ADDENDUM #1

DATE:	November 4, 2026
APPLICANT:	Greensville County Public Schools (“GCPS”)
BEN:	126551
FORM 470 #:	270001944
FOR:	2027 Greensville C2 (switches)
CLOSING DATE/TIME:	December 3, 2026, 2:00 PM ET

CLARIFICATIONS

The following are responses to questions received via e-mail during the scheduled inquiry period.

Q1. **Will the 18 new switches at Edward W. Wyatt Middle (the C9300-48P-M on the Pricing Attachment) work at layer 2, with routing staying on the existing Cisco core and distribution, where the specifications list EIGRP?**

A1. They will be layer 2 and the routing will stay on the Layer 3 switch

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Q2. **If GCPS expects any of the new switches to route, which protocol: EIGRP, OSPF or static routes?**

A2. EIGRP

Q3. **Which switches are being replaced today (model and quantity)?**

A3. WS-C2960X-48FPS-L (17)

Q4. **We noticed power cables were not on the attachment, does Greensville County Public Schools have the power cables?**

A4. Yes, power cables should be included for each switch.

Q5. **How are the 18 switches distributed across district buildings and IDF closets? (e.g., 3 stacks of 4 switches and 2 stacks of 3, or standalone closets?**

A5. 4 Closets in one school; 6 switches, 3 switches, 3 switches, 6 switches

Q6. Why are only 7 single-mode transceivers requested for 18 switches?

A6. These are access switches and we don't have that many fiber runs in the school.

Q7. Which existing devices at Edward W. Wyatt Middle are being replaced (e.g., the Cisco 3850s, 9200s, 9300s, or all)? Will the existing core remain in place? Is the School open to Cisco Firewalls in place of Palo Alto? How many firewalls need replaced? We can confirm the switch count as 18 and the AP count as 250. Please verify.

A7. The existing core (3850) will remain. We are not requesting firewalls or access points.

Q8. How many MDF/IDF closets are in scope, and what is the switch count and port/PoE requirement per closet (PoE+ vs. UPOE, total PoE budget)?

A8. POE+; 1 MDF/IDF 3 IDF

Q9. Are switches expected to be stacked within each closet, and are redundant power supplies and/or StackPower required?

A9. Yes to both.

Q10. What uplink speeds are required between IDFs and the core (10G/25G/40G), and what are the approximate single-mode fiber distances and connector types (LC, SC, etc.)?

A10. 10G

Q11. Are third-party compatible optics acceptable, or must optics be OEM?

A11. OEM Preferred; Third accepted

Q12. For installation of the access points, are the existing cable runs being used or are any new cable runs required?

A12. Access points are not requested.

Q13. Is it possible to schedule a site walk?

A13. No

Q14. What Cisco licensing tier is preferred (Network Essentials vs. Advantage)? Does GCPS have an existing Cisco Smart Account to which licenses should be assigned? There was a mention of 5 year terms for everything related to licensing and maintenance. Please confirm.

A14. LIC-C9300-48E-5Y or equivalent

Q15. **Given no monitoring platform is currently in place, does GCPS want cloud management/monitoring (e.g., Meraki dashboard monitoring of Catalyst switches) or Catalyst Center included? Would Meraki MS switching be considered an acceptable equivalent?**

A15. We currently use the Meraki dashboard.

Q16. **Should manufacturer support (e.g., Cisco Smart Net) be included, and if so, at what coverage level? Given the BMIC language, should it be quoted as part of the equipment or as a separate optional line item?**

A16. No

Q17. **Is 802.1X or MAB authentication in use with the existing RADIUS server, and should it be configured on the new switches? Is Cisco ISE in the environment?**

A17. No

Q18. **Does GCPS have a target IOS-XE firmware version, and can GCPS share its labeling scheme standard prior to proposal submission?**

A18. No, and labels should include Model #, Serial #, FRN, and Installation Date

Q19. **Is adequate rack space, UPS capacity, grounding, and power circuitry available in each closet, or should proposals assume modifications?**

A19. It's adequate space

Q20. **What installation windows are anticipated (e.g., summer 2027 after July 1, evenings, weekends)? Will on-site secure storage be available for delivered equipment?**

A20. Summer 2027 daytime. Yes, storage will be available.

Q21. **Should removed equipment be returned to a specific GCPS location, or left on site at Wyatt Middle?**

A21. Left on site at Wyatt Middle.

Q22.	**Can GCPS confirm its anticipated C2 discount rate for SPI billing purposes?**
A22.	85%
Q23.	**Will GCPS issue its own contract, or should the vendor's terms and conditions serve as the governing agreement?**
A23.	Vendor's terms and conditions are to be supplied with all offers. Contract details will be finalized after award.

Q24.	**For the tariff provision, does GCPS have a preferred price-adjustment methodology (e.g., cap percentage or documentation requirements)?**
A24.	At a minimum, no fixed-price contract may be increased by more than twenty-five percent (25%) or $50,000, whichever is greater, without the advance written approval of the School Board. A modification that does not comply is voidable and cannot support a contractual claim. Offerors must state in their response whether they will request tariff-related adjustments and must describe the method they would use. Offers will be evaluated at the prices submitted. An Offeror's reservation of a right to adjust prices that is not permitted by this section may render the bid non-responsive.
Q25.	**Are there page limits, required references, or required manufacturer certifications/partner levels for the proposal?**
A25.	No

All other specifications, terms, and conditions remain unchanged.