Request for Proposals:

Next Generation Firewall Replacement

Due: 1/6/2027

Naches Valley School District
24 Shafer Ave
Naches, Washington 98937

tech.rfp@nvsd.org

Brian Johnson. District Technology Director
(509) 653-1578
bjohnson@nvsd.org

Announcement:
Naches Valley School District will receive sealed proposals at the Administration Office, 24 Shafer Ave, Naches, WA 98937, or through a PDF file emailed to tech.rfp@nvsd.org until 2 P.M. Pacific Time on January 6, 2027 for the installation of a new district-wide firewall.

Request:
Naches Valley School District requests qualified individuals and firms to submit written proposals for the replacement of its current firewall with a new, more robust firewall. Our current firewall is a WatchGuard M570. The School District is requesting a Cisco 3105 ASA or equivalent firewall appliance. Included in the pricing should be assistance in switching over to the new firewall, which includes all current settings on our existing firewall being implemented on the new firewall. and the training needed to operate it successfully. We are also requesting 5-year licensing for any device quoted.

Factors to consider for Firewall:

- 10 GB throughput connection (minimum)
- UTM throughput of at least 3.5 Gbps
- IPS throughput of at least 5 Gbps
- Dynamic and Static NAT capable
- Content filtering is desirable but not required

- 1230 student count (Not all connected at the same time)
- 180 employees (Not all connected at the same time)
- Firewall is for the whole district
- Assistance will be needed in setting up rules/objects to match up and allow for current (installation and configuration) connections on our present firewall as well as initial installation.
- Ease of use of firewall
- Headroom for potential growth in the next few years
- VPN capable
- Support and maintenance
- Installation will be on a four-post rack located at our middle school (32 Shafer Ave)
- Additional options for adding security / reporting components will be considered but should be broken out from the base price as a separate quote.
- We have a 10 GB internet connection. Any device offered for consideration should have no bottlenecks with this in mind.

Maintenance

All proposals must contain the bidder's E-rate Service Provider Identification Number (SPIN).

Service providers must provide Labor and Industry compensation insurance for all workers and subcontractors to the district.

All proposals must contain the bidder's contractor state licensing information (number and class) commensurate with the value of the project. The contractor is responsible for ensuring all subcontractors are appropriately licensed and insured per state and county ordinances.

All proposals and attached information are public record unless indicated otherwise by the provider.

By submitting a proposal, the individual(s) and firm(s) involved certify conformance to the applicable Federal Acts, Executive Orders, and Washington Laws and Administrative Codes concerning Affirmative action and equal employment

opportunities, and upon request will furnish information to the district to ascertain compliance.

Proposals must state the provider's Federal / State Washington Taxpayer identification number.

All work and materials purchased are contingent on E-rate funding.
The contract will be awarded to the proposal that is in the best interest of the district as judged by the Technology Director and assigned review committee using the criteria rubric.

Transition Plan

The completion Date for this project must be no later than early August 2027. This will allow for proper testing and preparation for the upcoming school year.

Customer Requirements

Vendors must submit their proposal via email by January 6, 2027. Send proposals/bids to tech.rfp@nvsd.org with the subject line: RFP# 2026-2027 Firewall E-rate response. If sending a hard copy, the due date is the same:

Naches Valley School District
24 Shafer Ave
Naches, Washington 98937

Vendor questions should be sent to Brian Johnson, bjohnson@nvsd.org

Contingent upon funding - This proposal/contract will be contingent upon approved E-rate funding. The contract does not bind the school to the project if SLD or matching funds are not appropriated.

Portion Billing - NVSD will be billed only for the school's USAC portion of charges. (SPI)

Location of work:
Naches Valley Middle School
32 Shafer Ave

Naches, WA 98937

District Project Representatives:

Brian Johnson
Director of Technology
Naches Valley School District
24 Shafer Ave
Naches, WA 98937
(509) 653-1578
bjohnson@nvsd.org

Denise Nanez
Business Manager
Naches Valley School District
24 Shafer Ave
Naches, WA 98937
(509) 653-1801
accountspayable@nvsd.org

SERVICE PROVIDER QUALIFICATION FORM (Filled out by Vendor)

Information about the Vendor

Company Name	
E-rate SPIN	
Years in Business	
Number of years providing solutions similar to this proposal	
Contact Person/Title	
Full Mailing Address	
Telephone Number	
E-Mail Address	
Names and titles of personnel who will work on this project	

References – 2 required

School/District/Company Name	
Contact Person	
Phone Number	
E-mail Address	
Dates Services Provided	
Description of Services Provided	
School/District/Company Name	

Contact Person	
Phone Number	
E-mail Address	
Dates Services Provided	
Description of Services Provided	

Criteria:

Overall cost of eligible goods and/or services
Quality and feature sets of equipment proposed
Recommendations/reviews of equipment quoted
Experience and recommendations of company
Training and support provided

Evaluation Criteria

Percentage weight	**Criteria**
26%	Cost of Eligible Goods / Services
24%	Feature sets / Device capabilities
20%	Hardware reviews/reliability
20%	Experience with vendor and Recommendations.
10%	Training and support

SERVICE PROVIDER CERTIFICATIONS ON PREVAILING WAGE, SUSPENSION AND DEBARMENT, AND OTHER STATE OF WASHINGTON PUBLIC WORKS REQUIREMENTS

Prevailing Wage - Pursuant to RCW 39.12, no workman, laborer, or mechanic employed in the performance of any part of the project shall be paid less than the "prevailing rate of wage" (in effect as of the date that bids/proposals are due) as determined by the Industrial Statistician of the Department of Labor and Industries. The schedule of the prevailing wage rates for the locality or localities where this contract will be performed is published on the Washington State Department of Labor and Industries Website at: http://www.lni.wa.gov/tradeslicensing/prevwage/wagerates/default.asp and is made a part of this contract by reference as though fully set forth herein. The Contractor shall provide the respective Subcontractors with a schedule of the applicable prevailing wage rates.

Signature: _____

Suspension and Debarment – Service provider certifies to the best of their knowledge/belief that neither as an individual and/or the company and its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded for the award of contracts by any Federal governmental agency or department. Service provider shall provide immediate written notice during the term of the Agreement if such certification was erroneous when made or has become erroneous by reason of changed circumstances. Based on such notification, or if district/client should determine at any time that this certification is false, district/client reserves the right to review the status of the service provider and if necessary, terminate the agreement.

Signature: _____

Service Provider Assurance Form
Service Provider agrees to the following:

Contingent upon Funding – This proposal/contract will be contingent upon approved E-rate funding. The contract does not bind the school to the project if SLD or matching funds are not appropriated.

Project Scaling – Service Provider understands that school may not have access to required funds and may need to scale back the project to meet budgetary needs.

Portion Billing – If implementation occurs after E-rate approval, the school will be billed only for the school's USAC portion of charges.

Signature: _____