**WINNETKA SCHOOL DISTRICT 36 (BEN 135345)**

**FY2027 E-Rate Category 2 Form 470 #270003370**

**Request for Proposal**

*FCC Form 470 Wireless Access Points, Licensing and Mounting Services*

## Form 470 Procurement Schedule

| | |
|---|---|
| **RFP and Form 470 Release** | Tuesday, November 24, 2026 |
| **Vendor Questions Due** | Monday, December 7, 2026 @ 10:00AM CST |
| **District Responses to Questions** | Thursday, December 10, 2026, posted in EPC |
| **Form 470 Proposal Due Date** | Thursday, December 24, 2026 at 4:00 PM CST |

**Questions and Proposal Submission.** Email questions and PDF proposals by the applicable dates above to:

Rob Repp, Network Administrator
Winnetka School District 36
520 Glendale Ave., Winnetka, IL 60093-2168
Email address: robrepp@winnetka36.org

## Equipment & Service Requests

Winnetka School District 36 is requesting quotes from interested service providers for the equipment and services described below. Quantities are estimates and may change based on District needs and available funding.

### A. Proposal Requirements:

1. Vendor proposals should be submitted in accordance with e-rate form 470 competitive bidding requirements.
2. Vendors should review this narrative and any associated list of bid specifications, if provided, for technical, functional, and service requirements.
3. Vendors must submit quotes for the entire scope to be considered to be responsive.
4. Pricing must be itemized and clearly identify part number and description for each listed item.

**B. Requested Category 2 Equipment and Services:**

Winnetka School District 36 is requesting quotes for the following Cisco Meraki wireless access point replacement project, network licensing and associated services.

**1. Wireless Access Points (Hardware) and Mounting /Demounting Services**

The District is requesting proposals for approximately 170 Cisco CW9176I indoor wireless access points, or equivalent, including mounting brackets and related hardware. The purpose is to remove existing Meraki access points and move to the next generation of wireless technology. Project is expected to be completed during the summer of 2027.

**Scope of Work**

Vendor shall supply the proposed wireless access points and mounting hardware. Labor shall include the removal of existing access points and a swap-and-replace installation of the proposed equipment, including removal of existing mounting brackets and installation of new brackets compatible with the proposed solution. Different mounting brackets may be required and shall be factored into the labor price, together with the removal of existing wireless access points, installation of replacement access points, and hanging of hardware. All labor associated with the mounting will be in District school buildings.

**Existing WAP Inventory by Building**

| Entity Name | Address | Quantity |
|---|---|---|
| Winnetka School District 36 (District billed entity) | 1235 Oak Street, Winnetka, IL 60093-2168 | |
| Hubbard Woods Elementary | 1110 Chatfield Road Winnetka, IL 60093 | 24 |
| The Skokie School | 520 Glendale Ave Winnetka, IL 60093 | 41 |
| Crow Island Elementary | 1112 Willow Road Winnetka, IL 60093 | 13 |
| Carleton Washburne Elementary | 515 Hibbard Road Winnetka, IL 60093 | 63 |
| Greeley Elementary School | 275 Fairview Ave Winnetka, IL 60093 | 29 |
| | Total | 170 |

**Requirements**

- Approximately 170 Cisco CW9176I indoor wireless access points and five-year Cisco Meraki Enterprise Agreement licensing or equivalent.
- Include necessary mounting brackets and compatible mounting hardware.

- Provide separate itemized prices for hardware, mounting materials, and removal/replacement labor.
- Include make, model, part number (or equivalent), unit price, and extended price.
- Provide estimated delivery and installation timeline.
- Identify hardware warranty and applicable support terms.
- No configuration, provisioning, network integration or wireless testing/verification services are requested as part of this installation scope.

**2. Cisco Meraki Network Equipment Licensing**

The District is requesting proposals for five-year Cisco Meraki Enterprise Agreement licensing or equivalent associated with the proposed wireless access point solution.

**3. Prevailing Wage and Labor Requirements**

The District does not require union contractors or union labor. Contractors and subcontractors performing work subject to Illinois prevailing-wage requirements must pay applicable prevailing wages and comply with associated statutory requirements, including certified payroll where required. Bidders shall incorporate applicable prevailing-wage labor costs into their proposals. Reports to District to confirm compliance will be required.

**4. E-Rate Eligibility, Warranty, and Procurement Conditions**

- Any E-Rate ineligible products, services, or components bundled with eligible products or services must be listed and priced separately; vendors must state the eligibility percentage for partially eligible offerings. Failure to do so may result in rejection.
- Proposals must identify hardware warranties and any additional warranty, support or maintenance charges.
- All prospective bidders must comply with applicable federal, state, and local procurement requirements.
- The District reserves the right to modify estimated quantities based on its needs and funding and to select the most cost-effective offering, with the price of eligible products and services as the primary evaluation factor.

**C. Proposal Submission and Supporting Documentation**

Proposers shall review the associated FCC Form 470 and this SOW in full. Include product datasheets, an equivalency/compatibility explanation if applicable, manufacturer warranty and support details, licensing dependencies, and complete SKU-level pricing and eligibility allocations. Any submission address, deadline, or procedural requirements separately published with the Form 470 shall govern. The following is required:

1. **Cover letter and exceptions.** Include a cover letter signed by an authorized representative committing to provide the proposed equipment and any awarded services under a written contract. Identify any exceptions.

2. **Scope and pricing.** Provide a statement of work, proposed lead times, pricing assumptions, and the three pricing totals with the itemized breakout required in Section B.

3. **Qualifications and references.** Provide evidence of authority to do business in Illinois, as applicable, and the USAC letter confirming the assigned SPIN. Include at least three comparable references with school or district name and contact information. Identify relevant prior work within K-12, if any, including the project and products delivered.

   Submit:

   1. Vendor's Name and SPIN
   2. Vendor Contact information person including his/her contact number.
   3. Vendor's standard terms and conditions.
   4. Documentation that the Vendor is not in Red Light Status with the FCC.
   5. Copy of certificate of insurance and W9

The District reserves the right to request clarification of technical specifications and pricing and to determine whether an offered solution meets its documented requirements, consistent with applicable competitive bidding rules.

The District intends to award the equipment and services as one comprehensive turnkey project to a single vendor. Separate awards for equipment and professional services will not be considered.

**Reasons for Disqualification of Proposals**

1. Vendor's proposal is incomplete.
2. Vendor is on Red Light Status with the FCC.
3. Vendor is delinquent on a debt to a state or federal governmental agency or entity.
4. Vendor is not authorized to do business in Illinois.
5. Vendor fails to complete and submit the price as requested.
6. Vendor does not have an E-rate SPIN number
7. All quoted equipment fails to comply with the requirement that the equipment must be new, and not refurbished or "gray market" goods.
8. Bids received after the deadline will be disqualified.
9. Vendor must bid entire scope to be considered compliant.