SWEETWATER INDEPENDENT SCHOOL DISTRICT

REQUEST FOR PROPOSALS
CISCO MERAKI CLOUD LICENSING | FY2027

Issuing authority	Sweetwater Independent School District, 207 Musgrove St, Sweetwater, TX 79556
Funding year	2027 | Category Two — Internal Connections
Issue / publication date	October 27, 2026
Proposals due	December 4, 2026, 3:00 PM CST
Submit proposals	sonya.davison@sweetwaterisd.net
Contact	Director of Technology | (325) 235-8601

1 | Introduction

Sweetwater ISD seeks competitive proposals for five-year Cisco Meraki cloud management / right-to-use licensing for its existing district-owned wired and wireless infrastructure. The procurement is licensing only; no hardware purchase, installation, or third-party managed network services are requested.

2 | E-Rate and competitive bidding

This solicitation is associated with a new FY2027 FCC Form 470. Sweetwater ISD intends to request Category Two Internal Connections funding for eligible right-to-use cloud management/software licensing, subject to the FY2027 Eligible Services List, SKU-level eligibility, and USAC/FCC review. The district will not select a vendor, sign a binding agreement, or submit Form 471 before the EPC Allowable Contract Date. Vendors must comply with E-Rate requirements, including Lowest Corresponding Price and applicable gift/non-collusion rules. Any ineligible products or services must be separately identified and priced. Contract award is subject to district approval and applicable funding conditions.

3 | Scope and license timing

Provide new, legitimate five-year license entitlements compatible with the district's current Meraki co-termination licensing model (MR Enterprise and applicable MS/C9300 Enterprise). Existing dashboard co-termination expiration is August 9, 2027. Vendor must explain how proposed license additions change the organization-wide co-termination date, and provide the expected resulting expiration date. Do not assume a five-year purchase automatically results in exactly five calendar years after August 9, 2027 under co-termination. Describe ordering/activation timing and any overlap with existing paid coverage. Any support or physical repair element must be itemized for E-Rate eligibility review.

4 | Requested license quantities

License type	FY2027 requested
C9300-48 Enterprise	4
MR Enterprise	270
MS120-24P	10
MS120-48FP	7
MS120-8FP	8
MS125-24P	2
MS125-48FP	3
MS130-24	1
MS130-CMPT	2
MS355-24X2	9
MS355-48X2	16
TOTAL	332

Quantities represent the District's anticipated licensing requirements for existing network infrastructure during the requested five-year term. Final quantities may be adjusted prior to contract award in accordance with E-Rate requirements.

5 | Pricing and proposal requirements

Vendors shall quote unit price, extended price, E-Rate-eligible amount, ineligible amount, and five-year total separately for each license SKU. Include manufacturer part numbers, confirmation of co-termination licensing compatibility, proposed fulfillment and activation schedule, resulting estimated co-termination expiry, and any assumptions. State the service provider identification number (SPIN), E-Rate participation status, payment/invoicing approach, and whether discounted billing (SPI) is offered; reimbursement options will follow applicable program rules. Identify taxes and fees separately. No substitution may impair district-owned equipment functionality without clearly disclosed cost and impact.

6 | Evaluation

The district will evaluate responsive proposals under a documented bid matrix. Price of E-Rate-eligible services will receive the highest weight. Proposed criteria: eligible price 50 points; technical compatibility and licensing approach 25; vendor qualifications and E-Rate experience 15; license fulfillment and vendor support 10. District will evaluate all responsive bids received by the stated deadline, document any disqualification and selection, and comply with applicable district purchasing policies.

7 | Questions, submissions, and fair access

Submit questions and PDF proposals by email to sonya.davison@sweetwaterisd.net with subject "FY2027 Meraki Cloud Licensing Proposal — Sweetwater ISD." Written answers or material clarifications will be shared publicly through the Form 470/RFP posting to preserve equal access for all bidders. Any substantive change to the scope may require restarting the E-Rate waiting period. Proposals are due at the exact date and time specified above; time zone is Central Time (CT), with daylight/standard time as applicable.

8 | Reservation of rights and records

Sweetwater ISD reserves the right, consistent with applicable procurement law and E-Rate rules, to reject any or all responses, request clarifications without favoritism, and cancel or modify the solicitation. The district will preserve bid documents, evaluation records, contracts, and related documentation for the applicable E-Rate retention period.