# FALSE RIVER ACADEMY
BEN: 81070
Funding Year 2027
(July 1, 2027 – June 30, 2028)

## FCC Form 470: # 270003600 - Request for Proposals

SERVICE SPECIFICATIONS – CATEGORY TWO: INTERNAL CONNECTIONS & MIBS

### Timeline

| Task | Due Date |
|---|---|
| FCC Form 470 certified and posted in EPC | November 18, 2026 |
| Intent to Bid | November 30, 2026, at 2:00pm CST |
| Pre-Bid Meeting / Walkthrough | As needed |
| Deadline for vendors to submit questions | December14, 2026, at 2:00pm Central Time |
| Answers to questions posted in EPC | December 15, 2026 |
| Deadline for vendors to submit proposals | December 22, 2026, at 2:00pm Central Time |

# 1. Solicitation Overview

False River Academy requests competitive proposals for the Category Two service categories selected below.

- Internal Connections
- Managed Internal Broadband Services (MIBS)

Bidders should submit one proposal with separately itemized pricing for the services they bid. Separate awards may be made. This solicitation does not obligate False River Academy to award a contract or purchase any product.

False River Academy is a Pre-K3 through 12th-grade school located in New Roads, Louisiana, serving approximately 350 students. The school currently has a Managed Internal Broadband Services (MIBS) contract that expires June 30, 2027, and is seeking competitive proposals for the continued management and maintenance of school-owned network equipment identified in the table below, beginning July 1, 2027.

Additionally, False River Academy is requesting proposals for the relocation of its main network closet and the replacement of an existing network cable from the library switch to an access point in other building. Vendors may submit a single proposal covering the requested services but must provide separate, itemized pricing for MIBS, the network closet relocation, and the library cable replacement.

**Existing School-Owned Network Equipment**

| Description | Manufacturer | Model | Quantities |
|---|---|---|---|
| Firewall | Ubiquiti | Gateway UXG-PRO Router/Firewall | 1 |
| Switch | Ubiquiti | 48-port PoE Switch | 3 |
| Switch | Ubiquiti | 24-port PoE Switch | 2 |
| Access Point | Ubiquiti | U7 Access Point | 33 |

# 2. General Bid Instructions and E-Rate Requirements

- Proposals must be submitted as PDF to the following link: False River Academy C2 bids by December 22, 2026, at 2:00pm CST. Written questions go to False River Q/A. Material answers and addenda will be shared equally with bidders using the USAC portal.
- Each vendor must provide legal business name, address, contact, valid SPIN, applicable certifications, relevant manufacturer authorization and insurance information, and up to three comparable school or library references (or explain unavailability).

- Proposals must identify all E-Rate eligible and ineligible elements, with a reasonable documented cost allocation for partially eligible items. E-Rate funding is subject to USAC/FCC rules and the applicable FY2027 Eligible Services List.
- Where a manufacturer or model is named, equivalent equipment meeting or exceeding stated functional requirements is acceptable. Provide specifications and a clear equivalency explanation.
- Provide firm unit prices and the manufacturer suggested retail price (MSRP) for each proposed SKU when published. If MSRP is unavailable, mark N/A and explain the basis for comparison. Identify discount from MSRP, all fees, freight, taxes, tariffs, and potential adjustments separately.
- Pricing validity: All proposed pricing must remain valid for at least 120 calendar days from the proposal submission deadline. State manufacturer quote expiration separately. No unilateral price increases, tariff surcharges, or substitutions are permitted after award without prior written False River Academy approval and applicable E-Rate compliance review.
- Any proposed substitution must be equivalent or better, approved in writing before implementation, and processed through USAC where a service substitution is required.
- Bidders must provide realistic lead times, proposed implementation schedule, staffing, warranty terms, installation/testing scope, and exclusions. No undisclosed or unapproved additional charges are authorized.
- Equipment must be new and genuine unless expressly authorized otherwise. False River Academy receives asset list (manufacturer, model, SKU, serial number, location), as-built drawings, configuration documentation, administrative credentials, cable test results, and acceptance records.
- Bidder shall retain and furnish records needed for E-Rate review and audits for the applicable retention period (generally at least 10 years from the last date of service or delivery, as applicable).
- False River Academy may reject all bids, award by service category or line item, adjust estimated quantities within the advertised scope, or decline to proceed, consistent with competitive bidding rules and applicable law.

# 3. Evaluation and Award

The price of E-Rate eligible goods and services will be the primary factor, carrying more weight than any other individual criterion. False River Academy must retain bid comparisons and rationale. Use separate scorecards for IC and MIBS where proposals differ materially.

| Criterion | Maximum points |
|---|---|
| Eligible price | 40 |
| Technical compliance and solution | 25 |
| Comparable experience and references | 15 |
| Implementation and delivery | 10 |
| Previous Experience with applicant | 10 |

# 4. General Contract and Invoicing

Contract award is subject to False River Academy approval and may be contingent on E-Rate funding. False River Academy retains discretion to proceed without funding using non-E-Rate funds. One-time IC purchases and recurring MIBS services shall have separate terms, with start/end dates and renewal options stated in each awarded agreement.

False River Academy requests proposals for an initial three-year MIBS contract beginning July 1, 2027, and ending June 30, 2030, with two optional one-year extensions, subject to mutual agreement and applicable E-Rate requirements. Vendors must identify annual pricing and any proposed increases during the initial term and optional extension periods.

Invoicing: Vendor must itemize eligible and ineligible amounts and provide supporting documentation. False River Academy prefers SPI invoicing method consistent with E-Rate rules; vendors must identify their ability to support the selected method.

All terms and conditions, insurance and bond requirements, governing law, termination, data access, and subcontractor arrangements are subject to False River Academy-specific review. No signature on the bid response alone creates a binding award.

# 5. Scope of Services

## 5.1. Internal Connections Specifications

False River Academy requests the eligible Internal Connections equipment, software, licenses and associated installation services identified in the equipment schedule. Only the equipment and services identified in this RFP are requested. Equivalent equipment may be proposed subject to documented technical and compatibility requirements.

- Provide manufacturer, model, SKU, quantity, technical specifications, required software and licensing, and compatibility information, as applicable.
- Identify any installation, configuration, activation, testing, cabling and fiber work expressly requested in False River Academy-specific scope.
- Price equipment, installation, configuration, licenses, support, freight, taxes and ineligible components separately in the applicable pricing tables.
- Provide delivery timelines, warranty information, applicable test results and acceptance documentation relevant to the awarded scope.

**High School Main Network Closet Relocation**

The main distribution frame (MDF) serving the high school is currently located inside the girls' restroom. The school is seeking proposals to relocate the existing network equipment and associated infrastructure to a storage closet directly across the hallway, approximately fifteen (15) feet from the current location. The school requests a new network rack or cabinet at the proposed location. The relocation includes two (2) existing fiber connections serving intermediate distribution frames (IDFs) in separate buildings on campus and may require extension or replacement of up to forty (40) existing copper cable runs, depending on their condition and available length.

The relocation may include, but is not limited to:

- Relocation of existing network equipment, switches, and associated hardware.
- Relocation, extension, or replacement of existing Ethernet cabling as necessary.
- Relocation, extension, or replacement of fiber-optic cabling and associated fiber equipment.
- Installation of a new network rack or cabinet in the proposed storage closet, including necessary patch panels, cable management components, and associated hardware. Existing network equipment shall be relocated and reinstalled in the new rack.
- Reconnection, configuration, labeling, and testing of all affected network connections.
- Vendors should assess the existing infrastructure and recommend an appropriate relocation solution.
- Proposals must identify any additional materials, equipment, or services necessary to complete the project.
- Existing cabling and network equipment should be reused where practical. Vendors shall identify any cabling that requires extension or replacement and provide itemized pricing for the proposed work.

**Additional Internal Connections**

The school is requesting proposals to replace one (1) existing network cable connecting the library network switch to a wireless access point. The cable run is estimated to be less than one hundred (100) feet.

In addition, the school would like pricing on UPS units that may need to be replaced during the applicable contract period.

**Site Assessment and Intent to Bid**

All vendors interested in submitting a proposal must submit a mandatory Intent to Bid through the same ShareFile link designated for proposal submissions by November 30, 2026, at 2:00 p.m. CST.

Vendors who submit an Intent to Bid will receive photographs of the existing MDF, proposed relocation area, library IDF, and additional campus IDF to assist in preparing proposals. Site visits will be scheduled as needed to verify existing conditions and project requirements. Material information or clarifications resulting from site visits will be shared equally with prospective bidders through EPC.

### Requested Internal Connections

| Equipment or service requested | Preferred make/model or equivalent | Estimated qty |
|---|---|---|
| Network Rack/Cabinet | 24U floor standing, enclosed network rack with locking doors and a fan ventilation system | 1 |
| Cat6 Network Cabling | Cat6 or equivalent, please quote for 50ft, 150ft, and 300ft runs. | Up to 40 runs |
| Fiber Replacement and/or Extension | Compatible with existing fiber | ~ 2 runs |

| | | |
|---|---|---|
| Labor for MDF Relocation | | As required |
| Patch Panels and Cable Management | Vendor proposed | As required |
| UPS | SmartPro 120V 750VA 500W-SMART750XLA, or equivalent | 2 |
| UPS | Tripp Lite SmartPro SMART1500RM2U 1500VA 120V 2U Rackmount, or equivalent | 3 |
| Library Cable Replacement | Cat6 or equivalent | Less than 100 feet |

## 5.2 Managed Internal Broadband Services (MIBS) Specifications

False River Academy requests third-party operation, management, and monitoring of its school-owned, E-Rate eligible internal broadband network equipment identified in the equipment inventory table on page 2. MIBS is an ongoing managed-network service, not merely a repair contract.

The vendor shall describe how it will administer, monitor, and maintain the day-to-day availability, performance, and configuration of eligible switches, routers, wireless access points, controllers, and related internal broadband components.

Management services must be limited to functions necessary to distribute broadband connectivity within False River Academy's facilities.

- Managed services scope: Identify each covered site/BEN and device by manufacturer, model, SKU, quantity, location, ownership (False River Academy-owned or vendor-provided) and management platform. Specify proactive availability and performance monitoring, event alerts, fault isolation, incident handling, wireless and switch configuration administration, approved change management, capacity/performance reporting, and network configuration backup/restoration, as applicable. Distinguish included activities from separately billable work.
- Operational responsibilities: State monitoring hours, staffed help desk hours, service-request channels, ticket tracking, severity definitions, acknowledgment and remote-response times, on-site dispatch arrangements, escalation contacts, planned maintenance windows, school approval requirements for changes, and responsibilities during school testing and instructional hours. Provide an SLA with measurable availability/response targets, reporting frequency and remedies for persistent nonperformance.
- Access and security: Specify False River Academy read-only and administrative access, handling of network credentials, role-based permissions, configuration documentation, backups, incident notifications, data ownership, and procedures for transferring management to False River Academy or successor provider at contract expiration. Any cybersecurity, content filtering, surveillance, end-user support, or general IT services beyond eligible internal broadband management must be separately identified and cost-allocated as appropriate.

- Pricing and eligibility: Separately itemize monthly recurring managed-service charges, any one-time transition/onboarding charges, vendor-provided equipment, software or cloud-management licenses, and ineligible activities. List each license SKU, term, covered equipment, ownership and renewal obligation, and identify any costs already requested as Internal Connections. No service or license may be charged twice under IC, MIBS, or BMIC. Provide a transition plan, contract term, renewal options, price-escalation provisions, and exit assistance.

# 6. Pricing Tables and Cost Allocations

Vendors must provide itemized pricing using the applicable tables in Appendix A. Vendors may expand the tables or attach additional schedules using the same columns.

For each line item, provide service category, site/BEN, description, manufacturer/model/SKU where applicable, quantity, MSRP when published (or N/A with explanation), quoted unit and extended price, ineligible percentage and amount, eligible amount and allocation rationale.

Separate equipment, licenses, cabling, installation, configuration, project management, freight, taxes, surcharges, recurring management, maintenance and ineligible services as applicable. Avoid unsupported bundled prices.

Provide documentation supporting partially eligible allocations. False River Academy and vendor remain responsible for confirming eligibility under the applicable Eligible Services List and USAC guidance.

Identify annual increases, tariff contingencies, freight adjustments, manufacturer quote expiration, renewal charges and any pricing limitations. Pricing must remain valid for at least 120 calendar days after the proposal deadline; post-award changes require written False River Academy approval and applicable E-Rate review.

# 7. Contract Protections and Project Acceptance

No award is effective until a separately signed agreement or purchase order is approved by False River Academy. False River Academy may condition performance on E-Rate funding and applicable budget approval, and may terminate or reduce the project as expressly stated in the final contract. Include a non-appropriation/funding-out clause where permitted by applicable law.

Bidder must identify required insurance, subcontractors, permits, prevailing wage obligations if any, and warranty terms. Performance bonds are required only if expressly specified in the school-specific solicitation and consistent with applicable law. Vendor remains responsible for subcontractor performance and safe work at occupied school sites.

False River Academy may reject defective, substituted, incomplete, or nonconforming work; require correction at vendor expense; and withhold final acceptance until documented testing and closeout are completed, subject to the executed contract. State cancellation, cure period, termination, refunds, and dispute procedures in the final agreement.

IC acceptance documentation, as applicable to the awarded scope, includes equipment and serial-number inventory by site, configurations and credentials, as-built drawings, cable test results, wireless verification, firmware versions, licenses, warranties, punch list and signed acceptance.

Invoicing must reconcile to awarded line items and distinguish eligible/ineligible costs and the school share. Invoices must show service dates and sites, and the vendor shall provide supporting records for PIA and audits.

# APPENDIX

For each IC line provide separately on an attachment: MSRP source/date, warranty term, lead time, shipping/taxes/fees, and any installation labor breakdown. Include labor for cabling installation, termination, testing, and equipment configuration as distinct lines. Vendors may submit a single proposal but must separately itemize pricing for MIBS, the MDF relocation, and the library cable replacement. MDF relocation pricing must distinguish fiber, copper cabling, equipment, materials, and labor.

Repeat this landscape-style line-item schedule on additional pages as necessary.

| Internal Connections | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | **Item / scope** | **Make** | **Model** | **SKU** | **Qty** | **MSRP/unit** | **Bid/unit** | **Ext. bid** | **Ineligible %** | **Ineligible $** | **Eligible $** |
| | UPS | | | | | | | | | | |
| | UPS | | | | | | | | | | |
| | Rack | | | | | | | | | | |
| | Installation | | | | | | | | | | |
| | Configuration | | | | | | | | | | |
| | MDF Relocate | | | | | | | | | | |
| | Library Cable Replacement | | | | | | | | | | |

| Fiber | |
|---|---|
| **Type** | **Price Per Foot** |
| 12 Strand SM | |
| 12 Strand MM | |

| Cabling (Cat6) | |
|---|---|
| **Type** | **Price Per Drop/Run** |
| 50ft. | |
| 150ft. | |
| 300ft. | |

| | |
|---|---|
| Patch Cables | |

| MIBS | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| | **Service or license / SKU** | **Make / model** | **Model** | Qty | **Monthly bid** | **Months** | **Total bid** | **Ineligible %** | **Eligible total** |
| | Firewall | Ubiquiti | Gateway UXG-PRO Router/Firewall | 1 | | | | | |
| | Switch | Ubiquiti | 48-port PoE Switch | 3 | | | | | |
| | Switch | Ubiquiti | 24-port PoE Switch | 2 | | | | | |
| | Access Point | Ubiquiti | U7 Access Point | 33 | | | | | |
| | | | | | | | | | |

| Pricing Summary | | | |
|---|---|---|---|
| **Category** | **Monthly Cost** | **One-Time Costs** | **Total Annual Costs** |
| IC - MDF Relocation | | | |
| IC – Library Replacement Cable | | | |
| IC – UPS Purchases | | | |
| Managed Internal Broadband Services | | | |
| **Total Cost** | | | |