RFP 270002041 - Cameron ISD

RFP Number:
270002041

Posted Date:
10/27/2026 10:00:00 AM CST

Close Date:
12/1/2026 10:00:00 AM CST

Q&A Close Date:
11/3/2026 10:00:00 AM CST

Bid Criteria

Purchasing decisions will be based on the following criteria:

Criteria	Points
Price of Eligible service/product	30
Reputation of vendor	20
Quality of vendor's services/products	10
Meets applicant's needs	10
Past relationship with vendor	10
Long-term cost to applicant	10
Discounted bills	10

RFP Requirements

Addendum #1: (11/3/2026) The Q&A for this RFP has closed and the final Q&A transcript has been uploaded into EPC as of **11/3/2026**.

All proposals need to be submitted through this system to be accepted. No phone calls concerning this application will be accepted. All communication about this RFP will only be provided via the Q&A section of this RFP in which questions and answers will be posted publicly. Responses received after the stated deadline may be deemed non-responsive. All vendors must comply with Texas Education Agency Financial Accountability Guidelines found in Module 5: Purchasing.

Specific Requirements:

- All proposals should be received by the Bid Close Date. Any offer, modification, revision, or withdrawal of an offer received after this Close Date may not be considered unless it is determined that an untimely submission was due to circumstances beyond the vendors control, a consideration of the offer would be in the best interest of the applicant, or the offer is the only proposal received.
- For all of the items/services listed in this Request for Proposal, please consider services that are equivalent, more/less in quantity, better and/or more cost effective when submitting proposals.
- If installation is requested, then installation must be included with the equipment and/or service requested. Otherwise, the bid may be considered non-responsive.
- All equipment on this request is for owned equipment. Unless otherwise stated, any leased equipment responses may be deemed non-responsive.
- In the event that no bids are received in a certain service category, we may solicit cost-effective bids after the Bid Close Date.

- If special construction charges apply, please include the option for installment payments of up to 4 years for the applicants non-discounted share.
- All contracts are contingent upon funding by the Schools and Libraries Division (SLD) of the Universal Services Administrative Company (USAC) unless otherwise agreed upon by district.
- All pricing provided in the proposal should be in accordance with the Lowest Corresponding Price rule.
- Service providers may include contingency fees in their bid responses if they deem it a necessary item and the fees are reasonable and a regular business practice. These fees should be included based on the situation/circumstances to provide the service/products. These charges should be separate from any other charges and clearly listed in the proposal. The fees will only be paid if the service/products are completed.
- Proposers should separate the cost of eligible services/products from non-eligible services/products and clearly indicate this separation on the proposal.
- When Software and Licenses are requested, Proposer should identify if it is a Managed License or Internal Connections.
- Proposer must be in good standing with the Federal Communications Commission (FCC) and does not have a red-light status. If there is a red-light status, the contract will become null and void without penalty to the applicant.
- Proposers will be held responsible for complying with all E-Rate program rules. No gifts shall be offered or accepted by the applicant at any time.
- All submitted bids should include contracts and the contracts should also include the option for voluntary extensions unless they are month to month services.
- Submitted bids should include scalability of bandwidth during the terms of the contract.
- A manufacturer's multi-year warranty for a period up to three years that is provided as an integral part of an eligible component, without a separately identifiable cost, may be included in the cost of the component.

Requested Services and/or Equipment

Internal Connections

Function	Mfg or Equivalent	Model	Quantity	Unit	Install & Config	Campus
WAPs, Components, and Software & Licenses	Cisco or Equivalent	CW9172I-CFG	125	Each	Yes	Multiple Locations
Approximately 125 or more Cisco (CW9172I-CFG) or equivalent Wireless Access Points and all related components, including installation, configuration, software, and licenses, for the following locations: 60 more or less WAPs at CH Yoe High School, 18 more or less WAPs at Cameron Elementary, 22 more or less WAPs at Ben Milam Elementary, and 25 more or less WAPs at Cameron Jr. High, etc. Bids must include all components, cabling, software, and licenses to make the service work. The district is interested in 3-year and 5-year licenses.						

Basic Maintenance of Internal Connections

Function	Manufacturer	Install & Config	Quantity	Support Hours	Campus
Software & Licenses - WAPs	Cisco or Equivalent	No	125	0.00	Multiple Locations
The district is interested in 3-year and 5-year licenses that support all requested components and are used to distribute high-speed broadband throughout school buildings.					

Locations

DMARC?	Name	Address
No	Ben Milam Elementary School	1100 E. 21st St Cameron, TX 76520
No	C.H. Yoe High School	303 E. 12th St Cameron, TX 76520
No	Cameron Elementary School	404 E. 22nd Cameron, TX 76520
No	Cameron Junior High School	404 E. 22nd Cameron, TX 76520
Yes	CTE/Tech Annex - DEMARC	400 E. 10th St Cameron, TX 76520

Additional Information

RFP Q&A

What wireless controller (model #) does Cameron ISD currently have? asked on 10/29/2026 10:02:35 AM by Insight	No model number, it is cloud-based. Meraki.
Are there any Access Points that need a Scissor Lift to replace / mount? asked on 10/29/2026 10:02:55 AM by Insight	No.

Attachments

There are no attachments.