Questions & Answers for Proposal Bid No. 27-006

Q&A Due November 11, 2026
Bid Due January 5, 2027

Q1. For Bid No. 27-006 does the vendor need to be a Cisco Partner and will this equipment be put on SmartNet?

A1. No, this equipment will not be put on SmartNet. No, the vendor does not need to be a Cisco Partner.

Q2. E-Rate funding year. Section 1.0 refers to "the E-Rate funding academic year 2026-2027 (July 1, 2026 -- June 30, 2027)," while the same section states the Contract Term runs July 1, 2027, through September 30, 2028. Please confirm which E-Rate funding year this bid supports (we assume Funding Year 2027, July 1, 2027 - June 30, 2028).

A2. Please see Bid Addendum #1.

Q3. Manufacturer authorization. The Bid Documents do not appear to require a manufacturer authorization letter. Please confirm whether OPS requires bidders to submit proof of manufacturer partner or reseller authorization (for example, for the 5-year Cisco Advantage licensing and warranty assignment), or whether new, unused products with full manufacturer warranty assigned to OPS satisfy the requirement**.**

A3. A manufacturer authorization letter is not required. Please see sections 2.1, 2.8, 2.9, 3.1, and 3.2 of the Bid document for product specifications.

Q4. Signature page. The Signature Page states, "Please note below which contact the pricing above is based upon." Please clarify what OPS is asking bidders to identify here (for example, a cooperative purchasing contract, if any).

A4. Please see Bid Addendum #1.