VACAVILLE UNIFIED SCHOOL DISTRICT
REQUEST FOR PROPOSAL
FOR
Wireless Access Points to be
Funded by E-Rate Year 30 (2027-2028)
Issued November 2, 2026

1 SUMMARY

The purpose of this Request for Proposal (RFP) is to define Vacaville Unified School District's minimum requirements, solicit proposals and gain adequate information by which Vacaville Unified School District may evaluate the services offered by the Proposer.

Located in Northern California between San Francisco and Sacramento, Vacaville is a community of nearly 100,000 people. Vacaville Unified School District serves nearly 12,500 students from 17 schools.

Vacaville Unified School District works to achieve the mission of graduating all students by providing academic excellence and choices that encourage unique and individualized learning experiences. The District place precedence on imparting a sense of belonging and commitment to community. Fostering lifelong learning lays a foundation for character, work ethic, collaboration, and confidence to aspire and achieve.

Vacaville Unified School District students are exposed to college and career readiness opportunities that give direction and purpose after graduation. The District believes that the outstanding talent and dedication of its teaching and support staff enables its students to accomplish wonderful things.

Vacaville Unified School District, herein after referred to as District, seeks agreement to provide wireless access points that meet the District's requirements as defined in Section 3 of this RFP.

District discourages lengthy and costly proposals. Proposals should be prepared simply, economically and provide a straightforward, concise description of the Proposer's capabilities to satisfy the requirements of the RFP. Emphasis should be on completeness and clarity of content.

For a proposal to be valid, it must address all aspects of desired Wireless Access Points and be received by the District's representative no later than 5:00pm, Friday, December 4, 2026.

2 PROPOSAL EVALUATION

All valid proposals will be evaluated using the following scale:

E-Rate Eligible Cost	30%
Adherence to District Standard	25%
Accuracy and Completion of Submission	20%
Prior Vendor Performance	15%
References	10%

3 GENERAL REQUIREMENTS AND INFORMATION

3.1 SITES

3.1.1 Vacaville Unified School District Office
401 Nut Tree Rd., Vacaville, CA. 95687

3.1.2 Alamo Elementary School
500 S. Orchard Rd., Vacaville, CA. 95688

3.1.3 Browns Valley Elementary School
333 Wrentham Dr., Vacaville, CA. 95688

3.1.4 Cooper Elementary School
750 Christine Dr., Vacaville, CA. 95687

3.1.5 Edwin Markham Elementary School
101 Markham Ave., Vacaville, CA. 95687

3.1.6 Eugene Padan Elementary School
200 Padan School Rd., Vacaville, CA. 95687

3.1.7 Fairmont Charter School
1355 Marshall Rd., Vacaville, CA. 95687

3.1.8 Hemlock Elementary School
400 Hemlock St., Vacaville, CA. 95688

3.1.9 Jean Callison Elementary School
6261 Vanden Rd., Vacaville, CA. 95687

3.1.10 Orchard Elementary School
805 North Orchard Ave., Vacaville, CA. 95688

3.1.11 Sierra Vista K-8 School
301 Bel Air Dr., Vacaville, CA. 95687

3.1.12 Vaca Pena Middle School
200 Keith Way, Vacaville, CA. 95687

3.1.13 Willis Jepson Middle School
580 Elder St., Vacaville, CA. 95688

3.1.14 Buckingham Collegiate Charter Academy
100 McClellan St., Vacaville, CA. 95688

3.1.15 Ernest Kimme Charter Academy
194 Bella Vista Rd., Vacaville, CA. 95687

3.1.16 Vacaville High School
100 W Monte Vista Ave., Vacaville, CA. 95688

3.1.17 Will C Wood High School
998 Marshall Rd., Vacaville, CA. 95687

3.2.1 GENERAL INFORMATION

The District has made a significant financial investment is Ruckus Wireless Access Points and adopted a Wireless Local Area Network standard that utilizes Ruckus Wireless Access Network equipment.

3.3 DISTRICT REQUIREMENTS

The District seeks to upgrade three hundred seventy-one (371) existing wireless access points. Approximately 40% of the District's existing wireless access points. Wireless access points to be installed by District technicians.

- Wireless Access Points:
    - Non-FIPS versions of APs.
        - FIPS versions do not work with District's existing controller.
    - Ruckus R650 Wireless Access Points
        - Quantity - 356
    - Ruckus R750 Wireless Access Points
        - Quantity - 6
    - Ruckus T750 Wireless Access Points.
        - Quantity - 9

4 PROPOSER'S REPONSE REQUIREMENTS AND COMMITMENTS

4.1 PROPOSER'S RESPONSE REQUIREMENTS AND COMMITMENTS

Proposer's responses are required in PDF file format and shall be emailed to the District's Consultant: rich@aagjconsulting.com

- Hard copy responses are not required.

Proposer shall:

- Confirm that proposer has or will complete FCC Form 473 Service Provider Annual Certification Form for Funding Year 2027-2028.
- Proposal pricing to include identification of:
  - E-Rate eligible costs
    - Wireless Access Points
  - E-Rate ineligible costs (if applicable)
  - Licensing
    - Wireless Access Point device (if applicable)
    - Support
  - Sales Tax (9.50%)
  - Shipping/Freight charges (if applicable)

Response requirements:

- Provide confirmation that proposed wireless access points are non FIPS versions.
- Provide a minimum of three references utilizing proposed service.
  - Include contact information and scope of work completed.
- Provide the following for service(s) to be provided to the District.
  - SPIN number(s)
  - Confirm ability to provide SPI invoicing.

5 RFP TERMS

District requires RFP submittals no later than 5:00pm, Friday, December 4, 2026.
Proposals must be valid through the E-Rate Funding Year 2027.2028.

District requests email responses to this RFP.
Email responses to: rich@aagjconsulting.com

No hard copy response is required.
Received response's will be opened and read by the District's evaluation team, privately, following the close of the submission window.

District reserves the right to make an award without further discussion of any proposal submitted. Therefore, each proposal should be initially submitted on the most favorable terms the vendor can offer.

After the evaluation of proposals and final consideration of all pertinent information available, District shall issue a written notice which shall identify the apparent best evaluated Proposer. The notice shall not create rights, interests or claims of entitlement in the apparent best evaluated Proposer or any vendor.

District reserves the right to reject any or all proposals submitted and waive any formality in the proposals received.

The contract, if awarded, will be to the vendor considered to be the best value to District. Best value will be considered based upon the proposal evaluation matrix identified in Section 2 of this document.

6 CONTRACT

Contract shall be for E-Rate Funding Year 2027-2028 and restate the provider's commitments as identified in Section 4.1 of this RFP.

District requires all contractual agreements to be reviewed by District's legal representative and approval of the Vacaville Unified District. Board of Trustees.

7 CONTACT INFORMATION

Direct communication with District personnel during Form 470/RFP process is prohibited. Prospective service providers that ignore this prohibition are subject to disqualification.

Direct contact between District personnel and existing service providers to discuss ongoing projects initiated prior to the release of this RFP does not constitute a violation of the previously stated prohibition.

Submit questions regarding this RFP via email to District Consultant:

Rich Tunheim
Aarrestad-Gjervik Consulting
4763 Saddle Club Lane
Santa Rosa, CA. 95409
rich@aagjconsulting.com

P. 707-228-9357

Last date to submit questions November 6, 2026.