LAVEEN ELEMENTARY SCHOOL DISTRICT
REQUEST FOR QUOTE – E-RATE ELIGIBLE SERVICES
WIRELESS LAN AND NETWORK INFRASTRUCTURE

DATE: **October 23, 2026**
DUE DATE: **November 23, 2026**

The Laveen Elementary School District is requesting quotes for a Wireless Local Area Network and Network Infrastructure Equipment two schools. The contract start date is anticipated to be April 1, 2027 or upon notification of approval of E-Rate funding for this project; at the District's discretion. In any case, no work will begin prior to April 1, 2027.

The District is seeking services and pricing through an approved State Master Contract or other Cooperative Purchasing Contract that is acceptable according to the Arizona State Procurement Rules. Please be advised that this is a Request for Quote and not a formal sealed RFP/Bid process. Arizona State Procurement Code requires a formal sealed bidding process; or purchasing from an approved cooperative purchasing contract, or compliant consortium procured contract for any award in excess of $100,000.00. **Any quote/proposal whose total value exceeds $100,000.00 and is not linked to a current approved cooperative purchasing contract, or a compliant consortium procured contract will be disqualified by Arizona State Procurement Code.**

Quotes should be delivered electronically to email address erate@laveeneld.org no later than the posted due date. Quotes can be mailed or delivered in person to the District Office. Extensions may be requested up to three days prior to the posted due date. Extensions will be granted at the District's discretion. It is the prospective vendor's responsibility to deliver the requested quote on or prior to the posted due date and time.

The submission of a quote will indicate that the prospective vendor understands the requirements and specifications and that the services and materials requested can be supplied, and the required delivery timeline can be met as specified.

Please direct all questions and requests for information to Eddie Lopez via email at erate@laveeneld.org.

Additional Instructions:

1. The pricing quoted must be compliant with the prospective vendor's State Master Contract or Cooperative Purchasing Contract pricing structure. A copy of any and all contracts that the district will be expected to sign must accompany the quote provided.
2. Submitted quotes must clearly identify the prospective vendor's State Master Contract or Cooperative Purchasing Contract number, if applicable, and E-Rate SPIN.
3. The original contract offered should not expire prior to September 30, 2028, and should include specifications that allow for extensions at the discretion of the applicant; not to exceed a total of 60 months.
4. This RFQ is for a single contract award. Submitted quotes must include all items on the Required Equipment List in the quantities requested; no partial quotes will be accepted.
5. Submitted quotes must identify the cost for all equipment, supplies, and labor, including any costs for campus assessment, project management, documentation, travel, taxes, etc.

6. All taxes, including sales taxes, must be identified separately. Sales tax will not be included in the competitive evaluation of the quote but will be included in the E-Rate Funding Application.
7. The products quoted must be eligible for E-Rate under the Category 2 Internal Connections provision compliant with the Schools and Libraries Division Eligible Services List for the current funding year. The costs for services not eligible for E-Rate must be clearly itemized separate from eligible services.
8. Any pricing proposed must comply with the FCC Lowest Corresponding Price Rule as required by the Universal Service First Report and Order, and restated in the FCC E-Rate Modernization Report and Order, adopted July 11, 2014. The FCC Lowest Corresponding Price rule prohibits an E-rate services offeror from offering or charging E-rate applicants a price higher than the lowest price that the offeror charges to non-residential customers who are similarly situated to a particular school, library, rural health care provider or consortium that purchase directly from the offeror.
9. Provide a minimum of three references; preferably Arizona school districts. Include the following information: District Name, Contact Person's Name, Title, Phone Number, Email and Years Services Provided.
10. The District will evaluate all compliant quotes received, and reserves the right to select the quote that is the most cost effective, compliant with FCC Fair and Competitive Bidding Rules.

Failure to comply with these general specifications may be grounds for disqualification and award may be made to the next most cost effective provider.

Equipment Specifications:

1. It is anticipated that up to (300) wireless access points will be required. The new APs will be replacing existing APs.
2. The preferred equipment brands are Ruckus for wireless and Cisco for networking. However, equivalent brands can be quoted and will be considered. Please include a statement with your quote indicating the level of partnership your organization has with the original equipment manufacturer being proposed.
3. All equipment must be new manufacture. Refurbished or used equipment warranted as new will not be acceptable.
4. The district has an existing installation of Ruckus Wireless using R1 Cloud and Cisco networking. The intention is to change to a cloud-based controller, though an on-premise solution will be considered.
5. Quote labor for the physical installation of wireless access points but the district will configure them. No labor required for configuration.
6. Quote **after hours** labor for the physical installation of the UPS units but the district will configure them. No labor required for configuration.
7. No labor or configuration needed for the switching equipment.
8. All equipment installed will be labeled by the successful vendor using durable labels. Labels will identify E-Rate year and E-Rate Funding Request Number.

Nicely Done Consulting, as a service to our clients, has provided templates and guidance for the presented scope of work. Nicely Done Consulting, its principals or employees, does not determine the services or needs of the applicant. All projects are defined by the applicant

9. The minimum acceptable warranty period is 3 years. Please specify the warranty period for all equipment quoted. If there is a cost to extend the warranty to meet the minimum requirement, please include this cost in the quote under ineligible for E-Rate support.

The specific equipment list and quantities required are listed below.

Evaluation Criteria:

Evaluation of the offers will be based on but not limited to the following criteria, in order of priority:

1. **Cost of ELIGIBLE Services** – Primary evaluation factor.
2. **Equivalence of Technical Design/Meets Scope of Work** – Conformance with general and technical specifications.
3. **Vendor Qualifications/Level of Partnership with OEM** – Vendor's experience, level of partnership with the original equipment manufacturer.
4. **Strength of References** – Including previous experience with the district

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Required Equipment

Location	Description – Model/Part Number*	Quantity
Laveen Elementary School	Indoor WiFi 6 wireless access points with multi-gigabit ethernet interface Equivalent to Ruckus R850 Include 3-year license with Ruckus Analytics or equivalent *Quote labor for the physical installation of wireless access points. No labor required for configuration.*	40
	48-port PoE+ switch with multi-gigabit ports and 2 x 1/10/25G uplink. Equivalent to Cisco C9300L-48UXG-4X-E Include 3-year license and support Include stacking modules and cables *No installation/configuration*	4
	10G multimode fiber transceiver Equivalent to Cisco SFP-10G-SR *No installation/configuration*	2
	6kVA Rack mounted UPS equivalent to APC SURTD6000RMXLP3U *Quote labor for the physical installation. No labor required for configuration.*	1
MC Cash Elementary School	Indoor WiFi 6 wireless access points with multi-gigabit ethernet interface Equivalent to Ruckus R850 Include 3-year license with Ruckus Analytics or equivalent *Quote labor for the physical installation of wireless access points. No labor required for configuration.*	45

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Location	Description – Model/Part Number*	Quantity
	48-port PoE+ switch with multi-gigabit ports and 2 x 1/10/25G uplink. Equivalent to Cisco C9300L-48UXG-4X-E Include 3-year license and support Include stacking modules and cables *No installation/configuration*	4
	10G multimode fiber transceiver Equivalent to Cisco SFP-10G-SR *No installation/configuration*	2
	6kVA Rack mounted UPS equivalent to APC SURTD6000RMXLP3U *Quote labor for the physical installation. No labor required for configuration.*	1
Vista Del Sur Accelerated Academy	Indoor WiFi 6 wireless access points with multi-gigabit ethernet interface Equivalent to Ruckus R850 Include 3-year license with Ruckus Analytics or equivalent *Quote labor for the physical installation of wireless access points. No labor required for configuration.*	3
	48-port PoE+ switch with multi-gigabit ports and 2 x 1/10/25G uplink. Equivalent to Cisco C9300L-48UXG-4X-E Include 3-year license and support Include stacking modules and cables *No installation/configuration*	4
	10G multimode fiber transceiver Equivalent to Cisco SFP-10G-SR *No installation/configuration*	2

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Location	Description – Model/Part Number*	Quantity
	6kVA Rack mounted UPS equivalent to APC SURTD6000RMXLP3U *Quote labor for the physical installation. No labor required for configuration.*	1
Laveen Leadership Academy At Cheatham Farms	Indoor WiFi 6 wireless access points with multi-gigabit ethernet interface Equivalent to Ruckus R850 Include 3-year license with Ruckus Analytics or equivalent *Quote labor for the physical installation of wireless access points. No labor required for configuration.*	35
	48-port PoE+ switch with multi-gigabit ports and 2 x 1/10/25G uplink. Equivalent to Cisco C9300L-48UXG-4X-E Include 3-year license and support Include stacking modules and cables *No installation/configuration*	4
	10G multimode fiber transceiver Equivalent to Cisco SFP-10G-SR *No installation/configuration*	2
	6kVA Rack mounted UPS equivalent to APC SURTD6000RMXLP3U *Quote labor for the physical installation. No labor required for configuration.*	1

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Location	Description – Model/Part Number*	Quantity
Trailside Point Performing Arts Academy	Indoor WiFi 6 wireless access points with multi-gigabit ethernet interface Equivalent to Ruckus R850 Include 3-year license with Ruckus Analytics or equivalent *Quote labor for the physical installation of wireless access points. No labor required for configuration.*	39
	48-port PoE+ switch with multi-gigabit ports and 2 x 1/10/25G uplink. Equivalent to Cisco C9300L-48UXG-4X-E Include 3-year license and support Include stacking modules and cables *No installation/configuration*	4
	10G multimode fiber transceiver Equivalent to Cisco SFP-10G-SR *No installation/configuration*	2
	6kVA Rack mounted UPS equivalent to APC SURTD6000RMXLP3U *Quote labor for the physical installation. No labor required for configuration.*	1
Desert Meadows Elementary School	Indoor WiFi 6 wireless access points with multi-gigabit ethernet interface Equivalent to Ruckus R850 Include 3-year license with Ruckus Analytics or equivalent *Quote labor for the physical installation of wireless access points. No labor required for configuration.*	37

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Location	Description – Model/Part Number*	Quantity
	48-port PoE+ switch with multi-gigabit ports and 2 x 1/10/25G uplink. Equivalent to Cisco C9300L-48UXG-4X-E Include 3-year license and support Include stacking modules and cables *No installation/configuration*	4
	10G multimode fiber transceiver Equivalent to Cisco SFP-10G-SR *No installation/configuration*	2
	6kVA Rack mounted UPS equivalent to APC SURTD6000RMXLP3U *Quote labor for the physical installation. No labor required for configuration.*	1
Paseo Pointe Dual Language Academy	48-port PoE+ switch with multi-gigabit ports and 2 x 1/10/25G uplink. Equivalent to Cisco C9300L-48UXG-4X-E Include 3-year license and support Include stacking modules and cables *No installation/configuration*	4
	10G multimode fiber transceiver Equivalent to Cisco SFP-10G-SR *No installation/configuration*	2
Estrella Foothills Global Academy	Indoor WiFi 6 wireless access points with multi-gigabit ethernet interface Equivalent to Ruckus R850 Include 3-year license with Ruckus Analytics or equivalent *Quote labor for the physical installation of wireless access points. No labor required for configuration.*	60

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Location	Description – Model/Part Number*	Quantity
	48-port PoE+ switch with multi-gigabit ports and 2 x 1/10/25G uplink. Equivalent to Cisco C9300L-48UXG-4X-E Include 3-year license and support Include stacking modules and cables *No installation/configuration*	4
	10G multimode fiber transceiver Equivalent to Cisco SFP-10G-SR *No installation/configuration*	2
Rogers Ranch STEM Academy	Indoor WiFi 6 wireless access points with multi-gigabit ethernet interface Equivalent to Ruckus R850 Include 3-year license with Ruckus Analytics or equivalent. *Quote labor for the physical installation of wireless access points. No labor required for configuration.*	41
	48-port PoE+ switch with multi-gigabit ports and 2 x 1/10/25G uplink. Equivalent to Cisco C9300L-48UXG-4X-E Include 3-year license and support Include stacking modules and cables *No installation/configuration*	4
	10G multimode fiber transceiver Equivalent to Cisco SFP-10G-SR *No installation/configuration*	2
	6kVA Rack mounted UPS equivalent to APC SURTD6000RMXLP3U *Quote labor for the physical installation. No labor required for configuration.*	1

*Other brands will be considered if they provide the same functionality.

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