All bid deadlines are 11:59pm Pacific Time the date of the bid deadline listed unless otherwise noted.

INCA Community Services

IFCB Posted : Oct 8, 2026

Bid Deadline : Thursday, Nov 19, 2026

Questions Due By : Saturday, Oct 17, 2026

Applicant Address : Tishomingo, OK 73460

IFCB ID : 270001690

IFCB Requirements :

- Before the listed deadlines, all Questions and Bids must be submitted using the on-line IFCB system. Bids submitted before the bid deadline outside of this system will be disqualified. If the system is down before the deadline, please email your bid to info@crwconsulting.com or fax it to 918.445.0049. Bids or questions submitted in this fashion will be disqualified if the on-line system is active at the time of submission. The applicant reserves the right to request and obtain bids outside of the website system if the bid deadline has passed and zero or one bid is received (the intent for this is to follow USAC guidance on obtaining cost-effective bids).

- For all requested services and/or products listed on this IFCB: proposals that include generic/encyclopedic price lists will be considered non-responsive and will be disqualified. SPAM and/or robotic responses will not be considered valid bid responses and will be disqualified from consideration.

- Bidder must agree to participate in USF Program (AKA “E-rate”) for the corresponding funding year.

- Please include the correct Service Provider Identification Number (SPIN) on your bid.

- By submitting a bid, bidder certifies that the bidder does have a valid (non-red light status) SPIN for the E-rate program at the time of submission. Should the Applicant discover that the bidder is on red light status, or if the FCC classifies the bidder as on red-light status before work is performed and invoices are paid, the contract will be null and void and the applicant will have no payment obligations to the bidder.

- Bidder is expected to provide the lowest corresponding price per E-rate rules. See https://www.usac.org/e-rate/service-providers/step-2-responding-to-bids/lowest-corresponding-price/ for details.

- Contracts must not prohibit SPIN changes.

- Bidder must agree to provide the Applicant the choice of discount methods (SPI or BEAR).

- Bidder will be automatically disqualified if the District determines that the bidding company has offered any employee of the District any individual gift of more than $20 or gifts totaling more than $50 within a 12 month period.

- All contracts awarded will be contingent upon E-rate funding and final board approval. The applicant may choose to do all or part of the project upon funding notification.

- All applicable fees, surcharges, and taxes must be identified on the bid. E-rate rules require the applicants to evaluate the price of eligible goods and services that will be listed on the 471 application during the competitive bidding process. Fees and surcharges that apply but are not listed on the bid will be the responsibility of the bidding company, should their bid be awarded.

- If there is a request for Internal Connections (Category Two) equipment, or Category One equipment listed on this IFCB the applicant will accept bids for functionally equivalent equipment.

- Vendors please state on your bid if your company is certified as a Disadvantaged Business Enterprise (DBE). The district prefers DBE certified businesses.

- Vendors must provide the number of years they have been in business. The district would prefer at least 15years.

- Vendors should be certified/authorized by the manufacturers of the equipment to work on the specific equipment. Please provide a certificate or document showing that you are certified with your proposal.

- DISQUALIFICATION FACTOR INTERNAL CONNECTIONS: The applicant will not accept bids from manufacturers of equipment deemed a national security threat by the Federal Communications Commission. The list of prohibited equipment is available here: https://www.fcc.gov/supplychain/coveredlist . Vendors that submit bids that includes these manufacturers will have their bid disqualified.

- DISQUALIFICATION FACTOR INTERNAL CONNECTIONS: Vendors must complete and include the C2 Cover Page with their bid. Bids received without the cover page will be disqualified.

- DISQUALIFICATION FACTOR INTERNAL CONNECTIONS: Service providers are required to bid the entire hardware project. Bids for individual components, or bids that do not include all of the requested items for the project will be disqualified.

- DISQUALIFICATION FACTOR INTERNAL CONNECTIONS: It will be the bidder's responsibility to provide documentation about the compatibility requirements listed in this IFCB. Vendors that submit bids without documentation demonstrating the required compatibility listed in this IFCB will have their bids disqualified, unless that vendor has bid the preferred make/model number listed.

- DISQUALIFICATION FACTOR INTERNAL CONNECTIONS: Applicant will not accept bids for refurbished equipment. Any bids containing refurbished equipment will be disqualified.
- DISQUALIFICATION FACTOR MIBS: Vendors must complete and include the C2 Cover Page with their bid. Bids received without the cover page will be disqualified.
- DISQUALIFICATION FACTOR MIBS: Service providers are required to bid the entire project. Bids for individual components, or bids that do not include all of the requested items for the project will be disqualified.

Services and Equipment Requested :

Category Two:

INTERNAL CONNECTIONS

The District is looking for licensing for existing Firewalls and Access Points. WatchGuard UISP licensing must be installed in the WatchGuard Cloud.

Must include installation and configuration for all equipment.

Type of Equipment	Quantity Vendor Should Bid	Preferred Make/Manufacturer
Firewall Service and Components	8	3 year NetGate Software Sub w/TAC Ent Sup for NetGate 4200.
Firewall Service and Components	1	3 year NetGate Software Sub w/TAC Ent Sup for NetGate 8200.
Wireless Access Points	5	3 Year WatchGuard UISP WiFi licensing for AP330

NOTE: We are requesting Firewall and WAP licenses on this IFCB, which sometimes may be categorized as BMIC or MIBS by USAC (the BMIC and MIBS boxes on the 470 have been checked to cover this scenario).

COMPATIBILITY REQUIREMENT:

Equipment must be compatible with existing current environment: NetGate and WatchGuard.

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DISQUALIFICATION FACTOR INTERNAL CONNECTIONS: Applicant will not accept bids for refurbished equipment. Any bids containing refurbished equipment will be disqualified.

Managed Internal Broadband Service (MIBS):
The district would like MIBS services for the following district owned equipment

Type of Equipment	Quantity Vendor Should Bid	Preferred Make/Manufacturer
Antennas, Connectors and Related Components	4	UniFi Direct Bridge Pro
Cabling	385	CAT6e
Firewall Service and Components	2	NetGate 8200
Firewall Service and Components	8	NetGate 4200
Racks	17	
Router	2	NetGate 8200
Router	8	NetGate 4200
Switches	18	USW Pro 48 PoE
UPS/Battery Backup	6	APC Smart Connect UPS 2200VA
UPS/Battery Backup	13	APC Smart Connect UPS 1500VA
Wireless Access Points	21	WatchGuard AP330
Wireless Controller	1	WatchGuard Cloud Controller

DISQUALIFICATION FACTOR MIBS: Vendors must complete and include the C2 Cover Page with their bid. Bids received without the cover page will be disqualified.

DISQUALIFICATION FACTOR MIBS: Service providers are required to bid the entire project. Bids for individual components, or bids that do not include all of the requested items for the project will be disqualified.

There is an additional document associated with this IFCB. Please click the buttons to download the document.

INCA_C2_COVER_PAGE1.pdf

2026_C2_Bidding_Instructions43.pdf

Questions Received with Applicant Answers (Ask Questions?)

1. Does “UISP” mean WatchGuard USP licensing for the five existing AP330s? Please confirm the required license tier/SKU and whether these are new activations or renewals. 2. Please confirm subscription start/end dates, existing expiration dates and any co-term requirements. Will identifiers for the eight Netgate 4200s, one Netgate 8200 and five AP330s be provided securely for quotation and activation? 3. Please define the configuration scope, including activation, firmware upgrades, firewall/SSID/VLAN changes, testing and documentation. Is remote configuration acceptable? If on-site work is required, please provide locations and work windows. 4. May the prime reseller satisfy authorization and configuration-documentation requirements using manufacturer authorization letters and certifications from a disclosed authorized configuration subcontractor?

Answer:

1. “UISP” was intended to mean WatchGuard USP (Unified Security Platform) Wi-Fi Management for the five existing WatchGuard AP330 access points. These are 3-year renewal licenses for the existing AP330s, not new access point activations. The applicable 3-year AP330 USP license is WGAP33022003.

2. There are currently no active Netgate TAC subscriptions on the eight Netgate 4200s or the one Netgate 8200. The five WatchGuard AP330 licenses currently expire 08/15/2027 and will be renewals. No co-terming is required. Netgate TAC Enterprise is the same cost whether purchased as a new subscription or a renewal. Device identifiers will be provided securely to the awarded vendor after contract award, as needed for activation.

3. Configuration scope includes license/subscription activation, firmware updates as required, verification of existing firewall and wireless configuration, testing, documentation, and creation of one new Guest VLAN, including the necessary firewall rules, DHCP/network settings, and wireless SSID/VLAN assignment to provide isolated guest Internet access. Remote configuration is acceptable where technically feasible, with on-site work performed only if physical access, troubleshooting, or validation is required.

4. No. INCA requires the prime reseller/vendor awarded the contract to directly meet the applicable manufacturer authorization and certification requirements. We do not want those requirements satisfied through a third-party configuration subcontractor.

For the fiber cabling and switch options What U height is preferred? (6U, 12U, 24U) Wall mount or floor standing? Enclosure or open frame?

Answer:

I apologize, but we are going to cancel this IFCB/470.