Lincoln Public Schools

Lincoln, NE

October 30, 2026

NETWORK EQUIPMENT

Request for Proposal #11488

Abstract

Seeking proposals for Networking Equipment.

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SECTION A – PROPOSAL OVERVIEW

INTRODUCTION AND SCOPE

The Lincoln Public Schools (LPS) is seeking proposals for network equipment as described in this Request for Proposals (RFP).

E-RATE REQUIREMENTS

It is anticipated that some or all of the costs associated with this proposal shall be eligible for the E-Rate discount under the Federal Communications Commission (FCC) Universal Service Provision (FCC 97-157); therefore, the selected Proposer must understand and comply with all FCC rules and regulations relative to E-Rate. The selected Proposer must also have a valid 498 ID (Service Provider Identification Number – SPIN).

Final authorization by LPS for the purchase of any or all goods and/or services, hereafter described in this RFP, MAY be contingent upon the award of funding (a Funding Commitment Decision Letter) from the Schools and Libraries Division of USAC for the 2027 E-Rate Funding Year. LPS may, at its discretion, choose to cancel its offer for the purchase of any and all goods and/or services requested in this RFP if E-Rate funding is not approved by USAC, there is a reduction in funding, there are changes in the physical structure of a school (i.e., renovations, demolitions), or for any other reason.

All requests for payment by the selected Proposer must be made by written invoice to LPS. Goods and/or services may not be delivered to LPS before April 1, 2027. The selected Proposer may not issue written invoices before July 1, 2027. Invoices must show the full amount of the cost of goods and/or services provided to LPS for the invoice period. Invoices must also provide the following:

(i) an itemization of those goods and/or services that are eligible for E-Rate reimbursements, and those that are not eligible for E-Rate reimbursement, or only partially eligible.

(ii) an itemization of invoice amounts that are allocated for payment through E-Rate, and those that are to be paid directly by LPS.

LPS shall pay only the invoice amounts, not otherwise disputed by LPS, allocated on the invoice for payment directly by LPS. **By submitting a proposal, the selected Proposer understands, acknowledges and agrees that LPS will not pay any invoice amounts identified and allocated for payment through E-Rate.**

The selected Proposer shall be responsible to prepare and file with the FCC a Form 474 (SPI Form) to request payment of those invoice amounts allocated for payment through the E-Rate program. The selected Proposer will be paid for the E-rate eligible goods and/or services through the E-Rate program only after a Funding Commitment Decision Letter has been issued through the E-Rate program. If, through no fault of the selected Proposer, a Funding Commitment Decision Letter has not been issued by December 31, 2027, the selected Proposer at its option may submit an invoice to LPS for payment of the non-reimbursed E-Rate eligible goods and/or services.

SECTION B – PROPOSAL INSTRUCTIONS

PROPOSAL DUE DATE

The proposal is due December 18th 2026, at 10:00 a.m. CST.

PROPOSAL, REQUIREMENTS, AND INSTRUCTIONS FOR SUBMISSION

To be considered, the proposal must contain a response to all components listed in this RFP. Submission of a proposal presumes that the proposer understood and has read the RFP and is submitting a proposal in the format requested. Any incomplete proposals, exceptions, qualifications not specified may cause the proposal to be rejected. Please send all proposed costs in a separate document. LPS will send this request for proposal as an MS Word document to authorized persons via email.

Submit proposals as follows:

E-Mailed
mbellam@lps.org
cc:
purchasing@lps.org
RFP # 11488

Proposal questions may be submitted **until 10:00 am, November 13th,** by e-mailing Matt Bellamy (mbellam@lps.org), LPS Director of Purchasing. Questions will not be accepted after this date and time.

Addenda are written or graphic instruments prepared and issued by LPS prior to the Proposal closing date, which modify or interpret RFP documents by additions, deletions, clarifications, or corrections. Addenda shall be binding and shall become part of the Contract Documents.

It is the Proposer's responsibility to assure that all addenda have been reviewed.

RESPONSE REQUIREMENTS – ABILITY TO PROVIDE

Service Requirements

Provide a written statement addressing each of the following:

A. The proposal shall provide detail for each equipment model proposed and enumerate all associated costs.
B. The proposal shall provide detail for each equipment model proposed and enumerate all associated costs.
C. The proposal must include warranty information for each equipment model offered.
D. The proposer must provide a dedicated account manager and account service team to the LPS account.
E. The proposer must provide Customer Service Associates in the Central US Time Zone.
F. The proposer must provide annual review of all services and costs incurred.
G. The proposer must provide 24x7 Management and Maintenance Service as exhibited by the staffing of a 24x7x365 Technical Assistance Center. The proposal shall include a description of problem escalation procedures and management responsibility.
H. The proposal shall list separately any costs which are not eligible for E-Rate discounts.

Summary of Costs & Time-Frames

Models, licensing needed, and quantities are as follows:

Category 2 Items

1. Quantity 10 of HPE Aruba AP-515 Series with 3 years of associated licensing and maintenance or equivalent model.
2. Quantity 10 of HPE Aruba AP-535 Series with 3 years of associated licensing and maintenance or equivalent model.
3. Quantity 10 of HPE Aruba AP-725 with 5 years of associated licensing and maintenance or equivalent model. The Aruba Central license (or equivalent) below can be utilized for this if applicable.
4. Quantity 10 of HPE Aruba AP-735 with 5 years of associated licensing and maintenance or equivalent model. The Aruba Central license (or equivalent) below can be utilized for this if applicable.
5. Quantity 30 of HPE Aruba 6300M (JL662A) with no power supply needed or equivalent model.
6. Quantity 1000 of 5' CAT 6A Booted Ethernet Cables (Yellow).
7. Quantity 200 of 7' CAT 6A Booted Ethernet Cables (Yellow).
8. Quantity 4 of 40GBase-LR4 QSFP+ Aruba compatible modules.
9. Quantity 200 of 10GBase-SR SFP+ Aruba compatible modules.
10. Quantity 5 of APC SMT3000RM2UC with 5 year warranty or equivalent model.
11. Quantity 1 of APC SMT2200RM2UC with 5 year warranty or equivalent model.
12. Quantity 5 of HPE Aruba part number H1JY3E Aruba 7240XM 1-year Foundation Care 24x7 support or equivalent.
13. Quantity 1 of HPE Aruba part number H5UF9E Aruba 1Y FC SW MM-VA-5K ELTU SVC [for JY897AAE] or equivalent.
14. Quantity 4504 of HPE Aruba part number HPE-RNWL-SW Aruba LIC-K-12 AOS 1 Dev Lic Bndl E-LTU or equivalent.
15. Quantity 5157 of HPE Aruba part number H2YV3E Aruba AirWave 1 Device Lic E-LTU or equivalent.
16. Quantity 500 of HPE Aruba part number JW546AAE HPE Aruba Airwave with RAPIDS and VisualRF or equivalent.
17. Quantity 500 of HPE Aruba part number H2YV3E Aruba 1Y FC SW AW 1 Dev E-L SVC [for JW546AAE] or equivalent.
18. Quantity 5000 of HPE Aruba part number Q9Y60AAS HPE ANW Central AP Foundation 5y SaaS or equivalent.
19. Quantity 50 of HPE Aruba part number Q9Y70AAS HPE ANW Central Sw CL1 Fnd 5y SaaS - CX4100/CX6100 or equivalent.
20. Quantity 25 of HPE Aruba part number Q9Y75AAS HPE ANW Central Sw CL2 Fnd 5y SaaS - CX6200 or equivalent.
21. Quantity 800 of HPE Aruba part number Q9Y80AAS HPE ANW Central Sw CL3 Fnd 5y SaaS - CX6300 or equivalent.
22. Quantity 47 of HPE Aruba part number R3K05AAS HPE ANW Central Sw CL5 Fnd 5y SaaS - CX8XXX or equivalent.
23. Quantity 5 of HPE Aruba part number JZ399AAE HPE Aruba ClearPass Cx000V VM Appl E-LTU or equivalent.
24. Quantity 1 of HPE Aruba part number JZ407AAE Aruba ClearPass NL AC 50K CE E-LTU or equivalent.
25. Quantity 935 of HPE Aruba part number JL640AAE Aruba NetEdit Single Node 3yr Sub E-STU or equivalent.
26. Quantity 1 for Palo Alto PAN-SVC-PREM-5450-3YR 3 year Renewal for Serial Number 019901004075 or equivalent

27. Quantity 1 for Palo Alto PAN-SVC-PREM-5450-3YR 3 year Renewal for Serial Number 019901004259 or equivalent
28. Quantity 1 for Palo Alto PAN-PA-5450-ATP-3YR 3 year Renewal for Serial Number 019901004075 or equivalent
29. Quantity 1 for Palo Alto PAN-PA-5450-ATP-3YR 3 year Renewal for Serial Number 019901004259 or equivalent
30. Quantity 1 for Palo Alto PAN-SVC-PREM-PRA-25-3YR 3 year Renewal for Serial Number 000702866673 or equivalent
31. Any other hardware items needed.
32. List all equipment and associated costs LPS will be required to purchase to implement proposer's proposal (add additional lines to this submittal as needed).
33. List any E-Rate Ineligible items in your proposal (add additional lines to this submittal as needed.)
34. Vendors are required to propose all requested items. Vendors that submit an incomplete proposal will be disqualified.

References

List three references within 300 miles of Lincoln, NE, where Proposer has supplied equipment and or services similar to that proposed. It is preferable that the reference used will be of a similar size to LPS. LPS reserves the right to require upon its request a list of users of the type of equipment or services proposed. LPS may contact these users to determine quality level of the offered equipment and or services. Such information may be considered in the evaluation of the proposal.

Include the list in this format with your Proposal Response

SITE	DATE OF DELIVERY	CONTACT PERSON	TELEPHONE #

SECTION C - AWARD CRITERIA

While price is the major consideration, LPS will consider other criteria in evaluating proposals. The point values associated with the award criteria are:

Factor	Weight	Score	Notes
Price of the eligible equipment and licensing	**30%**		
Compliance with RFP specifications and submittals	**25%**		
Service, support, & technical experience	**15%**		

References	**15%**		
Other costs, including but not limited to ineligible cost factors or additional costs not outlined in response	**15%**		
Total	**100%**		

SECTION D - CLARIFICATION OF PROPOSALS

A. Qualified proposals will be evaluated and acceptance made based on the best value offered to LPS in its sole discretion.
B. Proposals will be evaluated according to completeness, content, and total cost.
C. LPS may make such reasonable investigations or demonstrations as deemed proper and necessary to determine the ability of the Proposer to deliver the equipment/work/service proposed, and the Proposer shall furnish to LPS all such information and data for this purpose as may be requested.
D. LPS reserves the right to reject any proposal if the evidence submitted by, or investigations of, such Proposer fail to satisfy LPS that such Proposer is properly qualified to carry out the obligations of the contract and to furnish the item(s) contemplated therein.
E. LPS reserves the right to negotiate with any Proposer. The successful Proposer may be asked to participate in negotiations and make revisions to their proposal based on these negotiations.
F. This proposal does not commit LPS to award a contract or pay costs incurred in the preparation of this proposal.
G. At their option, the evaluators may request oral presentations, demonstrations or discussion with any or all Proposer's for the purpose of clarification or to amplify the materials presented in any part of the proposal. However, Proposers are cautioned that the evaluators are not required to request clarification; therefore, all proposals should be complete and reflect the most favorable terms available from the Proposer.
H. LPS reserves the right to accept any offer or to reject all offers due to non-compliance with any requirement, scope and specification stated within this RFP.
I. Individual invoices must be issued for each purchase order received.

SECTION E - PROCUREMENT STATEMENT OF NON-PREFERENCE

It is the intent of LPS to procure a product in the size, quality, and parameters of the following specifications. Sometimes, for facilitation of proposing/quoting procedures only, a certain manufacturer, product, or vendor will be utilized to help streamline this process. However, LPS invites and encourages all other qualified proposers to submit equivalent proposals/quotes. The primary purpose is to ensure that no interested party is excluded or limited from the proposal/quoting process. All proposals are evaluated equally, based on but not limited to the following criteria:

- Award Criteria
- Prices offered
- The quality of the equipment offered
- The general reputation and performance capabilities of the proposers

- The substantial conformity with the specifications and other conditions set forth in the request for proposals/quotes
- The suitability of the equipment for the intended use
- The personal or related services needed
- Transportation charges
- Location and availability of service and repair facilities and personnel
- References provided for proposed equipment
- Demonstration of proposed equipment, if required
- The dates of delivery and performance
- Such other factor(s) deemed pertinent or peculiar to the purchase in question which, if controlling, shall be made a matter of record.

All proposals/quotes submitted should be as closely sized, equipped, etc. to the desired specifications. Any exceptions to the specifications will be evaluated based on the best interest of LPS.

SECTION F – Form Contract Terms

The contract between LPS and the successful Proposer shall consist of an LPS Purchase Order, LPS Special Terms and Conditions, and a copy of the Contractor's proposal response. LPS reserves the right to add or remove documents to the contract.

The LPS Special Terms and Conditions shall contain, at a minimum, the following items:

- License Grant – LPS shall be granted a license in any hardware/software provided. Any licensing shall be provided for a term of five years.
- Invoicing – Fees and expenses shall be invoiced to LPS not less than 30 calendar days before being due.
- Expenses – All reimbursable expenses must be preapproved by LPS before being incurred.
- Taxes – LPS is tax exempt.
- Interest – LPS shall pay no interest on late payments.
- Annual Maintenance Fee Increases – LPS will negotiate on the amount of any increase in any annual maintenance fees.
- LPS Trademarks – LPS must consent in writing to the use of any LPS trademarks.
- Data Ownership – LPS shall retain all ownership rights in any information and/or data provided to proposer.
- Data Use – Proposer shall not use, reuse, sell, share or transfer any information and/or data provided to or stored on by proposer except as allowed by the contract or written authorization of LPS.
- Data Privacy/Security – Proposer shall identify its compliance with federal, state and local laws, statutes, regulations, rules, and orders regarding data privacy and data security, including but not limited to compliance with the federal Family Educational Rights and Privacy Act, the federal Protection of Pupil Rights Amendment, the federal

Children's Online Privacy Protection Act, and the Nebraska Financial Data Protection and Consumer Notification of Data Security Breach Act of 2006.

- Confidential Information – Proposer's information shall not be confidential, except as allowed by law.
- Insurance – Insurance requirements as determined by LPS.
- Warranty – Proposer shall warrant that its installation services, if any, shall be performed in a professional manner by quality personnel in a manner consistent with industry standards, that the equipment and services shall perform in compliance with applicable documentation, and that the equipment and services are free of any known viruses or other malware.
- Infringement – Proposer shall indemnify, defend, and hold harmless LPS against any third-party claims for intellectual property infringement of the supplied equipment.
- Limitations of Liability – LPS will negotiate on the amount, if any, of proposer's liability limits.
- Termination / Renewal – Any termination provisions must have notice and cure periods.
- Independent Contractor – Proposer shall be deemed an independent contractor.
- Governing Law and Venue – Governing law shall be Nebraska; exclusive venue shall be in federal or state courts in Lancaster County, Nebraska.
- LPS Policies – Proposer shall comply with all LPS policies, regulations, directives, and practices, as the same may be amended from time to time.
- Other terms and conditions as may be included by LPS in its sole discretion

By submitting a proposal, the proposer understands and agrees that LPS retains the right to negotiate with the selected proposer to arrive at a mutually agreeable relationship. LPS reserves the right to reject the proposer's submitted proposal in its entirety and to modify any terms contained in the proposal as LPS deems appropriate. LPS further reserves the right to alter, amend or make any changes to the proposal LPS deems are necessary or prudent or in the best interest of LPS. NO CONTRACTUAL RIGHTS SHALL BE CREATED BETWEEN THE SELECTED PROPOSER AND LPS UNTIL ALL CONTRACT DOCUMENTS HAVE BEEN APPROVED BY THE LPS BOARD OF EDUCATION, AND EXECUTED BY ALL PARTIES THERETO.

SECTION G – MISCELLANEOUS TERMS AND CONDITIONS

A. LPS may, at its discretion, choose to accept all or part of a proposal or purchase additional quantity of an item.
B. Service Providers that refer to a **State Contract** should respond to this RFP and **attach the State Contract.**
C. In the event there are LPS budget restraints, the E-Rate program is cancelled, or any other reasons, LPS reserves the right to re-negotiate costs with the selected service provider. This may also include canceling services and/or scaling back on service.
D. Final authorization by LPS for the purchase of any services, hereafter described in this document, may be contingent on the funding from the Schools and Libraries Division (SLD) of the Universal Service Administrative Company (USAC).
E. Billable services approved for funding shall not begin before April 1, 2027 and not billed before July 1, 2027.

F. LPS reserves the right in its sole discretion to terminate this RFP process at any time. LPS also reserves the right in its sole discretion to reject any and all proposals received, including those that are not deemed to be in the best interests of LPS. LPS further reserves the right to cancel or amend the RFP or any other documents or materials at any time and will notify all persons requesting proposal documents accordingly and to waive any requirements under this RFP or any formalities and minor irregularities in proposals received.
G. ALL PROPOSALS AND OTHER SUBMITTED DOCUMENTS SHALL BE PUBLIC RECORDS AND SHALL NOT BE CONSIDERED CONFIDENTIAL. By responding to this RFP and submitting a proposal, the proposer is consenting thereto and waiving all confidentiality or privacy rights in and to same.
H. Participation in this RFP process by interested persons shall be at absolutely no cost or obligation to LPS. LPS does not agree to assume, pay, or reimburse any cost, expense or fee or other injury or damage incurred by any submitter or others in connection with this RFP and the submitting proposer shall indemnify and hold LPS harmless from all such costs, expenses, fees or damages.
I. Proposals shall contain no contingencies for acceptance.
J. By receiving this RFP or submitting a proposal, the proposer agrees that this RFP and all information contained herein is confidential information of LPS. The proposer agrees that it shall not disclose this RFP or any information contained herein to any third party, other than LPS, and shall protect this RFP and the information contained herein with the same degree of care as the proposer normally uses in protecting its own confidential and proprietary information. This requirement shall not apply to confidential information which becomes part of the public domain by means other than through the proposer. The proposer's proposal should contain an acknowledgement of this non-disclosure requirement.
K. The proposer shall certify, warrant and represent to LPS that the proposer's proposal is based on a full and complete examination of the RFP documents and that all statements, facts and representations made in all of the submittal documents and materials are true, correct, accurate, and complete, and may be relied upon by LPS in considering the proposal. The proposer shall certify that it understands it is responsible to immediately provide updated and correct information if any of the information in the proposal changes at any time. The proposer shall certify that it understands that any omission, falsification or misrepresentation made by the proposer in such documents and materials or any supplement thereto, will be sufficient grounds for failure to select the proposer or to terminate any contract with LPS. The proposer shall acknowledge its consent and agreement to comply at all times with all LPS policies, regulations, directives, and practices.
L. The proposer shall certify, warrant and represent to LPS that the proposer, and its principals, is/are not presently declared ineligible, or voluntarily excluded from soliciting work by any governmental department or agency and that the proposer, and its principals, has/have not been terminated during the performance of a contract or withdrew from a contract to avoid termination.
M. The proposer shall certify that it is an equal opportunity employer and actively recruits a well-qualified and diverse staff including minority applicants, and does not discriminate against any employee or applicant for employment by reason of race, color, national origin, religion, marital status, sex, age, disability or sexual orientation. The proposer shall certify that by submitting a proposal, the proposer agrees, if selected, to actively continue and implement this policy throughout any awarded project.

N. The proposer shall certify that it shall not assign any individual or agent to any work on any LPS property with a criminal record of a serious nature as defined by LPS policy, regulations, practices or directives, including but not limited to any of the following: (a) a felony; (b) rape, including statutory rape, or any other sexual assault; (c) sexual conduct with a minor of any kind; (d) abuse of a minor or child of any kind; (e) endangerment of a child or debauching a minor; (f) public indecency; (g) prostitution, pandering, or keeping a place of prostitution; (h) assault or battery; (i) kidnapping, false imprisonment or abduction; (j) child pornography; or (k) any offense in which a minor was a victim or a witness. The proposer shall authorize, give consent, and agree to cooperate in obtaining any additional authorization or consent necessary to assure compliance with this requirement; to actively continue and implement this policy. The proposer authorizes and gives consent, and agrees to cooperate in obtaining any additional background check authorization or consent necessary to assure compliance with this requirement. The proposer shall be prepared to require such provisions in all contracts with any subcontractors.
O. The proposer shall use a federal immigration verification system to determine the work eligibility status of new employees physically performing services within the State of Nebraska.
P. Proposals from companies that include equipment barred by the Federal Communications Commission due to national security risks (such as ZTE or Huawei) will be disqualified.

SECTION H – E-RATE TERMS AND CONDITIONS

1. For all requested services and/or products listed in this RFP: proposals that include generic/encyclopedic price lists will be considered non-responsive and will be disqualified. SPAM and/or robotic responses will not be considered valid responses and will be disqualified from consideration.

2. Proposer must agree to participate in USF Program (AKA “E-rate”) for the corresponding funding year.

3. Please include the correct Service Provider Identification Number (SPIN) on your proposal.

4. By submitting a proposal, vendor certifies that the vendor does have a valid (non-red-light status) SPIN for the E-rate program at the time of submission. Should the Applicant discover that the vendor is on red light status, or if the FCC classifies the vendor as on red-light status before work is performed and invoices are paid, the contract will be null and void and the applicant will have no payment obligations to the vendor.

5. Vendor is expected to provide the lowest corresponding price per E-rate rules. See https://www.usac.org/e-rate/service-providers/step-2-responding-to-bids/lowest-corresponding-price/ for details.

6. Contracts must not prohibit SPIN changes.

7. Vendor will be automatically disqualified if the District determines that the proposing company has offered any employee of the District any individual gift of more than $20 or

gifts totaling more than $50 within a 12 month period. This does not apply to the recent FCC exemptions of the Gift Rule for the COVID pandemic.

8. All contracts awarded will be contingent upon E-rate funding and final board approval. The applicant may choose to do all or part of the project upon funding notification.

9. All applicable fees, surcharges, and taxes must be identified on the proposal. E-rate rules require the applicants to evaluate the price of eligible goods and services that will be listed on the 471 application during the competitive process. Fees and surcharges that apply but are not listed on the proposal will be the responsibility of the proposing company, should their proposal be awarded.

10. If there is a request for Internal Connections (Category Two) equipment, or Category One equipment listed in this RFP the applicant will accept proposals for functionally equivalent equipment.

11. DISQUALIFICATION FACTOR INTERNAL CONNECTIONS: The applicant will not accept proposals from manufacturers of equipment deemed a national security threat by the Federal Communications Commission. The list of prohibited equipment is available here: https://www.fcc.gov/supplychain/coveredlist. Vendors that submit proposals that include these manufacturers will have their proposals disqualified.

12. DISQUALIFICATION FACTOR INTERNAL CONNECTIONS: Service providers are required to propose the entire hardware project. Proposals for individual components, or proposals that do not include all of the requested items for the project will be disqualified.

13. DISQUALIFICATION FACTOR INTERNAL CONNECTIONS: It will be the vendor's responsibility to provide documentation about the compatibility requirements listed in this IFCB. Vendors that submit proposals without documentation demonstrating the required compatibility listed in this IFCB will have their proposals disqualified, unless that vendor has proposed the preferred make/model number listed.

14. DISQUALIFICATION FACTOR INTERNAL CONNECTIONS: Applicant will not accept proposals for refurbished equipment. Any proposals containing refurbished equipment will be disqualified.

ADDENDA RECEIPT:

The receipt of the addenda to the RFP number _____ through _____ is hereby acknowledged. Failure of any proposer to receive any addenda or interpretation shall not relieve the proposer from obligations specified in the proposal. All addenda shall become part of the final contract document.

All proposals shall remain in effect for a period of 90 days after the scheduled closing time for the receipt of proposals.

Contact Matt Bellamy, Director of Purchasing, mbellam@lps.org, regarding any questions on this proposal.

Firm Name	_____	By	_____
Title	_____	Printed Name	_____
Address	_____	Zip Code	_____
Telephone	_____	Date	_____
Fax Number	_____	E-Mail Address	_____