



FAIRFIELD-SUISUN UNIFIED SCHOOL DISTRICT
Purchasing Department
2490 Hilborn Road ▪ Fairfield, CA 94534
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Addendum #1
To RFP #2289-28
Erate Wireless APs

October 14, 2026

TO: ALL PROSPECTIVE BIDDERS
FROM: Virginia Casner, Director, Purchasing and Contract Services

RE: Addendum #1

This Addendum forms a part of the Contract Documents and modifies the original Bid Documents as noted:

The following bid additions and clarification will be provided:

The District is not responsible for (1) proposals received after the deadline noted in the Notice Inviting Proposals; (2) proposals misdelivered, by any method, even to a different District address or department. It is the responsibility of the Bidder to check the website at <https://www.fsusd.org/page/warehouse-and-purchasing> for addenda and/or updates.

Each proposal shall include specific addenda acknowledgement in the space provided of receipt of all addenda issued during the solicitation period. Failure to so acknowledge may result in the proposal being rejected as non-responsive.

Q: Could you please provide the delivery location and indicate any special delivery requirements, such as lift gate service, loading dock access, or inside delivery?

A: 2490 Hilborn Rd. Fairfield, CA 94534. There is a warehouse with a loading dock available.

Q: Please confirm whether this RFP is for hardware procurement only, or if pricing should include any combination of staging, configuration, installation, testing, training, project management, licensing, support, or warranty services.

A: This RFP is for hardware and licensing.

Q: Does the district require:

- Asset tagging
- Serial number reporting
- Inventory spreadsheets
- FRN labeling prior to shipment?

A: The district will require an inventory spreadsheet.

Q: Should any power injectors or local power supplies be included?

A: **No**

Q: Should pricing include all mounting brackets, accessories, and hardware necessary for deployment?

A: **The APs in the specification include all mounting brackets, accessories and hardware necessary for deployment. Any proposed alternative should, at minimum, include equivalent mounting brackets, accessories and hardware for deployment.**

Q: Should we price only the hardware, or also licenses, mounting brackets and installation? If licenses, for what term?

A: **The district has licenses for Ruckus APs that will transfer to new Ruckus APs. Ruckus also includes brackets for installation. If a vendor bids an alternate product, equivalent or better licenses and support will be required. Equivalent or better mounting equipment will be required as well.**

Q: What management platform do the R770s need to work with? Would you accept an equivalent Wi-Fi 7 access point on a different platform?

A: **The district is using Ruckus Virtual Smart Zone. A proposal for an equivalent solution must include all licensing and equivalent or better support for the AP and management platform to operate.**

Q: How is “experience with the District” scored for a company that hasn’t worked with the District before?

A: **A company that has not worked with the district will receive a neutral score (half of the available points).**