Tax I.D. Number.
    g. License or Registration Number, if applicable.
    h. FCC Registration Number.
    i. E-rate Service Provider Identification Number.
    j. Type of organization (i.e., corporation, partnership, etc.).

2. **RELEVANT PROJECT EXPERIENCE**
    a. Provide information about prior services furnished by your firm in the last five (5) years on a minimum of five (5) K-12 educational projects, and list the following for each project:
        i. District name and the contact person's name, title, telephone number, and email address for reference.
        ii. Project name and location.
        iii. Was the project E-rate funded?
        iv. Briefly state the relevance of projects included for consideration in this RFP.

Award Method and Evaluation

Proposals will be evaluated and selected. The first stage will review the RFP response. To be considered, a proposal must meet all mandatory modules/functions. The Agency retains the sole discretion to determine compliance issues and whether a proposer is responsive, responsible, and qualified.

Proposals not meeting mandatory requirements or found to be incomplete will not be considered. The Agency may disqualify any proposer for any reason without explanation.

1. The Agency may ask clarification questions in writing and include the additional information gathered in this process.

2. The quality of the response(s) will be evaluated using the following criteria:

a. Completeness
b. Thoroughness
c. Accuracy
d. Compliance with proposal instructions
e. Organization and conciseness of descriptive text material

3. RFP proposals will be evaluated on the following:

a. Pricing (40%)
b. Compliance with RFP and District needs (20%)
c. Prior Experience with Proposer (20%)
d. References (10%)
e. Quality of Response (10%)

Equivalent Products and Interoperability

Any manufacturer, model, or part number in this RFP means “or equivalent.” References describe the required functionality and performance. The Agency will consider alternate manufacturers meeting the published requirements. A Bidder offering an equivalent solution must provide a feature-by-feature equivalency response, data sheets, bill of materials, licensing requirements, and any additional components needed to deliver equivalent functionality.

Compatibility requirements must identify the necessary functions, protocols, interfaces, and operational needs. Existing brand ownership alone does not establish a brand-only requirement. Identify any changes, migration, retraining, additional licenses, or integration work required by the proposed solution and price them separately.

Proposed products must be new, genuine, unused, and supported by the manufacturer, unless Appendix A expressly permits another condition. Identify the lawful supply source and confirm warranty and support entitlement in the Agency’s name. Disclose

announced end-of-sale or end-of-support dates and support the required service life of three to five years. No substitutions after award without written Agency approval and any required funding review.

Project Specifications

- Functionally equivalent devices may be proposed. The proposer must include documentation supporting the viability of the alternate solution if alternative options are offered.
- All proposals must be for new equipment with a standard manufacturer's warranty. The Agency will not accept like-new or refurbished equipment.
- ***The proposer must specify E-rate eligibility in the proposal. Partially eligible items must include the percentage of eligibility.***
- The quantities listed may increase or decrease to a minor degree to remain within the E-rate Category 2 budget.
- Installation, configuration, and activation services are not required.
- The proposed solution price must include a complete bill of materials, applicable sales tax for Palermo CA 95968 the Butte County, and applicable shipping.

Item number	Description	Quantity
C9200L-48P-4X-EDU	Catalyst 9200L 48-port PoE+ only, 4x10G uplinks, K12	1
C9200L-DNA-E-48-3Y	C9200L Cisco DNA Essentials, 48-port, 3 Year Term license	1
901-R770-US00	Ruckus R770 Wi-Fi 7 tri-band concurrent wireless Access Point	114
901-T750-US01	Ruckus T750 802.11ax Outdoor Wireless Access Point	21
CLD-BNDL-SZWA-EDU5	SZ AP Mgmt License for SZ144/vSZ, includes 5yr Warranty for 1xAP, includes basic RUCKUS AI Subscription 5yr. (58% Eligible according to Ruckus)	135
902-0120-0000	Multipurpose mounting bracket for R-Series indoor AP’s	20

END OF DOCUMENT