RFP 270002252 - Salado ISD

RFP Number:
270002252

Posted Date:
10/29/2026 10:00:00 AM CST

Close Date:
12/3/2026 10:00:00 AM CST

Q&A Close Date:
11/5/2026 10:00:00 AM CST

Bid Criteria

Purchasing decisions will be based on the following criteria:

Criteria	Points
Price of Eligible products and services	35
Reputation of vendor and of vendor's service/products	15
Quality of vendor's service/products	15
Service/product meets school needs	15
Past relationship with vendor	10
Total long term cost to the school	5
Complies with Federal program rules	5

RFP Requirements

All proposals need to be submitted through this system to be accepted. No phone calls concerning this application will be accepted. All communication about this RFP will only be provided via the Q&A section of this RFP in which questions and answers will be posted publicly. Responses received after the stated deadline may be deemed non-responsive. All vendors must comply with Texas Education Agency Financial Accountability Guidelines found in Module 5: Purchasing.

Specific Requirements:

- All proposals should be received by the Bid Close Date. Any offer, modification, revision, or withdrawal of an offer received after this Close Date may not be considered unless it is determined that an untimely submission was due to circumstances beyond the vendors control, a consideration of the offer would be in the best interest of the applicant, or the offer is the only proposal received.
- For all of the items/services listed in this Request for Proposal, please consider services that are equivalent, more/less in quantity, better and/or more cost effective when submitting proposals.
- If installation is requested, then installation must be included with the equipment and/or service requested. Otherwise, the bid may be considered non-responsive.
- All equipment on this request is for owned equipment. Unless otherwise stated, any leased equipment responses may be deemed non-responsive.
- In the event that no bids are received in a certain service category, we may solicit cost-effective bids after the Bid Close Date.
- If special construction charges apply, please include the option for installment payments of up to 4 years for the applicants non-discounted share.

- All contracts are contingent upon funding by the Schools and Libraries Division (SLD) of the Universal Services Administrative Company (USAC) unless otherwise agreed upon by district.
- All pricing provided in the proposal should be in accordance with the Lowest Corresponding Price rule.
- Service providers may include contingency fees in their bid responses if they deem it a necessary item and the fees are reasonable and a regular business practice. These fees should be included based on the situation/circumstances to provide the service/products. These charges should be separate from any other charges and clearly listed in the proposal. The fees will only be paid if the service/products are completed.
- Proposers should separate the cost of eligible services/products from non-eligible services/products and clearly indicate this separation on the proposal.
- When Software and Licenses are requested, Proposer should identify if it is a Managed License or Internal Connections.
- Proposer must be in good standing with the Federal Communications Commission (FCC) and does not have a red-light status. If there is a red-light status, the contract will become null and void without penalty to the applicant.
- Proposers will be held responsible for complying with all E-Rate program rules. No gifts shall be offered or accepted by the applicant at any time.
- All submitted bids should include contracts and the contracts should also include the option for voluntary extensions unless they are month to month services.
- Submitted bids should include scalability of bandwidth during the terms of the contract.
- A manufacturer's multi-year warranty for a period up to three years that is provided as an integral part of an eligible component, without a separately identifiable cost, may be included in the cost of the component.

Requested Services and/or Equipment

Data Transmission Services

Function	Type of Connection	Type of Transport	Min Capacity	Max Capacity	Quantity	Install & Activation & Initial Config	Maint & Tech Support
Leased Lit Fiber - IA	Ethernet	Fiber	5 Gbps	10 Gbps	1	Yes	Yes

Seeking quotes for a fully managed, leased lit fiber Internet Access solution with bandwidth options ranging from approximately 5 Gbps to 10 Gbps to terminate at Salado Creek Elementary (DMARC) for all District locations to share. Please bid in increments of 5 Gbps and 10 Gbps. **Please complete the attached form "Salado_C1 Vendor attachment" when submitting a bid. **District is seeking a 5 year contract**

Locations

DMARC?	Name	Address
No	Salado Administration Building	601 N. Main Street Salado, TX 76571
Yes	Salado Creek Elementary (DMARC)	1880 Williams Rd Salado, TX 76751
No	Salado High School	3689 FM 2484 Salado, TX 76571
No	Salado Middle School	1169 Williams Rd Salado, TX 76571

DMARC?	Name	Address
No	Salado Stadium Complex	1534 Williams Rd Salado, TX 76571
No	Thomas Arnold Elementary	575 Salado School Rd Salado, TX 76571

Additional Information

This RFP has an attachment.

RFP Q&A

There are no questions.

Attachments

- Salado_C1 Vendor attachment_IA.xlsx