

All bid deadlines are 11:59pm Pacific Time the date of the bid deadline listed unless otherwise noted.

Raytown School District

 **IFCB Posted** : Oct 22, 2026

 **Bid Deadline** : Thursday, Dec 3, 2026

 **Questions Due By** : Saturday, Oct 31, 2026

 **Applicant Address** : Raytown, MO 64138

 **IFCB ID** : 270002501

IFCB Requirements :

- Before the listed deadlines, all Questions and Bids must be submitted using the on-line IFCB system. Bids submitted before the bid deadline outside of this system will be disqualified. If the system is down before the deadline, please email your bid to info@crwconsulting.com or fax it to 918.445.0049. Bids or questions submitted in this fashion will be disqualified if the on-line system is active at the time of submission. The applicant reserves the right to request and obtain bids outside of the website system if the bid deadline has passed and zero or one bid is received (the intent for this is to follow USAC guidance on obtaining cost-effective bids).
- For all requested services and/or products listed on this IFCB: proposals that include generic/encyclopedic price lists will be considered non-responsive and will be disqualified. SPAM and/or robotic responses will not be considered valid bid responses and will be disqualified from consideration.
- Bidder must agree to participate in USF Program (AKA "E-rate") for the corresponding funding year.
- Please include the correct Service Provider Identification Number (SPIN) on your bid.
- By submitting a bid, bidder certifies that the bidder does have a valid (non-red light status) SPIN for the E-rate program at the time of submission. Should the Applicant discover that the bidder is on red light status, or if the FCC classifies the bidder as on red-light status before work is performed and invoices are paid, the contract will be null and void and the applicant will have no payment obligations to the bidder.
- Bidder is expected to provide the lowest corresponding price per E-rate rules. See <https://www.usac.org/e-rate/service-providers/step-2-responding-to-bids/lowest-corresponding-price/> for details.
- Contracts must not prohibit SPIN changes.
- Bidder must agree to provide the Applicant the choice of discount methods (SPI or BEAR).
- Bidder will be automatically disqualified if the District determines that the bidding company has offered any employee of the District any individual gift of more than \$20 or gifts totaling more than \$50 within a 12 month period.
- All contracts awarded will be contingent upon E-rate funding and final board approval. The applicant may choose to do all or part of the project upon funding notification.
- All applicable fees, surcharges, and taxes must be identified on the bid. E-rate rules require the applicants to evaluate the price of eligible goods and services that will be listed on the 471 application during the competitive bidding process. Fees and surcharges that apply but are not listed on the bid will be the responsibility of the bidding company, should their bid be awarded.
- If there is a request for Internal Connections (Category Two) equipment, or Category One equipment listed on this IFCB the applicant will accept bids for functionally equivalent equipment.
- **DISQUALIFICATION FACTOR BMIC:** Vendors must complete and include the C2 Cover Page with their bid. Bids received without the cover page will be disqualified.

- **DISQUALIFICATION FACTOR BMIC:** Maintenance bids listing only an hourly rate and not a monthly or annual total will be disqualified. Vendors quoting an hourly rate are required to also a) confirm that you have the ability/expertise to maintain all of the equipment listed and b) propose a number of hours at a particular rate monthly to properly maintain the entire list of equipment. Bids that contain only hourly rates, without confirmation that the company can service the list of equipment, or without a monthly total will be disqualified.

- **DISQUALIFICATION FACTOR BMIC:** Service providers are required to bid the entire maintenance project. Bids for individual components of the project, or bids that do not include all of the requested items for the project will be disqualified.

Services and Equipment Requested :

Category Two:
BASIC MAINTENANCE OF INTERNAL CONNECTIONS
The District would like a manufacturer’s support contract for these items:

Type of Equipment	Quantity Vendor Should Bid	Preferred Make/Manufacturer
Routers	1	Aruba 6410
Switches	70	JL659A
Switches	77	JL661A
Switches	25	JL702C
Wireless Access Points	526	AP505
Wireless Access Points	300	AP515
Wireless Access Points	44	AP575
Wireless Access Points	30	AP514
Wireless Controller	2	Aruba 9240

DISQUALIFICATION FACTOR BMIC: Vendors must complete and include the C2 Cover Page with their bid. Bids received without the cover page will be disqualified.

DISQUALIFICATION FACTOR BMIC: Maintenance bids listing only an hourly rate and not a monthly or annual total will be disqualified. Vendors quoting an hourly rate are required to also a) confirm that you have the ability/expertise to maintain all of the equipment listed and b) propose a number of hours at a particular rate monthly to properly maintain the entire list of equipment. Bids that contain only hourly rates, without confirmation that the company can service the list of equipment, or without a monthly total will be disqualified.

DISQUALIFICATION FACTOR BMIC: Service providers are required to bid the entire maintenance project. Bids for individual components of the project, or bids that do not include all of the requested items for the project will be disqualified.

There is an additional document associated with this IFCB. Please click the buttons to download the document.

[Raytown_C2_COVER_PAGE1.pdf](#)

[2026_C2_Bidding_Instructions_CRW.pdf](#)

Questions Received with Applicant Answers (Ask Questions?)

Hi, How long contract is the District looking for, 3, 4 or 5 years? Also, kindly provide the name, phone and email of the POC person.

Answer:

We are looking for one year.
Matt Verlinden
Matt.Verlinden@raytownschools.org
816.268.7120

This is for manufacturer's support contract only? Not MIBS? What are the dates of support requested. Start date and duration?

Answer:

Manufacturer's support only
7/1/27 through 6/30/28

Is this award intended to cover the renewal of the District's current HPE Aruba Networking support agreement at its January 20, 2027 anniversary, or only service within Funding Year 2027 (July 1, 2027 – June 30, 2028)? Please confirm the start and end dates bidders should price.

Answer:

July 1, 2027 – June 30, 2028

Can you please confirm if you need a quote for Support only? Or do you need the Hardware in the list and the associated Support? If Support only, is this a new purchase or a renewal? If renewal, please provide the serial numbers.

Answer:

Support only