Office of Purchasing and Distribution

CORPUS CHRISTI INDEPENDENT SCHOOL DISTRICT

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NETWORK EQUIPMENT REFRESH AT SELECT CAMPUSES (E-RATE YEAR 2027) REQUEST FOR PROPOSAL (RFP#) FY27-P-0008

DATE: November 10, 2026

CONTACT PERSONS: All questions must be emailed to techbids27@ccisd.us

Proposals are due **Wednesday, January 6, 2027 at 2:00 p.m.** Deliver to the Corpus Christi Independent School District Office of Purchasing and Distribution in the basement located at **801 Leopard Street, Corpus Christi, Texas 78401**. Changes in or interpretations of the Proposal will be made only by written addenda.

The District is soliciting proposals from qualified Offerors to provide: replacement of end-of-life network switching and routing equipment at Select Campuses and the District Data Center. The selected campus locations and the equipment designated for each location are listed in Appendix A (Access Switches), Appendix B (Distribution Switches), and Appendix C (District Data Center). Proposals shall include all required software licensing, optics and cabling, installation and configuration, and three (3) years of manufacturer support to align with the E-Rate funding cycle. Offerors may propose any manufacturer whose equipment meets or exceeds the specifications of this RFP, including the requirement that all campus switching be fully compatible with the District's existing management environment described within (see Section 7.0). This District is also requesting 55 Raspberry Pi 3's for testing monitoring at all campuses with the understanding they are not E-Rate eligible. The funding will be supported by E-Rate Schools and Libraries Division.

Arnulfo Gonzalez
Director for Purchasing and Distribution

Submission of this proposal shall serve as evidence that the Offeror understands and agrees to all conditions of the Request for Proposal. Faxed proposals **will not** be considered. All offerors must submit the attached Felony Conviction Form, in accordance with Section 44.034 of the *Texas Education Code*, the Non-Collusion Disclosure/Suspension or Debarment, Conflict of Interest Questionnaire, Contract Addendum, and all signed addendum pages. Failure to submit those forms or not submit them in the format requested may result in disqualification of proposal.

NAME OF VENDOR ADDRESS/ZIP DATE

PRINT NAME/SIGNATURE OF REPRESENTATIVE TITLE

TELEPHONE & CELL PHONE EMAIL DATE

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NOTES TO ALL OFFERORS:

1. This is a three (3) year award with two (2) options to renew for three (3) year period each, subject to approval by the Schools and Libraries Division and District funding. The initial term of this Proposal shall be for three (3) years, beginning July 1, 2027 through June 30, 2030.

2. Corpus Christi Independent School District (District) reserves the right to award or reject any or all proposals, award to multiple vendors, waive all irregularities, and choose the best value proposal.

3. All questions regarding this proposal must be e-mailed to **techbids27@ccisd.us** by **Tuesday, December 1, 2026 at 12:00 PM**.

4. Offerors must submit one (1) unbound original, two (2) unbound hard copies of the proposal, marked "Copy", and one (1) USB flash drive, containing the following two files:

    4.1 Electronic version of proposal in PDF format; the PDF file name should be as follows: "Network Equipment Refresh at Select Campuses (E-Rate Year 2027) #FY27-P-0008 Your SPIN #_____."

    4.2 Pricing proposal forms in Microsoft Excel, the format shown in Worksheet 01, file name should be as follows "Network Equipment Refresh at Select Campuses (E-Rate Year 2027) #FY27-P-0008 Your SPIN #_____ and Offerors name – Pricing Proposal."

Note: The pricing proposal shall be included in the proposal package in a separate envelope, " **Network Equipment Refresh at Select Campuses** (E-Rate Year 2027) #FY27-P-0008 Your SPIN #_____" and Offerors name – Pricing Proposal."

5. This solicitation may be obtained in PDF from the District's web site under "**Purchasing - Bidding Opportunities**". Alterations to any term, condition, clause, specification, or notice may be considered non-responsive. Any exceptions to stated terms must be addressed in writing with the proposal response.

6. Failure to complete the worksheets may lead to disqualification of proposal.

CORPUS CHRISTI INDEPENDENT SCHOOL DISTRICT
OFFICE OF PURCHASING AND DISTRIBUTION

INSTRUCTIONS TO OFFERORS

1. Contract Documents:

   1.1 The District's expectations with respect to the performance by each Offeror and by each Offeror in connection with the District's purchase are set out in the "Contract Documents" that consist of the Request for Proposal ("RFP"), Specifications, Instructions to Offerors, Standard Terms and Contract Conditions, and Proposal Sheet. Offerors who fail to examine the Contract Documents do so at their own risk.

2. Submission of Proposals:

   2.1 Sealed proposals must be submitted by mail or hand delivered in an envelope marked on the outside with the vendor's name, address, Proposal title, and Proposal number.

   2.2 Proposals must be returned in sufficient time to be received and time stamped at the location specified in the Proposal. Late Proposals will be marked "Late" and returned to the Offeror. Only the names of the Offerors will be read aloud at opening.

   2.3 Proposals may be modified or withdrawn by written or telegraphic (including facsimile) notice if received by the District's Office of Purchasing and Distribution prior to the exact hour and date specified for receipt of Proposals. A Proposal may also be withdrawn in person by a vendor or an authorized representative, provided his/her identity is made known and he/she signs a receipt for the Proposal, but only if the withdrawal is made prior to the exact hour and date set for the receipt of Proposals.

   2.4 Offerors must fill out the worksheets provided within this RFP. Failure to complete the attached worksheets may result in disqualification.

3. Vendor Information:

   3.1 Proposals must be signed by an authorized agent of the vendor who has authority to bind the vendor contractually.

   3.2 Proposals must be firm through the initial term of the award. For renewal terms, if the Offeror anticipates a price change due to economic conditions, the Offeror must give thirty (30) days' written notice to Office of Purchasing and Distribution. Approval from the District shall be obtained before price change is effective.

3.3 The District does not have to pay Federal Excise Taxes or Texas and local retail sales and use taxes. Tax exemption certificates will be provided upon request. The tax exemption number is 1-74-6000581-6.

3.4 Proposals must address all requested information. A non-response to requested items may be considered non-responsive to the solicitation.

3.5 Terms of payment are Net 30 days.

3.6 The District expressly reserves the right to:

3.6.1 Waive minor deviations from the specifications when it is determined that total cost to the District of the deviating bid is lower than the lowest conforming bid that meets all aspects of the specifications, and the overall function of the goods or services, or both, specified in the deviating bid is equal to or greater than that of the conforming bid.
3.6.2 Waive any defect, irregularity, or informality in any proposal or purchasing procedure.
3.6.3 Reject any or all Proposals for any reason.
3.6.4 Amend the Request for Proposal prior to the opening date. If the solicitation package was downloaded from the District web site, Offerors are responsible for obtaining any addenda.
3.6.5 Increase or decrease the quantity(ies) specified in the Request for Proposals.
3.6.6 Consider and accept an alternate proposal as provided herein when most advantageous to the District.
3.6.7 Conduct discussions and negotiate final scope and price.
3.6.8 Offeror must be an eligible, approved provider by the Schools and Libraries Division at time of award of contract and implementation.
3.6.9 The District reserves the right to terminate the contract for failure to maintain approval by the Schools and Libraries Division.

4. Evaluation Factors:

4.1 Evaluation Criteria:
The District shall consider all factors listed in Texas Education Code 44.031(b)
4.1.1 Offeror's proposal amount for eligible services (33)
4.1.2 Offeror's experience with projects of similar type, size and complexity. (10)
4.1.3 Offeror's Equipment Specifications And Technical Documents (15)
4.1.4 Offeror's management plan (10)
4.1.5 Offeror's technical approach (12)
4.1.6 Impact on the ability of the District to comply with laws and rules relating to historically underutilized businesses (3).
4.1.7 Previous experience with the District (5).
4.1.8 Offeror's support, warranty, and product lifecycle (12).

5. Notice of Award:

5.1 Award will be in the form of a contract subject to Board of Trustees' approval.

5.2 Award is contingent on funding from Schools and Libraries Division and available District funding.

6. Submission Format of Proposal:

The Technical Proposal shall be formatted with the following sections:

1. General Information (provide an overview of your company)
2. Reputation / Experience (see Section 6.2 and Section 6.3)
3. Equipment Specifications and Technical Documents (see Section 6.4)
4. Management Plan (see Section 6.5)
5. Technical Approach (see Section 6.6)
6. HUB Certification (see Section 6.7)
7. Previous Experience with the District (See Section 6.8)
8. Support, Warranty, and Product Lifecycle (See Section 6.9)

The Pricing Proposal shall be formatted with the following sections:

1. Pricing Proposal form (see Section 6.1)

The Pricing Proposal must be sealed separately from the Technical Proposal.

6.1 Price of eligible products/services. (33)

6.1.1 This only includes Eligible services as defined by Schools and Libraries Eligible Services List.

Note: Pricing must include all costs associated with providing the services as specified.

6.1.2 Pricing Proposal

Provide all pricing on Worksheet 01 (Pricing). Worksheet 01 is the only pricing form for this RFP.

Scoring:

- The lowest responsive and responsible eligible price will receive the maximum thirty-three (33) points.
- Each Offeror's eligible price will receive a deduction of 0.64 points for each 1% over the lowest responsive and responsible eligible price, up to a maximum of 50% over the lowest eligible price.
- Eligible prices more than 50% over the lowest eligible price will receive 1 point.
- Complete worksheet 01

6.2 Reputation of the offeror and quality of offeror's goods or services:

6.2.1 Offeror's experience with projects of similar type, size and complexity: (10)

6.2.1.1 Using the format below, provide up to five projects of similar type, size, and complexity that were completed within the last five years. State the customer, address, city, state, zip code, contact name, telephone number, e-mail address, project description, and date of project completion.

Customer Name Address City, State, Zip Code	Customer Contract Name / Phone # / E-mail	Project Description	Date of Project (Started / Completed)
ABC Co 123 Street City, State, Zip	Mr. Smith (361) 000-0000 MrSmith@ABC.com	Replace 60 access switches and HA core switch pair.	01/01/2015 / 01/01/2018

Scoring:

- 2 points will be awarded for each project of similar type, size and complexity. (10)
- Definition of Similar type / Size and Complexity mean deployment with the following criteria: installation of at least twenty-five (25) enterprise access switches and a redundant (HA) core switching pair for a K-12, higher education, or public-sector network.
- District reserves the right to contact customers listed and only awarding points after confirmation of reference.
- Complete worksheet 02

6.3 Offeror's references:

6.3.1 District staff will request references from the contacts provided in Section 6.2.1.1. Although no evaluation points are allocated, information received will be considered in the overall evaluation.

6.4 Offeror's Specification Sheets as related to District Needs (15)

6.4.1 District staff is requesting information about the equipment being proposed. A specification sheet showing the products abilities and documentation showing the proposed products independent ranking as compared to other comparable devices, along with White Papers on the proposed item.

Scoring:

- A maximum of 15 points will be awarded based on the products specifications and other documents as compared to District's Needs.
- Complete Worksheet 03

6.5 Management Plan: (10)

6.6.1 Offeror shall provide contact information of account team and after hours technical support number for product being proposed. (1)

6.6.2 Offeror shall provide the project milestones and technical explanation for the implementation of the devices. (6)

6.6.3 Offeror shall provide a plan to meet the district's needs knowing the funding constraints in place by E-Rate. (3)

Scoring:

- A maximum of 10 points will be awarded based on the completeness and quality of the submission.
- Completion of worksheet 04

6.6 Technical Approach: (12)

6.6.1 Offeror's technical response must address all scope of work requirements as listed in Sections 7 through 11. (12)

6.6.2 Offeror must submit a written response to demonstrate compliance with all items in Sections 7 through 11. Insert your response directly below each item.

Scoring:

- A maximum of 12 points will be awarded for submission of the comprehensiveness of the response to the scope of work requirements.
- Complete Worksheet 05

6.7 Impact on the ability of the District to comply with laws and rules relating to historically underutilized business: (HUB) (3)

Scoring:

- Complete Worksheet 06
- HUB certification Document

6.7.1 Offeror's must provide proof as a HUB status.

Scoring:

- Offerors that are verified to be HUB will receive three points. Offerors not providing HUB certification will receive 0 points.

6.8 Previous experience with Corpus Christi ISD. (5)

6.8.1 Offeror will provide information about five (5) technology related projects done with the district. Offeror will provide start dates and end dates in-addition name of CCISD contact and description of the project.

Scoring:

- Based on Corpus Christi ISD's experience on the project a grade of A through F will be given by District. An A will obtain 1 point, B will obtain .5 point, C will obtain .25 point and D and F will be given 0 points for each project listed.
- If the project is multi-year renewable each year then it may be listed for each year renewed.
- Complete Worksheet 07

6.9 Support, Warranty, and Product Lifecycle: (12)

6.9.1 The Offeror shall complete Worksheet 08 and attach manufacturer documentation supporting each response, including hardware warranty terms, the manufacturer's published end-of-sale and end-of-support policy, advance hardware replacement service terms, and the names and certifications of engineers.

6.9.2 Responses must apply to the specific equipment proposed. Where terms differ by equipment category, the Offeror shall list each, and the District will score the shortest term or slowest service level offered within the category being scored.

6.9.3 The District reserves the right to verify all responses with the manufacturer. Responses that are not supported by documentation will receive 0 points for that item.

Scoring:

- Hardware warranty (3 points): Limited lifetime hardware warranty on all proposed access and distribution switches (Worksheet 01, lines 01–03) = 3 points; five (5) years or more = 2 points; less than five (5) years = 0 points.
- Product lifecycle (3 points): Manufacturer hardware and software support available, under its published end-of-life policy, for ten (10) or more years after delivery = 3 points; eight (8) to nine (9) years = 2 points; seven (7) years, the minimum required by Section 7.2.2, = 1 point.
- Advance hardware replacement (3 points): 24x7 four (4) hour replacement for core, data center, and Internet edge equipment = 3 points; next-business-day replacement = 1 point; slower than next business day = 0 points.
- Certified engineering resources (3 points): Two (2) or more named engineers holding current manufacturer professional-level or higher

certifications on the proposed equipment, available to be on-site at District facilities within twenty-four (24) hours = 3 points; one (1) named engineer = 1.5 points; none = 0 points.

- Complete Worksheet 08

7. Scope of Work:

7.0 Existing Environment and Compatibility Requirements:

7.0.1 The District's campus network is centrally managed by Cisco Catalyst Center (formerly Cisco DNA Center) and uses Cisco Identity Services Engine (ISE) for network access control and device administration. The District maintains both platforms on current, manufacturer-supported software releases. Proposed equipment must be compatible with the releases in production at the time of installation.

7.0.2 All proposed campus switching equipment (access switches and aggregation/distribution switches) must be fully supported by and manageable from the District's existing Catalyst Center deployment, including Plug and Play provisioning, software image management, network assurance, configuration templates, and compliance reporting.

7.0.3 All proposed campus switching equipment must integrate with the District's existing ISE deployment, including 802.1X, MAC Authentication Bypass (MAB), RADIUS Change of Authorization (CoA), downloadable ACLs, device profiling, and TrustSec Security Group Tag (SGT) classification, propagation, and enforcement.

7.0.4 Where a manufacturer or model name is used in this RFP, it is followed by "or equivalent." Any equipment proposed as equivalent must meet all requirements of Sections 7.0.2 and 7.0.3. Proposals that require replacing, duplicating, or running in parallel the District's Catalyst Center or ISE platforms will be considered non-responsive.

7.0.5 Justification: The District has made a significant investment in Catalyst Center and ISE licensing, appliances, access-control policy design, and staff training. Replacing or duplicating these platforms would add cost, operational risk, and disruption to schools that are outside the scope of this project.

7.0.6 The data center top-of-rack switches, data center core switches, and Internet edge routers are not subject to Section 7.0.2. They must meet the specifications of this RFP and support standards-based integration with the District's existing environment, including TACACS+ and RADIUS device administration through ISE, SNMPv3, syslog, and NetFlow/IPFIX or sFlow.

7.0.7 Offerors must include all software licenses and subscriptions required for the proposed equipment to be managed by Catalyst Center and to integrate with ISE for the three (3) year term. Licenses must be listed on Worksheet 01 and identified as E-Rate eligible or ineligible.

- Replacement of end-of-life network switching and routing equipment at Select Campuses and the District Data Center, as specified in Section 7.2, located as listed in Appendices A through C, and priced on Worksheet 01.

- All campus switching must meet the Catalyst Center and ISE compatibility requirements of Section 7.0.

- Core, data center, and Internet edge equipment must be deployed as redundant pairs with no single point of failure and automatic failover.

- Proposals must include hardware, required software licensing, optics and cabling, installation and configuration, and three (3) years of manufacturer support.

- Offerors may propose lower-cost alternates as clearly labeled options, provided each meets all mandatory requirements. The base proposal must meet every requirement of this RFP.

7.1 General Requirements:

7.1.1 Offerors may provide multiple options, but each option must be labeled and clearly identifiable.

7.1.2 Services:

7.1.2.1 Offerors will be responsible to correct identify correct fiber optics, fiber and cable lengths needed for any equipment being installed within the data center.

7.1.2.2 The offerors will provide support for three (3) years on the proposed devices, coterminous with the contract term.

7.1.2.3 All required performance specifications shall be from published public sources from production environments with all required features and applications simultaneously active.

7.1.3 Installation and Project Management

7.1.3.1 Perform a Risk Analysis to identify and manage all known risks associated with this implementation.

7.1.3.2 Migrate existing switch and router configurations (VLANs, routing, ACLs, 802.1X, QoS) to the new equipment and onboard all campus switching into the District's Catalyst Center and ISE deployments.

7.1.3.3 Provide Project status reports and maintain an outstanding issues list.

7.1.3.4 Prepare Work Breakdown Structure and provide project schedules in the form of Gantt charts, system diagrams, milestone charts, or text tables.

7.1.3.5 Provide testing and turnover procedures.

7.1.3.6 Proposer shall provide a training plan which details the organizational training requirements to support up to 4 employees with vendor-specific training and certifications. Learning credits need to be included with the training material for accredited testing.

7.1.3.7 All costs related to the installation of the equipment (including all necessary materials, labor, etc.) will be the responsibility of the offeror.

7.1.3.8 Record all the information and completed all forms provided within this RFP.

7.1.3.9 The solution will include manufacturer 24x7 technical support, software updates, and advance hardware replacement at the service levels defined in Section 7.3.22.

7.1.4 The proposal price should include all installation charges.

7.1.5 Acceptance Testing - Upon completion of installation, a mandatory performance evaluation will be conducted by the vendor in the presence of the District's authorized representative. Testing shall provide proof of the full activation of the newly installed devices.

7.1.6 Vendor shall notify the District's representative of the proposed installation time which will have to be off school hours two weeks in advance.

7.1.7 The District reserves the right to increase or decrease the number of devices being replaced.

7.1.8 Offeror shall ensure that all required cabling and/or wiring is properly enclosed to ensure a professional and institutional appearance.

7.1.9 Offeror shall provide installation actual requirements for equipment being installed such as electrical and space requirements 90 days in advance to installation.

7.1.10 The Offeror will be required to label and asset tag these devices and electronically tag the devices with room number, asset tag, E-Rate FRN Line number, Funding Year, School Number.

7.1.11 The Offeror will provide IP numbers of the equipment, name of the equipment, and description of its purpose so it can be added to the District's monitoring software.

7.2 Equipment Specifications:

7.2.1 Specifications are minimums. Equipment that meets or exceeds them is acceptable. Offerors must state Comply, Exceed, or Exception for each item and explain any exception. Quantities are listed on Worksheet 01.

7.2.2 All Equipment

a) New, current-generation equipment from the manufacturer's authorized channel. Refurbished, pre-owned, or gray-market equipment will not be accepted.

b) No end-of-sale announcement at the time of proposal, and manufacturer hardware and software support available for at least seven (7) years after delivery.

c) Standards support: IEEE 802.1Q, 802.1X, 802.3ad/802.1AX (LACP), 802.1AB (LLDP/LLDP-MED), 802.3az, IPv4/IPv6 dual stack, OSPFv2/v3, RADIUS, and TACACS+.

d) Management by CLI over SSHv2, SNMPv3, syslog, NTP, and a programmable API (NETCONF, RESTCONF, or REST); flow telemetry by NetFlow, IPFIX, or sFlow.

e) Hot-swappable redundant power supplies and fans, with front-to-back airflow unless stated otherwise.

f) Secure boot, signed software images, and role-based administrative access.

7.2.3 Access Switches (Quantity: 58; locations in Appendix A)

a) Forty-eight (48) copper ports. At least twelve (12) ports must be multigigabit (100M/1/2.5/5/10GBASE-T); remaining ports at least 10/100/1000. Switches with more multigigabit or 90W ports than required meet this requirement.

b) PoE on all 48 ports. At least twelve (12) ports IEEE 802.3bt Type 4 (90W); remaining ports at least IEEE 802.3at (30W).

c) Usable PoE budget of at least 1,440 W per switch with redundant power supplies installed. Offerors shall include power supplies sized to deliver this budget with redundancy.

d) Perpetual PoE through a switch reload and fast PoE at power-on.

e) Uplinks: at least four (4) 10/25G SFP28 ports, or two (2) 40/100G QSFP28 ports.

f) Stacking of up to eight (8) switches as a single managed unit with at least 400 Gbps stack bandwidth and cross-stack link aggregation. Closets with more than one switch will be stacked.

g) Layer 3 static routing and OSPF; access security including 802.1X, MAB, dynamic VLAN and ACL assignment, DHCP snooping, dynamic ARP inspection, IP source guard, storm control, and port security.

h) 256-bit MACsec on uplink ports; QoS with at least eight (8) queues per port.

7.2.4 Aggregation / Distribution Switches, 24-Port (Quantity: 14; locations in Appendix B)

a) At least twenty-four (24) 1/10/25G SFP28 ports and four (4) 40/100G QSFP28 ports.
b) Deployed as standalone switches, one per campus, replacing the District's existing Cisco Catalyst 6816 distribution switches at the Select Campuses listed in Appendix B. A redundant pair at any campus may be offered as an alternate under Section 7.3.10.
c) Full Layer 3: OSPF, BGP, VRF-lite, first-hop redundancy (VRRP or equivalent), PIM multicast, and IPv6; at least 200,000 IPv4 routes.
d) Line-rate forwarding on all ports and 256-bit MACsec on all fiber ports.
e) Must meet Section 7.0 (Catalyst Center and ISE compatibility).

7.2.5 Aggregation / Distribution Switches, 48-Port (Quantity: 2; locations in Appendix B)

a) At least forty-eight (48) 1/10/25G SFP28 ports and at least four (4) 40/100G QSFP28 uplink ports per switch.
b) Deployed as standalone switches, one per campus, at Ray High School and Moody High School, replacing the District's existing Cisco Catalyst 6832 distribution switches.
c) Full Layer 3: OSPF, BGP, VRF-lite, first-hop redundancy (VRRP or equivalent), PIM multicast, and IPv6; at least 200,000 IPv4 routes.
d) Line-rate forwarding on all ports and 256-bit MACsec on all fiber ports.
e) Must meet Section 7.0 (Catalyst Center and ISE compatibility).

7.2.6 Internet Edge Routers (Quantity: 2; location in Appendix C)

a) Deployed as a redundant pair with first-hop redundancy and automatic failover. The routers sit outside the District's existing firewall pair, which is not part of this RFP.
b) The District currently has two (2) 15 Gbps Internet circuits from two (2) providers. Routers must forward at least 40 Gbps with ACLs and QoS enabled and support growth during the contract term.
c) Interfaces: at least four (4) 10G SFP+ ports and four (4) 1G ports per router, with a path to 25G or higher.
d) IPv4 and IPv6 eBGP to both providers, receiving a default route only.
e) ACLs, policy-based routing, QoS shaping, IPv6, and NetFlow/IPFIX.

7.2.7 Data Center Top-of-Rack Switches (Quantity: 2; location in Appendix C)

a) These switches carry server and user traffic and are installed at the District Data Center (Appendix C).

b) At least forty-eight (48) 1/10/25G SFP28 ports and six (6) 40/100G QSFP28 ports per switch.

c) Deployed as a redundant pair with multi-chassis link aggregation for dual-homed servers.

d) Jumbo frames up to 9,216 bytes; Data Center Bridging (802.1Qbb PFC and 802.1Qaz ETS); packet buffer of at least 32 MB.

e) Layer 3: OSPF, BGP, and VRF. Port-to-port latency of one (1) microsecond or less. Selectable airflow direction.

7.2.8 Data Center Core Switches (Quantity: 2, High-Availability Pair, replacing the existing Cisco 7K pair)

a) Per switch: at least 48 1/10/25G SFP28 ports, 30 40/100G QSFP28 ports, and 0 1G copper ports.

b) Chassis-based or fixed designs are acceptable, and a modular chassis may be required to meet the port counts in item a). Chassis-based designs must include redundant supervisors with stateful switchover.

c) Active-active pair with multi-chassis link aggregation. No single component failure may cause an outage, and software upgrades must be possible without a full outage.

d) Full Layer 3: OSPF, BGP, VRF, VRRP or equivalent, PIM, and IPv6. VXLAN/EVPN is required.

7.3 Project Clarifications:

The following answers common questions in advance. Offerors should rely on this section before submitting questions.

7.3.1 Sites: “Select Campuses” means the sixteen (16) campuses listed in Appendix B, each of which receives a replacement fiber distribution switch. Three (3) of those campuses (Student Support Center, Los Encinos Elementary, and Calk-Wilson Elementary) also receive replacement access switches in sixteen (16) network closets, as listed in Appendix A. Data center and Internet edge equipment is installed at the District Data Center at the Technology Service Center (Appendix C). No other campuses are included in this RFP.

7.3.2 Cabling: Existing fiber and copper cabling will be reused. Fiber between the MDF and IDFs within a campus is multimode with LC connectors. Connectivity between campuses and the Technology Service Center is a leased lit fiber ring managed by the District’s service provider (Smartcom). For those links, the Offeror is responsible only for the optics and fiber jumpers from the new switch to the provider’s fiber patch panel (LIU). Repair or replacement of existing cabling is not in scope. If a cable or fiber

run fails during cutover, the Offeror will notify the District and the District will repair it.

7.3.3 Optics: Existing optics will not be reused. Offerors shall price new optics and cables for every port in their design. Final quantities will be confirmed during the site survey at the unit prices proposed. Third-party optics are acceptable only if supported by the switch manufacturer and warrantied equal to the switch.

7.3.4 Catalyst Center: The District's Catalyst Center is deployed as a three-node cluster of physical appliances and has capacity for the new devices. If expansion is needed, Offerors shall price it as a separate, clearly labeled option. The campus network uses a traditional Layer 3 design managed by Catalyst Center.

7.3.5 ISE: TrustSec SGT enforcement is in production. Scope includes adding the new switches to existing ISE network device groups, policy sets, and TrustSec configuration. Redesign of ISE policy is not in scope.

7.3.6 Licensing tier: Offerors shall quote the Advantage tier, or equivalent, for the distribution switches and the Essentials tier, or equivalent, for the access switches, for three (3) years.

7.3.7 Data center: The top-of-rack switches will connect approximately 30 servers with dual 10G interfaces. Data center switches are currently managed by CLI; a single management platform for the data center switches is preferred but not required.

7.3.8 Support and license terms: All support and subscription licenses must be priced for a three (3) year term ending no later than June 30, 2030. Where a standard term would extend past that date, Offerors shall prorate or co-term it to end June 30, 2030. Offerors must show the cost per year so the District can split costs across funding years if needed. All terms begin on installation and acceptance as described in Section 7.3.32.

7.3.9 E-Rate: District will invoice using the SPI (discounted billing). Offerors must identify ineligible components on each line. The District will perform any cost allocation, including for the top-of-rack switches.

7.3.10 Alternates: Offerors may propose alternate models or designs as clearly labeled options. Alternates are evaluated separately and do not replace the base proposal.

7.3.11 Work windows: Work at school sites is allowed weeknights after 5 p.m., weekends, and school holidays. Core, data center, and edge cutovers are allowed only during District-approved maintenance windows, typically weekends. No E-Rate funded work may begin before the date permitted by E-Rate program rules for Funding Year 2027.

7.3.12 Staging and storage: Offerors shall stage, update, and pre-configure equipment before delivery. The District can provide secure storage at the Technology Service Center. Delivery to or storage at the Technology Service Center does not start any warranty, support, or license term (see Section 7.3.32).

7.3.13 Asset tagging: The District will supply asset tag labels. The Offeror will apply them and record the information required by Section 7.1.10 on the Asset Register Worksheet.

7.3.14 Support hours: Price a block of forty (40) after-install technical support hours and twenty (20) pre-consulting hours on Worksheet 01, lines 13 and 14.

7.3.15 Independent rankings (Worksheet 03): Acceptable sources include industry analyst reports, independent test-lab reports, and published third-party certifications. Manufacturer marketing material alone is not considered independent.

7.3.16 Similar projects (Worksheet 02): A multi-phase project counts as one project. To qualify, a project must include both the access switch quantity and the HA core switching pair described in Section 6.2. A core-only or access-only project does not qualify.

7.3.17 Pricing format: Price hardware by line item (model and quantity). Bundled pricing without line items will not be accepted. Provide one (1) Excel pricing file on the USB drive as described in the Notes to All Offerors.

7.3.18 Bonds: A 5% bid bond is required with the proposal if the proposed price is over $100,000 (Section 13.7).

7.3.19 Data center software licensing: Offerors shall include the software license tier required to run VXLAN/EVPN and all other data center features in Sections 7.2.7 and 7.2.8 for the full term.

7.3.20 Campus licensing account: License tiers are specified in Section 7.3.6. Licenses shall be registered to the District's existing manufacturer license account. The District does not have an enterprise license agreement for these switches.

7.3.21 Management platform releases: Offerors shall state the minimum Catalyst Center and ISE releases required by the proposed equipment. If an upgrade of Catalyst Center or ISE is required, the District will perform it.

7.3.22 Support delivery: Support must include manufacturer technical assistance center access, software updates, and advance hardware replacement. Partner-delivered support is acceptable if it is backed by the manufacturer. Co-terming with the District's existing support contracts is not required. Four (4) hour replacement is required for core, data center, and Internet edge equipment; next-business-day replacement is acceptable for access and distribution switches.

7.3.23 Lifecycle documentation (Section 7.2.2 and Worksheet 08): Acceptable documentation is the manufacturer's published end-of-life and end-of-support policy together with a written statement from the manufacturer or Offeror that no end-of-sale has been announced for the proposed models.

7.3.24 Warranty scoring (Worksheet 08, criterion 1): Scored on the access and distribution switches only (Worksheet 01, lines 01–03). Core, data center, and edge equipment are covered by the support requirement.

7.3.25 Power: Offerors shall state the power, circuit, receptacle, and UPS requirements of each closet's equipment. The District will verify existing circuit and UPS capacity in each closet and will perform any electrical or UPS upgrades needed. Stacks of more than four (4) switches may be split into multiple power-sharing groups. Rack space and power diagrams for each closet will be issued by addendum.

7.3.26 Distribution switch location: At each campus, the fiber distribution switch is installed in the MDF.

7.3.27 License eligibility: Offerors shall list subscription licenses required for the equipment to operate on Worksheet 01, line 09, as eligible. The District will make the final eligibility determination and perform any cost allocation. This clarifies Section 7.0.7.

7.3.28 Price firmness: Prices for the initial term (July 1, 2027 through June 30, 2030) are firm, as stated in Section 3.2. Price changes under Section 3.2 apply only to renewal terms. Worksheet 01, line 17 (renewal-term pricing for each of the two optional three-year renewals) is informational, is not scored, and is not part of the Funding Year 2027 request.

7.3.29 Ordering and delivery: Equipment may be ordered after contract execution and delivered to the Technology Service Center for staging only as permitted by E-Rate program rules for Funding Year 2027.

7.3.30 Sequence: Unless the District approves otherwise, work proceeds in this order: data center core and top-of-rack switches, Internet edge routers, distribution switches, then access switches. All work must be complete before the E-Rate installation deadline for Funding Year 2027.

7.3.31 HUB and prior experience: HUB points (Worksheet 06) are awarded only for HUB certification of the prime Offeror. For Worksheet 07, a multi-year contract renewed each year may be listed once for each year renewed. Existing District configuration templates will be provided to the awarded Offeror.

7.3.32 Warranty and support start date: All hardware warranties, manufacturer support and maintenance, and subscription license terms shall begin on the date each device is installed and accepted by the District under Section 7.1.5, not on the date of order, purchase, shipment, delivery, or storage at the Technology Service Center. The Offeror shall coordinate start dates with the manufacturer and, at acceptance, provide written confirmation of each device's serial number and its warranty, support, and license start and end dates. Any cost of aligning start dates to installation is the Offeror's responsibility and must be included in the proposed price.

8. General Instructions to Vendor:

8.1 Each project will be a "turn-key" solution. Due to availability of funds, District construction plans, and other factors, the District will have the right to select which projects and/or options it chooses to do and when. Once the initial award is made, the District may choose to add additional projects and/or options as they become feasible and to request changes or additions to reflect the needs of the District.

8.2 No additional work shall be performed without written authorization in the form of a change order authorized by the Office of Purchasing and Distribution and coordinated through the Technology Services Center.

8.2.1 Proposed prices shall be all-inclusive and represent complete installation and/or delivery of projects as specified. Responses shall include all equipment, hardware, software, installation, configuration, training, maintenance, testing, certification, and warranties. The successful offeror shall be responsible for all parts, labor and all other associated items necessary to completely install, test, and turnover as specified for acceptance to the District, the project(s) detailed in this proposal.

8.2.2 Offeror shall ensure the District is aware and acknowledges any modifications needed to the network, electrical, air conditioning and infrastructure to ensure efficient and effective use of the proposed solution in writing.

9. Current Equipment:

9.1 Data center core: two (2) Cisco Nexus 7706 (7K) switches in a high-availability pair (end-of-life).

9.2 Internet edge: two (2) Cisco ASR 1002 routers (end-of-life).

9.3 Access: fifty-eight (58) access switches at three (3) campuses: Cisco Catalyst 9300, 3850, 2960, and 3750 switches at the Student Support Center, and Cisco Meraki MS250 switches at Los Encinos Elementary and Calk-Wilson Elementary (see Appendix A).

9.4 Distribution: fourteen (14) Cisco Catalyst 6816 and two (2) Cisco Catalyst 6832 switches deployed standalone at sixteen (16) campuses (see Appendix B) (end-of-life).

9.5 Internet: two (2) 15 Gbps circuits from two (2) providers.

9.6 Firewall: a high-availability firewall pair procured separately; not part of this RFP.

9.7 Management and access control: Cisco Catalyst Center and Cisco Identity Services Engine (see Section 7.0).

9.8 Current Network Diagram

10. Management:

10.1 Management cost for the installation and initial operation of eligible products and services are eligible only if they are part of a contract or proposal for those eligible products and services.

10.2 Offeror shall assign a project manager and must work with an assigned individual at the District. The assigned project manager must be available to

assist in resolving issues as they occur. The project manager should set up scheduled meetings to discuss the status of the project as it is occurring. All projects must be put into Microsoft Project and an electronic copy given to the District prior to the start of the project.

10.3 Failure to comply with proposed management requirements could constitute breach of contract.

11. Required Response Times of Product Proposed:

11.1 For 24 hours a day, 7 days a week, telephone support is required.

11.2 Offerors must provide on-site support within 24 hours of request.

11.3 Three (3) Year Maintenance on solution, coterminous with the contract term

12. Payment Terms and Conditions:

12.1 Payments shall be “net thirty (30) days" after date of invoice is received and approved by Department for Technology Services.

12.2 This is an E-Rate proposal to be funded by E-Rate funds at a discount determined by SLD.

13. Insurance and Bonding Requirements:

13.1 Upon award of proposal and issuance of purchase order, all Offerors will be required to provide the following insurance coverage:

Commercial General Liability		
	Each Occurrence Limit	$1,000,000
	Personal and Advertising Injury	$1,000,000
	Product/Completed Operations Aggregate	$2,000,000
	General Aggregate Limit	$2,000,000
Umbrella Liability		$5,000,000
Automobile Liability covering owned, non-owned hired automobiles		
	Combined Singe Limit	$1,000,000
Workers' Compensation		
	Each accident	$ 500,000
	Disease each employee	$ 500,000
	Disease policy limit	$ 500,000

13.2 All insurance must be written by insurance companies that are rated in the A.M. Best Key Rating Guide-Property & Casualty with a policy holder's rating of "A" and a Financial size category of Class VII.

13.3 The Workers' Compensation shall provide a waiver of subrogation endorsement.

13.4 The Commercial General Liability shall name the District as additional insured and provide a waiver of subrogation endorsements.

13.5 Copies of additional insured and waiver of subrogation on the General Liability and waiver of subrogation on the workers compensation must accompany the certificate of insurance. Each time the certificate of insurance comes due, a new copy of the endorsements must accompany the certificate of insurance.

13.6 Vendor shall provide notification of cancellation, in writing, thirty (30) days prior to termination date.

13.7 A 5% Bid Bond is required if proposed price is over $100,000 and is due with proposal response.

13.8 If proposed price is over $25,000 a payment bond will be required after award and before beginning work.

13.9 If proposed price is over $100,000 a performance bond will be required after award and before beginning work.

1. Introduction:

   Every purchase by the Corpus Christi Independent School District ("the District") of goods or services, or both, shall be governed by the following terms and conditions, except to the extent that such terms and conditions are specifically modified or altered by the terms and conditions of the Request for Proposal, Specifications, Proposal Sheet, or Instructions to Offerors relating to the subject Request for Proposal. The Request for Proposal, Specifications, Instructions to Offerors, Standard Terms and Contract Conditions, Proposal, and Proposal Sheet constitute and are referred to hereafter collectively as the "Contract Document."

2. Gratuities:

   District may, by written notice to the Offeror, cancel this contract without liability to Offeror if it is determined by the District that gratuities, in the form of entertainment, gifts, or otherwise, were offered or given by the Offeror, or any agent, or representative of the Offeror, to any officer or employee of the District with a view toward securing a contract or securing favorable treatment with determinations with respect to the performance of such contract. In the event this contract is canceled by the District pursuant to this provision, the District shall be entitled, in addition to any other rights and remedies, to recover or withhold the amount of the cost incurred by Offeror in providing such gratuities.

3. Special Tools and Test Equipment:

   If the price stated in the Proposal includes the cost of any special tooling or special test equipment fabricated or required by Offeror for the purpose of fulfilling Offeror's obligations, such special tooling equipment and any process sheets related thereto shall become the property of the District and to the extent feasible shall be identified by the Offeror as such.

4. Warranty Price:

   4.1 Price to be paid by the District shall be that contained in Offeror's proposal which Offeror warrants to be no higher than Offeror's current prices on orders by others for products of the kind and specification covered by this agreement for similar quantities under similar or like conditions and methods of purchase. In the event Offeror breaches this warranty, the prices of the items shall be reduced to the Offeror's current prices on orders by others or in the alternative, the District may cancel this contract without liability to Offeror for breach or Offeror's actual expenses.

   4.2 Offeror warrants that no person or selling agency has been employed or retained to solicit or secure this contract upon an agreement or understanding for commission, percentage, brokerage, or contingency fee

excepting bona fide employees of bona fide established commercial or selling agencies maintained by the Offeror for the purpose of securing business. For breach or violation of this warranty, the District shall have the right in addition to any other right or rights to cancel this contract without liability and to deduct from the contract price, or otherwise recover the full amount of such commission, percentage, brokerage, or contingency fee.

5. Warranty Products:

   Offeror shall not limit nor exclude any implied warranties and any attempt to do so shall render this contract voidable at the option of the District. Offeror warrants that the goods furnished will conform to the specifications, drawings, and descriptions contained in the Contract Documents and to the sample(s) furnished by Offeror, if any.

6. Safety Warranty:

   Offeror warrants that the product sold to the District shall conform to the standards promulgated by the U.S. Department of Labor under the Occupational Safety and Health Act (OSHA) of 1970. In the event the product does not conform to OSHA standards, the District may return the product for correction or replacement at the Offeror's expense. In the event Offeror fails to make the appropriate correction within a reasonable time, correction made by the District will be at Offeror's expense.

7. No Warranty by the District Against Infringements:

   As part of this contract for sale, Offeror agrees to ascertain whether goods manufactured in accordance with the specifications attached to the agreement will give rise to the rightful claim of any third person by way of infringement or the like. The District makes no warranty that the production of goods according to the specification will not give rise to such a claim, and in no event shall the District be liable to Offeror for indemnification in the event that Offeror is sued on the grounds of infringement or the like will result, he will notify the District to the effect in writing within two weeks after the signing of this agreement. If the District does not receive notice and is subsequently held liable for the infringement or the like, Offeror will indemnify and hold the District harmless from any loss, cost, or expense. If Offeror in good faith, ascertains that production of the goods in accordance with the specifications will result in infringement or the like, this contract shall be null and void, except that the District will pay Offeror the reasonable cost of the infringement search.

8. Termination:

   The performance of work under contract may be terminated in whole or in part by the District in accordance with provision. Termination of work hereunder shall be effected by the delivery to the Offeror of a "Notice of Termination" specifying the extent to which performance of work under the contract is terminated and the date

upon which such termination becomes effective. The District reserves the right to terminate for any reason with a thirty (30) day notice.

9. Commitment of Current Revenue: (Local Government Code 271.903)

   The District by law reserves the right to terminate this contract at the expiration of each budget year. The contract is conditioned on a best effort attempt by this governing body to obtain and appropriate funds for payment of the contract and the continuing right to terminate. This contract is a commitment of the local government's current revenues only.

10. Force Majeure:

    If by reason a Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under the Contract Documents, then such party shall give notice and full particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relies upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

    10.1 The term Force Majeure as employed herein, shall mean acts of God, strikes, lockouts or other industrial disturbances, act of public enemy, orders of any kind of government of the United States or the State of Texas or any civil or military authority, insurrections, riots, epidemics, landslides, earthquake, fires, hurricanes, storms, floods, washouts, droughts, arrests, restraint of government and people, civil disturbances, explosions, breakage or accidents to machinery, pipelines, or canals, or other causes not reasonably within the control of the party claiming such inability. It is understood and agreed that the settlement of strikes and lockouts shall be entirely within the discretion of the party having the difficulty, and that under the above requirement that any Force Majeure shall be remedied with all reasonable dispatch and shall not require the settlement of strikes and lockouts by acceding to the demands of the opposing party or parties when such settlement is unfavorable in the judgment of the party having the difficulty.

11. Advertising:

    Offeror shall not advertise or publish, without the District's prior consent, the fact that the District has entered into a contract, except to the extent necessary to comply with proper requests for information from an authorized representative of the federal, state, or local government.

12. Right to Assurance:

    Whenever one party to the contract in good faith has reason to question the other party's intent to perform, that party may demand that the other party give written assurance of the intent to perform. In the event that a demand is made and no

assurance is given within five (5) days, the demanding party may treat the failure as an anticipatory repudiation of the contract.

13. Independent Contractor:

Offeror shall perform the services required by the Contract Documents as an independent contractor and shall furnish such services in its own manner and method, and under no circumstances or conditions shall any agent, servant, or employee of Offeror be considered an employee of the District.

14. Hold Harmless:

Offeror shall fully indemnify, save, and hold harmless the District, its officers, employees, and agents (hereinafter “the Indemnities”) against any and all liability, damage, loss, claims, demands, and actions of any nature whatsoever on account of personal injuries (including, without limitation on the foregoing, workers’ compensation and death claims), or property loss or damage of any kind whatsoever that arise out of or are in any manner connected with, or are claimed to arise out of or be in any manner connected with, the performance of the contract, unless such injury, loss, or damage is caused by the sole negligence of Indemnities. Offeror shall at its own expense investigate all such claims and demands, attend to their settlement or other disposition, defend all actions based thereon, and pay all charges of attorneys and all other costs and expenses of any kind arising from any such liability, damage, loss, claims, demands, and actions.

15. Insurance Requirements:

No activities shall be commenced under this contract until a Certificate of Insurance as proof of the required insurance coverage is delivered to the Contract Administrator as detailed in the Specifications. Additionally, the Certificate must state that the District will be given at least thirty (30) days’ prior notice of cancellation, material change in the coverage, or intent not to renew any of the policies. The District shall be named as an additional insured. Copies of the insurance policies shall be furnished to the District upon request. A Workers' Compensation Insurance Certificate is required. A copy of a certificate of insurance, a certificate of authority to self-insure issued by the Department of Insurance, Division of Workers’ Compensation, or a coverage agreement (DWC-81, DWC-82, DWC-83, or DWC-84) showing statutory workers' compensation insurance coverage for the person's or entity's employees providing services on a project for the duration of the project.

16. Assignment Delegation:

No right or interest in this contract shall be assigned or delegation of any obligation shall be made by Offeror without the written approval of the District. The performance of this contract by Offeror is of the essence to the contract, and the District’s right to withhold consent to such assignment shall be within the sole discretion of the District on any grounds whatsoever. Any attempted assignment

or delegation by Offeror shall be wholly void and totally ineffective for all purposes unless made in conformity with this paragraph.

17. Waiver:

No claim or right arising out of a breach of this contract can be discharged in whole or in part by a waiver or renunciation of the claim or right unless the waiver or renunciation is supported by consideration and is in writing signed by the aggrieved.

18. Liquidated Damages:

If the Project is not complete in accord with the Contract Documents within the Contract Time, then the District shall be entitled to recover from the Contractor, at the District's sole election, all loss or damage incurred or sustained by the District of every kind and nature whatsoever.

19. Modifications:

This contract may be modified or rescinded only by written statement signed by both parties and/or their duly authorized agents.

20. Prohibition against Personal Interest in Contracts:

If any member of the Board of Trustees of the District or any employee of the District has any interest, either direct or indirect, in the business of Offeror, such interest must be disclosed in Offeror's Proposal.

21. Applicable Law:

This contract shall be governed by the Uniform Commercial Code ("Code") as enacted by the Texas Legislature, which is effective and in force on the date of this contract together with any other laws of the United States, the State of Texas, Ordinances of the City of Corpus Christi, Texas, and Policies/Directives of the District that may be applicable to the contract.

22. Interpretation Parole Evidence:

The Contract Documents are intended by the parties as the final expression of their contract and are intended also as a complete and exclusive statement of the terms of their agreement. No course of prior dealings between the parties and no usage of the trade shall be relevant to supplement or explain any term used in this contract. Acceptance or acquiescence in a course of performance rendered under this agreement shall not be relevant to determine the meaning of this agreement even though the accepting or acquiescing party has knowledge of the performance and opportunity for objection. Whenever a term defined by the Code is used in this contract, the definition contained in the Code is to control.

23. Venue:

Both parties agree that venue for any litigation arising from this contract shall lie in Nueces County, Texas.

SAMPLE CONTRACT
(This contract must be ready and approved by your legal firm at the time of submission of the Request for Proposal.)

CORPUS CHRISTI INDEPENDENT SCHOOL DISTRICT
Corpus Christi, Texas

CONTRACT

This Agreement is made by and between the Corpus Christi Independent School District, a political subdivision of the State of Texas, hereinafter referred to by name or as the "District", and _____, hereinafter referred to by name or as the "Contractor". In consideration of the mutual promises set forth below, the parties agree as follows:

RECITALS

The parties hereto state that the Contractor agrees to provide Network Equipment Refresh at Select Campuses (E-Rate Year 2027) as specified in the Contract Documents (hereinafter called the "Project").

TERM

The term of this Agreement begins when it is properly executed by all parties (the "Effective date"), and ends when the Project is completed to the satisfaction of the District. This is a three (3) year award with two (2) options to renew for three (3) year period each, subject to approval by the Schools and Libraries Division and District funding. The initial term of this Proposal shall be for three (3) years, beginning July 1, 2027 through June 30, 2030. The Schools and Libraries (E-Rate) funding period under this Agreement will be from July 1, 2027, through June 30, 2030 ("Initial term"). This Agreement shall remain in full force and effective during the above-referenced time period unless properly terminated by either party.

WORK TO BE PERFORMED

The Contractor agrees to provide Network Switching Refresh Districtwide (E-Rate Year 2027) as specified in the Contract Documents.

CONTRACT DOCUMENTS

The Contract Documents consist of this Contract and the following documents that are incorporated herein by reference as if they were fully set forth, to wit:

a. All parts of the Request for Proposal # FY27-P-0008
b. (Offeror's Name) Response to FY27-P-0008
c. Any addenda

PAYMENT FOR SERVICES

As consideration for the work furnished by the Contractor pursuant to this Agreement, the District will pay the Contractor, in accordance with and contingent upon the Schools and Libraries Division decision funding letter, a maximum amount of (type out dollar amount) and no cents ($_____) payable in monthly amounts and upon the terms and conditions as provided in the Contract Documents. Contractor agrees to furnish all labor, services, materials, tools, equipment, and supervision necessary to the full and final completion of the Project, and everything incidental thereto, as shown on the stated Specifications, and properly inferable therefrom, all in accord with the Contract Documents.

INDEPENDENT CONTRACTOR RELATIONSHIP

In the performance of the services hereby contemplated, the Contractor is an independent contractor, and neither the Contractor, nor the principals, partners, employees, or subcontractors of the Contractor, shall be deemed servants, agents, or employees of the District.

INSURANCE AND BONDING REQUIREMENT

Immediately following the execution of this Contract and before performing any work authorized through an approved purchase order, the Contractor shall furnish proof of insurance in the full amount required by the Contract Documents, the full amount of the Contract Price, on forms promulgated by the District, written by companies acceptable to and approved by the District through a valid Certificate of Insurance, in accord with the requirements stated in insurance and bonding requirements in the Contract Documents and otherwise required by law.

TAX EXEMPTION

The parties hereto agree that they will take such steps and execute such instruments as may be necessary to enable the District to claim its exemption from the Texas Sales Tax for materials used. All savings resulting from such tax exemption shall be used for the benefit of the District. Because the District is a tax exempt entity, the Offeror shall not charge or seek reimbursement from the District for the payment of any taxes from which the District is exempt.

ASSIGNMENT

Neither this Agreement nor any duties or obligations hereunder shall be assignable by the Contractor without prior written consent of the District. In the event of an assignment by the Contractor to which the District has consented, the assignee or its legal representative shall agree in writing with the District to personally assume, perform, and be bound by the covenants, obligations, and agreements contained herein. In the event the Contractor assigns, sublets, or subcontracts without written consent from the District, this Agreement may be terminated at the option of the District.

SUCCESSORS AND ASSIGNS

Subject to the provisions regarding assignment, this Agreement shall be binding on the heirs, executors, administrators, legal representatives, successors, and assigns of the respective parties.

MEDIATION

Except for the immediate remedy of injunctive relief, neither party will resort to litigation without first submitting any dispute regarding the subject matter of this Agreement to mediation. Nothing in this provision is intended to waive any immunities or defenses to which the District is entitled under the law.

ATTORNEY'S FEES

If any action at law or in equity is brought to enforce or interpret the provisions of this Agreement, the prevailing party shall be entitled to reasonable attorney's fees in accordance with Section 271.159 of the Texas Local Government Code in addition to any other relief to which it may be entitled.

GOVERNING LAW AND VENUE

The validity of this Agreement and of its terms or provisions, as well as the rights and duties of the parties hereunder, shall be governed by the laws of the State of Texas and federal law and regulations that relates to Schools and Libraries Division (E-Rate) funding and requirements. Venue for any legal action related to this Agreement shall be in Nueces County, Texas.

ENTIRE AGREEMENT

This Agreement supersedes any and all other agreements, either oral or written, between the parties hereto with respect to the subject matter hereof, and no other agreement, statement, or promise relating to the subject matter that is not contained herein, or in the Contract Documents, shall be valid or binding.

AMENDMENT

This Agreement may be amended by the mutual agreement of the parties' hereto in writing and incorporated into this Agreement. The duly appointed representative of each party must sign any such amendment.

LEGAL CONSTRUCTION

In case any one or more of the provisions contained in this Agreement shall for any reason be held to be invalid, illegal, or unenforceable in any respect, such invalidity, illegality, or unenforceability shall not affect any other provision hereof, and this Agreement shall be construed as if such invalid, illegal, or unenforceable provision had never been contained herein.

SCHOOLS AND LIBRARIES (E-RATE) REVENUES

Each party understands and agrees that any and all payments made in accordance with this Agreement shall be subject to contingency upon: (1) E-Rate Schools and Libraries

Division; and (2) the availability and proper appropriation of school budget funds during any budget year of this Agreement. The District may terminate this Agreement if funding or approval is not obtained pursuant to this paragraph.

REVENUES

Each party understands and agrees that any and all payments made in accordance with this Agreement during the initial Term shall be made only out of 2027-2030 budgeted revenues and receipts available to the District during that Term. Payments for Renewal Terms shall likewise be made only out of budgeted revenues and receipts available to the District during the particular Renewal Term.

TERMINATION

In accordance with the Contract Documents, the District may terminate this Agreement for lack of approved funding or for any other reason, with or without cause, upon written notice to the Contractor. In the case of such termination, the District will not be required to pay Contractor for more than the value of the goods and/or services provided through the effective date of termination.

EQUAL OPPORTUNITY

The parties shall provide all services and fulfill all obligations associated with the subject matter of this Agreement in compliance with the Civil Rights Act of 1964, Title IX of the Education Amendments of 1972 (*34 C.F.R. § 106, et seq.*), and all other applicable anti-discrimination laws.

INDEMNIFICATION

To the extent permitted by law, the Contractor shall defend and hold harmless the District and its Board of Trustees, administrators, staff, agents, and employees against any and all claims for damages, personal injury, or death proximately caused by the acts or omissions of the Contractor, or any of its agents or employees, in the performance of this Agreement.

NOTICES

All written notices provided to the parties pursuant to this Agreement shall be forwarded to each party at the addresses indicated below. Such notices shall be considered duly and properly given when delivered in person or actually received by either party by U.S. mail or any other delivery service provider.

WHEREAS, the parties hereto agree to the terms of this Agreement as set forth above, the duly designated representatives of the Corpus Christi Independent School District (the "District") and (Offeror Name) (the "Contractor") hereby execute this Agreement, subject to authorization or ratification by any governing bodies, if required by law. The parties hereto acknowledge that they have read this Agreement, understand its contents, and the contents of any and all attachments or exhibits, and agree to be legally bound by the terms and conditions of this Agreement.

Executed in Corpus Christi, Texas, on _____, 2027.

ATTEST: CORPUS CHRISTI INDEPENDENT SCHOOL DISTRICT

By _____Date:_____
Dolly Gonzales Trolly
Board of Trustees, President

By _____ Date:_____
Dr. Roland Hernandez
Superintendent of Schools

Review by the Office of Purchasing and Distribution

By: _____Date:_____
Arnulfo Gonzalez
Director for Purchasing and Distribution

Approved as to legal form for CCISD:

By:_____Date:_____
Brian S. Nelson
General Counsel for CCISD

xxxxxxxxx
xxxxxxxxxx.
xxxxxxxxxx
Phone: xxx-xxx-xxxx

By: _____
xxxxxxxxxxxxxxx, President

FELONY CONVICTION NOTICE

Senate Bill 1 passed by the State of Texas Legislators, Section 44.034, Notification of Criminal History, Subsection (a) states "a person or business entity that enters into a contract with a school district must give **advance notice** to the District if the person or owner or operator of the business entity has been convicted of a felony." The notice must include a general description of the conduct resulting in the conviction of a felony.

Subsection (b) states "a school district may terminate a contract with a person or business entity if the District determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction." The District must compensate the person or business entity for services performed before the termination of the contract.

I, the undersigned agent for the firm named below, certify that the information concerning notification of felony conviction has been reviewed by me and the following information furnished is true to the best of my knowledge.

Vendor's Name _____

Authorized Company
Official's Name (please print) _____

A. My firm is not owned nor operated by anyone who has been convicted of a felony.
Signature of Company Official _____

B. My firm is owned or operated by the following individual(s) who has/have been convicted of a felony:

Name of Felon(s) _____

_____

Details of Conviction(s) _____

_____

_____

Signature of Company Official _____ Date _____

C. My firm is a publicly owned, stock-exchange corporation; therefore, this reporting requirement is not required.

Signature of Company Official _____ Date _____

SUSPENSION OR DEBARMENT CERTIFICATE

Non-Federal entitles are prohibited from contracting with or making sub-awards under covered transaction to parties that are suspended or debarred or whose principals are suspended or debarred. Covered transactions include procurement for goods or services equal to or in excess of $100,000. Contractors receiving individual awards for $100,000 or more and all sub-recipients must certify that the organization and its principals are not suspended or debarred.

By submitting this offer and signing this certificate, this offeror:

- Certifies that no suspension or debarment is in place, which would preclude receiving a federally funded contract under the Federal OMB, A-102, Common Rule

NON-COLLUSION DISCLOSURE

I am the manager, secretary or other agent or officer of the principal of the Offeror in the matter of the proposals to which this affidavit is attached, and I have full knowledge of the relations of the Offeror with the other firms in this same line of business, and the offeror is not a member of any trust, pool, or combination to control the price of supplies, materials and/or services bid on, or to influence any person to bid thereon.

I further affirm that the Offeror has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the submitted proposal.

Vendor Name: _____

Vendor Address: _____

_____

_____

Vendor Telephone: _____

Authorized Company Official's Name: _____
(Printed)

Signature of Company Official: _____

Date: _____

CONFLICT OF INTEREST QUESTIONNAIRE

FORM CIQ

For vendor doing business with local governmental entity

This questionnaire reflects changes made to the law by H.B. 23, 84th Leg., Regular Session.

This questionnaire is being filed in accordance with Chapter 176, Local Government Code, by a vendor who has a business relationship as defined by Section 176.001(1-a) with a local governmental entity and the vendor meets requirements under Section 176.006(a).

By law this questionnaire must be filed with the records administrator of the local governmental entity not later than the 7th business day after the date the vendor becomes aware of facts that require the statement to be filed. *See* Section 176.006(a-1), Local Government Code.

A vendor commits an offense if the vendor knowingly violates Section 176.006, Local Government Code. An offense under this section is a misdemeanor.

OFFICE USE ONLY

Date Received

1 **Name of vendor who has a business relationship with local governmental entity.**

2 ☐ **Check this box if you are filing an update to a previously filed questionnaire.** (The law requires that you file an updated completed questionnaire with the appropriate filing authority not later than the 7th business day after the date on which you became aware that the originally filed questionnaire was incomplete or inaccurate.)

3 **Name of local government officer about whom the information is being disclosed.**

Name of Officer

4 **Describe each employment or other business relationship with the local government officer, or a family member of the officer, as described by Section 176.003(a)(2)(A). Also describe any family relationship with the local government officer. Complete subparts A and B for each employment or business relationship described. Attach additional pages to this Form CIQ as necessary.**

A. Is the local government officer or a family member of the officer receiving or likely to receive taxable income, other than investment income, from the vendor?

☐ Yes ☐ No

B. Is the vendor receiving or likely to receive taxable income, other than investment income, from or at the direction of the local government officer or a family member of the officer AND the taxable income is not received from the local governmental entity?

☐ Yes ☐ No

5 **Describe each employment or business relationship that the vendor named in Section 1 maintains with a corporation or other business entity with respect to which the local government officer serves as an officer or director, or holds an ownership interest of one percent or more.**

6 ☐ Check this box if the vendor has given the local government officer or a family member of the officer one or more gifts as described in Section 176.003(a)(2)(B), excluding gifts described in Section 176.003(a-1).

7

Name of signatory | Signature | Date

CONFLICT OF INTEREST QUESTIONNAIRE
For vendor doing business with local governmental entity

A complete copy of Chapter 176 of the Local Government Code may be found at http://www.statutes.legis.state.tx.us/Docs/LG/htm/LG.176.htm. For easy reference, below are some of the sections cited on this form.

Local Government Code § 176.001(1-a): "Business relationship" means a connection between two or more parties based on commercial activity of one of the parties. The term does not include a connection based on:

(A) a transaction that is subject to rate or fee regulation by a federal, state, or local governmental entity or an agency of a federal, state, or local governmental entity;

(B) a transaction conducted at a price and subject to terms available to the public; or

(C) a purchase or lease of goods or services from a person that is chartered by a state or federal agency and that is subject to regular examination by, and reporting to, that agency.

Local Government Code § 176.003(a)(2)(A) and (B):

(a) A local government officer shall file a conflicts disclosure statement with respect to a vendor if:

***

(2) the vendor:

(A) has an employment or other business relationship with the local government officer or a family member of the officer that results in the officer or family member receiving taxable income, other than investment income, that exceeds $2,500 during the 12-month period preceding the date that the officer becomes aware that

(i) a contract between the local governmental entity and vendor has been executed; or

(ii) the local governmental entity is considering entering into a contract with the vendor;

(B) has given to the local government officer or a family member of the officer one or more gifts that have an aggregate value of more than $100 in the 12-month period preceding the date the officer becomes aware that:

(i) a contract between the local governmental entity and vendor has been executed; or

(ii) the local governmental entity is considering entering into a contract with the vendor.

Local Government Code § 176.006(a) and (a-1)

(a) A vendor shall file a completed conflict of interest questionnaire if the vendor has a business relationship with a local governmental entity and:

(1) has an employment or other business relationship with a local government officer of that local governmental entity, or a family member of the officer, described by Section 176.003(a)(2)(A);

(2) has given a local government officer of that local governmental entity, or a family member of the officer, one or more gifts with the aggregate value specified by Section 176.003(a)(2)(B), excluding any gift described by Section 176.003(a-1); or

(3) has a family relationship with a local government officer of that local governmental entity.

(a-1) The completed conflict of interest questionnaire must be filed with the appropriate records administrator not later than the seventh business day after the later of:

(1) the date that the vendor:

(A) begins discussions or negotiations to enter into a contract with the local governmental entity; or

(B) submits to the local governmental entity an application, response to a request for proposals or bids, correspondence, or another writing related to a potential contract with the local governmental entity; or

(2) the date the vendor becomes aware:

(A) of an employment or other business relationship with a local government officer, or a family member of the officer, described by Subsection (a);

(B) that the vendor has given one or more gifts described by Subsection (a); or

(C) of a family relationship with a local government officer.

CONTRACT ADDENDUM
PROHIBITION ON CONTRACTS WITH COMPANIES BOYCOTTING ISRAEL

Effective September 1, 2017, Texas Legislature House Bill 89 was signed into law May 2, 2017 requiring all contracts between a governmental entity and a company for goods and services to include a signed verification by the company of the following:

A governmental entity may not enter into a contract with a company for goods or services unless the contract contains a written verification from the company that it:

(1) does not boycott Israel; and
(2) will not boycott Israel during the term of the contract.

"Boycott Israel" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes.

"Company" means a for-profit sole proprietorship, organization, association, corporation, partnership, joint venture, limited partnership, limited liability partnership, or limited liability company, including a wholly owned subsidiary, majority-owned subsidiary, parent company, or affiliate of those entities or business associations that exists to make a profit.

"Governmental Entity" means a state agency or political subdivision of this state.

"Political subdivision" means:

(A) a county;
(B) a municipality;
(C) a public school district; or
(D) a special-purpose district or authority

Signed and Verified By:
Company Name

_____ Date:_____
(Name)
(Title)

CONTRACT ADDENDUM
PROHIBITION ON CONTRACTS WITH COMPANIES THAT DISCRIMINATE AGAINST FIREARM AND AMMUNITION INDUSTRIES

Effective September 1, 2021, Texas Legislature Senate Bill 19 was signed into law May 28, 2021 requiring all contracts between a governmental entity and a company for goods and services to include a signed verification by the company of the following:

A governmental entity[1] may not enter into a contract, valued at $100,000 or more that is to be paid wholly or partly from public funds of the governmental entity, with a company that has 10 or more full-time employees, for goods or services unless the contract contains a written verification from the company that it:

(1) does not have a practice, policy, guidance, or directive that discriminates against a firearm entity or firearm trade association; and

(2) will not discriminate during the term of the contract against a firearm entity or firearm trade association.

"Firearm Entity" means:

(A) a firearm, firearm accessory, or ammunition manufacturer, distributor, wholesaler, supplier, or retailer; and

(B) a sport shooting range

“Firearm Trade Association” means any person, corporation, unincorporated association, federation, business league, or business organization that:

(A) is not organized or operated for profit and for which none of its net earnings inures to the benefit of any private shareholder or individual;

(B) has two or more firearm entities as members; and

(C) is exempt from federal income taxation under Section 501(a), Internal Revenue Code of 1986, as an organization described by Section 501(c) of that code.

“Discriminate against a Firearm Entity or Firearm Trade Association” means:

(A) with respect to the entity or association, to:

(i) refuse to engage in the trade of any goods or services with the entity or association based solely on its status as a firearm entity or firearm trade association;

(ii) refrain from continuing an existing business relationship with the entity or association based solely on its status as a firearm entity or firearm trade association; or

(iii) terminate an existing business relationship with the entity or association based solely on its status as a firearm entity or firearm trade association; and

(B) does not include:

(i) the established policies of a merchant, retail seller, or platform that restrict or prohibit the listing or selling of ammunition, firearms, or firearm accessories; and

(ii) a company's refusal to engage in the trade of any goods or services, decision to refrain from continuing an existing business relationship, or decision to terminate an existing business relationship:

[1] Does not apply to a governmental entity that:

(1) contracts with a sole-source provider; or

(2) does not receive any bids from a company that is able to provide the written verification required by that subsection.

(aa) to comply with federal, state, or local law, policy, or regulations or a directive by a regulatory agency; or

(bb) for any traditional business reason that is specific to the customer or potential customer and not based solely on an entity's or association's status as a firearm entity or firearm trade association.

"Company" means (except that the term does not include a sole proprietorship) a for-profit sole proprietorship, organization, association, corporation, partnership, joint venture, limited partnership, limited liability partnership, or limited liability company, including a wholly owned subsidiary, majority-owned subsidiary, parent company, or affiliate of those entities or business associations that exists to make a profit.

“Governmental Entity” means a state agency or political subdivision of this

state. “Political subdivision” means:

(A) a county;
(B) a municipality;
(C) a public school district; or
(D) a special-purpose district or authority.

Signed and Verified By:

(Name of Company)

_____

(Name)
(Title)
(Date)

CONTRACT ADDENDUM
PROHIBITION ON CONTRACTS WITH COMPANIES BOYCOTTING CERTAIN ENERGY COMPANIES

Effective September 1, 2021, Texas Legislature Senate Bill 13 was signed into law May 28, 2021 requiring all contracts between a governmental entity and a company for goods and services to include a signed verification by the company of the following:

A governmental entity may not enter into a contract, valued at $100,000 or more that is to be paid wholly or partly from public funds of the governmental entity, with a company that has 10 or more full-time employees, for goods or services unless the contract contains a written verification from the company that it:

(1) does not boycott energy companies; and

(2) will not boycott energy companies during the term of the contract.

"Boycott Energy Company" means without an ordinary business purpose, refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations with a company because the company:

(A) engages in the exploration, production, utilization, transportation, sale, or manufacturing of fossil fuel-based energy and does not commit or pledge to meet environmental standards beyond applicable federal and state law; or

(B) does business with a company described by Paragraph (A).

"Company" means (except that the term does not include a sole proprietorship) a for-profit sole proprietorship, organization, association, corporation, partnership, joint venture, limited partnership, limited liability partnership, or limited liability company, including a wholly owned subsidiary, majority-owned subsidiary, parent company, or affiliate of those entities or business associations that exists to make a profit.

“Governmental Entity” means a state agency or political subdivision of this state.

“Political subdivision” means:

(A) a county;

(B) a municipality;

(C) a public school district; or

(D) a special-purpose district or authority.

Signed and Verified By:

(Name of Company)

_____

(Name)

(Title)

(Date)

-- CONTRACTOR NOTICE—

COMPANIES THAT PROVIDE DISTRICT SERVICES AND THE PROHIBITION OF DIVERSITY, EQUITY AND INCLUSION ACTIVITIES

Effective September 1, 2025, Texas Legislature Senate Bill 12 was signed into law requiring all contractors providing services to be given notice of the following:

A contract is subject to termination if the District contractor intentionally or knowingly:

- Engages in diversity, equity, and inclusion (DEI) duties.
- Assigns to another individual DEI duties.

A District contractor shall be permitted to appeal this action in accordance with GF(LOCAL).

"Diversity, equity, and inclusion duties" means:

1. Influencing hiring or employment practices with respect to race, sex, color, or ethnicity except as necessary to comply with state or federal antidiscrimination laws;

2. Promoting differential treatment of or providing special benefits to individuals on the basis of race, color, or ethnicity;

3. Developing or implementing policies, procedures, trainings, activities, or programs that reference race, color, ethnicity, gender identity, or sexual orientation, except for the purpose of student recruitment efforts by colleges and universities designated as historically black colleges and universities in collaboration with school districts, or as necessary to comply with state or federal law;

4. Compelling, requiring, inducing, or soliciting any person to provide a diversity, equity, and inclusion statement or giving preferential consideration to any person based on the provision of a diversity, equity, and inclusion statement.

Texas Education Code 11.005(a)

WORKSHEETS

CORPUS CHRISTI INDEPENDENT SCHOOL DISTRICT

RFP FY27-P-0008 – Network Equipment Refresh at Select Campuses (E-Rate Year 2027)

Offerors must complete every worksheet in this section and include them with the proposal. Worksheet 01 (Pricing) is submitted in the separately sealed Pricing Proposal. Failure to complete the worksheets may lead to disqualification of the proposal.

Evaluation Summary (100 Points)

#	Evaluation Factor (TEC 44.031(b))	RFP Section	Worksheet	Max Points
1	Offeror's proposal amount for E-Rate eligible products and services	6.1	01	33
2	Offeror's equipment specifications and technical documents	6.4	03	15
3	Offeror's technical approach	6.6	05	12
4	Offeror's support, warranty, and product lifecycle	6.9	08	12
5	Offeror's experience with projects of similar type, size, and complexity	6.2	02	10
6	Offeror's management plan	6.5	04	10
7	Previous experience with the District	6.8	07	5
8	Historically Underutilized Business (HUB) status	6.7	06	3
	TOTAL			**100**

Price is the most heavily weighted factor. Price of E-Rate eligible products and services (33 points) is weighted more heavily than any other single factor.

CORPUS CHRISTI INDEPENDENT SCHOOL DISTRICT

RFP FY27-P-0008 – Network Equipment Refresh at Select Campuses (E-Rate Year 2027)

Worksheet 01 – Pricing

Maximum Points: 33

Offeror Name: _____ SPIN #: _____

Provide unit and extended pricing for each line. Enter each extended amount in the Eligible or Ineligible column as defined by the E-Rate Eligible Services List for Funding Year 2027. Pricing must include all costs to deliver, install, configure, test, and support the solution. Use "N/A" for lines not bid.

Line	Description	Manufacturer / Model Proposed	Qty	Unit Price	Eligible Total	Ineligible Total
01	Access switch – 48-port, multigigabit, 90W PoE (802.3bt), stackable (Appendix A)			$	$	$
02	Aggregation / distribution switch – 24-port 1/10/25G SFP28 with 40/100G uplinks (Appendix B)			$	$	$
03	Aggregation / distribution switch – 48-port 1/10/25G SFP28 with 40/100G uplinks (Appendix B)			$	$	$
04	Internet edge router – redundant pair (Appendix C)			$	$	$
05	Data center top-of-rack switch – redundant pair (Appendix C)			$	$	$
06	Data center core switch – HA pair, replaces Cisco 7K (Appendix C)			$	$	$
07	Power supplies, uplink modules, stacking and power-stacking cables			$	$	$
08	Optics, transceivers, and direct-attach cables			$	$	$
09	Software licensing for all required features (3 years)			$	$	$
10	Installation and configuration (including configuration migration)			$	$	$
11	Documentation (as-built diagrams, configurations, asset records)			$	$	$
12	Manufacturer support and maintenance – 3 years, 24x7, advance replacement per Section 7.3.22			$	$	$
13	After-install technical support hours			$	$	$
14	Pre-consulting hours			$	$	$
15	Training and certification (up to 4 District employees)			$	$	$
16	Removal and disposal of replaced equipment			$	$	$
17	Renewal-term pricing: annual support and subscription cost per year for renewal Years 4–9 (informational)			$	$	$
TOTALS					**$**	**$**
GRAND TOTAL (Eligible + Ineligible)						**$**

Scoring:

• Eligible Price (Section 6.1) – 33 points: The lowest responsive and responsible eligible price receives 33 points. Each 1% over the lowest eligible price deducts 0.64 points, up to 50% over the lowest price. Prices more than 50% over the lowest receive 1 point.

District Use Only	Lowest Price	Offeror Price	% Over Lowest	Points
Eligible Price (max 33)	$	$	%	

District Use Only — Points Awarded: _____ of _____

Evaluator: _____ Date: _____

EXAMPLE:

Use 50% on price
Use a straight pro-rated formula

Example: The low bidder gets 33 points	=	33
1% above low bidder gets	=	32.36
2% above low bidder gets	=	31.72
3% above low bidder gets	=	31.08
4% above low bidder gets	=	30.44
5% above low bidder gets	=	29.80

CORPUS CHRISTI INDEPENDENT SCHOOL DISTRICT
RFP FY27-P-0008 – Network Equipment Refresh at Select Campuses (E-Rate Year 2027)

Worksheet 02 – Experience with Projects of Similar Type, Size, and Complexity

Maximum Points: 10

Offeror Name: _____ SPIN #: _____

List up to five (5) projects completed within the last five (5) years. A project of similar type, size, and complexity is the installation of at least twenty-five (25) enterprise access switches and a redundant (HA) core switching pair for a K-12, higher education, or public-sector network.

#	Customer Name, Address, City, State, Zip	Contact Name / Phone / E-mail	Project Description (switch quantity, core design)	Started / Completed	Points (District)
1					
2					
3					
4					
5					

Scoring:

- 2 points for each verified project of similar type, size, and complexity (maximum 10 points).
- The District reserves the right to contact customers listed and will award points only after confirmation of the reference.

District Use Only — Points Awarded: _____ of _____

Evaluator: _____ Date: _____

CORPUS CHRISTI INDEPENDENT SCHOOL DISTRICT
RFP FY27-P-0008 – Network Equipment Refresh at Select Campuses (E-Rate Year 2027)

Worksheet 03 – Equipment Specification and Technical Documents

Maximum Points: 15

Offeror Name: _____ SPIN #: _____

For each equipment category, list the manufacturer and model proposed and the page of the proposal where its specification sheet, independent rankings, and white papers appear. Points are based on how well the proposed equipment meets or exceeds the District's specifications.

Equipment Category	Qty	Manufacturer / Model Proposed	Proposal Page Ref.	Max Points	Points Awarded
Access switch – 48-port multigigabit 90W PoE	58			5	
Aggregation / distribution switch – 24-port	14			2	
Aggregation / distribution switch – 48-port	2			1	
Internet edge router (redundant pair)	2			2	
Data center top-of-rack switch (pair)	2			2	
Data center core switch (HA pair)	2			3	
TOTAL				**15**	

Scoring:

- A maximum of 15 points will be awarded based on the product specifications and supporting documents as compared to the District's needs.
- Equipment that does not meet a mandatory specification may receive 0 points for that category. Campus switching that does not meet the Catalyst Center and ISE compatibility requirements of Section 7.0 will be considered non-responsive.

District Use Only — Points Awarded: _____ of _____

Evaluator: _____ Date: _____

CORPUS CHRISTI INDEPENDENT SCHOOL DISTRICT

RFP FY27-P-0008 – Network Equipment Refresh at Select Campuses (E-Rate Year 2027)

Worksheet 04 – Management Plan

Maximum Points: 10

Offeror Name: _____ SPIN #: _____

Requirement (Section 6.5)	Proposal Page Ref.	Max Points	Points Awarded
1. Contact information for the account team and after-hours technical support number for the products proposed.		1	
2. Project milestones and technical explanation for the implementation of the devices, including site cutover sequence and rollback plan.		6	
3. Plan to meet the District's needs within the funding constraints in place by E-Rate.		3	
TOTAL		**10**	

Scoring:

- A maximum of 10 points will be awarded based on the completeness and quality of the submission.

District Use Only — Points Awarded: _____ of _____

Evaluator: _____ Date: _____

CORPUS CHRISTI INDEPENDENT SCHOOL DISTRICT

RFP FY27-P-0008 – Network Equipment Refresh at Select Campuses (E-Rate Year 2027)

Worksheet 05 – Technical Approach

Maximum Points: 12

Offeror Name: _____ SPIN #: _____

Requirement (Section 6.6)	Proposal Page Ref.	Max Points	Points Awarded
1. Response to all Scope of Work requirements in Section 7 for each equipment category.		4	
2. High-Availability design and failover for the core, edge router, and top-of-rack pairs, with no single point of failure.		3	
3. Onboarding of all campus switching into the District's existing Catalyst Center and ISE deployments, migration of existing VLAN, routing, ACL, 802.1X, and QoS configurations, and a cutover plan that minimizes downtime during school hours.		2	
4. Compliance with Sections 8 through 11 (installation, management, and required response times).		2	
5. Acceptance testing, labeling, asset tagging, and turnover documentation.		1	
TOTAL		**12**	

Scoring:

- A maximum of 12 points will be awarded for the comprehensiveness of the response to the scope of work requirements.
- Offeror must insert a written response directly below each item in Sections 7 through 11.

District Use Only — Points Awarded: _____ of _____

Evaluator: _____ Date: _____

CORPUS CHRISTI INDEPENDENT SCHOOL DISTRICT

RFP FY27-P-0008 – Network Equipment Refresh at Select Campuses (E-Rate Year 2027)

Worksheet 06 – HUB Status

Maximum Points: 3

Offeror Name: _____ SPIN #: _____

Item	Offeror Response
Is the Offeror a certified Historically Underutilized Business (HUB)?	☐ Yes ☐ No
Certifying agency	
HUB certificate / vendor ID number	
Certification expiration date	
HUB certification document attached?	☐ Yes ☐ No

Scoring:

• Offerors verified to be a HUB will receive 3 points. Offerors not providing HUB certification will receive 0 points.

District Use Only — Points Awarded: _____ of _____

Evaluator: _____ Date: _____

CORPUS CHRISTI INDEPENDENT SCHOOL DISTRICT

RFP FY27-P-0008 – Network Equipment Refresh at Select Campuses (E-Rate Year 2027)

Worksheet 07 – Previous Experience with District

Maximum Points: 5

Offeror Name: _____ SPIN #: _____

List up to five (5) technology-related projects completed for Corpus Christi ISD. A multi-year contract renewed each year may be listed once for each year renewed.

#	Project Description	Start Date	End Date	CCISD Contact	Grade (District)	Points (District)
1						
2						
3						
4						
5						

Scoring:

• Based on Corpus Christi ISD's experience on each project, the District will assign a grade of A through F: A = 1 point, B = .5 point, C = .25 point, D and F = 0 points (maximum 5 points).

District Use Only — Points Awarded: _____ of _____

Evaluator: _____ Date: _____

CORPUS CHRISTI INDEPENDENT SCHOOL DISTRICT
RFP FY27-P-0008 – Network Equipment Refresh at Select Campuses (E-Rate Year 2027)

Worksheet 08 – Support, Warranty, and Product Lifecycle

Maximum Points: 12

Offeror Name: _____ SPIN #: _____

Complete each item for the equipment proposed and list the proposal page where supporting manufacturer documentation appears. Where terms differ by equipment category, list each category. See Section 6.9 for scoring definitions.

#	Criterion	Offeror Response	Documentation Page Ref.	Max Points	Points Awarded
1	Hardware warranty term on proposed access and distribution switches (lifetime / years)			3	
2	Years of manufacturer hardware and software support available after delivery, under the published end-of-life policy			3	
3	Advance hardware replacement service level for core, data center, and Internet edge equipment (4-hour / next business day / other)			3	
4	Number of named, certified engineers available on-site within 24 hours (list below)			3	
TOTAL				**12**	

Certified Engineers (Criterion 4)

Engineer Name	Manufacturer Certification(s) and Level	Certification Expiration	Base Location	On-site Response Time

Scoring:

- Hardware warranty (3): lifetime = 3; 5 years or more = 2; under 5 years = 0.
- Product lifecycle (3): 10+ years = 3; 8–9 years = 2; 7 years = 1.
- Advance hardware replacement (3): 4-hour = 3; next business day = 1; slower = 0.
- Certified engineers (3): two or more = 3; one = 1.5; none = 0.
- Responses without supporting documentation receive 0 points for that item.

District Use Only — Points Awarded: _____ of _____

Evaluator: _____ Date: _____

CORPUS CHRISTI INDEPENDENT SCHOOL DISTRICT

RFP FY27-P-0008 – Network Equipment Refresh at Select Campuses (E-Rate Year 2027)

Asset Register Worksheet

Offeror Name: _____ SPIN #: _____

Complete one row for each device installed. This record supports the District's E-Rate asset inventory requirements and must be submitted with turnover documentation.

Item	Description	Manufacturer / Model	Serial #	Asset Tag	School # / Room	FRN Line #	Funding Year	Install Date
1								
2								
3								
4								
5								
6								
7								
8								
9								
10								
11								
12								
13								
14								
15								

CORPUS CHRISTI INDEPENDENT SCHOOL DISTRICT

RFP FY27-P-0008 – Network Equipment Refresh at Select Campuses (E-Rate Year 2027)

Asset Transfer Worksheet

Offeror Name: _____ SPIN #: _____

Record any E-Rate funded equipment moved from its original installed location. Transfers must be documented and retained for E-Rate audit purposes.

Item	Description / Model	Serial #	Asset Tag	From (School / Room)	To (School / Room)	Transfer Date	Reason	Approved By
1								
2								
3								
4								
5								
6								
7								
8								
9								
10								
11								
12								

Appendix A – Access Switches by Campus

Select Campuses receiving 48-port multigigabit PoE access switches (Section 7.2.3, Worksheet 01 line 01). Each closet's switches are installed in one rack. Closets with more than one access switch will be stacked (Section 7.2.3, item f).

Campus	Replacement Equipment	Qty	Network Closets	Existing Equipment Replaced
Student Support Center (SSC)	48-port multigigabit PoE access switch	16	5	Cisco Catalyst 9300, 3850, 2960, 3750
Los Encinos Elementary	48-port multigigabit PoE access switch	19	5	Cisco Meraki MS250
Calk-Wilson Elementary	48-port multigigabit PoE access switch	23	6	Cisco Meraki MS250
TOTAL		**58**	**16**	

Los Encinos Elementary and Calk-Wilson Elementary currently use cloud-managed switches. Their replacements will be managed by the District's Catalyst Center and must meet Section 7.0. The Offeror shall migrate the existing VLAN, port, and access-control configuration from the cloud-managed platform.

Student Support Center (SSC) – 16 Access Switches

Closet	Rack / Cabinet	Existing Model(s) Replaced	48-Port Access Switches	Fiber Distribution Switch (Appendix B)	Total Switches in Rack
MDF	Rack	2x 9300, 6x 3850	8	1	9
IDF 2	Cabinet	2x 9300	2	—	2
IDF 3	Cabinet	2x 3750	2	—	2
IDF 4	Cabinet	3x 2960	3	—	3
IDF 7	Cabinet	1x 9300	1	—	1
TOTAL			**16**	**1**	**17**

The SSC MDF rack holds eight (8) access switches and the campus fiber distribution switch (nine switches total). Existing SSC access switches are a mix of Cisco Catalyst 9300, 3850, 2960, and 3750 models.

Los Encinos Elementary – 19 Access Switches

Closet	Rack / Cabinet	Existing Model(s) Replaced	48-Port Access Switches	Fiber Distribution Switch (Appendix B)	Total Switches in Rack
MDF	Rack	Cisco Meraki MS250	5	1	6
IDF 2	Rack	Cisco Meraki MS250	6	—	6
IDF 3	Rack	Cisco Meraki MS250	5	—	5
IDF 4	Cabinet	Cisco Meraki MS250	2	—	2
IDF 5	Cabinet	Cisco Meraki MS250	1	—	1
TOTAL			**19**	**1**	**20**

Calk-Wilson Elementary – 23 Access Switches

Closet	Rack / Cabinet	Existing Model(s) Replaced	48-Port Access Switches	Fiber Distribution Switch (Appendix B)	Total Switches in Rack
MDF	Rack	Cisco Meraki MS250	3	1	4
IDF 2	Rack	Cisco Meraki MS250	5	—	5
IDF 3	Rack	Cisco Meraki MS250	4	—	4
IDF 4	Rack	Cisco Meraki MS250	8	—	8
IDF 5	Cabinet	Cisco Meraki MS250	2	—	2
IDF 6	Cabinet	Cisco Meraki MS250	1	—	1
TOTAL			**23**	**1**	**24**

Appendix B – Distribution Switches by Campus

Select Campuses receiving fiber aggregation/distribution switches, installed standalone, one per campus (Sections 7.2.4 and 7.2.5, Worksheet 01 lines 02 and 03).

#	Campus	Existing Switch Replaced	Replacement Equipment	Qty
1	Student Support Center (SSC)	Cisco Catalyst 6816	24-port fiber aggregation/distribution switch	1
2	Adkins Middle School	Cisco Catalyst 6816	24-port fiber aggregation/distribution switch	1
3	Calk-Wilson Elementary	Cisco Catalyst 6816	24-port fiber aggregation/distribution switch	1
4	Los Encinos Elementary	Cisco Catalyst 6816	24-port fiber aggregation/distribution switch	1
5	Ray High School	Cisco Catalyst 6832	48-port fiber aggregation/distribution switch	1
6	Moody High School	Cisco Catalyst 6832	48-port fiber aggregation/distribution switch	1
7	Metro E Elementary	Cisco Catalyst 6816	24-port fiber aggregation/distribution switch	1
8	Allen Elementary	Cisco Catalyst 6816	24-port fiber aggregation/distribution switch	1
9	Houston Elementary	Cisco Catalyst 6816	24-port fiber aggregation/distribution switch	1
10	Menger Elementary	Cisco Catalyst 6816	24-port fiber aggregation/distribution switch	1
11	Club Estates Elementary	Cisco Catalyst 6816	24-port fiber aggregation/distribution switch	1
12	Moore Elementary	Cisco Catalyst 6816	24-port fiber aggregation/distribution switch	1
13	Dawson Elementary	Cisco Catalyst 6816	24-port fiber aggregation/distribution switch	1
14	Collegiate High School	Cisco Catalyst 6816	24-port fiber aggregation/distribution switch	1
15	Branch High School	Cisco Catalyst 6816	24-port fiber aggregation/distribution switch	1
16	Coles High School	Cisco Catalyst 6816	24-port fiber aggregation/distribution switch	1
TOTALS			**24-port: 14 48-port: 2**	**16**

Appendix C – District Data Center

Equipment installed at the District Data Center, located at the Technology Service Center.

Equipment	RFP Section	Qty	Existing Equipment Replaced
Internet edge routers (redundant pair)	7.2.6	2	Cisco ASR 1002 routers
Data center top-of-rack switches (redundant pair)	7.2.7	2	Dell Force10
Data center core switches (HA pair)	7.2.8	2	Cisco Nexus 7706 (7K) pair
TOTAL		**6**	