CLAY COUNTY DISTRICT SCHOOLS
PURCHASING AND MATERIAL MANAGEMENT
800 CENTER STREET, GREEN COVE SPRINGS, FL 32043
P (904) 336-6500 W oneclay.net
SUPERINTENDENT OF SCHOOLS
David S. Broskie

BOARD MEMBERS:
Erin Skipper, District 1
Robert Alvero, District 2
Beth Clark, District 3
Michele Hanson, District 4
Ashley Gilhousen, District 5

ADDENDUM 1 POSTED AT 3:00 P.M., ON OCTOBER 28, 2026

ADDENDUM 1 FOR RFP #26-MI-92 / ETHERNET SWITCHES – COUNTY WIDE

NOTE: Vendor Questions and District Responses are hereby incorporated into the RFP.
NOTE:
Replace Original RFP pages 1,5, 9 and 10 with ADDENDUM 1 pages 1,5, 9 and 10 (attached)

Question 1:
Power: Please confirm the 1,440W minimum/2,880W expandable PoE requirement and the available AC voltage and outlet types at the intended switch locations. Must the full required PoE load remain available after one PSU or power-feed failure?

Answer 1:
The 2,880W expandable PoE requires two (2) operational power supplies.

Question 2:
Section 1.1 requires simultaneous IEEE 802.3bt Class 6 (60W) PoE on all 48 ports, which equals a 2,880W PoE budget, and notes that 2,880W is achieved with the secondary PSU. Please confirm that both power supplies per switch are required to deliver the 2,880W PoE budget to the District's Class 6 endpoints. Please also confirm that vendors should price two (2) power supplies per switch as required functional components, not as optional or spare equipment.

Answer 2:
Enter the unit cost for one (1) power supply module on Page 13 (Tender Form). Per Page 9 (Section 1.1), the solution requires two (2) power supplies per switch. Both units providing internal redundancy and 2,880W PoE expansion.

Question 3:
The Tender Form includes a single "Hot-Swappable Power Supplies" line. Should vendors enter the unit cost per power supply, with an assumed quantity of two (2) per switch (up to 1,640 units for 820 switches)? Should the E-Rate Eligible % column reflect the eligibility of both units?

Answer 3:
Enter the unit price for one (1) power supply module on Page 13 (Tender Form). Per Page 9 (Section 1.1), the solution requires two (2) power supplies per switch. Both units providing internal redundancy and PoE expansion are 100% E-Rate eligible.

Question 4:
Clay County RFP #25-MI-90 procured switches with 2.5G multi-gigabit ports and 802.3at (30W) PoE, which supported full wireless radio capacity. Do other endpoints, such as VoIP telephones, IP cameras, or building automation systems, drive the requirement for 10G multi-gigabit ports and at least 802.3bt Class 6 PoE? Please list any such requirements so respondents can size PoE support correctly.

Answer 4:
The preferred requirements are established in Section 1.1 (Page 9) of the RFP. Bidders must propose solutions meeting or exceeding the published specifications in this RFP. Per Page 2 ("Manufacturer's Names and Approved Equivalents"), bidders may propose equivalent products.

Question 5:
Do the IDF closets have enough dedicated power circuits (15A, 20A, or 30A at 200V or higher) to support the expected maximum load? That load is up to 48 ports at 60W, or 2,880W of PoE per switch. If not, please say whether electrical upgrades are in scope or the District's responsibility.

Answer 5:
Per RFP bidders are only responsible for equipment fulfillment. Facility electrical infrastructure and circuit capacity are the sole responsibility of the District and are outside the scope of this RFP.

Question 6:
Does the District have requirements for how switches should behave when power is partly lost, such as a power supply failure? For example, should PoE power be assigned by priority so that critical devices stay powered?

Answer 6:
The District has no additional requirements beyond standard manufacturer operational behavior for dual-power-supply configurations and the preferred specifications published in Section 1.1.

Question 7:
Stacking: Please confirm how the 200Gbps-or-higher stacking requirement is measured, the desired redundant stack topology and approximate switches per stack, and whether the District specifies a stacking cable/transceiver quantity per switch beyond the minimum 3-meter length.

Answer 7:
Please refer to Section 1.1 (Page 9) and the RFP Tender Form (Page 13). All preferred stacking performances, stack limits, and cabling specifications are established in the published RFP. Per Section 2.1, bidders must provide firm unit cost on the Tender Form for compliant stacking accessories meeting the published specifications. The District will not modify or expand upon the published requirements.

Question 8:
Equivalent switching architectures: Section 1.1 specifies a minimum ten-switch stack and at least four uplink ports supporting 1/10/25/50Gbps. Under the approved-equivalent provisions, would the District consider an eight-member stack with at least 400Gbps stacking bandwidth, if it satisfies the District's actual deployment requirements? Would an alternative configuration with at least four 1/10/25Gbps SFP uplinks plus separate 100Gbps uplinks be considered equivalent, or are ten-member stacking and native 50Gbps uplinks mandatory without exception?
Examples of competing platforms include the Extreme 5720 and Cisco Catalyst 9300X families. We are requesting clarification only and are not representing these platforms as compliant before completing technical validation.

Answer 8:
The preferred requirements are established in Section 1.1 (Page 9) of the RFP. Bidders must propose solutions meeting or exceeding the published specifications in this RFP. Per Page 2 ("Manufacturer's Names and Approved Equivalents"), bidders may propose equivalent products.

Question 9:
The Scope of Work specifies stacking DAC cables or transceivers of at least 3 meters per switch. In many IDFs, stack members are installed in close proximity, so typically only one (1) 3m DAC cable is needed per IDF and the remaining stacking connections can use 0.65m cables. May vendors price both 3m and 0.65m DAC cables as separate unit-cost lines? Can the District provide expected stack sizes per IDF, or should vendors assume a standard configuration?

Answer 9:
The District will not modify the published cabling specification or provide IDF stack configurations. Per Page 9 (Scope of Work), bidders must quote stacking cables of at least three (3) meters in length per switch on the "DAC Cables" line of the RFP Tender Form. Shorter cables (such as 0.65m) are not acceptable for the evaluation and may only be listed as non-evaluated optional accessories under the "Other"; line on Page 13.

Question 10:
Is a stack of up to ten (10) switches a mandatory requirement, given that a single IDF closet may hold up to 480 E-rate eligible network ports? Or will the District accept other architectures that meet its stated operational, management, and resiliency requirements?

Answer 10:
The preferred requirements are established in Section 1.1 (Page 9) of the RFP. Bidders must propose solutions meeting or exceeding the published specifications in this RFP. Per Page 2 ("Manufacturer's Names and Approved Equivalents"), bidders may propose equivalent products.

Question 11:
Licensing: Where the proposed switch includes all required AOS-CX functionality without a recurring license, may the bidder identify included functionality and price Aruba Central cloud management separately as optional? If a manufacturer offers 1-, 3-, 5- and 7-year subscriptions but no standalone 6-year SKU, is a validated combined term acceptable for the 6-year line?

Answer 11:
Please refer to Section 1.2, Section 1.4 (Pages 9–10), and the RFP Tender Form (Page 13). Bidders must provide unit pricing for the requested increments as published on the Tender Form, or enter "$0.00"; if the proposed platform requires no recurring subscription.

Question 12:
Section 1.2 requests licensing in 1-, 3-, 5-, 6-, and 7-year increments, and Section 1.4 requires NBD advance hardware replacement. Should support be priced in those same increments as unit-cost options? Which term will be used for price evaluation?

Answer 12:
Please refer to Section 1.2, Section 1.4 (Pages 9–10), and the RFP Tender Form (Page 13). Bidders must provide unit pricing for the requested increments as published on the Tender Form, or enter "$0.00"; if the proposed platform requires no recurring subscription. Per Criteria A (Page 11), price evaluation will not be based on individual line items.

Question 13:
The RFP does not specifically require cloud management. May vendors propose a cloud management subscription that includes 24/7 technical support, in place of or alongside traditional hardware/software support contracts? If so, should the 1-, 3-, 5-, 6-, and 7-year terms be priced as separate unit-cost options?

Answer 13:
Cloud management is not required. Please refer to Section 1.2, Section 1.4 (Pages 9–10), and the RFP Tender Form (Page 13). Bidders must provide unit pricing for the requested increments as published on the Tender Form, or enter "$0.00"; if the proposed platform requires no recurring subscription. Optional cloud management or non-mandatory software may be itemized on the "Other" lines.

Question 14:
Does "Next Business Day (NBD) advance hardware replacement" mean NBD shipment of RMA hardware, or NBD receipt of RMA hardware at the District site?

Answer 14:
Section 1.4 requires standard manufacturer Next Business Day advance hardware replacement terms, where replacement parts or units are shipped via priority freight upon RMA issuance.

Question 15:
Please specify the required uplink speed per switch (1G, 10G, 25G, or 50G), the number of uplinks per switch, and the media type (e.g., SR, LR, or copper). If these vary by site, may vendors price each optic type as a separate unit-cost line?

Answer 15:
Switch uplink port specifications (four or more modular ports supporting 1G, 10G, 25G, and 50Gbps) are established in Section 1.1. In accordance with Section 2.1, vendors may provide unit pricing for fiber transceivers on the "Transceivers" and/or "other" line on the Tender Form.

Question 16:
Does the District require OEM-branded optics, or are MSA-compliant third-party optics acceptable?

Answer 16:
Per Page 2 ("Manufacturer's Names and Approved Equivalents"), bidders may propose equivalent products.

Question 17:
Please identify the make and model of the aggregation/distribution switches that will terminate the SFP56 uplinks. Would QSFP28 uplinks be an acceptable alternative?

Answer 17:
Existing aggregation hardware will not be disclosed as it is outside the scope of this procurement. The preferred requirements are established in Section 1.1 (Page 9) of the RFP. Bidders must propose solutions meeting or exceeding the published specifications in this RFP. Per Page 2 ("Manufacturer's Names and Approved Equivalents"), bidders may propose equivalent products.

Question 18:
Can you provide the Full Build of Materials (BOM) for this RFP 26-MI-92?

Answer 18:
The District will not provide a separate Bill of Materials (BOM). Please refer to the specifications and quantities published on Page 9 (Section 1.1) and the Tender Form on Page 13. Per Section 2.2, proposing vendors are solely responsible for engineering and pricing all hardware, software, and accessories necessary to deliver a fully functional switching solution.

Question 19:
Please list the existing switching platforms, network management systems, and software/firmware versions that the proposed equipment must work with.

Answer 19:
All technical specifications, supported protocols, and operational requirements are established in Section 1.1 (Scope of Work) of the RFP. This procurement is strictly for hardware and associated licensing; detailed inventories of existing District production hardware and firmware versions are outside the scope of this solicitation. Proposed platforms must interoperate within a standard multi-vendor network environment utilizing open industry-standard protocols (e.g., IEEE 802.1Q, 802.3ad LACP, OSPF, and standard SNMP/Syslog monitoring).

Question 20:
The specification calls for an Aruba 6300M with 10G multi-gigabit (multi rate) ports, at least 802.3bt Class 6 PoE, and SFP56 uplinks. We could not find one 6300M SKU that meets all of these attributes. Several models come close (JL659A, R8S90A, S4P42A, and S0E91A). Please confirm which SKU the District intends as the basis for comparable equipment.

Answer 20:
The preferred reference model is the HPE Aruba CX 6300M 48-port Smart Rate Switch (Part # JL659A). Access ports must support 100M/1G/2.5G/5Gbps Smart Rate with IEEE 802.3bt Class 6 PoE; uplinks must provide four (4) dedicated onboard SFP56 cages (1G/10G/25G/50Gbps).

Question 21:
Is there a maximum switch chassis depth that respondents must meet, so that modular power supplies can be removed and replaced in the existing racks?

Answer 21:
The RFP does not specify a maximum switch chassis depth. Proposed equipment must satisfy all preferred technical and functional specifications outlined in Section 1.1 (Page 9).

Question 22:
Will every line item on the Tender Form be totaled for evaluation, or may vendors submit priced options that are excluded from the evaluated total (e.g., alternate optic speeds, cable lengths, and support terms)?

Answer 22:
Price evaluation will be conducted strictly in accordance with Criteria A on Page 11 of RFP. Per Section 2.1, pricing must be provided per switch, power supply, cable, and module (not line-item total). Per Section 2.3, optional accessories that are not required for functionality will not be evaluated in the scoring matrix.

Question 23:
How should vendors present pricing for optional configuration items the District may or may not elect, such as alternate optics and additional DAC lengths? Is there a separate section or preferred format for alternates?

Answer 23:
Optional items may be listed on the "Other" lines on Page 13 of the Tender Form. Per Section 2.3, optional items will not be included in the evaluated price matrix.

Question 24:
Partial bids: The special conditions on page 6 and tender form on page 13 state ALL OR NONE and require all unit pricing per group. The general awards clause on page 2 permits awards by individual item or group. Must each proposer offer the complete Section 1 solution, or may a proposer bid only selected hardware/accessory/license lines? If partial proposals are accepted, how should unoffered lines be marked? Will these units be occupied at the time of inspection or will we need to coordinate with the school to visit them during non-school hours?

Answer 24:
Per RFP page 3 of the General Conditions, Special Conditions take precedence over General Conditions whenever a variation exists. Additionally, pages 6,10 and 13 state This is an All or None Bid. Vendor shall respond to All unit pricing per Section 1. The RFP states on page 9 The SBCC does not require installation or configuration services for the requested hardware.

Question 25:
References: Attachment 8 requests three current clients of similar district size and two former clients with at least 1,000 employees who discontinued services within two years. May a bidder with no such former clients state "Not applicable" with an explanation? May relevant OEM/distributor or proposed support-partner references supplement the bidder's own references, and what alternative evidence is acceptable for a newer authorized reseller?

Answer 25:
Yes, Bidder may state "Not applicable" with an explanation for discontinued clients. The District will not except OEM/distributor or proposed support-partner references nor alternative evidence.

Question 26:
Delivery and contract timing: Please identify the receiving address(es), anticipated initial order/delivery date, contract term and whether purchases are expected in phases. Are the 820 switches the maximum anticipated quantity across the contract? Please clarify the required duration of firm unit pricing, given the 90-day proposal hold and January 7, 2027 Board approval date.

Answer 26:
Equipment purchases under this solicitation are contingent upon E-Rate Funding Year 2027 approval and receipt of a formal Funding Commitment Decision Letter (FCDL) from USAC. The District is seeking proposals for up to 820 switches. Per Section 2.4 (Page 10), Final quantity quoted are not guaranteed and may vary based upon needs. Deliveries will occur following July 1, 2027, and may be scheduled in phased deployments or delivered in bulk based on District warehouse capacity and rollout schedules.

All deliveries shall be shipped F.O.B. Destination, freight prepaid, to location(s) in Clay County, Florida listed on School Board of Clay County Purchase Order(s). Per Page 1, proposals may not be withdrawn for ninety (90) days following RFP opening. Unit cost submitted on the RFP Tender Form must remain firm and fixed for the entire E-Rate Funding Cycle following Board approval on January 7, 2027.

Question 27:
Florida authorization: For an Alabama LLC supplying equipment through distributor/OEM delivery with no on-site installation or configuration, does the District require Florida foreign-entity authorization or any additional vendor registration at proposal submission, or before award/ordering?

Answer 27:
As stated in RFP (Page 1), "All RFP sheets, requested documents, and this acknowledgement form must be executed and submitted with the RFP. Signature Required Checklist includes State of Florida Documents (Page 22).

Question 28:
If the FCC Form 473 (SPAC) for the current funding year is filed before the November 4 due date, will that meet the RFP's Form 473 requirement? Or does the 473 need to be on file by a different date?

Answer 28:
As stated in RFP (Page 6), "In order to be considered for evaluation the contractor must be a registered service provider with the Universal Service Administrative Co." In accordance with Section 2.6 (Page 10), "To qualify, bidders must possess an active Service Provider Identification Number (SPIN), have a current FCC Form 473 (Service Provider Annual Certification) on file with USAC, and demonstrate full capability to support SPI billing."

REMINDER: RFPs are now DUE at 2:00 P.M., on December 1, 2026.

Except as noted above, all other Conditions and Specifications remain unchanged. Include, as part of your proposal an executed copy of this Addendum.

Sign and return this ADDENDUM 1 and replacement pages with your submittal

VENDOR NAME: _____
(Print)

SIGNATURE: _____

NAME & TITLE: _____

SUBMIT RFP BY EMAIL ONLY TO:

SCHOOL BOARD OF CLAY COUNTY
PURCHASING DEPARTMENT

erate.proposals@myoneclay.net

REQUEST FOR PROPOSAL

ADDENDUM - 1

Acknowledgement Form

Page 1 of 24 Pages	RFP WILL BE OPENED AT: **2:00 P.M. EST, December 1, 2026** and may not be withdrawn within 90 days after such date and time.	RFP NO. **26-MI-92**

POSTING TIME & DATE	PURCHASING DEPARTMENT REPRESENTATIVE	RFP TITLE
10:00 A.M. EST October 7, 2026	**Megan Robiou** **Buyer** **Email: megan.robiou@myoneclay.net**	**ETHERNET SWITCHES- COUNTY WIDE**

VENDOR NAME	"NO RFP" REASON FOR NOT SUBMITTING RFP
	To qualify as a respondent, bidder shall submit only this bidder acknowledgement form and it shall be received no later than the stated RFP opening date and hour.
VENDOR MAILING ADDRESS	
CITY-STATE-ZIP	
TELEPHONE NUMBER: ( )	
FAX NUMBER: ( )	
EMAIL ADDRESS:	

AUTHORIZED SIGNATURE (MANUAL)

AUTHORIZED SIGNATURE (TYPED or PRINTED)

TITLE

I hereby certify that I am submitting the following information as my firm's (Bidder) RFP and am authorized by Vendor/Contractor/Bidder to do so. Bidder agrees to complete and unconditional acceptance of the contents of all pages in this Request For Proposal (RFP), and all appendices and the contents of any Addenda released hereto; Bidder agrees to be bound to any and all specifications, terms, conditions contained in RFP, and any released Addenda and understand that the following are requirements of RFP and failure to comply will result in disqualification of RFP submitted; Bidder certifies this offer is made without prior understanding, agreement, or connection with any corporation, firm, business entity or person submitting an offer for the same materials, supplies, equipment, or services(s), and is in all respects fair and without collusion or fraud. Bidder acknowledges that all information contained herein is part of the public record as defined by State of Florida Sunshine and Public Records Laws; all responses, data and information contained in this RFP are true and accurate.

ELECTRONIC RFP: All RFP sheets, requested documents, and this acknowledgement form must be executed and submitted with the RFP. Proposals will only be accepted as a file attachment emailed to erate.proposals@myoneclay.net. Email subject reference line should read "RFP 26-MI-92 Ethernet Switches-County Wide Proposal". Emails received after ~~November 4~~ December 1,2026 2:00PM EST will not be opened. All RFPs are subject to the conditions specified herein. Those which do not comply with these conditions are subject to RFP being considered Non-Responsive.

SIGNATURE REQUIRED CHECKLIST:

X REQUEST FOR PROPOSAL ACKNOWLEDGEMENT FORM (Page 1)
X SPECIAL CONDITIONS (Page 8)
X RFP TENDER FORM (Page 14)
X EDGAR CERTIFICATION (Page 17)
X CERTIFICATION REGARDING DEBARMENT, SUSPENSION (Page 18)
X DRUG-FREE WORKPLACE CERTIFICATION (Page 19)
X NON-COLLUSION AFFIDAVIT (PAGE 20)
X DISCLOSURE OF POTENTIAL CONFLICT OF INTEREST (Page 21)
X STATE OF FLORIDA DOCUMENTS (Page 22)
X APPLICANT STATEMENT and BACKGROUND (Page 23)
X EXPERIENCE and REFERENCES (Page 24)

All Bid Document Pages Shall Be Returned With Bid

SUBMITTAL REQUIRED CHECKLIST:

GENERAL CONDITIONS – ADDENDUM 1

less than $5000, which bond shall be conditioned upon the payment of all costs which may be adjudged against the protester in the administrative hearing in which the action is brought and in any subsequent appellate court proceeding. In lieu of a bond, a cashier's check, certified bank check, bank certified company check, money order or U.S. currency will be acceptable form of security. If, after completion of the administrative hearing process and any appellate court proceedings, the District prevails, it shall recover all costs and charges which shall be included in the final order or judgment, including charges made by the Division of Administrative Hearings, but excluding attorney's fees. Upon payment of such costs and charges by the protester, the protest security shall be returned. If the protester prevails, he or she shall recover from the District all costs and charges which shall be included in the final order of judgment, excluding attorney's fees. Failure to observe such timeliness shall constitute a waiver of proceedings and of right to protest as set forth in Chapter 120, Florida Statutes. RFP Tabulation / Recommendation of Award shall be posted on the SBCC Purchasing Department Webpage in folder called Open Bids and RFP's Purchasing and hard copy posted in the SBCC Purchasing Department at 800 Center Street, Green Cove Springs, Florida after the intended recommendation is announced the week of ~~November 12, 2026~~ **December 8, 2026**. This tabulation shall remain posted for a minimum period of 96 hours. Section 3 b, Chapter 120.57, Florida Statutes, as currently enacted or as amended from time to time, states that **"The formal written protest shall state with particularity the facts and law upon which the protest is based."**

CONFIDENTIAL RECORDS: Notwithstanding any provision to the contrary within this Contract, any party contracting with SBCC under this Contract shall fully comply with the requirements of Sections 1002.22 and 1002.221, Florida Statutes; Family Educational Rights and Privacy Act (FERPA), and any other state or federal law or regulation regarding the confidentiality of student information and records. Each such party agrees, for itself, its officers, employees, agents, representatives, contractor or subcontractors, to fully indemnify and hold harmless SBCC and its officers and employees for any violation of this section, including, without limitation, defending SBCC and its officers and employees against any complaint, administrative or judicial proceeding, payment of any penalty imposed upon SBCC, or payment of any and all costs, damages, judgments or losses incurred by or imposed upon SBCC arising out of a breach of this covenant by the party, or an officer, employee, agent, representative, contractor, or sub-contractor of the party to the extent that the party or an officer, employee, agent, representative, contractor, or sub-contractor of the party shall either intentionally or negligently violate the provisions of this section or of Sections 1002.22 and/or 1002.221, Florida Statutes. Awardee agrees that it may create, receive from or on behalf of SBCC, or have access to, records or record systems that are subject to FERPA and/or HIPAA (collectively, the "Confidential Records"). Awardee represents, warrants, and agrees that it shall: (1) hold the Confidential Records in strict confidence and shall not use or disclose the Confidential Records except as (a) permitted or required by this Agreement, (b) required by law, or (c) otherwise authorized by the SBCC in writing; (2) safeguard the Confidential Records according to commercially reasonable administrative, physical and technical standards as required by law; and (3) continually monitor its operations and take any and all action necessary to assure that the Confidential Records are safeguarded in accordance with the terms of this Agreement. At the request of the SBCC, Awardee agrees to provide SBCC with a written summary of the procedures Awardee uses to safeguard the Confidential Records. A breach of these confidentiality requirements shall constitute grounds for the SBCC to terminate any Agreement with Awardee.

PUBLIC ENTITY CRIMES: Section 287.133(2)(a), Florida Statutes, as currently enacted or as amended from time to time, states that a person or affiliate who has been placed on the convicted contractor list following a conviction for a public entity crime may not submit a RFP on a contract to provide any goods or services to a public entity, may not submit a RFP on a contract with a public entity for the construction or repair of a public building or public work, may not submit RFPs on leases of real property to a public entity, may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017 for CATEGORY TWO [currently $35,000] for a period of 36 months from the date of being placed on the convicted contractor list.

COLLECTION, USE OR RELEASE OF SOCIAL SECURITY NUMBERS: The SBCC is authorized to collect, use or release social security numbers (SSN) of vendors, contractor and their employees and for the following purposes, which are noted as either required or authorized by law to be collected. The collection of social security numbers is either specifically authorized by law or imperative for the performance of the District's duties and responsibilities as prescribed by law (Sections 119.07(5)(a)2 and 3, Florida Statutes):

a) Criminal history and criminal background checks/Identifiers for processing fingerprints by Department of Law Enforcement/, if SSN is available [Required by Fla. Admin. Code 11 C-6.003 and Fla. Stat. § 119.07(5)(a)6]

b) Vendors/Consultants that District reasonably believes would receive a 1099 form if a tax identification number is not provided including for IRS form W-9 [Required by 26 C.F.R. § 31.3406-0, 26 C.F.R. § 301.61091, and Fla. Stat. § 119.07(5)(a)2 and 6]

FORCE MAJEURE: Neither party to this Agreement shall be liable for delays or failures in performance under this Agreement (other than obligations relating to payment, confidentiality, and protection of ownership and intellectual property rights) resulting from acts or events beyond the reasonable control of such party (a "Force Majeure Event"), including acts of war, terrorism, acts of God, earthquake, flood, embargo, riot, sabotage, labor dispute, wide spread outbreak of disease or pandemic, governmental act, failure of the internet, power failure, or energy, utility, or telecommunications interruptions, provided that the delayed party: (i) gives the other party prompt notice of such cause; and (ii) uses its reasonable commercial efforts to promptly correct such failure or delay in performance. In the event that a Force Majeure Event lasts for more than 90 days, and the party experiencing the initial delay cannot correct its failure or delay in performance during that period of time, despite using its reasonable commercial efforts to do so, the other party may terminate the affected portions of this Agreement.

CANCELLATION / TERMINATION: In the event, the awarded bidder violates any of the provisions of this RFP or fails to perform their obligation under this contract in a manner satisfactory to the SBCC as per specifications, the Supervisor of Purchasing shall give written notice to the contractor setting forth the deficiencies and unless the deficiencies are corrected within ten (10) days, recommendation shall be made to the SBCC for immediate cancellation of the contract. Failure of the contractor to correct deficiencies shall give the SBCC the right to cancel this contract, but failure by the SBCC to exercise this right, in any instance, shall not prevent the subsequent exercise of this right by the SBCC or prejudice its claim for damages resulting from such default, violations, breach of contract or other failures whether or not an expressed written agreement exists for the provision of such goods and/or service. Upon cancellation, hereunder the SBCC may pursue any and all legal remedies as provided herein and pursuant to the contract and by law. The SBCC reserves the right to terminate any contract resulting from this invitation at any time for cause, upon giving seven (7) days prior written notice to the other party. If said contract should be terminated for cause or convenience as provided herein, the SBCC shall be relieved of all obligations under said contract. The SBCC shall only be required to pay to the award bidder that amount of the contract actually satisfactorily performed to the date of termination and shall not be responsible for any consequential damage, future damages or damages caused by lost profits, inconvenience or overhead expense to the contractor. The SBCC may cancel the contract upon ninety (90) days written notice for reasons other than cause and contractor shall have no legal recourse or cause of action against the SBCC damages resulting from said cancellation.

INDEMNIFICATION: Notwithstanding any contrary contractual language, nothing in any agreement shall be construed or interpreted to increase the scope or dollar limit of the School's or School Board's liability beyond that which is set forth in 768.28 Fla. Stat. , or to otherwise waive School's or School Board's sovereign immunity, or to require School or School Board to indemnify the contractor or any other person, corporation or legal entity of any kind or nature whatsoever for injury or loss resulting from any acts other than the negligent acts of School or School Board or its agents or employees. Contractor shall, in addition to any other statutory or common law obligation to indemnify the School Board of Clay County, Florida, indemnify, defend and hold harmless the School Board of Clay County, Florida, its agents, officers, elected officials and employees against all claims, actions, liabilities, damages, losses, costs, fines punitive damages and expenses of any kind or nature whatsoever, including but not limited to attorney's fees and legal costs, brought against the School Board of Clay County, Florida, and/or its agents, officers, elected officials, employees and assigns, by any individual, corporation, consortium or any other legal person or entity, arising out of or caused by acts or omissions, negligence, recklessness, intentional wrongful misconduct, violations of laws, statutes, ordinances, government administration orders, rules or regulations of the contractor, contractor's employees, officers, agents, subcontractors, material man or agents of any tier or their respective employees. This indemnification clause shall not be construed to require any indemnitor to indemnify the School Board of Clay County, Florida, for any negligence on the part of the School Board of Clay County, Florida, its agents or employees. The indemnification obligations hereunder shall not be limited to any limitation on the amount, type of damages, compensation, or benefits payable by or for the contractor or any subcontractor under workers' compensation acts, disability benefit acts, other employee benefits acts or any statutory bar. This indemnification/hold harmless provision shall survive the termination of any contract with the School Board of Clay County, Florida.

Any and all special conditions and specifications attached hereto that vary from these General Conditions shall have precedence. The accompanying RFP constitute an offer from the bidder. If any or all parts of the RFP are accepted by the School Board of Clay County, an authorized representative of the Purchasing Department shall issue an officially signed Award Letter which shall then constitute the completed written agreement between the parties. The conditions of the Award Letter become a part of the written agreement between the parties.

(INTENTIONALLY LEFT BLANK

BID SPECIFICATIONS – ADDENDUM 1

SCOPE OF WORK

The SBCC is seeking proposals for a quantity of up to 820 Aruba CX 6300M or equivalent 48-Port Copper Multi-Rate Gigabit Ethernet Switches. Proposals must include all necessary hardware, two (2) hot-swappable power supplies per switch, fan modules, rack mount kits, and stacking accessories (including stacking DAC cables or transceivers per switch at least 3 meter in length) required to achieve full, redundant operation. Proposals must also include any applicable licensing costs in increments up to 7 years. Proposed equivalents must align with the District's current IT infrastructure. The SBCC does not require installation or configuration services for the requested hardware. SBCC reserves the sole right to establish a product "as equivalent".

REQUIREMENTS

1.1 The preferred Switching Solution ~~must meet the following requirements~~:

- 1U rack-mountable chassis with hot-swappable fan trays and dual hot-swappable power supply slots.
- 48 RJ-45 Auto-sensing Smart Rate Multi-Gigabit ports supporting 100Mbps, 1Gbps, 2.5Gbps, and 5Gbps Full Duplex Ethernet on all 48 ports.
- Support for IEEE 802.3af (PoE), 802.3at (PoE+), and 802.3bt (Class 6 / 60W) standards simultaneously on all 48 ports, delivering an aggregate PoE budget of at least 1440W (Expandable to 2880W with secondary PSU).
- Four (4) or more dedicated SFP56/SFP28/SFP+ uplink ports supporting line-rate speeds of 1Gbps, 10Gbps, 25Gbps, and 50Gbps.
- Support for hardware/virtual stacking (e.g., VSF) supporting a minimum of eight (8) ~~ten (10)~~ switches in a single stack managed as a single logical entity, providing up to 200 Gbps or higher stacking throughput.
- Full Layer-2 and enterprise Layer-3 dynamic routing capabilities (including OSPF, BGP, VRF, and Static Routing). Non-blocking architecture with a minimum system switching capacity of 880 Gbps.
- Must support SNMP (v1/v2c/v3) with complete MIB tables available for custom pollers or universal pollers for enterprise monitoring platforms (e.g., SolarWinds NPM, Dorado CruzOC). Must include an on-board hardware-level analytics engine or telemetry agent

1.2 Licensing for functionality of the solution should be provided in 1, 3, 5, 6 and 7 year increments. The vendor must meet the following requirements:

- Provides 24/7/365 access to technical support, including a clearly defined issue-escalation process and access to qualified engineer(s) during installation and service initiation to support a successful product launch.

1.3 The awarded contractor must comply with all local, state and federal codes and School Board Rules.

1.4 The proposed switching solution must include the manufacturer's standard Limited Lifetime Warranty (or equivalent). This warranty must provide Next Business Day (NBD) advance hardware replacement for the lifetime of the product. Additionally, the manufacturer must provide access to all operating system software and firmware updates, patches, and bug fixes for the lifetime of the product at no additional cost, and without requiring a mandatory recurring software or support subscription. If a competing manufacturer requires a paid support contract to meet these NBD replacement and firmware access requirements, the cost of that support contract must be included in the vendor's pricing under the Licensing/Maintenance line item

BID SPECIFICATIONS – ADDENDUM 1

PRICING

2.1 Pricing is expected to be per switch/power-supply/cable/module. Maintenance/License cost should be quoted separately.

2.2 Vendor should also price all hardware or software needed for the functionality of the ethernet switch to meet the requirements outlined in this RFP.

2.3 Vendors are free to price any additional software or hardware available that is an accessory of the solution but is not needed for the functionality. These costs will not be evaluated in the grading matrix.

2.4 Final quantity quoted are not guaranteed and may vary based upon needs. Vendors must bid to the RFP as all or none. Vendors must disclose any E-Rate ineligible costs in their proposal.

2.5 The Pricing Tables must be signed by an individual of the contractor that has the authority to bind the firm.

2.6 The awarded vendor must utilize the Service Provider Invoice (SPI) method (FCC Form 474) for all E-Rate eligible equipment and services purchased under this contract. The vendor shall bill the District only for its non-discounted share (the local match). The vendor is solely responsible for invoicing USAC directly for the remaining E-Rate discounted portion. To qualify, bidders must possess an active Service Provider Identification Number (SPIN), have a current FCC Form 473 (Service Provider Annual Certification) on file with USAC, and demonstrate full capability to support SPI billing. Proposals requiring the District to pay 100% upfront under the Billed Entity Applicant Reimbursement (BEAR) method will be deemed non-responsive and disqualified.

Proposers should provide their best offer with the initial proposal since the District reserves the right to award a contract based on initial Proposal without any further negotiations. Vendors are given wide latitude in the degree of detail they offer in their Proposal, including the extent to which they describe their corporate capability and how their firm engages in services that meet the objectives of the District. There is no limit on the number of pages; however, Proposers should prepare their Proposal simply and economically, providing a straightforward and concise description of their ability to satisfy the requirements of the RFP. Proposals that are of excessive length, contain a preponderance of boilerplate text, or are redundant are discouraged. Emphasis in each Proposal should be on completeness and clarity of content and address all required components in the order given in this RFP. Failure of a vendor to provide the appropriate information or materials in response to each stated requirement or request for information may result in lower scores during the evaluation process. The aim of the required format is to simplify the proposal preparation and evaluation process and to ensure that all proposals receive the same orderly review. All proposals should include the following components:

TIMETABLE

Please make sure you can accommodate the following timetable. Note: The timetable is subject to change depending on the release of addenda and the committee's evaluation timeline.

October 7, 2026 at 10 AM EST	RFP Released
October 21, 2026 by 2 PM EST	RFP Questions by Email are Due
October 23, 2026 by 4 PM EST	Addendum Regarding Questions Posted (if Applicable)
~~Nov 4~~ December 1, 2026 by 2 PM EST	Proposals Due
~~Jan 7~~ December 8, ~~2027~~2026	Award Notification Posted During this week
February 4, 2026	Board Approval