Fulton Schools

Request for Proposal

Allowable Contract Date: December 1, 2026

Address:
8060 Ely Highway,
Middleton, MI 48856
Technology contact: Joe Smith
Emails: jsmith@giresd.net; portengar@fultonpirates.net and missy@elitefund.com

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Important Notes:

- Please **email** all quotations to the above email addresses clearly marked "E-rate bid."
- All quotes must be submitted with the understanding that implementation may be dependent upon:
  - E-rate funding approval by the SLD
  - Enrollments
  - Existing budgetary requirements
- The following specifications are to be used as *guidelines* in quoting a solution. Although specification changes are permitted, *the quality of the product/service requested must be based upon industry standards* ***at time of delivery.***
- The items requested within this RFP may or may not be USF eligible. All non-eligible products and services must be itemized. Please use the 2027 USF Eligible Services List located on the USAC website (https://www.usac.org/e-rate/eligible-services-list/) for guidance. (Note: It is the vendor's responsibility to check for updates and corrections prior to submitting bids/quotations.)
- All bidders must adhere to the Lowest Corresponding Price (LCP) guidelines (as dictated by the SLD).
- All bidders will understand that if the entity closes, contract termination fees will not be incurred by the entity.
- Offerors submitting proposals for anything other than a firm fixed price for the goods and services listed, will not be accepted. Price adjustments after an award will not be accepted by applicant.
- All bidders will understand that the entity may choose more than one provider for one type of service.
- Multi-year contracts may be considered.
- All bidders must have an E-rate SPIN.
- All bidders must have the 2027 Service Provider Annual Certification Form 473 on file with USAC by September 1, 2027 **AND their SAM.gov must be active**.
- The district reserves the right to accept or reject any or all quotations.
- All respondents of this RFP confirm they are not an Iran-linked business.
- Implementation and completion of the services are contingent upon the district receiving approved funding from the Universal Services Fund. The services may be revised or terminated if the funds from the USF discount program are not approved or do not meet the expectations of the

entity. If requested, the vendor will complete the SPI (Form 474) application. It is the vendor's responsibility to understand and comply with all rules and procedures required by the Schools and Libraries Corporation and the Universal Services Fund.

- The Board reserves the right to:
    - Reject any or all bids without assigning any reason thereto
    - Be the sole judge of equivalency
    - Waive any bid requirement in accepting or rejecting bids.

Bid Evaluation

Although the cost of the product/service is of primary concern, the ability to accommodate growth and change and the total cost of operation (TCO) within the district are, in many ways, more important. **Do not assume the lowest bid will be awarded the project.**

To achieve this goal, bids will be evaluated on several factors.

- Prices/charges
- Prior experience
- Understanding of needs
- Personnel qualifications
- Completeness of response and adherence to bid specifications
- Capability of the bidder to successfully complete the installation/service within the required timeframe

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Category 2 Services:

NOTE: Any additional services not covered by USF eligibility must be itemized and quoted separately.

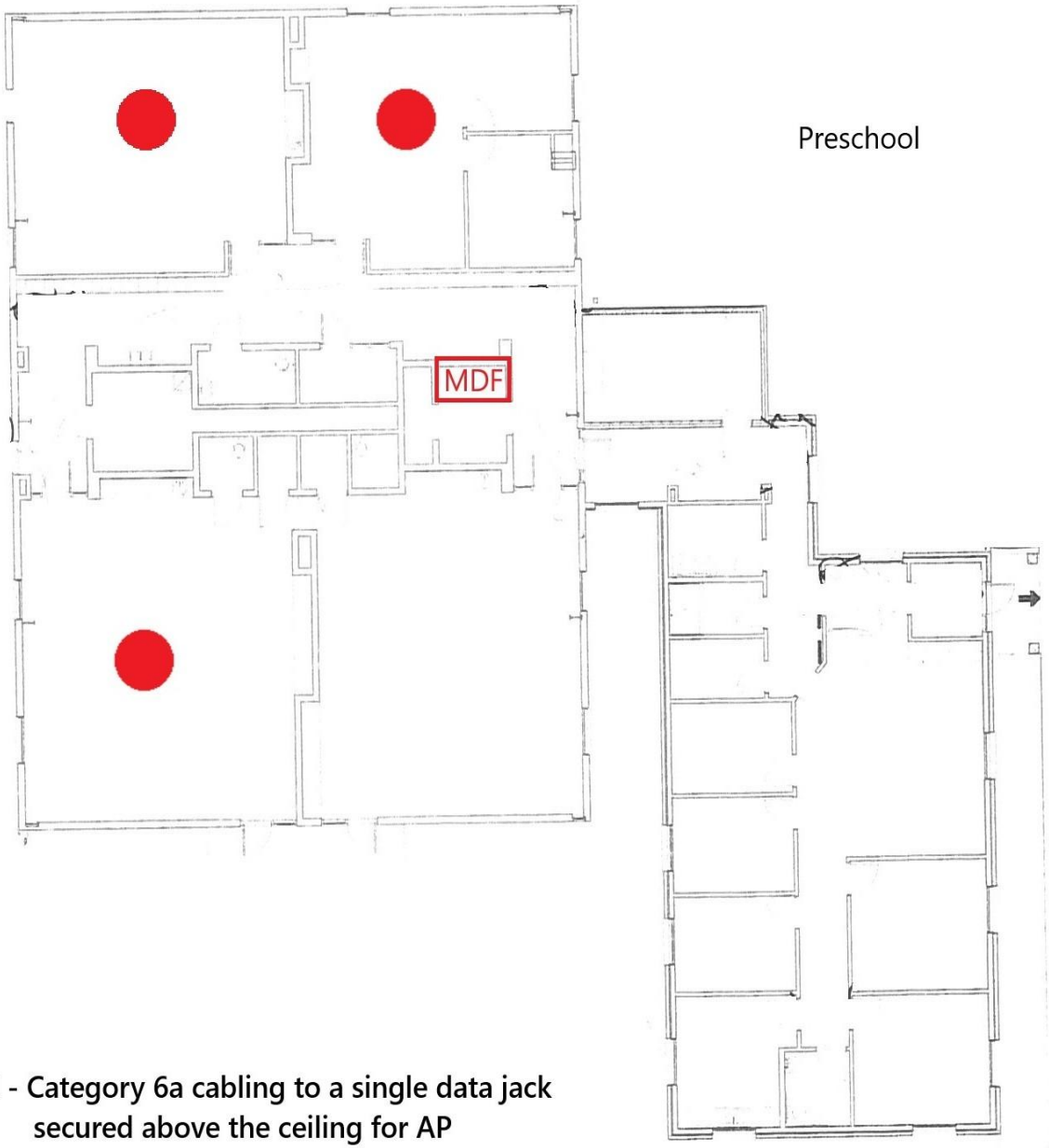
- **Wireless access points and associated parts**
    - Approximately 3 Aruba AP635 indoor or equivalent needed
        - Include ArubaCentral Management license or equivalent
    - Maintenance
    - Installation and configuration

- **Switches and associated parts**
    - Approximately 1 Aruba JL659A 6300M or equivalent needed
    - Approximately 1 Aruba JL665A 6300F or equivalent needed
    - Approximately 3 Aruba R0M47A 50G SFP56 3M DAC cable or equivalent needed

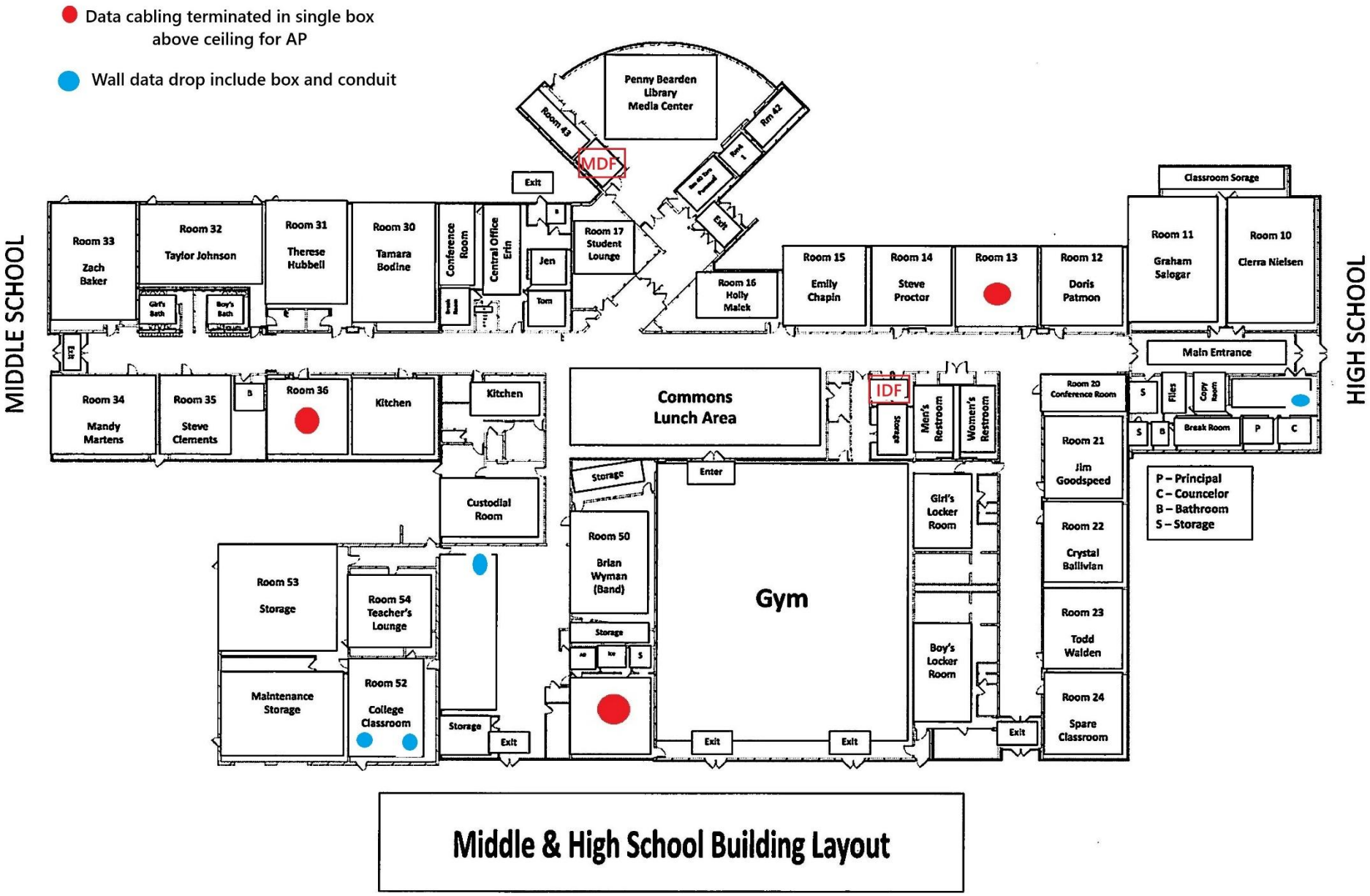
- Maintenance

- **License renewals**
  - Approximately 71 ArubaCentral Management License renewals or equivalent needed
    - 5-year preferred
    - Current licenses expire in 2028

- **Cabling and associated parts**
  - Approximately 6 strands Single Mode Fiber (or equivalent) to go from MDF to Room West of gym.
  - Include LC rack panel and LC wall panel
  - Approximately 16 Cat6a data cables or equivalent needed for computers and WAPS
  - Installation and configuration



Qty 1 - Category 6a cabling to a single data jack secured above the ceiling for AP


Data cabling terminated in single box above ceiling for AP
Wall data drop include box and conduit
MIDDLE SCHOOL
HIGH SCHOOL
Penny Bearden Library Media Center
Room 43
Rm 42
MDF
IDF
Exit
Room 33 Zach Baker
Room 32 Taylor Johnson
Room 31 Therese Hubbell
Room 30 Tamara Bodine
Conference Room
Central Office Erin
Jen
Tom
Room 17 Student Lounge
Room 16 Holly Malek
Room 15 Emily Chapin
Room 14 Steve Proctor
Room 13
Room 12 Doris Patmon
Room 11 Graham Salogar
Room 10 Cierra Nielsen
Classroom Sorage
Main Entrance
Room 34 Mandy Martens
Room 35 Steve Clements
Room 36
Kitchen
Kitchen
Commons Lunch Area
Storage
Men's Restroom
Women's Restroom
Room 20 Conference Room
Files
Copy Room
Break Room
Room 21 Jim Goodspeed
Room 22 Crystal Ballivian
Room 23 Todd Walden
Room 24 Spare Classroom
P – Principal
C – Councelor
B – Bathroom
S – Storage
Custodial Room
Enter
Room 50 Brian Wyman (Band)
Gym
Girl's Locker Room
Boy's Locker Room
Room 53 Storage
Room 54 Teacher's Lounge
Maintenance Storage
Room 52 College Classroom
Storage
Exit
Middle & High School Building Layout

Elementary School

- Data cabling terminated in single box above ceiling for AP
- Wall data drop include box and conduit
- Qty 4 - wall data drops include box and conduit
- 6 strands of single mode fiber from MDF include LC patch panels at each location

