RFP 270001919 - Hearne ISD

RFP Number:
270001919

Posted Date:
10/29/2026 10:00:00 AM CST

Close Date:
12/4/2026 10:00:00 AM CST

Q&A Close Date:
11/6/2026 10:00:00 AM CST

Bid Criteria

Purchasing decisions will be based on the following criteria:

Criteria	Points
Price of Eligible service/product	25
Quality of vendor's service/product	20
Service/product meets school needs	20
Reputation of vendor and of vendor's service/product	15
Past Relationship with vendor	10
Total long term cost to the school	10

RFP Requirements

Addendum #2: (11/5/2026) The Q&A for this RFP has closed and the final Q&A transcript has been uploaded into EPC as of **11/5/2026**.

Addendum #1: (10/29/2026) The Posting Date for this RFP has been updated due to an M and C error. It was adjusted from 10/30/2026 @ 10:00 AM CST to 10/29/2026 @ 10:00 AM CST.

All proposals need to be submitted through this system to be accepted. No phone calls concerning this application will be accepted. All communication about this RFP will only be provided via the Q&A section of this RFP in which questions and answers will be posted publicly. Responses received after the stated deadline may be deemed non-responsive. All vendors must comply with Texas Education Agency Financial Accountability Guidelines found in Module 5: Purchasing.

Specific Requirements:

- All proposals should be received by the Bid Close Date. Any offer, modification, revision, or withdrawal of an offer received after this Close Date may not be considered unless it is determined that an untimely submission was due to circumstances beyond the vendors control, a consideration of the offer would be in the best interest of the applicant, or the offer is the only proposal received.
- For all of the items/services listed in this Request for Proposal, please consider services that are equivalent, more/less in quantity, better and/or more cost effective when submitting proposals.
- If installation is requested, then installation must be included with the equipment and/or service requested. Otherwise, the bid may be considered non-responsive.
- All equipment on this request is for owned equipment. Unless otherwise stated, any leased equipment responses may be deemed non-responsive.
- In the event that no bids are received in a certain service category, we may solicit cost-effective bids after the Bid Close Date.

- If special construction charges apply, please include the option for installment payments of up to 4 years for the applicants non-discounted share.
- All contracts are contingent upon funding by the Schools and Libraries Division (SLD) of the Universal Services Administrative Company (USAC) unless otherwise agreed upon by district.
- All pricing provided in the proposal should be in accordance with the Lowest Corresponding Price rule.
- Service providers may include contingency fees in their bid responses if they deem it a necessary item and the fees are reasonable and a regular business practice. These fees should be included based on the situation/circumstances to provide the service/products. These charges should be separate from any other charges and clearly listed in the proposal. The fees will only be paid if the service/products are completed.
- Proposers should separate the cost of eligible services/products from non-eligible services/products and clearly indicate this separation on the proposal.
- When Software and Licenses are requested, Proposer should identify if it is a Managed License or Internal Connections.
- Proposer must be in good standing with the Federal Communications Commission (FCC) and does not have a red-light status. If there is a red-light status, the contract will become null and void without penalty to the applicant.
- Proposers will be held responsible for complying with all E-Rate program rules. No gifts shall be offered or accepted by the applicant at any time.
- All submitted bids should include contracts and the contracts should also include the option for voluntary extensions unless they are month to month services.
- Submitted bids should include scalability of bandwidth during the terms of the contract.
- A manufacturer's multi-year warranty for a period up to three years that is provided as an integral part of an eligible component, without a separately identifiable cost, may be included in the cost of the component.

Requested Services and/or Equipment

Internal Connections

Function	Mfg or Equivalent	Model	Quantity	Unit	Install & Config	Campus
WAPs, Components, and Software & Licenses	Cisco or Equivalent	CW9164I-EDU	148	Each	Yes	District Wide
OPTION #1 - Approximately 148 or more Cisco CW9164I-EDU Tri-Band Wi-Fi 6E (2.4GHz, 5GHz, 6GHz) Enterprise Campus AP, 4x4:4 MU-MIMO, 2.5 GbE Uplink or equivalent Wireless Access Points and all related components including installation and configuration and software and licenses for Hearne ISD. Bids must include all components, cabling, software and licenses to make the service work. DISTRICT WILL CONSIDER ALL OPTIONS BUT WILL ONLY CHOOSE 1 OPTION.						
WAPs, Components, and Software & Licenses	Cisco or Equivalent	CW9163E-B	1	Each	Yes	District Wide
OPTION #1 - Approximately 1 or more Cisco CW9163E-B Outdoor IP67 Wi-Fi 6E AP with direct-mount external dipole antennas (MA-ANT-20 or equivalent) Wireless Access Points and all related components including installation and configuration and software and licenses for Hearne ISD. Bids must include all components, cabling, software and licenses to make the service work. DISTRICT WILL CONSIDER ALL OPTIONS BUT WILL ONLY CHOOSE 1 OPTION.						
WAPs, Components, and Software & Licenses	HPE Aruba or Equivalent	AP-635	148	Each	Yes	District Wide
OPTION #2 - Approximately 148 or more HPE Aruba AP-635 or equivalent Wireless Access Points and all related components including installation and configuration and software and licenses for Hearne ISD. Bids must include all components, cabling, software and licenses to make the service work. DISTRICT WILL CONSIDER ALL OPTIONS BUT WILL ONLY CHOOSE 1 OPTION.						
WAPs, Components, and Software & Licenses	HPE Aruba or Equivalent	AP-677	1	Each	Yes	District Wide

Function	Mfg or Equivalent	Model	Quantity	Unit	Install & Config	Campus
OPTION #2 - Approximately 1 or more HPE Aruba AP-677 or equivalent outdoor Wireless Access Points and all related components including installation and configuration and software and licenses for Hearne ISD. Bids must include all components, cabling, software and licenses to make the service work. DISTRICT WILL CONSIDER ALL OPTIONS BUT WILL ONLY CHOOSE 1 OPTION.						
WAPs, Components, and Software & Licenses	Ruckus or Equivalent	R650	148	Each	Yes	District Wide
OPTION #3 - Approximately 148 or more Ruckus R650 or equivalent Wireless Access Points and all related components including installation and configuration and software and licenses for Hearne ISD. Bids must include all components, cabling, software and licenses to make the service work. DISTRICT WILL CONSIDER ALL OPTIONS BUT WILL ONLY CHOOSE 1 OPTION.						
WAPs, Components, and Software & Licenses	Ruckus or Equivalent	T350se	1	Each	Yes	District Wide
OPTION #3 - Approximately 1 or more Ruckus T350se or equivalent outdoor Wireless Access Points and all related components including installation and configuration and software and licenses for Hearne ISD. Bids must include all components, cabling, software and licenses to make the service work. DISTRICT WILL CONSIDER ALL OPTIONS BUT WILL ONLY CHOOSE 1 OPTION.						
WAPs, Components, and Software & Licenses	Ubiquiti or Equivalent	UniFi U7 Pro Max	148	Each	Yes	District Wide
OPTION #4 - Approximately 148 or more Ubiquiti UniFi U7 Pro Max or equivalent Wireless Access Points and all related components including installation and configuration and software and licenses for Hearne ISD. Bids must include all components, cabling, software and licenses to make the service work. DISTRICT WILL CONSIDER ALL OPTIONS BUT WILL ONLY CHOOSE 1 OPTION.						
WAPs, Components, and Software & Licenses	Ubiquiti or Equivalent	U6 Mesh	1	Each	Yes	District Wide
OPTION #4 - Approximately 1 or more Ubiquiti U6 Mesh or equivalent outdoor Wireless Access Points and all related components including installation and configuration and software and licenses for Hearne ISD. Bids must include all components, cabling, software and licenses to make the service work. DISTRICT WILL CONSIDER ALL OPTIONS BUT WILL ONLY CHOOSE 1 OPTION.						

Basic Maintenance of Internal Connections

Function	Manufacturer	Install & Config	Quantity	Support Hours	Campus
Software & Licenses - WAPS	Cisco or Equivalent	No	149	0.00	District Wide
OPTION #1 - Software and licenses supporting all relevant components requested used to distribute high-speed broadband throughout school buildings. DISTRICT WILL CONSIDER ALL OPTIONS BUT WILL ONLY CHOOSE 1 OPTION.					
Software & Licenses - WAPS	HPE Aruba or Equivalent	No	149	0.00	District Wide
OPTION #2 - Software and licenses supporting all relevant components requested used to distribute high-speed broadband throughout school buildings. DISTRICT WILL CONSIDER ALL OPTIONS BUT WILL ONLY CHOOSE 1 OPTION.					
Software & Licenses - WAPS	Ruckus or Equivalent	No	149	0.00	District Wide
OPTION #3 - Software and licenses supporting all relevant components requested used to distribute high-speed broadband throughout school buildings. DISTRICT WILL CONSIDER ALL OPTIONS BUT WILL ONLY CHOOSE 1 OPTION.					
Software & Licenses - WAPS	Ubiquiti or Equivalent	No	149	0.00	District Wide

Function	Manufacturer	Install & Config	Quantity	Support Hours	Campus
OPTION #4 - Software and licenses supporting all relevant components requested used to distribute high-speed broadband throughout school buildings. DISTRICT WILL CONSIDER ALL OPTIONS BUT WILL ONLY CHOOSE 1 OPTION.					

Locations

DMARC?	Name	Address
No	Hearne Elementary DAEP	405 Wheelock Street Hearne, TX 77859
Yes	Hearne Elementary School	1210 Hackberry Street Hearne, TX 77859
No	Hearne Elementary School Gym	1210 Hackberry Street Hearne, TX 77859
No	Hearne High School Ag Building	1201 W Brown Street Hearne, TX 77859
No	Hearne High School DAEP Building	1405 Cypress Street Hearne, TX 77859
No	Hearne ISD Administration Building	900 Wheelock Street Hearne, TX 77859
No	Hearne ISD Maint/Transport Building	1210D Hackberry Street Hearne, TX 77859
No	Hearne Junior High/ High School	1201 West Brown Street Hearne, TX 77859
No	Robertson Cty Special Services Coop	704 Wheelock Street Hearne, TX 77859

Additional Information

RFP Q&A

Good day! Could you please let us know how you would prefer to manage the Access Points - via a Cisco Wireless Controller or through the Meraki Cloud? asked on 10/30/2026 1:56:30 PM by VeeMost Technologies	Prefer to manage via the Meraki Cloud if bidding Cisco devices.
Thank you for your response. Just one more question: could you please let us know what the license duration should be? Options are 1, 3, 5, 7 and 10 years. asked on 11/2/2026 12:29:55 AM by VeeMost Technologies	A 5 year or a 10 year option is preferred, however the district will consider all options offered.

Attachments

There are no attachments.