



FAIRFIELD-SUISUN UNIFIED SCHOOL DISTRICT
Purchasing Department
2490 Hilborn Road ▪ Fairfield, CA 94534
Telephone (707) 399-5144 Road ▪ FAX (707) 399-5151

Addendum #1
To RFP #2292-28
Erate Switches

October 14, 2026

TO: ALL PROSPECTIVE BIDDERS
FROM: Virginia Casner, Director, Purchasing and Contract Services

RE: Addendum #1

This Addendum forms a part of the Contract Documents and modifies the original Bid Documents as noted:

The following bid additions and clarification will be provided:

The District is not responsible for (1) proposals received after the deadline noted in the Notice Inviting Proposals; (2) proposals misdelivered, by any method, even to a different District address or department. It is the responsibility of the Bidder to check the website at <https://www.fsusd.org/page/warehouse-and-purchasing> for addenda and/or updates.

Each proposal shall include specific addenda acknowledgement in the space provided of receipt of all addenda issued during the solicitation period. Failure to so acknowledge may result in the proposal being rejected as non-responsive.

Q: Is this request strictly for equipment procurement, or does the District require installation services?

A: This request is for equipment procurement only.

Q: Are the listed HPE Aruba part numbers mandatory, or will equivalent products be considered?

A: The district will consider equivalent or better products.

Q: Are any optics, transceivers, stacking modules, stacking cables, power cords, or mounting kits required but omitted from the BOM?

A: Standard power cords and mounting equipment included in packaging should be included.

Q: Could you please provide the delivery location and indicate any special delivery requirements, such as lift gate service, loading dock access, or inside delivery?

A: The address for delivery is 2490 Hilborn Road, Fairfield, CA 94534 and has a loading dock.

Q: Should we price support subscriptions, optics, stacking cables or installation, or only the hardware?

A: Pricing should be for only hardware.

Q: For an equivalent switch, which CX 6300L features have to be matched, like the 50G uplinks, PoE class and stacking?

A: The maximum switching speed of the device, uplinks, PoE wattage, port speeds and port count should be matched. An equivalent switch should be an enterprise class switch.

Q: How is “experience with the District” scored for a company that hasn’t worked with the District before?

A: A company that has not worked with the district will receive a neutral score (half of the available points).