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CLARIFICATION NO. 1
IFB NO. 2233823762

CHANGES TO THE INVITATION FOR BID (IFB) 2233823762

DATE ISSUED: NOVEMBER 19, 2026

IFB NO: BID NO. 2233823762

IFB NAME: 2027 E-RATE NETWORK EQUIPMENT AND RELATED SERVICES (YEAR 6 – 110 SITES)

This Clarification No. 1 is issued prior to receipt of bids. Please note the following;

1. The Los Angeles Unified School District (District) hereby issues Clarification No. 1 to IFB No. 2233823762 to correct the heading in Attachment A2. The footer in Attachment A2 already correctly identifies 39 sites and requires no revision. This clarification corrects the heading only; the site count remains unchanged.
    - The heading in Attachment A2 is corrected to read as follows:

Phase 3 – Year 6 – 2027 Pkg 2 – 39 Sites

2. **QUESTION AND ANSWER RESPONSES — ATTACHMENT**

The District's Question and Answer Responses sheet (five pages) is attached immediately following this clarification. Bidders should review the attached responses when preparing their bids.

Except as clarified herein and in the attached Question and Answer Responses, all other terms, conditions, and requirements of IFB No. 2233823762 remain unchanged.

Sincerely,

Michelle La Mar
Contract Admin Analyst
Los Angeles Unified School District
Attachments as outlined above.

Proposer Questions IFB-2233823762-2027 E-Rate Network Equipment and Related Services		
#	Questions	Answer
1	May an equipment-only reseller bid individual supply items or packages, given Section II.A item-award language and the complete-rate-schedule requirement? If permitted, do the bidder-level business/license history, E-Rate experience, references, staffing, safety and bonding requirements apply to supply-only bidders?	An equipment-only reseller can provide individual supply items as a subcontractor, but the prime contractor must meet all bid and erate requirements. Responsibilites and qualifications of the prime and all subcontractors must be explicitly documented in bidders response. Section II.A.3–4, Section II.E.8, Section II.C.5, Performance Guarantee.
2	May a qualified lead partner or prime satisfy those requirements with Carroway as an equipment-supply subcontractor? Please identify the permitted bidder/teaming structure and which entity must demonstrate each qualification.	An equipment-only reseller can provide individual supply items as a subcontractor, but the prime contractor must meet all bid and erate requirements. Responsibilites and qualifications of the prime and all subcontractors must be explicitly documented in bidders response. Section IV.B.3–4, printed pp. 59–60. Section II.E.8, printed pp. 39–41. Section II.E, Contractor's Licenses, item 6(a), printed p. 47. Current Organization and Structure of the Business, item 2(d), printed p. 43
3	Attachment AF (2026 Work Procedures) downloads as the same file as Attachment AA (Abatement of Hazardous Materials), with identical SHA-256 hashes. Please provide or identify the correct AF document.	The District has confirmed the file is correct, please try again. Link is https://drive.google.com/file/d/1DJe8aoLfE9C6MQDIQlnpwNOXMWuUY9R4/view
4	Attachment A2 is headed Package 2 - 34 Sites, while Scope A and the Package 2 school/rate schedules identify 39 sites. Please confirm 39 controls and correct the heading.	Package 2 covers 39 sites. Use Attachment K for the school list and Attachment O for pricing. Please refer to Clarification No .1.
5	Please identify the current FY2027 Form 470 application number and associated documents, and confirm the precise Pacific-time cutoff for questions on November 10.	The FY2027 filing is Form 470 application #270001745. Its associated documents include the IFB and all related attachments and exhibits. The IFB states that questions must be submitted through Ariba on or before November 10, 2026.
6	The visible event content lists package uploads 2.4 (Package 2) and 2.5 (Package 3), but no 2.3 Package 1 upload. Please confirm the upload location for Package 1.	This was an Ariba access issue that has since been fixed. Please submit the Package 1 response as one ZIP under 100 MB, including the completed Attachment N in Excel and searchable PDF and the required bid documents.
7	Do the bid packages require the installation of new fiber optic cabling? If so, please provide the required quantities, cable types, and site-specific requirements.	This bid does not require the installation of new fiber optic cabling. (Attachment A, Installation & Integration and Section D.)
8	Please provide the required quantity, type, and length of copper patch cords for each school site.	For bidding purposes please refer to Rate Schedule instructions, Item 11. d. For the lengths listed in the rate schedule.
9	Please provide the required quantity, type, and length of fiber optic patch cords for each school site.	For bidding purposes please refer to Rate Schedule instructions, Item 11. a-c. For the lengths listed in the rate schedule.
10	Please confirm the permitted construction and work hours for this project.	On-campus work begins after school hours, normally 2:30 p.m. to 11:00 p.m. local time, with adjustments coordinated by LAUSD to accommodate each school's schedule. (Attachment A Section G and IFB Section IV.B.25.)
11	Where can bidders find the counts of interior and exterior wireless access points (WAPs) for each school site?	Use column H, "AP," in the applicable school list (J, K, or L) for total access points by site. Use the matching school asset list (R, S, or T), on the Asset Data tab, to identify access points requiring external antennas. During the site survey, verify the actual placements. Existing external-antenna units serving indoor areas are to be replaced with integrated-antenna units. (Attachment A Section D–E.)

12	Are bidders required to complete and submit all bid forms for each individual school site as well as for each package?	Bidder will submit one complete set of required bid forms and certifications per package that they want to bid on. Within that package's rate schedule, complete both the Eligible and Ineligible tabs for every school and enter the package labor rates on RS011.1. Submit the Excel workbook and a searchable PDF signed and dated on the package summary page. (IFB SectionSection II.A.5 and III and Attachments N–P.)
13	Does LAUSD permit multiple manufacturers' networking solutions to coexist on the same campus?	Yes, subject to the system requirements. The LAN and WLAN manufacturers may differ. Submit certified interoperability results from an independent testing organization with any new multivendor solution. LAUSD will evaluate whether the specific products meet the LAN and WLAN specifications and interoperate with retained District systems. (IFB Section II.A.5 and Attachments D and F.)
14	Will LAUSD accept a mixed-technology solution, such as an SMC LAN solution combined with a Cisco WLAN solution?	Yes, subject to the system requirements. The LAN and WLAN manufacturers may differ. Submit certified interoperability results from an independent testing organization with any new multivendor solution. LAUSD will evaluate whether the specific products meet the LAN and WLAN specifications and interoperate with retained District systems. (IFB Section II.A.5 and Attachments D and F.)
15	Will the awarded contractor be required to prepare and submit shop drawings, including network design drawings, for review and approval prior to the start of construction?	Yes. Before work begins at each school, submit site-specific shop and network drawings in AutoCAD and PDF, a written site scope, and a logical network diagram showing existing and proposed cabinet layouts. Submit the bill of materials as required by the design review process and obtain District approval before installation. (Attachment A, Contractor Requirements and Section F, and Attachments D and F.)
16	Does compliance with the Project Stabilization Agreement (PSA) apply to this project?	Yes, for work covered by the PSA. (Attachment A, Executive Summary, and IFB Section IV.B.26.)
17	Are bidders required to pay prevailing wages for all work performed under this contract?	Pay the applicable California DIR prevailing wages for covered public-works labor, including covered installation work. The prime is responsible for labor compliance and submission of weekly electronic certified payroll for its own covered work and that of its subcontractors. The wage requirement follows the work performed. (IFB Section IV.B.25.)
18	Are project references submitted by proposed subcontractors acceptable for meeting the bid qualification requirements?	To count toward the minimum qualifications, each reference must demonstrate the bidder's own participation and identify the work it performed. Submit at least three references per package for projects of similar size, scope, and complexity, each with a contract value of at least $5 million. A project the proposed subcontractor performed independently cannot satisfy the bidder's minimum. (IFB Section II.E, Minimum Bidder Qualifications and All Project References.)
19	Will you allow the Core personnel to be shared between contracts?	Core Crew are required to be dedicated full-time positions for the duration of the contract brought on board in accordance with District approved schedule. Only the project manager must be dedicated per package.

20	Attachment A (Statement of Work) indicates that existing Building Backbone System (BBS) switches at all Package 1 sites and four Package 2 sites may be reused. The SOW also requires bidders to provide a new five-year manufacturer warranty for all reused equipment. The Cisco Catalyst 9400 Series Supervisor 1 modules currently installed in these switches were announced End-of-Life on April 30, 2024, and End-of-Sale on April 30, 2025. Because these modules are no longer eligible for a new manufacturer warranty, the only apparent method of meeting the five-year warranty requirement would be to replace the existing supervisor modules. Please confirm whether replacement of all End-of-Life supervisor modules will be required at the affected sites.	Yes, where an affected supervisor is installed in a BBS proposed for reuse. Attachment A requires replacement of BBS components that have reached end of sale by bid submission. Cisco's Supervisor 1 reached end of sale on April 30, 2025. The posted scope allows qualifying BBS reuse at Package 1 sites except Crenshaw High School and Young High School, and at all Package 2 and 3 sites. Any retained component must meet the applicable speed and capacity requirements and carry a five-year manufacturer warranty. (Attachment A, School Sites.)
21	Attachment A (Statement of Work) indicates that existing Building Backbone System (BBS) switches at all Package 1 sites and four Package 2 sites may be reused. The SOW also requires bidders to provide a new five-year manufacturer warranty for all reused equipment. The Cisco Catalyst 9400 48-Port UPOE with 24-Port mGig Line Card (Part Number C9400-LC-48UX) installed at many of these sites was announced End-of-Life on April 30, 2025, with End-of-Sale scheduled for April 30, 2026. Because these modules may not be eligible for a new five-year manufacturer warranty, please confirm whether replacement of all End-of-Life line cards will be required for Packages 1, 2 and 3.	Replace this line card wherever it is installed in a BBS proposed for reuse in any package. Cisco lists April 30, 2026 as the end-of-sale date. The published asset lists show this exact part number in Package 1. Any retained component must meet the applicable speed and capacity requirements and carry a five-year manufacturer warranty. (Attachment A, School Sites, and Attachments R–T.)
22	There was no Appendix A Delivery Locations or Appendix B District Map issued with the primary ITB document. Will the District issue those documents or are vendors to disregard?	For school delivery locations please refer to Attachments J–L, and for delivery procedures please refer to Attachment A.
23	Are vendors able to modify the scope requirements?	No, modifications and additions are not accepted per IFB Section II.C.4, IV.A.12, and IV.B.10.
24	Will the 48-port ESM need to be capable of or installed with power supplies supporting 30 watts on all ports simultaneously?	Yes. Include the power supplies needed in the installed configuration to deliver at least 30 W per port simultaneously across all 48 ports, for a minimum available PoE budget of 1,440 W. This makes the bid assumption for Attachment A's all-ports requirement explicit. (Attachment A, Installation & Integration and Section D.)
25	Will the 24-port ESM need to be capable of or installed with power supplies supporting 30 watts on all ports simultaneously?	Yes. Include the power supplies needed in the installed configuration to deliver at least 30 W per port simultaneously across all 24 ports, for a minimum available PoE budget of 720 W. (Attachment A, Installation & Integration and Section D.)
26	Extension to Bid Request Due to Several Holidays After IFB Release - Veterans and Thanksgiving -	Extension requests are not accepted at this time.
27	Can the Bid Worksheets if not calculating correctly be correted?	Bidders should make every effort to ensure calculations are correct, LAUSD will have final determination of all calculations.
28	IF the Scope requires additional line items can these be added to the bid worksheets to accommodate the Scope line items.	yes, please refer to Rate Schedule Instructions 11

29	10% buffer pertains to switches not port counts correct?	For bidding, the rate schedule instructions direct bidders to add 10%, rounded up, to the number of ESM and CESM switches at each site, including the uplinks and related equipment needed for that increase. Attachment A separately specifies that at least 10% of the total installed ports at each IDF be available for growth under the ESM and ISM requirements. Attachments N–P, Instructions tab, Pricing, paragraph beginning "For bidding purposes and to account for any changes." Attachment A, Section D, Standard Edge Switch Managed and Intermediate Switch Managed.
30	(4) CAT 6 Patch Cables – Quantity of 4 cables of each length for each CESM proposed, per Site. What lengths are being requested?	The listed Cat 6 lengths are 3 feet, 6 feet, and 10 feet. The Instructions tab specifies four cables of each length per proposed CESM at each site. Attachments N–P, Instructions tab, Pricing, Cat 6 Patch Cables. E - and I - school tabs, rows 16–18.
31	Does the district require the equipment config summary to be populated? If so, is this to include both eligible and ineligible items?	The Instructions tab calls for pricing summaries for each school and each package. The quantity, equipment cost, and labor fields on EQUIP CONFIG SUMMARY (RS012.2) calculate from both eligible and ineligible package detail. Step 1 identifies the school tabs and central labor rates as inputs. Attachments N–P, Instructions tab, Pricing. Rate Schedule Instructions, Step 1. EQUIP CONFIG SUMMARY (RS012.2), for example cells E7, G7, and K7.
32	Is the Elig-Pkg and Inelig-Pkg replacing the need for the equipment config summary	ELIG-PKG (RS002.2) summarizes eligible costs and INELIG-PKG (RS004.2) summarizes ineligible costs. EQUIP CONFIG SUMMARY (RS012.2) combines eligible and ineligible amounts by equipment or service line. Attachments N–P, Instructions tab, Pricing. ELIG-PKG (RS002.2) and INELIG-PKG (RS004.2), cells H3 and K3. EQUIP CONFIG SUMMARY (RS012.2), cells E7, G7, and K7.
33	Abatement scope. Is hazardous-material abatement in the contractor's scope, or done by the District's abatement contractors? This drives pollution insurance and safety-officer cost.	Hazardous-material abatement is not in-scope of this bid. The contractor must however still abide by Attachment A, Section C, 4, a, that states "Notify the District in writing if access is required to concealed pathways (i.e. crawl spaces, areas above T-bar ceiling or hard lid ceilings). Provide a drawing of the areas where access is being requested. As needed areas above the ceiling will need to be cleared by Facilities Environmental Technical Unit (FETU)"
34	**UPS scope.** The Scope of Work lists UPS among equipment to decommission. Spec 27_1018 requires an MDF UPS with 60 minutes of runtime, and Attachment V includes UPS configuration tasks. But the rate schedules have no UPS line. Is UPS replacement in scope, and where is it priced?	UPS replacement is not in scope of this bid.
35	**Warranty term.** The Scope of Work sets 1-year warranties for ESM, ISM and CESM switches and a 1-year contractor labor warranty. Specs 27_1017 and 27_1018 require a 5-year workmanship warranty, plus failure-rate and "mass failure" extensions. The Scope says it governs conflicts. Please confirm the 1-year terms apply and whether the failure-rate extension clauses still apply.	The 1-year warranty applies for all ESM, ISM and CESM switches. A "mass-failure" extension can also apply during the warranty period for any new equipment installed that is not part of the current District inventory as listed in Attachments R-T.
36	**12 Reused equipment.** Packages 2 and 3 allow reuse of every core switch, and Package 1 allows it except at Crenshaw and Young. Packages 2 and 3 also allow reuse of the wireless controllers. Is reuse the bidder's choice site by site? How should reused equipment and its required 5-year warranty be entered in the rate schedule? Also, the Scope heading says "Replace all access points and controllers," which conflicts with the controller-reuse allowance.	Reuse of existing BBS is optional. Bidder may choose to replace the existing BBS as part of their response. The specific conditions in the Package definitions allow for an exception to this generic requirement of replacing all controllers for Packages 2 and 3. Attachment A, School Sites, Packages 1–3, and Section D, Wireless LAN. IFB Section II.A.5, printed pp. 6–7. Attachments N–P, Instructions tab, equipment warranty paragraph, and E - and I - school tabs, rows 41 and 198.

37	**13 Undefined rate-schedule categories.** The rate schedules include Small Backbone Switch (SBBS), power strip/surge protector, and Owner-Furnished/Contractor-Installed services, none of which appear in the Scope of Work. When do these apply?	A small BBS can be used at the site where the current inventory indicates the current BBS is a non-modular switch. For this bid, the sites are Young HS, Mission HS, and Whitman HS.
38	**14 Configuration tasks.** Attachment V lists router/voice gateway, PA-intercom, VoIP and UPS configuration tasks. Are those in this contract, or only the LAN and WLAN tasks?	Only LAN and WLAN items listed in Attachment A are in scope of this bid.
39	**15 Undeployed assets.** Package 1's asset list has about 1,500 items marked "RECEIVED" rather than "DEPLOYED." Most are Cisco Wireless DNA licenses, plus Wi-Fi 6 APs delivered in 2024–2025. Should these be replaced, and can any of the licenses be reused?	Bidder should assume all APs will be replaced and will need new licenses. Actual quantities will be determined as part of the site survey.
40	**Attachment R – Year 2027 School Asset List Package 1:** Crewshaw Magnet Stemm - The existing asset list includes a BBS chassis for this site but does not include listings for BBS modules at this site. Please specify BBS modules and quantities to be provided for this site.	Attachment R lists existing Crenshaw BBS chassis with the following components: (Existing quantities are available in the Attachment) J9822A - HP 5412R Chassis J9827A - HP 5400R zl2 Management Module J9828A - HP 5400R 700W PoE+ zl2 Power Supply J9986A - HP 24-port Gig-T PoE+ v3 zl2 Module J9988A - HP 24-port 1GbE SFP v3 zl2 Module J9993A - HP 8-port 10GbE SFP+ v3 zl2 Module
41	**Attachment R – Year 2027 School Asset List Package 1:** The existing asset list does not include listings for BBS chassis or BBS modules at Young HS site. Please specify BBS chassis and BBS module quantities to be provided for this site.	Young HS utilizes a SBBS with the following components: J9727A - HP 2920 24G PoE+ 10/100/1000 Switch J9731A - HP 2920 2-Port 10GbE SFP+ Module
42	**Attachments N-P Rate Schedules:** Please provide additional detail regarding step #2 depicted on the RATE SCHEDULE INSTRUCTIONS tab in each rate schedule template file - instruction is unclear as provided.	This step refers to completing the individual school and package tabs in the Rate Schedule.
43	**Attachments N-P Rate Schedules:** The Equip Proposal tabs indicate that MDF/IDF/LDF power strips/surge protectors shall be provided, but requirements for the power strips/surge protectors are not stated in the **Attachment A - SOW** document. Please provide the requirements for the MDF/IDF/LDF power strips/surge protectors.	For bidding purposes please provide one 15 amp and one 20 amp pdu per site.
44	Do bidders need to return all attachments for every package even if it doesn't pertain to that package? For example, if we are bidding Package 1, do we have to return the School Lists, Rate Schedules and Asset Lists for Packages 2 - 3 or can we exclude them?	Bidder can include only the Attachments related to that package
45	If a bidder will not be responding to all three packages, what file should be attached to those package line items in the Ariba portal for a "No Bid" in order to submit the entire response for the packages we are bidding?	Please upload no bid form.
46	**Attachment A - SOW** document, page 10, item e states "Contractor shall provide the following to change out 1GbE fiber backbone to 10GbE for primary backbone;" The SOW for this project does not include replacement of any fiber backbone cable; please clarify the meaning of this statement.	This statement refers to the equipment (SFPs, etc..) required to change the existing 1Gbps uplinks to 10Gbps uplinks where required. No fiber optic backbone work is in scope of this bid.
47	**Attachment A - SOW** document, page 3, item B states "Data patch cords (shall be provided) per pre-defined quantities in Rate Schedules." The Rate Schedules that were provided do not indicate patch cord quantities for any of the packages. Please clarify.	Refer to Rate Schedule Instructions tab, Item 11. d. to calulate patch cord quantities.