FY2027 RFP Category 2 – Antelope Valley Un H S Dist

E-rate BEN: 144004 · Form 470 # 270003124

1. Project Summary

The purpose of this Request for Proposal (RFP) is to solicit bids for Antelope Valley Un H S Dist ("Applicant"). Applicant is seeking proposals for software licenses and subscriptions for existing network equipment. This project is being requested under E-rate Category Two Internal Connections for E-rate Funding Year 2027.

2. Timeline

Task	To	Due Date
Form 470 & RFP Posted	EPC Portal	11/2/2026
Clarifying Questions Due	erate@avhsd.org and cc to erate@eratecomplete.com	11/16/2026 9:00 am Applicant time
Q&A RFP Addendum Posted	EPC Portal	11/19/2026
Site Visit – None required	—	Not applicable
Bids Due	Bids2027@eratecomplete.com	11/30/2026 9:00 am Applicant time

These are the only dates for this RFP. Any change will be issued as an addendum posted to the Form 470 in EPC.

3. Bidder Communication & Submission Requirements

To ensure fairness, transparency, and proper documentation, all bidder communication must adhere to the following requirements:

- **Email Only:** No phone calls or texts are permitted. All communication must occur via email to the contacts specified above for documentation purposes.
- **Adherence to RFP Instructions:** Failure to comply with any RFP instructions may result in disqualification or point deductions during bid evaluation.
- **Point of Contact:** All communication regarding this RFP must be directed to the designated contact/s listed above. Communication with any other individual, department, or board member may result in disqualification.
- **Scope of Inquiries:** Questions or suggestions involving products or services not included in the Form 470 or RFP will not be considered legitimate inquiries or proposals. Questions requesting information already contained within the Form 470 or RFP will not receive a response.
- **Incomplete or Non-Responsive Proposals:** A response will be disqualified if it does not include itemized pricing for the requested items, only asks the Applicant to contact the vendor, or does not address the scope of the Form 470. Spam, robotic, generic, or encyclopedic submissions will not be considered valid and will be disqualified. The reason for each disqualification will be documented in the bid evaluation file.
- **Late Submissions:** The applicant reserves the right to reject any bids submitted after the

published deadline.

- **Addenda:** It is the bidder's responsibility to follow the Form 470 in the E-rate EPC portal to receive any updates and addenda. A Q&A addendum will be posted by the date in the Timeline, even if no questions are received. Vendor questions and responses, as well as any clarifications or other addenda, will be posted to ensure equal access to information. Bidders are responsible for monitoring the EPC Form 470 for updates. Proposals submitted after an addendum is posted must acknowledge it.

Clarifying Questions are due from vendors to erate@avhsd.org and cc to erate@eratecomplete.com by the date and time in the Timeline above. Questions received after that deadline may not be answered.

Bids must be submitted via email to Bids2027@eratecomplete.com and received by the date and time in the Timeline above. Applicant reserves the right to reject late submissions. Bidders who submitted a bid before the Q&A addendum was posted may submit a revised bid based on the addendum by the bid due date. A revised bid must acknowledge the addendum and should clarify if it replaces that bidder's earlier bid.

All responses must be labeled **ATTN: ERATE Category 2 FY2027 Response – C2 Antelope Valley CA**

4. Description of Proposal

Respondent will provide a description of their proposal for all services and solutions. Description will include an overview of the proposal, any deviations from the requested architecture, design or requirements, assumptions made, other detail the Applicant may find useful or necessary (or could differentiate the solution from a competing proposal).

5. References

For each response, the respondent must provide 3 references from current or recent customers (preferably K-12 schools) with projects equivalent to the size of the applicant.

6. Required Notice to Proceed and Funding Availability

Applicant will follow the purchasing policies of the Board and requirements and procedures of the FCC’s E-rate program as administered by the Universal Service Administrative Company to be eligible for all available funding. The implementation of any associated contracts resulting from this competitive bid process will be dependent on the applicant’s issuance of a written Notice to Proceed/Purchase Order. E-rate funding notification alone will not signify Notice to Proceed. The Applicant will have the right to allow the contract to expire without implementation if appropriate funding does not come available.

No Work Without Written Authorization. Vendor shall not order equipment, schedule labor, perform services, or incur costs on behalf of the Applicant until the Applicant issues a written Purchase Order/Notice to Proceed. Any work performed or costs incurred without written authorization are at the Vendor’s sole risk and expense.

Invoicing: Respondents agree to conform to all E-Rate guidelines for the billing of discounts to the SLD/USAC. Bidders must be willing to provide E-Rate discounted billing (form 474/SPI invoicing) if

requested by the applicant.

Prices to remain firm through E-rate approval, execution, and duration of the proposed contract. In the event of a price decrease for service or from the manufacturer, said decrease shall be passed on to the Applicant and documented with new price sheet sent to the contacts listed here.

7. Software Licenses and Subscriptions for Existing Equipment

The Applicant is requesting proposals for software licenses and subscriptions for the existing, Applicant-owned network equipment listed below. Licenses must be compatible with this equipment. Where a manufacturer, model or license SKU is named, equivalent licensing that provides the same functionality on the existing equipment will be considered.

Licenses are requested for terms of 1 years. Each term must be priced separately so bids can be compared on the same term.

- List every license or subscription by SKU, with quantity, term, start and end dates, unit price and extended price.
- Identify any license, subscription or bundle that includes features that are not E-rate eligible (for example, advanced security services) and show the eligible and ineligible portions so the Applicant can cost-allocate as required.
- If licenses must be co-termed, state the co-term end date and how pricing was prorated.
- Do not include hardware, separately priced warranties, or on-site services. If offered, price each separately.

Equipment Covered

Product Type	Manufacturer	Model / SKU	Est. Qty / Cabling Feet	License / Support Term Options	Installation & Configuration Fees Requested	Specifications / Notes
Wireless Controller License	Meraki or equivalent	LIC-ENT-1YR or equivalent	2000	1 year	No	Just licensing, no hardware being purchased

8. Bidder Acceptance of RFP Terms

Submission of a proposal constitutes the Vendor’s agreement to comply with the requirements of this RFP, including the Applicant’s contracting process, order of precedence, and written PO/NTP requirement.

9. Public Entity Requirements

Vendor acknowledges the Applicant is a public entity and may be subject to additional requirements related to board approval, appropriation/budget availability, audit/public records, and limitations on indemnification, venue, governing law, and attorney fees. Vendor agrees to execute Applicant-required clauses as a condition of award. Vendor acknowledges that the Applicant cannot make advance payments, deposits, or prepayments for undelivered goods or services.

10. Contractor Requirements

- Must comply with all E-rate program rules
- Must have experience in K–12 environments
- Must provide three K–12 project references
- Must offer the Applicant its lowest corresponding price for the same or similar goods and services, as required by 47 C.F.R. § 54.511(b)
- Must hold a valid SPIN (FCC Form 498 ID), must not be in Red Light status with the FCC, and must file FCC Form 473 (Service Provider Annual Certification) for FY2027. Failure to meet these requirements may result in disqualification.
- By submitting, the Vendor certifies it did not help prepare this RFP or the Form 470, and has offered no gifts to Applicant staff.

11. E-rate Program Compliance

Bidder acknowledges their equipment and services are compliant with FCC's Order (FCC 19-121) prohibiting the sale, provision, maintenance, modification, or other support of equipment or services provided or manufactured by Huawei, ZTE or any other "covered company" deemed a national security threat, and that no equipment or service proposed is on the FCC Covered List (47 CFR 54.10).

Service providers are reminded of the E-Rate gift restrictions in 47 CFR 54.503(d).

12. Proposal Submission

Deadline: see the Timeline above. Submit to Bids2027@eratecomplete.com

All proposals must include:

- Itemized pricing separating E-rate eligible and ineligible costs
- Full manufacturer part number/SKU
- Completed Pricing Form (posted with this RFP)
- Vendor SPIN (Service Provider Identification Number / Form 498 ID)

13. Evaluation Criteria

Price of eligible goods and services is the primary factor and will be weighted most heavily. Proposals will be scored as follows:

Criterion	Weight	How it is scored
Price of eligible goods/services	40%	Scored proportionally: 5 × (lowest eligible price received ÷ the bidder’s eligible price). Eligible items only.
Meets requirements	25%	The bid itself: quotes what the RFP/Form 470 asked for (or a documented equivalent); itemizes eligible vs. ineligible costs; includes part numbers, installation, SPIN and required documents; follows the bid submission instructions.
Understanding of needs	20%	The solution: fits the applicant’s environment; compatible with existing equipment and management software; sound design; addresses the timeline / installation window.

Criterion	Weight	How it is scored
Prior experience with vendor	10%	The applicant's past experience with this vendor, plus the references requested in this RFP.
Local presence	5%	Office within 150 miles of the applicant.

All criteria other than price are scored 1–5.

14. Contract Terms

An initial term of April 1, 2027 – September 30, 2028, with one optional voluntary extension

The contract is contingent on:

- E-rate funding approval.
- Final approval of next year's fiscal budget;
- Board approval, if required
- Issuance of PO/Notice to Proceed

The Applicant reserves the right to make reductions or changes based on available budget and/or funding.

15. Order of Precedence

Any contract resulting from this RFP will be governed only by: (1) the Applicant's written award/contract document (or board-approved contract), (2) the Applicant's Purchase Order and written Notice to Proceed, (3) this RFP and any published addenda, and (4) the Vendor's proposal/quote only to the extent expressly incorporated by the Applicant in writing. Vendor boilerplate terms or template agreements are expressly excluded unless the Applicant affirmatively adopts them in writing. Vendor agrees that any proposed contract or terms submitted with the bid are considered non-binding unless affirmatively adopted by the Applicant.

Prepared by E-Rate Complete, LLC | Erin Johnson | erate@eratecomplete.com

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